TOB of AWE Limited
(Australian E&P company)

18 May 2018
Mitsui & Co., Ltd.
Topics

1. Mitsui E&P Strategy
2. Overview of Acquisition of AWE
3. E&P Operatorship
1. Establish a competitive and well-balanced asset portfolio
   - Strengthening existing projects (cost reduction, extending production license, developing new projects)
   - Ensure startup of developing projects
   - Acquisition of competitive assets / Asset recycling

2. Creating value through enhancement of E&P function
   - Enhancement of E&P function as Business Operator
     - Utilize functions of a “sogo-shosha”, increase presence as operator/partner and take a lead in creating value propositions
   - Embarking on Operatorship
     - Engage in operatorship opportunities where we can draw our own value-up scenario, mainly in areas where Mitsui has accumulated knowledge and expertise.
Asset portfolio of Mitsui E&P business

As of May. 2018

Major Milestones
- Thai Gas field since 1960’s
- Started activity in Australia since 1995
- Global Expansion (ME, UK, Italy) in 2000’s-2010’s
- US onshore unconventional in 2010’s
- AWE acquisition 2018
Overview of Acquisition of AWE

- Mitsui has completed a cash takeover offer of A$0.95 cash per share for the issued shares of AWE Limited ("AWE") (the "Offer")
- The AWE Board unanimously recommended that AWE shareholders should accept the Offer
- Pursuant to the Australian Corporations Act, Mitsui is currently in the process of compulsorily acquiring all remaining shares in AWE
- AWE has been delisted from the ASX as of 8th May, 2018.

<table>
<thead>
<tr>
<th>Acquired Interests</th>
<th>96.47% (as at the end of the offer period)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Offer Overview</td>
<td>Acquiring all of the shares (633 Million) in AWE for A$0.95 cash per share</td>
</tr>
<tr>
<td>Period of Offer</td>
<td>12th February, 2018 – 2nd May, 2018</td>
</tr>
</tbody>
</table>

Strategic Rational

- Expanding cost competitive oil & gas portfolio in Australia
- Acquiring E&P operatorship capability
# AWE Overview

<table>
<thead>
<tr>
<th>Establishment</th>
<th>1997</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Overview</td>
<td>Independent Sydney-based Australian energy company focused on upstream oil and gas opportunities, mainly in Australia, NZ, and Indonesia.</td>
</tr>
<tr>
<td>2P Reserves / Production</td>
<td>82MMBOE (As of December 2017) / 2.5MMBOE (Forecast for FY 2018)</td>
</tr>
<tr>
<td>Relation with Mitsui</td>
<td>AWE has been the long term partner of Mitsui with good relationship through several joint venture projects since establishment.</td>
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</table>

## Projects

<table>
<thead>
<tr>
<th>Projects</th>
<th>2P Reserves</th>
</tr>
</thead>
<tbody>
<tr>
<td>① Waitsia Gas (AWE* 50%)</td>
<td>68.3MMBOE</td>
</tr>
<tr>
<td>② Casino Gas (AWE 25%, MEPAU 25%)</td>
<td>5.6MMBOE</td>
</tr>
<tr>
<td>③ Bass Gas (AWE 35%)</td>
<td>6.5MMBOE</td>
</tr>
<tr>
<td>④ Ande Ande Lumut Oil (AWE 50%)</td>
<td><strong>28.4MMBOE</strong> (<strong>2C Contingent Resource)</strong></td>
</tr>
</tbody>
</table>

*Operator
New Australia/NZ Upstream Asset Portfolio

North West Shelf LNG
- Woodside 16.7%
- BHP 16.7%
- BP 16.7%
- Chevron 16.7%
- MIMI 16.7%
- Shell 16.7%

Browse LNG
- Woodside 30.6%
- Shell 27.0%
- BP 17.3%
- MIMI Browse 14.4%
- Petro China 10.7%

Enfield/Vincent
- Woodside 60%
- MEPAU 40%

Greater Enfield
- Woodside 60%
- MEPAU 40%

Waitsia
- AWE 50%
- Beach 50%

Casino
- Cooper Energy 50%
- MEPAU 25%
- AWE 25%

BassGas
- Origin 42.5%
- AWE 35.0%
- Toyota Tsusho 11.3%
- Prize Energy 11.3%

Onshore Taranaki exploration project
- MEPAU 35.0%
- Exxon Mobil 32.5%
- BHPB 32.5%
# Waitsia Gas Field Overview

<table>
<thead>
<tr>
<th>Location</th>
<th>350km North of Perth, Western Australia</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recoverable Reserves</td>
<td>777Bcf (820PJ)</td>
</tr>
</tbody>
</table>
| Equity holders | AWE Limited 50%  
                 | Beach Energy 50% |

## Development Plan

- Biggest gas discovery in onshore Australia in the last 40 years.
- Capability to supply approximately 10% of Western Australia's domestic market needs (Western Australia is particularly dependent on gas to meet about 50% of energy needs. Consequently a stable demand is expected).
- Cost competitive development due to simple design and proximity to demand area.
- Significant upside potential in Waitsia expansion and near field exploration.
- Active and responsible member of community and successful track record in managing safe drilling operations.
- AWE is planning FID in 2018, start of production in 2020.
Mitsui’s Crude oil & Gas – Equity share of production & reserves

Production*1 (announced May 2018) (KBoE/day)

<table>
<thead>
<tr>
<th>Month</th>
<th>Gas</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar/2016</td>
<td>168</td>
<td>90</td>
</tr>
<tr>
<td>Mar/2017</td>
<td>173</td>
<td>70</td>
</tr>
<tr>
<td>Mar/2018</td>
<td>168</td>
<td>75</td>
</tr>
<tr>
<td>Mar/2019</td>
<td>168</td>
<td>83</td>
</tr>
<tr>
<td>Mar/2020</td>
<td>174</td>
<td>88</td>
</tr>
</tbody>
</table>

Reserves*1*2 (100m barrels)

<table>
<thead>
<tr>
<th>Month</th>
<th>Gas</th>
<th>Oil</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mar/2016</td>
<td>10.4</td>
<td></td>
</tr>
<tr>
<td>Mar/2017</td>
<td>7.4</td>
<td></td>
</tr>
<tr>
<td>Mar/2018</td>
<td></td>
<td>3.0</td>
</tr>
</tbody>
</table>

*1. Oil equivalent
Mitsui’s equity share of interests of consolidated subsidiaries, affiliates and non-consolidated interests

*2. According to Mitsui’s assessment standards
Direction Overview as E&P Operator

- Expand Operations in Australia/NZ
- Value Maximization of Waitsia
- Development of nearby area
- Waitsia Development
- Waitsia FID
- Synergy among Mitsui Global E&P
- Long term growth of Mitsui E&P

Step Change

Milestones in Oceania

- Wandoo 1995 ※
- Cliffhead (Discovered) 2002 ※
- Yolla (BassGas) 2002 ※
- Casino 2003
- Tui 2003 ※
- Enfield/Vincent 2004
- Meridian CSG 2010
- Kipper 2015
- Greater Enfield FID 2016

※ Discontinued/exited projects
360° business innovation.