# Disclosure Based on TCFD Recommendations

MITSUI & CO., LTD.

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This material contains statements (including figures) regarding Mitsui's corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui's management but should not be relied on solely in making investment and other decisions. You should be aware that a number of known or unknown risks, uncertainties and other factors could lead to outcomes that differ materially from those presented in such forward-looking statements.

A Cautionary Note on Forward-Looking Statements:

These risks, uncertainties and other factors referred to above include, but are not limited to, those contained in Mitsui's latest Annual Securities Report and Quarterly Securities Report, and Mitsui undertakes no obligation to publicly update or revise any forward-looking statements.

# Disclosure Based on TCFD Recommendations

# **Disclosure Policy**

In December 2018, Mitsui declared its support for the Task Force on Climate-related Financial Disclosures (TCFD). In accordance with the recommendations of the TCFD and as a responsible company operating globally, we actively promote information disclosure with an awareness of stakeholder demands.

### Governance

# Governance System for Climate Change Response

We have positioned addressing climate change as a key management issue. Basic management policy, business activities, and corporate policies and strategies that concern climate change are planned developed, and advised on by the Sustainability Committee, an organization under the Corporate Management Committee.

The Sustainability Committee is structured so that its activities are appropriately supervised by the Board of Directors, and matters discussed by the Sustainability Committee are regularly discussed and reported to the Corporate Management Committee and the Board of Directors.



### Sustainability Committee

Officer in Charge	Makoto Sato (Representative Director, Executive Managing Officer, Chief Strategy Officer (CSO), Chairperson of the Sustainability Committee)
Administrative Office	Corporate Sustainability Div., Corporate Planning & Strategy Div.

### Climate Change-Related Discussions

There were 13 major climate change-related discussions by the Sustainability Committee over the past three years.

### FY Mar/2020

# Discussion on climate change scenario analyses

- Discussion on key priorities established in relation to sustainability
- Discussion on the introduction of internal carbon pricing system
- Discussion on establishment of GHG-related targets

### FY Mar/2021

### Discussion on establishment of GHG-related targets

- Discussion on climate change scenario analyses
- Report on investigations into GHG emissions
- Progress reports and discussions on the progress of initiatives such as the internal carbon pricing system and building of a GHG emissions database

### FY Mar/2022

- Free discussion and report on roadmap for achieving longterm GHG targets
- Report on development of GHG reduction contribution calculation tools
- Free discussion on introduction of ESG assessment in executive remuneration
- Report on climate change/ review of internal systems and policies, and deliberations on future response policy

### Sustainability Advisory Board

We have established the Sustainability Advisory Board (formerly the Environmental and Societal Advisory Committee), a group comprising external experts in societal and environmental topics such as climate change. The Sustainability Committee uses information and advice from Sustainability Advisory Board members in their deliberations. In fiscal year ended March 2022, the Committee held a total of four meetings to discuss climate change initiatives.

Please refer to the links below for more information on Mitsui's Sustainability Management Framework and the activities of the Sustainability Committee.

Our Approach to Sustainability: Sustainability Governance and Oversight

<u>Our Approach to Sustainability: Sustainability Committee</u> <u>Our Approach to Sustainability: Sustainability Advisory Board</u>

### Reflecting Climate Change Responses in the Executive Remuneration Plan

The company decided to introduce a new performance-linked restricted stock remuneration plan from the fiscal year ended March 2023, which was approved at the Ordinary General Meeting of Shareholders on June 22, 2022. The renumeration plan has been introduced to incentivize the company to fulfill our social responsibilities and to continuously improve our medium-to long-term performance and corporate value. As one of the management evaluation indicators, ESG elements, including our response to climate change are included. For more information, please see "4. Corporate Information, 4. Corporate Governance, (4) Remuneration of Directors and Audit & Supervisory Board Members" in the Annual Securities Report for the fiscal year ended March 31, 2022.

Annual Securities Report for the fiscal year ended March 31, 2022

# Strategy

# Scenario Analysis Policy and Process

Since declaring our support for the TCFD recommendations in December 2018, we have been engaged in a step-by-step scenario analysis process to enhance the resilience of our strategy by responding flexibly to changes in the global business environment. Traditionally, business units have analyzed risks, countermeasures, quantitative impact, etc. for their selected businesses and discussed them at the Sustainability Committee; however, in response to its growing importance, we have integrated scenario analysis into the formulation process for the business plan starting the fiscal year ending March 31, 2023. By incorporating scenario analysis into the business planning process, which is approved by the Board of Directors after reporting and deliberation by the Corporate Management Committee, the results of scenario analysis are confirmed and deliberated by management and reflected in the business plan and business portfolio strategy.

### Selected Scenarios

We are conducting scenario analysis in short- (0-1 year), medium- (1-10 years), and long-term (10-30 years) timeframes up to the year 2050. We conduct scenario analysis of transition risks\*<sup>1</sup> and opportunities with reference to the scenarios set out in the World Energy Outlook (WEO) published by the (International Energy Agency) IEA. In addition, with reference to the RCP (Representative Concentration Pathway) used by the IPCC (Intergovernmental Panel on Climate Change), Mitsui has conducted analysis of investment assets above a certain value by surveying the impact of physical risks\*<sup>2</sup> based on natural disasters that have occurred over the last five years.

- \*1 "Transition risks" refer to risks caused by changes in policy/legal regulations, technology development, market trends, market evaluation, etc.
- \*2 "Physical risks" refer to the risk of physical damage caused by increases in natural disasters and abnormal weather arising from climate change.

- IEA Stated Policies Scenario (STEPS): Scenario that reflects the current policy targets of each country
- IEA Sustainable Development Scenario (SDS): Scenario needed to uphold the Paris Agreement, which seeks to keep global warming within  $2.0^{\circ}$ C (and further pursue efforts to limit the temperature increase to  $1.5^{\circ}$ C) of the pre-Industrial Revolution level
- IEA Net Zero Emissions by 2050 Scenario (NZE): Scenario for achieving the goal of limiting global warming to less than 1.5°C compared to pre-Industrial Revolution level
- IPCC RCP 8.5 scenario: Scenario in which the world's average temperature rises by around 4.0°C by 2100

# Major Risks and Opportunities Associated with Climate Change

Mitsui is engaged in a wide range of business in countries and regions around the world, and we view the diverse risks and opportunities presented by climate change as important factors that we must consider when formulating our business strategies. We are identifying the short-, mid-, and long-term risks and opportunities that accompany climate change, and we review them periodically. We also review each segment in response to changes in the macroenvironment and trends, and adjustments in our business portfolio, along with other changes in the internal and external environment, and reflect them in our business strategy in a timely manner.

Transition Risks	Policy and Legal Risks	<ul> <li>Shift to the use of low-carbon-emission or decarbonized energy due to various national and regional policies (changes in energy and power mix)</li> <li>Government-imposed restrictions on greenhouse gas emissions, with carbon taxes and cap-and-trade emissions-credit schemes</li> </ul>
	Technology Risks	Changes in supply and demand in markets for existing commodities and services or the obsolescence of existing production equipment and facilities accompanying the introduction of new technologies geared toward climate change or the development and dissemination of alternative products
	Market Risks	<ul> <li>Changes in demand for fossil fuel-related products and services and deterioration in value of Mitsui's ownership interests</li> <li>Fund procurement risks due to the adoption of low-carbon/decarbonization policies by financial institutions and insurance companies</li> </ul>
Physical Risks	Acute Risks	Interruption of the operations of project companies in Australia and the United States, etc., due to cyclones and hurricanes
	Chronic Risks	Impact of global warming on agricultural and marine products or impediments to operations accompanying rising sea levels

Further, for each of our segments we have analyzed the internal and external environment and identified risks and opportunities.

Segment	Risks	Opportunities
Mineral & Metal Resources	<ul> <li>Decrease in demand for raw materials (iron ore, metallurgical coal) due to increase in Electrical Arc Furnace usage in anticipation of efforts to reduce GHG</li> <li>Increase in the cost of environmental measures and carbon taxes</li> <li>Increase in the difficulty for obtaining environmental permits</li> </ul>	<ul> <li>Expansion of recycling businesses in response to circular economy</li> <li>Increase in demand for raw materials for secondary batteries, copper, and aluminum accompanying the spread of vehicle electrification</li> </ul>
Energy	Decrease in demand for fossil fuel     Increase in the cost of environmental measures	<ul> <li>Expansion of market for LNG and gas businesses that have a relatively low environmental impact</li> <li>Expansion of CCS/CCUS* business</li> <li>Expansion of market for biofuel, hydrogen/ammonia fuel, and other next-generation energy</li> <li>Expansion of business for Energy Solutions Business, including emissions credits and energy management businessesSolutions Business, including emissions credits and energy management businesses</li> </ul>
Machinery & Infrastructure	<ul> <li>Change in the social conditions surrounding coal-fired thermal power businesses</li> <li>Change in the supply and demand of existing businesses accompanying the creation of new technologies and new markets</li> <li>Impact of extreme weather on cargo transportation volumes</li> </ul>	<ul> <li>Development of renewable energy generation businesses</li> <li>Increase in demand for storage batteries that help address increased volatility in power grids</li> <li>Circular economy and sharing</li> <li>Expansion of business related to the shipping business using next-generation fuels</li> </ul>
Chemicals	<ul> <li>Change in demand for fossil fuelderived chemicals</li> <li>Change in industrial structures due to strengthening of environmental restrictions</li> </ul>	<ul> <li>Expansion of recycling business in anticipation of a recycling-based society</li> <li>Increase in demand for biochemicals and energy-saving materials</li> <li>Increase in demand for forests as a source of absorption and emission credit businesses</li> </ul>

Segment	Risks	Opportunities
Iron & Steel Products	Decrease in demand for materials and drilling equipment for the energy sector	<ul> <li>Reform of steel production, processing and supply chains responding to low-carbon/decarbonized society</li> <li>Increase in demand for maintenance businesses to contribute to extending life of infrastructure</li> <li>Increase in demand for lighter vehicles and highly efficient motors accompanying spread of electric vehicles</li> </ul>
Lifestyle	<ul> <li>Change in food-producing regions accompanying global warming, etc.</li> <li>Impact on supply chains of extreme weather</li> </ul>	Rising need for securing food resources and securing stable food supplies
Innovation & Corporate Development	Increase in insurance claims     accompanying a rise in physical risks	<ul> <li>Increase in demand for insurance accompanying a rise in physical risks</li> <li>Increase in business opportunities in relation to environmental derivatives</li> </ul>

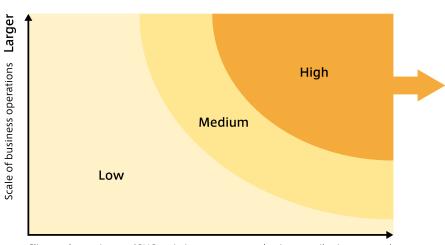
<sup>\*</sup> CCS = Carbon Capture and Storage; CCUS = Carbon Capture, Utilization and Storage

### **Transition Risk Assessments**

We use multiple climate change scenarios for the selected business to assess the impact of transition risks on financial planning and business strategies, and use the results to investigate necessary countermeasures.

### Selection of Business for Scenario Analyses

In consideration of scale of business operations and climate change impact, upon categorizing business as "high", "medium" or "low" priority, we have selected "high" priority business as targets for scenario analyses.



Climate change impact (GHG emission amount or reduction contribution amount)

Larger

- Upstream oil and gas business and LNG business
- Metallurgical coal business
- Thermal power generation business
- Iron ore business
- Offshore oil and gas production facilities business
- Gas distribution business
- LNG Shipping business
- Renewable energy business
- Next-generation energy business
- Forest resources business

### Results of Scenario Analysis

The results of scenario analysis for the ten businesses selected for this study are shown below. The scenarios referred to in the scenario analysis are organized into Current and Transition Scenarios as follows.

- Current Scenario: A scenario in which current climate related initiatives of each country are maintained, demand (mainly in emerging countries) for fossil fuels and other resources that emit GHGs remains to a certain extent, and business practices which could impact climate change continue (STEPS, etc.).
- Transition Scenario: A scenario in which there is a slowdown in demand for fossil fuels and other resources that emit GHGs, and a rapid increase in demand for renewable energy and other resources, as a result of the international development of advanced initiatives and systems to address climate change as well as a shift towards energy conservation and electrification driven by widespread decarbonization and technological innovation (SDS, NZE, etc.).

The impact of the Current Scenario and the Transition Scenario on the business between now and 2050 is shown in the following three levels.



: Positive impact on business



: No change or slight impact on business



: Negative impact on business

### Upstream Oil and Gas Business and LNG Business

# Awareness of Business Environment Under Each Scenario

Current Scenario

Transition Scenario (2°C) Transition Scenario (1.5°C)

Current Scenario (STEPS, etc.)
Growth in oil demand is expected to gradually slow, with demand peaking in the mid-2030s and then leveling off toward 2050.
Demand for natural gas is expected to grow steadily for the power and industrial sectors in emerging Asian countries, centered on China and India.

Transition Scenario (2°C : SDS, etc.) Oil demand is expected to decline by half through to 2050 amid progress towards a lowcarbon and decarbonization, mainly through electrification of the transportation sector in developed countries. Natural gas demand is expected to remain firm for the next 5 to 10 years as a substitute for coal-fired power generation. By 2050, however, demand is expected to decline to about two-thirds, centered on the power generation sector, due to the spread of renewable energies. Meanwhile, new demand for hydrogen feedstock and other applications is expected to grow over the long term.

Transition Scenario (1.5°C: NZE, etc.) Although global demand for natural gas is expected to gradually decline after 2025 and halve between 2030 and 2050, its importance as a raw material for hydrogen is expected to rise together with the global trend toward decarbonization. Meanwhile, oil demand is expected to decline sharply after 2030, falling to about a quarter of current demand by 2050.

While faced with the dual challenge of needing to expand quantity and improve quality, renewable energy will steadily expand, and fossil fuels will remain indispensable as a primary energy source for the time being. Although oil demand is expected to peak and then remain flat or decline in all scenarios, the impact is limited due to the expected increase in the ratio of gas production in our overall crude oil and gas equity production in the future. Natural gas is an important transition energy source with relatively low environmental impact and a realistic solution to meet growing demand while addressing climate change challenges.

Although we expect strong demand for LNG/natural gas particularly in Asia in the medium term under both Transition Scenarios, there is a risk that the value of upstream assets will be impacted if demand declines under the Transition Scenario (1.5°C). Therefore, ongoing verification and monitoring of demand trends and their impact on our business is necessary.

### Countermeasures

In order to enhance our risk tolerance to sudden changes in supply and demand trends, we will continue to work on improving asset value, including strengthening the competitiveness of existing business assets, reducing GHG emissions, and low carbon/decarbonization initiatives, while considering the global energy and geopolitical situation.

Particularly for new projects, we will carefully select highly competitive projects, taking into account potential future carbon costs including policy changes and the introduction of carbon taxes in each country, and build a wellbalanced portfolio of business assets, including implementing timely asset recycling. While contributing to the low-carbon and decarbonization of the entire value chain, we will continue to work on upstream development of natural gas, which is a transition energy and can be used as a feedstock for next-generation fuels, and to increase our liquefaction capacity. Utilizing our upstream business knowhow, and while paying attention to technological development trends and regulatory reforms in each country, we aim to realize the early commercialization of our CCS/CCUS business and geothermal business, along with our hydrogen and ammonia business, leveraging our gas upstream assets and our existing customer network.

### Metallurgical Coal Business

# Awareness of Business Environment Under Each Scenario

Current Scenario (STEPS, etc.) In developed countries, demand is expected to gradually decline from the 2030s against a backdrop of declining crude steel production and lower blast furnace ratios due to utilization of ferrous scrap, while demand in India and Southeast Asia is expected to grow from the late 2020s onward due to addition of blast furnaces in the region. Global demand for metallurgical coal is expected to

levels through to 2050. The supply of metallurgical coal is expected to remain flat over the medium to long term as increases in new projects and other factors will be offset by the termination of existing mines, resulting in a tightening of the supply-demand balance.

increase moderately from current

Transition Scenario (2°C : SDS, etc.) Demand for metallurgical coal is expected to remain flat over the medium to long term and remain at current levels in 2050, due to further acceleration in the use of ferrous scrap and alternative raw materials in developed countries, as also expected in the Current Scenario. On the supply side, countries are stepping up their efforts to address climate change, making it more difficult to obtain development permits and financing for new projects or expansion plans. As a result, supply is expected to decrease, and the supply-demand balance may become even tighter.

Transition Scenario (1.5℃: NZE, etc.) Greater demand for carbon reduction is expected to drive a shift towards more efficient steel use, and both crude steel production and metallurgical coal demand are expected to decline further compared to the other scenarios.

New projects or expansion plans may be more difficult to implement under the Transition Scenario (1.5°C), resulting in a decline in supply and a further tightening of the supply-demand balance.

### Impact on Businesses

### Current Scenario

Transition Scenario (2°C)



### Transition Scenario (1.5℃)



Under the Current Scenario, demand for metallurgical coal is expected to remain flat or increase slightly, and the competitiveness of our assets will be maintained, and therefore business profitability is expected to remain strong.

Under the Transition Scenarios, new projects and expansion plans are expected to slow down on the supply side in response to declining demand, resulting in a decline in the volume of supplied. Although our assets will remain competitive, there is expected to be an increase in costs relating to the introduction of emission reduction technology, environmental compliance, and financing.

Continuous close attention must be paid to the business impact that these costs have on metallurgical coal prices, along with the business impact of policies and policy trends in each country.

Additionally, we are no longer adding to our assets that only produce thermal coal.

#### Countermeasures

As demand for metallurgical coal is expected to remain strong over the medium to long term, we will strive to improve the quality of our assets while maintaining stable supplies to customers. We will closely monitor changes in the external environment, and strengthen our efforts such as utilizing the methane gas produced and shifting to alternative fuels and raw materials, with a view to realize a low-carbon/decarbonized society together with our business partners.

### Thermal Power Generation Business

# Awareness of Business Environment Under Each Scenario

Current Scenario (STEPS, etc.)
Fossil fuel-based power
generation will gradually decline
over the long term, particularly in
developed countries. Meanwhile,
demand for new power plants
is expected to continue in the
medium term in some emerging
countries where electricity
demand will continue to grow and
where renewable energy alone
is not sufficient to meet supply

Transition Scenario (2°C: SDS, etc.) Fossil fuel-based power generation is expected to decline at a faster rate in the medium to long term than under the Current Scenario, particularly in developed countries.

needs.

Although developed countries are shifting to renewable energy sources, a certain amount of coalfired power generation demand is expected in emerging countries even as late as 2050. In addition, demand for gas-fired power generation as a transition energy source is expected to continue over the medium to long term in both developed and emerging countries.

Transition Scenario (1.5°C : NZE, etc.) Electricity demand is expected to increase significantly in the medium to long term against the backdrop of rapid progress in the low-carbon and decarbonization trends, with demand increasing by 50% in 2050 compared to the Current Scenario, Compared to the 2°C scenario, fossil fuel-based electricity generation is expected to decline at a faster rate, and by 2050, power plants with decarbonization facilities such as CCUS will become mainstream. The share of renewable energy is expected to further increase, with renewable energy, mainly wind and solar, supplying the majority of electricity demand.

### Impact on Businesses

Current Scenario







The impact of changes in the external environment on our existing business is limited, as most of our power asset portfolio is based on long-term power purchase agreements—in which consideration is paid for the generation capacity rather than for generated volume. However, under the Transition Scenarios, the global trend towards low carbon and decarbonization will rapidly accelerate, which may affect the business viability of some assets after power purchase agreements expire, and therefore ongoing verification and monitoring of stranded asset risks is required.

### Countermeasures

Amid the global trend towards low carbon and decarbonization, we will work to transform our power generation portfolio and improve quality in accordance with changes in the environment. Specifically, we intend to reduce our coal-fired thermal power footprint from our power generation capacity over the medium to long term, while increasing the ratio of renewable energy in our power generation portfolio, including hydroelectric power, to over 30% by 2030, and continue with the transformation of our power generation portfolio as necessary to achieve net zero by 2050.

In addition, as a responsible power producer, we will continue to examine ways to improve the efficiency of our existing thermal power assets, including utilizing CCUS, ammonia cofiring, and other low-carbon and decarbonizing technologies.

We will consider new gas-fired power projects, taking into account the need for gas-fired power as a transition energy source in accordance with each scenario, as well as potential future carbon costs the power supply mix, and electricity demand outlook for each region.

### Iron Ore Business

steel use. Iron ore demand is

expected to decrease compared

to the Transition Scenario (2°C).

#### Awareness of Business Environment Current Transition Transition Current Scenario (STEPS, etc.) For the foreseeable future, we Scenario Scenario Scenario Although crude steel production will work to strengthen the (2°C) (1.5°C) in China, the world's largest competitiveness of our assets while providing stable iron producer, is expected to decline in the future, this is expected to ore supplies to customers, and be offset by increased production continue to closely monitor the in India and Southeast Asia. We rate at which electric furnace Although crude steel production predict that global crude steel production methods spread is expected to be affected by a production will remain steady as a means of low-carbon and peak-out in China in the midover the medium to long term. decarbonization in the steel 2020s, India and Southeast industry, and the speed of change Asia are expected to offset Transition Scenario (2°C : SDS, etc.) regarding new steelmaking the decline in China. Crude With higher rates of use of electric technologies. In addition, we steel production and iron ore furnaces, and an increase in will strengthen efforts towards production of direct-reduced demand are expected to remain realizing a low-carbon society steady over the medium to long iron, which mainly uses hightogether with our business term under both the Current grade ore, we expect an increase partners, while closely monitoring and Transition Scenario (2°C). in demand for high-grade ore, changes in the external Under the Transition Scenario and a corresponding increase in environment. $(1.5^{\circ}C)$ , iron ore demand is premiums and discounts for highgrade iron ore/low-grade iron ore. expected to decline relative to other scenarios. The Transition Transition Scenario (1.5°C: NZE, etc.) Scenario (2°C) incorporates In response to the growing an increase in premiums and demand for a shift to low carbon. discounts for high-grade and the use of scrap iron and directlow-grade ore, but the impact on reduced iron is expected to overall earnings will be limited. further expand, and crude steel A similar trend is expected under production itself is expected to the Transition Scenario (1.5 $^{\circ}$ C), decrease due to more efficient however downward pressure on

iron ore prices and profitability is

expected due to lower demand.

The business impact of policies and policy trends in each country will need to be continuously

examined.

# Offshore Oil and Gas Production Facilities Business

Awareness of Business Environment Under Each Scenario	Impact on Businesses			Countermeasures								
Current Scenario (STEPS, etc.) Demand for new production facilities will decline over the medium to long term in line with a slowdown in oil demand growth; however, the timeline of	Current Scenario	Transition Scenario (2°C)	Transition Scenario (1.5℃)	Considering the scenario of declining demand in the medium to long term, we will work to transform our businesses into a field where we can utilize the expertise we have accumulated				declining demand in the medium to long term, we will work to transform our businesses into a field where we can utilize the				
this will differ by region.  Transition Scenario (2°C: SDS, etc.) Oil demand will decline earlier than under the Current Scenario due to the promotion of electrification in developed countries, dropping by half through to 2050. As a result, demand for new production facilities is expected to decline faster than under the Current Scenario.  Transition Scenario (1.5°C: NZE, etc.) Oil demand is expected to decline sharply after 2030, and fall to about a quarter of the current level by 2050. With the rapid decline in demand, crude oil prices are expected to fall to about half by 2030 and one-quarter by 2050, compared to the Current Scenario. As a result, demand for new production facilities is expected to decline more than under the Transition Scenario (2°C).	offshore of facilities, so and drillsh beyond 20 committed customers contracts. of the Curron Scenarios is expected However, Scenario (decline in prices beyond will reverification	ur projects reil and gas prouch as FPSO ips, that con 130, are based long-term under long-Therefore, then and Tranon existing bed to be limited under the Tranon demand a cond 2030 maity of product on business	oduction facilities tinue d on use by term ne impact nsition ousinesses ed. ansition ificant and oil ay impact uction npanies, uous oring of	from our existing business (e.g., floating offshore wind power).								

### Gas Distribution Business

#### Awareness of Business Environment Under Each Scenario Current Transition Transition Current Scenario (STEPS, etc.) We will continue to work on Scenario Scenario Scenario Natural gas demand is expected improving asset value, including (1.5°C) (2°C) to increase steadily in line with decarbonization initiatives such rising gas demand in emerging as biogas utilization and GHG countries. emissions reduction. For new projects, we are working in Transition Scenario (2°C : SDS, etc.) consideration of potential future Our gas distribution businesses Natural gas demand is expected carbon costs. located in emerging countries to remain firm for the next 5-10 are granted exclusive long term vears due to its use as a substitute for coal-fired power generation, concession rights in each of the concession areas. Under the however through to 2050, Current and Transition Scenario demand is expected to fall to about two-thirds, with the majority $(2^{\circ}C)$ , in which gas demand in of this reduction in the power emerging countries is expected to increase in the medium to generation sector, due to the long term, the impact on existing spread of renewable energy. In businesses is expected to be emerging countries, gas demand is expected to increase, but grow limited. at a slower pace than under the Under the Transition Scenario Current Scenario. (1.5°C), demand for gas is expected to decline in emerging Transition Scenario (1.5°C: NZE, etc.) countries due to a decrease Global natural gas demand is in associated gas production expected to gradually decline resulting from a decline in oil after 2025 and halve from 2030 production, and a rapid increase to 2050. Oil demand is also in the share of renewable energy expected to decline sharply after in the power generation sector, 2030, falling to about a guarter of potentially impacting business current demand by 2050. revenues due to lower gas distribution volumes.

# LNG Shipping Business

Awareness of Business Environment Under Each Scenario	Impact on Businesses			Countermeasures		
Current Scenario (STEPS, etc.) Demand for natural gas is expected to grow steadily over the long term for use in the power and industrial sectors in emerging Asian countries, and therefore,	Current Scenario	Transition Scenario (2°C)	Transition Scenario (1.5℃)	With consideration for mediumand long-term supply and demand and price trends, we will strive to maintain and improve the profitability of individual businesses, as well as working		
demand for operation of ships for natural gas is expected to increase.	In the LNG shipping business, most of the recent projects have secured earnings based on			to ensure stable and streamlined operations, and at the same time identify and capture growth		
Transition Scenario (2°C: SDS, etc.)  Demand for natural gas is expected to continue in the medium to long term as a substitute for coal-fired thermal power generation, and demand for operation of ships is expected to increase through to 2050.	long-term in all scena the Compa be limited However, Scenario ( that the vaimpacted and impacted in all scenario (	contracts. The impany's earning in the near tunder the Trans 1.5°C), there allue of assets after the endering, as der	nerefore, pact on gs will erm. ansition is a risk will be of long-	opportunities in new businesses including next-generation fuel tankers and new fuel carriers.		
Transition Scenario (1.5°C: NZE, etc.) Natural gas demand is expected to decline after the mid-2020s due to global decarbonization, and demand for ship operations is expected to decline through to 2050.	expected t and the im	o decline toon pact on our ose monitor	ward 2050, business			

### Renewable Energy Business

energy, and demand is also expected to increase for power grid reinforcement, storage batteries, demand response, etc., to ensure the stability of power networks in each region.

#### Awareness of Business Environment Under Each Scenario Current Transition Transition Current Scenario (STEPS, etc.) In line with the global trend Scenario Scenario Scenario towards low carbon and Demand is expected to increase (2°C) (1.5℃) decarbonization, we will work substantially over the medium to long term in response to low to transform and improve the carbon and decarbonization quality of our power generation trends and energy security. asset portfolio in response to the changing environment. While the renewable energy Transition Scenario (2°C : SDS, etc.) Specifically, in order to raise the industry is expected to Demand is expected to increase ratio of renewable energy in our experience significant growth substantially at a faster rate power generation portfolio to than in the Current Scenario. in demand, competition is likely over 30% by 2030, we will engage to intensify as the number of Electrification and other factors, in large-scale renewable energy operators in the segment grows. especially in developed countries projects including solar power, such as the U.S. and Australia, Meanwhile, supply-demand onshore wind power, and offshore will drive demand growth, and balance adjustment needs are wind power, as well as local by 2050 the majority of electricity expected to expand in some production for local consumption demand is expected to be met by regions in order to cope with grid type distributed renewable energy renewable energy sources. instability caused by the rapid projects, to meet local demand. increase in the rate of renewable Transition Scenario (1.5°C: NZE, etc.) In addition, in view of the energy sources. In addition, Rapid progress in the global low potential for intensified the energy solution business carbon and decarbonization trend competition among operators, we utilizing digital technology is also is expected to drive the spread will aim to capture added value by expected to expand. of electrification, and electricity establishing a renewable energy demand will rise significantly The Electric Vehicle (EV) market business cluster, leveraging in the medium to long term, is also expected to grow with the our comprehensive strengths increasing by 50% in 2050 support of government policy in to engage in peripheral fields compared to the Current Scenario. various countries, and demand including the production and sale The share of renewable energy for clean power is expected to of green hydrogen, ammonia, is expected to further increase grow. and methanol using renewable compared to the Transition energy, clean energy sales, EV Scenario ( $2^{\circ}$ C), with the majority infrastructure, and offshore wind of electricity demand expected power infrastructure. to come from renewable energy sources, mainly wind and solar, by 2050. Continued large-scale investments will be required for the promotion of renewable

### **Next-Generation Energy Business**

 $(2^{\circ}C)$  through to 2050.

#### Awareness of Business Environment Under Each Scenario Current Transition Transition Current Scenario (STEPS, etc.) In the biofuel business, which Scenario Scenario Scenario is expected to be the center of Demand for biofuels and other (2°C) (1.5℃) demand in the medium term, next-generation energy is expected to continue to grow we are working to expand strongly over the medium to long our business leveraging the term, mainly as a replacement for technology and expertise of our liquid fossil fuels. existing investees, after assessing There is a significant expectation the potential environmental that demand for next-Transition Scenario (2°C : SDS, etc.) impact. In addition, we are generation energy will grow, Demand for biofuels is expected moving forward with initiatives to grow rapidly in the medium and promising next-generation in hydrogen and fuel ammonia, energy technologies are in the term, and while the growth rate geothermal power generation process of being developed. will slow over the long term. projects, and other areas, which demand for biofuels for aviation Along with the development we view as realistic solutions of new government programs, and marine transportation is for realizing a low-carbon or etc. in each country, we expect expected to continue to expand. decarbonized society, and we further accelerated investment Hydrogen and fuel ammonia expect to be in great demand in in the development of new are expected to grow, replacing the long term. While these areas technologies and lower costs natural gas in the medium to long are expected to become nextof producing low-carbon term. generation alternative energy and decarbonized energy, Transition Scenario (1.5°C: NZE, etc.) sources, further technological stimulating further growth Demand for biofuels will grow innovation is necessary for fullin demand and creating new more than the Transition Scenario scale expansion. Accordingly, business opportunities. $(2^{\circ}C)$ in the medium term, but we have formed a specialized inwill then plateau. However, house team and are accelerating demand for aviation and shipping these efforts. applications is expected to grow steadily over the medium to long term. Under the Transition Scenario (1.5°C), hydrogen and fuel ammonia demand is expected to grow much faster than under the Transition Scenario

### Forest Resources Business

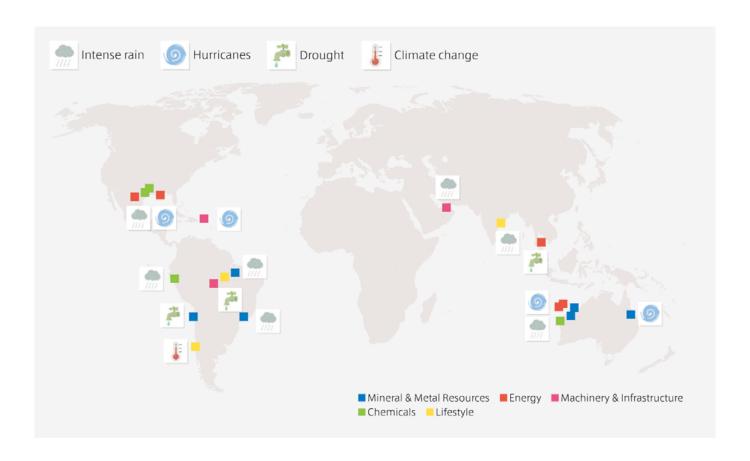
Awareness of Business Environment Current Transition Transition Current Scenario (STEPS, etc.) We will expand our forest Scenario Scenario Scenario Demand for forest resources resources business by (1.5°C) (2°C) accumulating assets based on (timber, woodchips, etc.) is expected to grow steadily in line profitability and risk to serve as with global population growth, a foundation for the creation and expansion in housing and of environmental value and industrial solutions to social issues. paper markets in emerging Under the Current Scenario, an countries, especially in Asia. We will aim to maximize the value increase in demand is expected Additionally, the value of forest of forest resources not only by for forest resources, especially resources, mainly plantation expanding paper and housing timber, as renewable and natural applications and emission credit timber, is expected to increase materials that contribute to due to the tightening of natural creation, but also by developing climate change response. Under new needs for timber materials. forest protection policies and the Transition Scenario, demand logging regulations in each for emissions trading is expected country. to increase and the price of emission credits is expected Transition Scenario (2°C : SDS, etc.) to rise, and biochemicals As in the Current Scenario, derived from forest resources demand for forest resources such are expected to be effectively as woodchips, which are used as a raw material for housing materials utilized, which we expect will boost profitability. and paper, is expected to increase steadily. In addition, heightened interest in the CO2 absorption capabilities of forest resources and their characteristics as renewable natural materials is expected to result in growth in the market for forest-based emission credits, an increase in the price of emission credits, and an expansion of the market for high value-added wood-derived products such as bio-chemicals. Transition Scenario (1.5°C: NZE, etc.) Carbon prices in developed countries are expected to increase by a factor of 1.5 compared to the Transition Scenario (2°C, as CO2 emission reduction initiatives are strengthened, and the market for forest-based emission credits is expected to expand, emission credit prices are expected to rise, and the market for wood-based high-value-added products such as bio-chemicals is expected to expand.

## Physical Risk Assessments

We operate a wide range of businesses in various countries and regions, which may be affected by the manifestation of physical risks if climate change causes an increase in extreme weather events. In order to clarify the impact of physical risks on our business, we conducted analyses that refer to the RCP8.5 scenario and others, and for businesses with investable assets above a certain amount, we conducted research and impact analysis based on climate disasters that have occurred in the past five years. The major physical risks facing assets owned by Mitsui include the potential for localized storms, particularly strong tropical hurricanes and cyclones arising in the Atlantic and South Pacific, which could cause negative impacts on operations in our mineral and metal resources projects. Furthermore, in cases of severe damage to production plants, facilities or infrastructure, such as the roads, railways, and ports used for shipments, there is a risk that production or shipments could be suspended for long periods until these facilities are restored. On top of Mitsui's own investments, in cases where Mitsui suppliers suffer significant damage, there is a possibility of the risk of the overall supply chain failing, including failures to receive supplies of raw materials.

We place the highest priority on protecting human lives in the event of a disaster. In addition, we have established crisis management policies for business continuity that also takes into consideration coexistence with local communities. We have also taken measures to mitigate and adapt to risks, such as securing multiple suppliers, enhancing our facilities, and obtaining insurance coverage as necessary. We will continue to assess the adequacy of our risk management measures on a regular basis.

The major physical risks in our assets are as follows.



# Risk Management

We identify company-wide material risks across organizational boundaries and implement a wide range of initiatives to hedge and control risks. For this purpose, Mitsui has established an integrated risk management system that centrally manages company-wide risks, through the Portfolio Management Committee under the Corporate Management Committee. Under the integrated risk management system, the Corporate Staff Divisions, which act as the secretariat, manage risks from a company-wide perspective. Material risks we assume include those related to the environment, society and governance, such as risks from climate change, compliance, and infectious disease, disasters, terrorism, etc. We position risks regarding climate change (physical and transition) in particular as second in importance only to business investment and country risks and are taking corresponding measures. For details of our risk management structure, please refer to the following page.

### Governance: Risk Management

For Mitsui & Co., which operates in countries and regions around the world, the policies of each country and region related to climate change have a significant impact on the profitability and sustainability of each of our businesses. We use the climate-change scenarios published by the IEA and other organizations when we analyze scenarios involving businesses that have significant impacts. In this way, we are gaining an understanding of business impacts both in terms of risk and opportunity. When considering investment projects, M&A, and other business decisions, we take these scenarios into account.

In conducting business, we have put in place a system to ensure that utmost consideration is given to the environment and society in projects at all stages, including at the launch of a new business, during operations, and even at the time of withdrawal from the business. Our Sustainability Committee discusses response policies and measures regarding environmental and social risks (including climate-change risk), then reports to the Corporate Management Committee and the Board of Directors, which then applies them following approval.

# **Metrics & Targets**

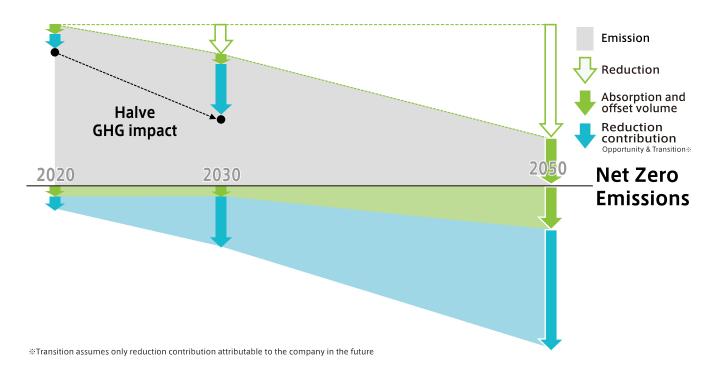
# **GHG Reduction Targets**

Scope 1 and 2, and Scope 3 Category 15
 (Investments) of the Company and its
 consolidated subsidiaries (including unincorporated joint ventures):
 Formulating Mitsui's goal to achieve net-zero emissions as our Vision for 2050, and aiming to reduce GHG impact by 2030 to half of what it was in the fiscal year ended March 2020, as the path to achieve the above goal.



- Scope 1 and 2 of the Company and its consolidated subsidiaries: Halving GHG emissions by 2030 compared to the fiscal year ended March 2020.
- The ratio of renewable energy in our power generation portfolio:

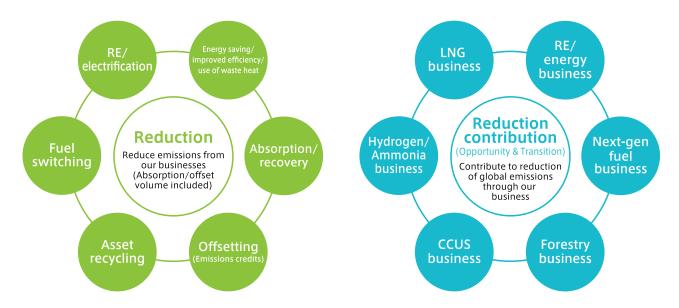
  Raising the ratio of renewable energy to over 30% by 2030, to achieve our goal of halving our GHG impact by 2030.



GHG impact refers to the amount of our emissions minus the GHG emission reduction contribution amount we achieved through our business activities. We not only focus on reducing our own emissions, but also on contributing to the transition to a low-carbon/ decarbonized society through our business activities. Going forward, we will accelerate our company-wide initiatives by setting specific goals, including our reduction contribution amount.

Net zero emissions in 2050 means to reduce our emissions to effectively zero by subtracting only the amount of absorption and offset from our emissions. The reduction contribution amount is not included in the 2050 target figures, though we will continue to actively contribute to GHG emissions reductions for society as a whole through our business.

We promote emission reduction (Reduction) and reduction contribution (Opportunity & Transition) in a variety of ways, taking advantage of the cross-industrial business structure that only a sogo shosha can offer.

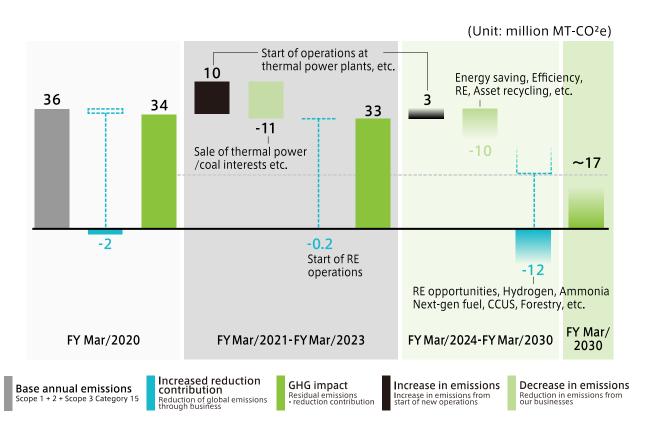


### Roadmap to Halving GHG Impact by 2030

We aim to halve our GHG impact from 34 million tons in the FY Mar/2020 to 17 million tons in FY Mar/2030.

For the three-year period from FY Mar/2021 to FY Mar/2023, the GHG impact is expected to be approximately 33 million tons.

Although emissions are expected to increase slightly from FY Mar/2024 to FY Mar/2030 due to the start of operations of thermal power generation projects and other factors, we will aim to achieve our goal of halving of the GHG impact in 2030 through a robust combination of emission reduction and reduction contribution projects.



### GHG Emissions Breakdown

FY March 2020 (base year)		(Unit: million MT-CO <sup>2</sup> e)		FY March 2022		2030 target
Scope1+2	4	Mitsui & Co. and Consolidated Subsidiaries	8.0	4	0.6	Half (0.4 or less)
3cope1+2	4	Un-inco JV	3		4	
		Power Generation Business	19		22	
Scope 3	32	Mineral & Metal Resources	8	36	8	
Category 15 (investments)		Energy	3		3	
		Others	2		3	
Total	36			40		
		Reduction contribution and absorption volume	<b>▲</b> 2		<b>A</b> 2	
		GHG Impact	34		38	Half (17 or less)

## Internal Carbon Pricing System

At Mitsui, we introduced the internal carbon pricing system in April 2020 for the purpose of improving the medium to long-term resilience of businesses emitting large volumes of GHG, and to encourage the development of projects that are effective at reducing our, and society's, GHG emissions. Regarding new business projects, in projects with potential risks or opportunities from GHG regulations, etc., we have added analysis of the potential impact of a 2 °C scenario to the project screening factors, as well as the adequacy of countermeasures in the event these risks are realized. We are also using the internal carbon pricing system to assess risks in existing projects. The pricing is based on definitions and prices published by the IEA and other external organizations, taking into account the location and time horizon of the assets, and over the period through 2050 we have applied prices generally in the \$10 to \$200 range for developed countries and \$0 to \$160 for the rest of the world.

# Environmental ("Green") Business Assessment Working Group

As the transition towards a low-carbon or decarbonized society accelerates, we are working to reduce the GHG emissions from our operations while simultaneously engaging in business that contributes to reducing GHG for society. We aim to realize sustainable growth while helping to solve the challenges faced by society. For these reasons, we decided to establish the Environmental ("Green") Business Assessment Working Group, which launched on April 1, 2021. Its role is to carry out comprehensive evaluations as part of the screening process for new projects with the potential to turn climate change responses, such as the development of renewable energy, into opportunities. The evaluations include qualitative factors, such as the strategic significance of initiatives from ESG perspectives.

# Other Environmental Indicators/Targets

Aside from our GHG reduction targets, the following environmental indicators and targets have been established and are being monitored on an ongoing basis.

### Energy consumption:

• Reduce energy consumption intensity by 1% or higher on average per year at Mitsui & Co. (non-consolidated).

### Water Resources:

• Reduce water consumption at Mitsui & Co. (non-consolidated) to less than the amount used in the previous fiscal year, and improve the efficiency of water use.

### Pollution Prevention:

- Increase the waste recycling rate at buildings owned by Mitsui & Co. as a non-consolidated entity (Head Office, Osaka Office) to over 90% by 2030.
- Reduce paper consumption at Mitsui & Co. (non-consolidated) by 50% or more compared to the fiscal year ended March 2020 by 2030.

For specific performance data, please refer to the following.

**Environmental Performance Data**