

**Quarterly Securities Report**  
**for the Three-Month Period Ended June 30, 2019**

English translation of certain items disclosed in the Quarterly Securities Report for the three-month period ended June 30, 2019, which were filed with the Director-General of the Kanto Local Finance Bureau of the Ministry of Finance of Japan on August 9, 2019.

**Mitsui & Co., Ltd.**

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As used in this report, "Mitsui" is used to refer to Mitsui & Co., Ltd. (Mitsui Bussan Kabushiki Kaisha), "we", "us", and "our" are used to indicate Mitsui & Co., Ltd. and subsidiaries, unless otherwise indicated.

## 1. Overview of Mitsui and Its Subsidiaries

### 1. Selected Financial Data

As of or for the periods ended June 30, 2019 and 2018 and as of or for the year ended March 31, 2019

	In millions of Yen, except amounts per share and other		
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018	As of or for the year ended March 31, 2019
<b>Consolidated financial data</b>			
Revenue	¥ 1,633,120	¥ 1,556,199	¥ 6,957,524
Gross profit	¥ 209,231	¥ 218,449	¥ 838,467
Profit for the period attributable to owners of the parent	¥ 125,036	¥ 118,414	¥ 414,215
Comprehensive income for the period attributable to owners of the parent	¥ 30,648	¥ 154,421	¥ 429,917
Total equity attributable to owners of the parent	¥ 4,233,942	¥ 4,056,345	¥ 4,263,166
Total assets	¥ 12,209,440	¥ 11,379,486	¥ 11,945,779
Basic earnings per share attributable to owners of the parent (Yen)	¥ 71.94	¥ 68.14	¥ 238.33
Diluted earnings per share attributable to owners of the parent (Yen)	¥ 71.88	¥ 68.08	¥ 238.15
Equity attributable to owners of the parent ratio	34.68%	35.65%	35.69%
Cash flows from operating activities	¥ 127,879	¥ 134,615	¥ 410,670
Cash flows from investing activities	¥ (110,503)	¥ (100,593)	¥ (719,036)
Cash flows from financing activities	¥ 22,111	¥ (105,029)	¥ 127,376
Cash and cash equivalents at end of period	¥ 987,662	¥ 1,065,323	¥ 956,107

(Notes) 1. The consolidated financial statements have been prepared on the basis of International Financial Reporting Standards (IFRS).

2. Revenue does not include consumption taxes.

## 2. Business Overview

We are a general trading company engaged in a range of global business activities including worldwide trading of various commodities, arranging financing for customers and suppliers in connection with our trading activities, organizing and coordinating international industrial projects by using the global office network and ability to gather information. Our business activities include the sale, import, export, offshore trading, production and a wide variety of comprehensive services such as retail, information and telecommunication, technology, logistics and finance in the areas of iron & steel, mineral & metal resources, machinery & infrastructure, chemicals, energy, lifestyle, innovation & corporate development. We also participate in the development of natural resources such as oil, gas, iron and steel raw materials. We have been proactively making strategic business investments in certain new industries such as IT, renewable energy and environmental solution businesses.

There has been no significant change in our business for the three-month period ended June 30, 2019.

## 2. Operating and Financial Review and Prospects

### 1. Risk Factors

For the three-month period ended June 30, 2019, there is no significant change in risk factors which were described on our Annual Securities Report for the year ended March 31, 2019.

### 2. Management's Discussion and Analysis of Financial Position, Operating Results and Cash Flows

This quarterly securities report contains forward-looking statements about Mitsui and its consolidated subsidiaries. These forward-looking statements are based on Mitsui's current assumptions, expectations and beliefs in light of the information currently possessed by it and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause Mitsui's actual consolidated financial position, consolidated operating results or consolidated cash flows to be materially different from any future consolidated financial position, consolidated operating results or consolidated cash flows expressed or implied by these forward-looking statements.

Forward-looking statements were made as of June 30, 2019, unless otherwise indicated.

#### **(1) Operating Environment**

In the three-month period ended June 30, 2019, weakening growth continued in the global economy, reflecting a now-moderate pace of expansion of the U.S. economy and further slowdown in China as well. In the U.S., although consumer spending continues to be resilient on account of a favorable environment for employment and employee income, the pace of economic expansion is projected to slow due to the prediction that the stimulus effect from lowered taxation will dwindle. In Europe, although exports are recovering, uncertainties hang over the region, particularly with respect to Brexit, and it is assumed that growth will continue to weaken. In Japan, a weakening trend in exports is continuing and there is concern that the economic growth will stall. Among the emerging economies, China's economy is still expected to continue slowing partly due to the impact of trade friction with the U.S., although policy by its government is providing certain underlying support. In Brazil and Russia, meanwhile, consumer spending and capital investment are now hitting a ceiling and weakening growth is expected.

Overall, one can see growing signs of stagnation throughout the global economy, and careful attention should be given to future developments of such issues as the direction of the U.S.-China trade negotiations and the policy trends of major countries.

## (2) Results of Operations

### 1) Analysis of Consolidated Income Statements

(Billions of Yen)		Current Period	Previous Period	Change
Revenue		1,633.1	1,556.2	+76.9
Gross profit		209.2	218.4	(9.2)
Selling, general and administrative expenses		(141.2)	(137.7)	(3.5)
Other Income (Expenses)	Gain (Loss) on Securities and Other Investments—Net	6.3	1.3	+5.0
	Impairment Reversal (Loss) of Fixed Assets—Net	(1.7)	(1.0)	(0.7)
	Gain (Loss) on Disposal or Sales of Fixed Assets—Net	1.4	6.9	(5.5)
	Other Income (Expense)—Net	7.8	(2.8)	+10.6
	Reversal of Provision Related to Multigrain Business	-	11.1	(11.1)
Finance Income (Costs)	Interest Income	11.2	10.2	+1.0
	Dividend Income	24.8	21.1	+3.7
	Interest Expense	(23.8)	(19.0)	(4.8)
Share of Profit (Loss) of Investments Accounted for Using the Equity Method		78.5	58.4	+20.1
Income Taxes		(37.5)	(41.0)	+3.5
Profit for the Period		134.9	126.0	+8.9
Profit for the Period Attributable to Owners of the Parent		125.0	118.4	+6.6

\* May not match with the total of items due to rounding off. The same shall apply hereafter.

#### Revenue

Revenue for the three-month period ended June 30, 2019 (“current period”) was ¥1,633.1 billion, an increase of ¥76.9 billion from the corresponding three-month period of the previous year (“previous period”).

#### Gross Profit

Mainly the Innovation & Corporate Development Segment and the Energy Segment recorded a decline in gross profit, while the Mineral & Metal Resources Segment recorded an increase.

#### Other Income (Expenses)

##### *Gain (Loss) on Disposal or Sales of Fixed Assets—Net*

For the previous period, a gain on disposal of fixed assets was recorded in the Iron & Steel Products Segment.

##### *Other Income (Expense)—Net*

For the current period, the Innovation & Corporate Development Segment recorded a valuation profit on a derivative in relation to a put option of an investment.

#### *Reversal of Provision Related to Multigrain Business*

For the previous period, the Lifestyle Segment recorded a gain on the reversal of the provision for the withdrawal from business.

#### **Finance Income (Costs)**

##### *Dividend Income*

Mainly the Energy Segment recorded an increase.

#### **Share of Profit (Loss) of Investments Accounted for Using the Equity Method**

Mainly the Energy Segment recorded an increase.

#### **Income Taxes**

Income taxes for the current period were ¥37.5 billion, a decline of ¥3.5 billion from ¥41.0 billion for the previous period. The effective tax rate for the current period was 21.8%, a decline of 2.8% from 24.6% for the previous period. The major factor for the decline was a decrease in the ratio of income tax effect against share of profit of investments accounted for using the equity method.

#### **Profit for the Period Attributable to Owners of the Parent**

Profit for the period attributable to owners of the parent was ¥125.0 billion, an increase of ¥6.6 billion from the previous period.

## 2) Operating Results by Operating Segment

Real estate business and materials business, which were part of the Lifestyle Segment, were transferred to the Innovation & Corporate Development Segment and Chemicals Segment, respectively, effective April 1, 2019. In accordance with the aforementioned changes, the operating segment information for the previous period has been restated to conform to the current period presentation.

### *Iron & Steel Products Segment*

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	1.5	6.8	(5.3)
Gross profit	6.4	6.8	(0.4)
Profit (loss) of equity method investments	2.9	7.2	(4.3)
Dividend income	1.0	1.0	0
Selling, general and administrative expenses	(6.7)	(7.2)	+0.5
Others	(2.1)	(1.0)	(1.1)

- Others include the following factor:
  - For the previous period, a one-time gain of ¥5.9 billion was recorded due to the sale of land of an affiliated company.

### *Mineral & Metal Resources Segment*

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	49.0	39.7	+9.3
Gross profit	61.8	45.8	+16.0
Profit (loss) of equity method investments	16.3	14.0	+2.3
Dividend income	2.2	0.6	+1.6
Selling, general and administrative expenses	(8.1)	(8.4)	+0.3
Others	(23.2)	(12.3)	(10.9)

- Gross profit increased mainly due to the following factor:
  - Iron ore mining operations in Australia reported an increase of ¥17.2 billion mainly due to higher iron ore sales prices.
- In addition to the above, the following factor also affected result:
  - For the current period, iron ore mining operations in Australia reported a decrease of profit amounting to ¥10.1 billion mainly due to the increase of income tax caused by gross profit increase.

### *Machinery & Infrastructure Segment*

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	16.8	15.4	+1.4
Gross profit	30.0	31.8	(1.8)
Profit (loss) of equity method investments	25.7	18.7	+7.0
Dividend income	1.7	2.0	(0.3)
Selling, general and administrative expenses	(31.9)	(30.9)	(1.0)
Others	(8.7)	(6.2)	(2.5)



### **Chemicals Segment**

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	4.1	9.9	(5.8)
Gross profit	31.8	37.4	(5.6)
Profit (loss) of equity method investments	3.5	4.3	(0.8)
Dividend income	1.4	1.1	+0.3
Selling, general and administrative expenses	(25.8)	(26.3)	+0.5
Others	(6.8)	(6.6)	(0.2)

### **Energy Segment**

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	40.9	17.1	+23.8
Gross profit	34.4	35.3	(0.9)
Profit (loss) of equity method investments	22.3	7.1	+15.2
Dividend income	12.9	11.1	+1.8
Selling, general and administrative expenses	(10.7)	(11.7)	+1.0
Others	(18.0)	(24.7)	+6.7

- Gross profit declined mainly due to the following factors:
  - Mitsui E&P Australia Pty. Ltd. reported a decrease of ¥5.4 billion mainly due to decrease in oil production.
  - Mitsui & Co. Energy Trading Singapore Pte. Ltd. reported an increase of ¥5.0 billion mainly due to good performance in the LNG and oil trading business.
- Profit of equity method investment increased mainly due to the following factor:
  - Mitsui E&P Mozambique Area 1 Limited reported an increase of ¥12.0 billion due to the recognition of deferred tax assets in accordance with the Final Investment Decision for the project.
- Dividends from six LNG projects (Sakhalin II, Qatargas 1, Abu Dhabi, Oman, Qatargas 3 and Equatorial Guinea) were ¥12.4 billion in total, an increase of ¥1.7 billion from the previous period.

### **Lifestyle Segment**

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	7.6	17.7	(10.1)
Gross profit	36.6	35.2	+1.4
Profit (loss) of equity method investments	4.5	5.8	(1.3)
Dividend income	2.3	1.9	+0.4
Selling, general and administrative expenses	(36.4)	(32.7)	(3.7)
Others	0.6	7.5	(6.9)

- Others include the following factor:
  - For the previous period, Multigrain Trading AG recorded a gain of ¥11.6 billion on reversal of the provision for the withdrawal from business.

**Innovation & Corporate Development Segment**

(Billions of Yen)	Current Period	Previous Period	Change
Profit for the period attributable to owners of the parent	2.1	10.5	(8.4)
Gross profit	8.4	25.9	(17.5)
Profit (loss) of equity method investments	3.5	1.8	+1.7
Dividend income	2.5	2.6	(0.1)
Selling, general and administrative expenses	(16.5)	(15.9)	(0.6)
Others	4.2	(3.9)	+8.1

- Gross profit declined mainly due to the following factors:
  - For the previous period, a ¥2.2 billion gain was recorded due to the valuation of fair value on shares in Hutchison China MediTech Ltd., while for the current period a ¥4.6 billion loss was recorded due to the valuation of fair value on shares.
  - A decline of ¥6.7 billion was recorded mainly due to the gain on the valuation and sales of the shares in Mercari, Inc., for the previous period.
- In addition to the above, the following factor also affected results:
  - For the current period, a valuation profit on the derivative of ¥3.9 billion was recorded in relation to a put option of an investment

### (3) Financial Condition and Cash Flows

#### 1) Financial Condition

(Billions of yen)	June 30, 2019	March 31, 2019	Change
Total Assets	12,209.4	11,945.8	+263.6
Current Assets	4,023.8	3,996.3	+27.5
Non-current Assets	8,185.6	7,949.5	+236.1
Current Liabilities	2,789.1	2,740.3	+48.8
Non-current Liabilities	4,921.4	4,675.2	+246.2
<i>Net Interest-bearing Debt</i> (*)	3,620.8	3,592.0	+28.8
Total Equity Attributable to Owners of the Parent	4,233.9	4,263.2	(29.3)
Net Debt-to-Equity Ratio (times)(*)	0.86	0.84	+0.02

(\*) “Net Debt-to-Equity Ratio” (“Net DER”) is comprised of “net interest bearing debt” divided by total equity attributable to owners of the parent. We define “net interest bearing debt” as follows:

- calculate interest bearing debt by adding up short-term debt and long-term debt. Since current period, Interest-bearing debt is calculated by excluding lease liability from short-term debt and long-term debt. As a result of this change, the Net Interest-bearing Debt at March 31, 2019 has been restated
- calculate net interest bearing debt by subtracting cash and cash equivalents and time deposits with maturities within one year after three months from interest bearing debt

#### Assets

##### Current Assets:

- Cash and cash equivalents increased by ¥31.6 billion.
- Trade and other receivables declined by ¥66.5 billion, mainly due to a decline in trading volume in the Energy Segment and lower prices in the Chemical Segment.
- Inventories increased by ¥36.5 billion, mainly due to increases in trading volume in the Innovation & Corporate Development Segment and Machinery & Infrastructure Segment.

##### Non-current Assets:

- Investments accounted for using the equity method declined by ¥15.4 billion, mainly due to the following factors:
  - A decline of ¥71.8 billion resulting from foreign currency exchange fluctuations;
  - An increase of ¥36.5 billion due to correction of Mitsui E&P Mozambique Area 1 Limited’s company category to investments accounted for using the equity method;
  - An increase of ¥16.9 billion due to an investment in Minh Phu Seafood Joint Stock Company, a shrimp producer and processor in Vietnam; and
  - An increase of ¥78.5 billion corresponding to the profit of equity method investments for the current period, despite a decline of ¥66.5 billion due to dividends received from equity accounted investees.
- Other investments declined by ¥1.2 billion, mainly due to the following factors:
  - A decline of ¥14.2 billion resulting from foreign currency exchange fluctuations; and
  - Fair value on financial assets measured at FVTOCI increased by ¥23.0 billion.
- Property, plant and equipment increased by ¥184.6 billion, mainly due to the following factors:
  - An increase of ¥257.6 billion corresponding to adoption of IFRS 16 “Leases”; and

- A decline of ¥38.5 billion due to correction of Mitsui E&P Mozambique Area 1 Limited's company category to investments accounted for using the equity method.
- Intangible assets increased by ¥69.4 billion, mainly due to an increase of ¥72.6 billion for the Brazilian rail business restructuring.

### Liabilities

#### Current Liabilities:

- Short-term debt increased by ¥127.1 billion. Meanwhile, the current portion of long-term debt declined by ¥49.1 billion, mainly due to repayment of debt, despite reclassification to current maturities.
- Trade and other payables declined by ¥61.3 billion, corresponding to the decline in trade and other receivables.

#### Non-current Liabilities:

- Long-term debt, less the current portion, increased by ¥249.1 billion, mainly due to adoption of IFRS 16 "Leases".

### Total Equity Attributable to Owners of the Parent

- Retained earnings increased by ¥51.0 billion.
- Other components of equity declined by ¥95.8 billion, mainly due to the following factors:
  - Financial assets measured at FVTOCI increased by ¥16.4 billion; and
  - Foreign currency translation adjustments declined by ¥95.7 billion, mainly reflecting the appreciation of the Japanese yen against the U.S. dollar and Australian dollar.

## 2) Cash Flows

(Billions of yen)	Current Period	Previous Period	Change
Cash flows from operating activities	127.9	134.6	(6.7)
Cash flows from investing activities	(110.5)	(100.6)	(9.9)
Free cash flow	17.4	34.0	(16.6)
Cash flows from financing activities	22.1	(105.0)	+127.1
Effect of exchange rate changes on cash and cash equivalents etc.	(7.9)	5.0	(12.9)
Change in cash and cash equivalents	31.6	(66.1)	+97.7

### ***Cash Flows from Operating Activities***

(Billions of Yen)		Current Period	Previous Period	Change
Cash flows from operating activities	a	127.9	134.6	(6.7)
Cash flows from change in working capital	b	(28.0)	(19.9)	(8.1)
Core operating cash flow	a-b	155.9	154.5	+1.4

- Net cash from an increase or a decrease in working capital, or changes in operating assets and liabilities for the current period was ¥28.0 billion of net cash outflow. Core operating cash flow, cash flows from operating activities without the net cash flow from an increase or a decrease in working capital, for the current period amounted to ¥155.9 billion.
  - Net cash inflow from dividend income, including dividends received from equity accounted investees, for the current period totaled ¥75.7 billion, an increase of ¥0.6 billion from ¥75.1 billion for the previous period.

- Depreciation and amortization for the current period was ¥60.5 billion, an increase of ¥16.9 billion from ¥43.6 billion for the previous period.

The following table shows core operating cash flow by operating segment.

(Billions of Yen)	Current Period	Previous Period	Change
Iron & Steel Products	0.3	0.6	(0.3)
Mineral & Metal Resources	57.9	48.3	+9.6
Machinery & Infrastructure	20.1	21.2	(1.1)
Chemicals	7.2	15.9	(8.7)
Energy	61.8	52.9	+8.9
Lifestyle	11.6	8.5	+3.1
Innovation & Corporate Development	(1.1)	13.2	(14.3)
All Other and Adjustments and Eliminations	(1.9)	(6.1)	+4.2
Consolidated Total	155.9	154.5	+1.4

#### ***Cash Flows from Investing Activities***

- Net cash outflows that corresponded to investments in equity accounted investees (net of sales of investments in equity accounted investees) were ¥23.4 billion, mainly due to an investment in Minh Phu Seafood Joint Stock Company, a shrimp producer and processor in Vietnam, for ¥16.9 billion.
- Net cash outflows that corresponded to other investments (net of sales and maturities of other investments) were ¥6.3 billion.
- Net cash outflows that corresponded to increase in loan receivables (net of collections of loan receivables) were ¥10.4 billion, mainly due to the execution of loans to the IPP project in Middle East for ¥14.3 billion.
- Net cash outflows that corresponded to purchases of property, plant, and equipment (net of sales of those assets) were ¥60.8 billion, mainly due to an expenditure for the oil and gas projects other than the U.S. shale gas and oil projects for a total of ¥18.5 billion.

#### ***Cash Flows from Financing Activities***

- Net cash inflows from net change in short-term debt were ¥131.5 billion and net cash outflows from net change in long-term debt were ¥45.2 billion.
- The cash outflow from payments of cash dividends was ¥69.5 billion.

**(4) Management Issues**

For the three-month period ended June 30, 2019, there is no significant change in management issues. We maintain our profit forecast attributable to owners of the parent of ¥450.0 billion and core operating cash flow forecast of ¥640.0 billion for the year ending March 31, 2020, as announced together with the results of the year ended March 31, 2019. No updates have been made to these forecasts.

**(5) Research & Development**

There are no contracts for which disclosure is required.

**3. Material Contracts**

There are no contracts for which disclosure is required.

### 3. Condensed Consolidated Financial Statements

**Condensed Consolidated Statements of Financial Position**  
**Mitsui & Co., Ltd. and subsidiaries**  
**June 30, 2019 and March 31, 2019**

	Millions of Yen	
	June 30, 2019	March 31, 2019
<b>ASSETS</b>		
<b>Current Assets:</b>		
Cash and cash equivalents .....	¥ 987,662	¥ 956,107
Trade and other receivables .....	1,737,657	1,804,227
Other financial assets (Note 13) .....	300,542	254,507
Inventories (Note 13) .....	644,211	607,675
Advance payments to suppliers .....	208,181	219,849
Other current assets .....	145,555	153,957
Total current assets .....	4,023,808	3,996,322
<b>Non-current Assets:</b>		
Investments accounted for using the equity method .....	2,960,328	2,975,674
Other investments (Note 13) .....	1,946,395	1,947,565
Trade and other receivables(Note 13) .....	453,468	458,809
Other financial assets (Note 13) .....	156,479	154,886
Property, plant and equipment (Notes 2 and 6) .....	2,129,976	1,945,381
Investment property .....	206,040	203,102
Intangible assets .....	243,463	174,085
Deferred tax assets .....	34,584	40,763
Other non-current assets .....	54,899	49,192
Total non-current assets .....	8,185,632	7,949,457
<b>Total assets</b> .....	¥ 12,209,440	¥ 11,945,779

**Condensed Consolidated Statements of Financial Position—(Continued)**

**Mitsui & Co., Ltd. and subsidiaries**

**June 30, 2019 and March 31, 2019**

	Millions of Yen	
	June 30, 2019	March 31, 2019
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities:</b>		
Short-term debt .....	¥ 464,078	¥ 337,028
Current portion of long-term debt (Notes 2 and 8) .....	430,329	479,390
Trade and other payables .....	1,261,035	1,322,274
Other financial liabilities (Notes 12 and 13) .....	300,560	278,472
Income tax payables .....	51,803	47,197
Advances from customers .....	202,400	201,444
Provisions (Note 15) .....	30,032	34,458
Other current liabilities .....	48,842	40,012
Total current liabilities .....	<u>2,789,079</u>	<u>2,740,275</u>
<b>Non-current Liabilities:</b>		
Long-term debt, less current portion (Notes 2 , 8 and 13) .....	4,058,196	3,809,057
Other financial liabilities (Notes 12 and 13) .....	69,979	72,095
Retirement benefit liabilities .....	56,621	57,203
Provisions .....	210,017	212,396
Deferred tax liabilities .....	496,433	499,756
Other non-current liabilities .....	30,115	24,689
Total non-current liabilities .....	<u>4,921,361</u>	<u>4,675,196</u>
Total liabilities .....	<u>7,710,440</u>	<u>7,415,471</u>
<b>Equity:</b>		
Common stock .....	341,482	341,482
Capital surplus .....	402,834	387,335
Retained earnings .....	3,129,705	3,078,655
Other components of equity (Note 9) .....	367,500	463,270
Treasury stock .....	(7,579)	(7,576)
Total equity attributable to owners of the parent .....	<u>4,233,942</u>	<u>4,263,166</u>
Non-controlling interests .....	265,058	267,142
Total equity .....	<u>4,499,000</u>	<u>4,530,308</u>
<b>Total liabilities and equity .....</b>	<u>¥ 12,209,440</u>	<u>¥ 11,945,779</u>



## Condensed Consolidated Statements of Income and Comprehensive Income

### Condensed Consolidated Statements of Income Mitsui & Co., Ltd. and subsidiaries For the Three-Month Periods Ended June 30, 2019 and 2018

	Millions of Yen	
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018
<b>Revenue (Note 4, 5, and 13)</b> .....	¥ 1,633,120	¥ 1,556,199
<b>Cost</b> .....	(1,423,889)	(1,337,750)
<b>Gross Profit (Note 4)</b> .....	209,231	218,449
<b>Other Income (Expenses):</b>		
Selling, general and administrative expenses .....	(141,243)	(137,749)
Gain (loss) on securities and other investments-net .....	6,310	1,345
Impairment reversal (loss) of fixed assets-net.....	(1,695)	(984)
Gain (loss) on disposal or sales of fixed assets-net .....	1,366	6,862
Reversal of provision related to Multigrain business (Note 14).....	-	11,083
Other income (expense)-net.....	7,772	(2,777)
Total other income (expenses) .....	(127,490)	(122,220)
<b>Finance Income (Costs):</b>		
Interest income .....	11,183	10,233
Dividend income .....	24,766	21,098
Interest expense .....	(23,760)	(18,960)
Total finance income (costs) .....	12,189	12,371
<b>Share of Profit (Loss) of Investments Accounted for Using the Equity Method (Note 4 and 16)</b>	78,473	58,426
<b>Profit before Income Taxes</b> .....	172,403	167,026
<b>Income Taxes</b> .....	(37,519)	(41,011)
<b>Profit for the Period</b> .....	¥ 134,884	¥ 126,015
<b>Profit for the Period Attributable to:</b>		
Owners of the parent (Note 4).....	¥ 125,036	¥ 118,414
Non-controlling interests .....	9,848	7,601
	Yen	
<b>Earnings per Share Attributable to Owners of the Parent (Note 11):</b>		
Basic .....	¥ 71.94	¥ 68.14
Diluted .....	¥ 71.88	¥ 68.08

**Condensed Consolidated Statements of Income and Comprehensive Income—(Continued)**

**Condensed Consolidated Statements of Comprehensive Income  
Mitsui & Co., Ltd. and subsidiaries  
For the Three-Month Periods Ended June 30, 2019 and 2018**

	Millions of Yen	
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018
<b>Comprehensive Income:</b>		
Profit for the period .....	¥ 134,884	¥ 126,015
Other comprehensive income :		
Items that will not be reclassified to profit or loss:		
Financial assets measured at FVTOCI .....	21,468	50,933
Remeasurements of defined benefit pension plans .....	(131)	709
Share of other comprehensive income of investments accounted for using the equity method .....	(503)	(47)
Income tax relating to items not reclassified .....	(4,393)	(13,846)
Items that may be reclassified subsequently to profit or loss:		
Foreign currency translation adjustments .....	(33,923)	(23,911)
Cash flow hedges .....	(7,103)	186
Share of other comprehensive income of investments accounted for using the equity method .....	(80,370)	18,384
Income tax relating to items that may be reclassified .....	1,550	1,637
Total other comprehensive income .....	(103,405)	34,045
<b>Comprehensive Income for the Period .....</b>	<b>¥ 31,479</b>	<b>¥ 160,060</b>
<b>Comprehensive Income for the Period Attributable to:</b>		
Owners of the parent .....	¥ 30,648	¥ 154,421
Non-controlling interests .....	831	5,639

**Condensed Consolidated Statements of Changes in Equity**  
**Mitsui & Co., Ltd. and subsidiaries**  
**For the Three-Month Periods Ended June 30, 2019 and 2018**

Millions of Yen	Attributable to owners of the parent							
	Common Stock	Capital Surplus	Retained Earnings (Note 10)	Other Components of Equity (Note 9)	Treasury Stock	Total	Non-controlling Interests	Total Equity
<b>Balance as at April 1, 2018</b>	¥ 341,482	¥ 386,165	¥ 2,903,432	¥ 448,035	¥ (104,399)	¥ 3,974,715	¥ 243,408	¥ 4,218,123
Cumulative effect of changes in accounting policies .....			(3,535)			(3,535)		(3,535)
<b>Balance as at April 1, 2018 after changes in accounting policies</b>	341,482	386,165	2,899,897	448,035	(104,399)	3,971,180	243,408	4,214,588
Profit for the period .....			118,414			118,414	7,601	126,015
Other comprehensive income for the period .....				36,007		36,007	(1,962)	34,045
Comprehensive income for the period .....			118,414	36,007		154,421	5,639	160,060
Transaction with owners:								
Dividends paid to the owners of the parent .....			(69,516)			(69,516)		(69,516)
Dividends paid to non-controlling interest shareholders .....							(5,999)	(5,999)
Acquisition of treasury stock .....					(3)	(3)		(3)
Sales of treasury stock .....		(6)	(7)		13	0		0
Cancellation of treasury stock.....			(96,467)		96,467	—		—
Equity transactions with non-controlling interest shareholders .....		473		(210)		263	7,396	7,659
Transfer to retained earnings .....			7,763	(7,763)		—		—
<b>Balance as at June 30, 2018</b>	¥ 341,482	¥ 386,632	¥ 2,860,084	¥ 476,069	¥ (7,922)	¥ 4,056,345	¥ 250,444	¥ 4,306,789

Millions of Yen	Attributable to owners of the parent							
	Common Stock	Capital Surplus	Retained Earnings (Note 10)	Other Components of Equity (Note 9)	Treasury Stock	Total	Non-controlling Interests	Total Equity
<b>Balance as at April 1, 2019</b>	¥ 341,482	¥ 387,335	¥ 3,078,655	¥ 463,270	¥ (7,576)	¥ 4,263,166	¥ 267,142	¥ 4,530,308
Cumulative effect of changes in accounting policies (Note 2).....			(5,306)			(5,306)		(5,306)
<b>Balance as at April 1, 2019 after changes in accounting policies</b>	341,482	387,335	3,073,349	463,270	(7,576)	4,257,860	267,142	4,525,002
Profit for the period .....			125,036			125,036	9,848	134,884
Other comprehensive income for the period .....				(94,388)		(94,388)	(9,017)	(103,405)
Comprehensive income for the period .....			125,036	(94,388)		30,648	831	31,479
Transaction with owners:								
Dividends paid to owners of the parent .....			(69,524)			(69,524)		(69,524)
Dividends paid to non-controlling interest shareholders .....							(4,482)	(4,482)
Acquisition of treasury stock .....					(3)	(3)		(3)
Equity transactions with non-controlling interest shareholders .....		15,499		(538)		14,961	1,567	16,528
Transfer to retained earnings .....			844	(844)		—		—
<b>Balance as at June 30, 2019</b>	¥ 341,482	¥ 402,834	¥ 3,129,705	¥ 367,500	¥ (7,579)	¥ 4,233,942	¥ 265,058	¥ 4,499,000

**Condensed Consolidated Statements of Cash Flows**  
**Mitsui & Co., Ltd. and subsidiaries**  
**For the Three-Month Periods Ended June 30, 2019 and 2018**

	Millions of Yen	
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018
<b>Operating Activities:</b>		
Profit for the period .....	¥ 134,884	¥ 126,015
Adjustments to reconcile profit for the period to cash flows from operating activities:		
Depreciation and amortization .....	60,537	43,573
Change in retirement benefit liabilities .....	367	637
Loss allowance .....	3,625	2,604
Reversal of provision related to Multigrain business .....	-	(11,083)
(Gain) loss on securities and other investments—net .....	(6,310)	(1,345)
Impairment (reversal) loss of fixed assets—net .....	1,695	984
(Gain) loss on disposal or sales of fixed assets—net .....	(1,366)	(6,862)
Finance (income) costs .....	(10,860)	(11,098)
Income taxes .....	37,519	41,011
Share of (profit) loss of investments accounted for using the equity method .....	(78,473)	(58,426)
Valuation gain (loss) related to contingent considerations and others .....	(2,809)	4,135
Changes in operating assets and liabilities:		
Change in trade and other receivables .....	50,966	(27,098)
Change in inventories .....	(49,495)	(8,570)
Change in trade and other payables .....	(76,767)	32,698
Other—net .....	47,279	(16,880)
Interest received .....	11,064	8,834
Interest paid .....	(25,385)	(19,045)
Dividends received .....	75,747	75,071
Income taxes paid .....	(45,610)	(41,246)
Income taxes refunded .....	1,271	706
Cash flows from operating activities .....	<u>127,879</u>	<u>134,615</u>
<b>Investing Activities:</b>		
Change in time deposits .....	(5,701)	(5,873)
Investments in equity accounted investees .....	(29,268)	(80,186)
Proceeds from sales of investments in equity accounted investees .....	5,915	4,687
Purchases of other investments .....	(12,117)	(8,394)
Proceeds from sales and maturities of other investments .....	5,835	10,119
Increases in loan receivables .....	(17,081)	(4,714)
Collections of loan receivables .....	6,635	9,723
Purchases of property, plant and equipment .....	(61,848)	(67,803)
Proceeds from sales of property, plant and equipment .....	1,022	36,039
Purchases of investment property .....	(3,895)	(10,359)
Acquisition of subsidiaries or other businesses (Note 3) .....	-	(48,240)
Proceeds from sales of subsidiaries or other businesses .....	-	64,408
Cash flows from investing activities .....	<u>(110,503)</u>	<u>(100,593)</u>
<b>Financing Activities:</b>		
Change in short-term debt .....	131,543	10,590
Proceeds from long-term debt .....	198,085	224,901
Repayments of long-term debt .....	(243,252)	(272,609)
Purchases and sales of treasury stock .....	(3)	(3)
Dividends paid .....	(69,524)	(69,516)
Transactions with non-controlling interests shareholders .....	5,262	1,608
Cash flows from financing activities .....	<u>22,111</u>	<u>(105,029)</u>
<b>Effect of Exchange Rate Changes on Cash and Cash Equivalents .....</b>	<b>(7,932)</b>	<b>4,950</b>
<b>Change in Cash and Cash Equivalents .....</b>	<b>31,555</b>	<b>(66,057)</b>
<b>Cash and Cash Equivalents at Beginning of Period .....</b>	<b>956,107</b>	<b>1,131,380</b>
<b>Cash and Cash Equivalents at End of Period .....</b>	<b>¥ 987,662</b>	<b>¥ 1,065,323</b>

**Notes to Condensed Consolidated Financial Statements**  
**Mitsui & Co., Ltd. and subsidiaries**

**1. REPORTING ENTITY**

Mitsui & Co., Ltd. (the “Company”) is a company incorporated in Japan. Condensed Consolidated Financial Statements of the Company have a quarterly closing date as of June 30 and comprises the financial statements of the Company and its subsidiaries (collectively, the “companies”), and the interests in associated companies and joint ventures (collectively, the “equity accounted investees”).

The companies, as sogo shosha or general trading companies, are engaged in business activities, such as trading in various commodities, financing for customers and suppliers relating to such trading activities worldwide, and organizing and coordinating industrial projects through their worldwide business networks.

The companies conduct sales, export, import, offshore trades and manufacture of products in the areas of “Iron & Steel Products,” “Mineral & Metal Resources,” “Machinery & Infrastructure,” “Chemicals,” “Energy,” “Lifestyle,” and “Innovation & Corporate Development,” while providing general services for retailing, information and communications, technical support, transportation, and logistics and financing.

In addition to the above, the companies are also engaged in the development of natural resources such as oil and gas, and iron and steel raw materials and in strategic business investments in new areas such as information technology, renewable energy, and environmental solution business.

**2. BASIS OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**I . BASIS OF PREPARATION**

Condensed Consolidated Financial Statements have been prepared in accordance with International Accounting Standard No.34 (“IAS34”) and not all information required in Consolidated Financial Statements as of the end of fiscal year is included. Therefore, Condensed Consolidated Financial Statements should be used with Consolidated Financial Statements of the previous fiscal year.

**II . USE OF ESTIMATES AND JUDGMENTS**

The preparation of Condensed Consolidated Financial Statements requires management to make judgments based on assumptions and estimates that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results could differ from these judgments based on assumptions and estimates.

The judgments based on assumptions and estimates which could affect the accompanying Condensed Consolidated Financial Statements are the same as those of the previous fiscal year except for the following.

- Note 16 “RECOVERABILITY OF DEFERRED TAX ASSETS IN MITSUI E&P MOZAMBIQUE AREA 1 LIMITED ACCOUNTED FOR USING THE EQUITY METHOD”

### III. SIGNIFICANT ACCOUNTING POLICIES

Significant accounting policies applied in the Condensed Consolidated Financial Statements for the period ended June 30, 2019 are the same as those applied in the Consolidated Financial Statements of the previous fiscal year except for the following.

The companies applied the following new standards for Condensed Consolidated Financial Statements from April 1, 2019.

IFRS	Title	Summaries
IFRS 16	Leases	Fundamental amendment of accounting for lease transactions

#### IFRS 16 “Leases”

In adopting IFRS 16, the companies recognized lease liabilities in relation to leases as a lessee, which had previously been classified as operating leases under the principles of IAS 17 “Leases”. These liabilities are measured at the present value discounted using the group’s incremental borrowing rate as of April 1, 2019, and are presented as “long-term debt” (including current portion). The weighted average lessee’s incremental borrowing rate applied to the lease liabilities on April 1, 2019 was 2.6%. The associated rights-of-use assets are measured either at the carrying amount as if the Standard had been applied since the commencement date or at the amount equal to the lease liability, and are presented as “Property, plant and equipment”.

In transitioning to IFRS 16, the practical expedient was chosen, the companies have adopted this standard to contracts that were previously identified as leases under the principles of IAS 17 and IFRIC 4 “Determining whether an Arrangement Contains a Lease” (hereinafter referred to as “IFRIC 4”) without reassessing whether a contract is, or contains, a lease at the date of initial application. The companies have not adopted this standard to contracts that were not previously identified as containing a lease under the principles of IAS 17 and IFRIC 4. After the date of initial application, if a contract is, or contains, a lease, leases are recognized as a lease liability and a corresponding right-of-use asset at the date at which the asset is available for use by the companies. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to interest expense over the lease term at a constant rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset’s useful life and the lease term on a straight-line basis. Lease term includes periods of an option to extend the lease if the lessee is reasonably certain to exercise that option and an option to terminate the lease if the lessee is reasonably certain not to exercise that option. Note that short-term leases and leases for which the underlying asset is of low value apply exemption rules of the standards, and recognize the lease payments associated with those leases as an expense mainly on straight-line basis over the lease term.

The cumulative effects due to the application of this standard were recognized on the commencement date of adoption in accordance with the transitional arrangements, the retrospective restatement of prior periods have not been applied.

The following is a reconciliation of future minimum payments under non-cancellable operating lease contracts applying IAS 17 as of March 31, 2019 and lease liabilities recognized in the Condensed Consolidated Statement of financial position at the date of initial application.

	April 1, 2019 Millions of yen
Future minimum lease payments under non-cancellable operating lease as of March 31, 2019	313,317
Extension options that the lessee is reasonably certain to exercise that option, termination options that the lessee is reasonably certain not to exercise that option, and others	10,043
Lease liability recognized as at April 1, 2019 on adoption of IFRS16 (undiscounted)	323,360
Discounted using incremental borrowing rate	(51,039)
Lease liability recognized as at April 1, 2019 on adoption of IFRS16 (discounted)	272,321
Finance lease liabilities recognized as at March 31, 2019	67,140
Lease liabilities recognized as at April 1, 2019	339,461

Right-of-use assets newly recognized at the date of initial application in the Condensed Consolidated Statement of financial position were JPY 257,624 million.

In applying IFRS 16 for the first time, the companies have used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics
- the reliance on assessment of whether leases are onerous applying IAS 37 “Provisions, Contingent Liabilities and Contingent Assets” immediately before the date of initial application as an alternative to performing an impairment review
- the accounting for operating leases with a remaining lease term of less than 12 months as at April 1, 2019 as short-term leases, and
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

### 3. BUSINESS COMBINATIONS

#### For the three-month period ended June 30, 2019

No material business combinations were completed during the three-month period ended June 30, 2019.

#### For the three-month period ended June 30, 2018

##### Oil and Gas Company in Australia

The Company made a takeover bid for all of the issued shares of AWE Limited ("AWE"). On April 4, 2018, the bid was declared unconditional, as the Company satisfied the 50.1% minimum acceptance condition, and the bid completed on May 2, 2018. The number of Target Shares accepted was 610,500,574 shares (Percentage of total issued shares: 96.48%).

The Company has commenced the compulsory acquisition of all the remaining Target Shares to delist AWE from the Australian Securities Exchange ("ASX") by taking the necessary procedures in accordance with ASX rules and relevant regulations in Australia. Those procedures were completed on May 28, 2018, and the total consideration paid was ¥49,568 million (A\$601 million).

AWE belongs to the energy industry focusing on oil and gas. Mitsui acquired AWE to invest in high-quality oil and gas assets in Australia as well as to obtain an operational platform for extending its business in the Australia oil and gas sector.

The Company was in the process of determining its purchase price allocation and presented provisional amounts for assets acquired and liabilities assumed in the consolidated financial statements for the three-month period ended June 30, 2018. The process of determining its purchase price allocation was completed in the year ended March 31, 2019. The following table summarizes the fair values of the assets acquired and liabilities assumed at the acquisition date. The measurement period adjustments did not have a significant impact.

	Millions of Yen	
Current assets.....	¥	2,384
Property, plant and equipment.....		59,910
Other non-current assets.....		5,577
Total assets acquired.....	¥	67,871
Current liabilities.....		(2,050)
Non-current liabilities.....		(16,253)
Total liabilities assumed.....	¥	(18,303)
Net assets acquired.....	¥	49,568

Pro forma results of operations for the above business combination have not been presented because the effects were not material to the consolidated financial statements. A net cash outflow in cash flows from investing activities of ¥48,240 million arising from the above business combination is included in "Acquisition of subsidiaries or other businesses" in the Condensed Consolidated Statements of Cash Flows for the three-month period ended June 30, 2018.



#### 4. SEGMENT INFORMATION

Millions of Yen

Three-month period ended June 30, 2019:	Millions of Yen							Total
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	
Revenue.....	¥ 58,099	¥ 277,919	¥ 173,856	¥ 403,695	¥ 177,799	¥ 504,802	¥ 36,636	¥ 1,632,806
Gross Profit.....	¥ 6,413	¥ 61,792	¥ 29,976	¥ 31,834	¥ 34,413	¥ 36,602	¥ 8,400	¥ 209,430
Share of Profit (Loss) of Investments Accounted for Using the Equity Method....	¥ 2,927	¥ 16,279	¥ 25,704	¥ 3,497	¥ 22,262	¥ 4,487	¥ 3,461	¥ 78,617
Profit (Loss) for the Period Attributable to Owners of the parent.....	¥ 1,531	¥ 48,990	¥ 16,847	¥ 4,086	¥ 40,860	¥ 7,572	¥ 2,108	¥ 121,994
Core Operating Cash Flow.....	¥ 272	¥ 57,891	¥ 20,055	¥ 7,170	¥ 61,764	¥ 11,570	¥ (1,095)	¥ 157,627
Total Assets at June 30, 2019.....	¥ 594,920	¥ 2,216,336	¥ 2,538,599	¥ 1,286,468	¥ 2,460,497	¥ 2,057,204	¥ 1,025,895	¥ 12,179,919

Millions of Yen

Three-month period ended June 30, 2019:	Adjustments and Consolidated		
	All Other	Eliminations	Total
Revenue.....	¥ 315	¥ (1)	¥ 1,633,120
Gross Profit.....	¥ (199)	¥ -	¥ 209,231
Share of Profit (Loss) of Investments Accounted for Using the Equity Method....	¥ 25	¥ (169)	¥ 78,473
Profit (Loss) for the Period Attributable to Owners of the parent.....	¥ (1,409)	¥ 4,451	¥ 125,036
Core Operating Cash Flow.....	¥ 4,903	¥ (6,634)	¥ 155,896
Total Assets at June 30, 2019.....	¥ 6,868,658	¥ (6,839,137)	¥ 12,209,440

Millions of Yen

Three-month period ended June 30, 2018 (As restated):	Millions of Yen							Total
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	
Revenue.....	¥ 48,550	¥ 246,738	¥ 193,206	¥ 396,225	¥ 172,131	¥ 442,120	¥ 56,100	¥ 1,555,070
Gross Profit.....	¥ 6,805	¥ 45,761	¥ 31,778	¥ 37,421	¥ 35,349	¥ 35,166	¥ 25,884	¥ 218,164
Share of Profit (Loss) of Investments Accounted for Using the Equity Method....	¥ 7,168	¥ 13,980	¥ 18,655	¥ 4,314	¥ 7,139	¥ 5,772	¥ 1,821	¥ 58,849
Profit (Loss) for the Period Attributable to Owners of the parent.....	¥ 6,779	¥ 39,722	¥ 15,449	¥ 9,931	¥ 17,058	¥ 17,692	¥ 10,500	¥ 117,131
Core Operating Cash Flow.....	¥ 606	¥ 48,325	¥ 21,182	¥ 15,895	¥ 52,928	¥ 8,538	¥ 13,167	¥ 160,641
Total Assets at March 31, 2019.....	¥ 606,557	¥ 2,222,894	¥ 2,450,551	¥ 1,337,737	¥ 2,425,363	¥ 2,006,139	¥ 971,833	¥ 12,021,074

Millions of Yen

Three-month period ended June 30, 2018 (As restated):	Adjustments and Consolidated		
	All Other	Eliminations	Total
Revenue.....	¥ 1,130	¥ (1)	¥ 1,556,199
Gross Profit.....	¥ 670	¥ (385)	¥ 218,449
Share of Profit (Loss) of Investments Accounted for Using the Equity Method....	¥ -	¥ (423)	¥ 58,426
Profit (Loss) for the Period Attributable to Owners of the parent.....	¥ (3,957)	¥ 5,240	¥ 118,414
Core Operating Cash Flow.....	¥ (2,660)	¥ (3,516)	¥ 154,465

Three-month period ended June 30, 2018 (As restated):	Millions of Yen		
	All Other	Adjustments and Eliminations	Consolidated Total
Total Assets at			
March 31, 2019.....	¥ 7,044,713	¥ (7,120,008)	¥ 11,945,779

Notes:(1)“All Other” includes of the Corporate Staff Unit which provides financing services and operations services to the companies and affiliated companies. Total Assets of “All Other” at June 30, 2019 and March 31, 2019 includes cash, cash equivalents and time deposits related to financing activities, and assets of the Corporate Staff Unit and certain subsidiaries related to the above services.

(2)Transfers between reportable segments are made at cost plus a markup.

(3)Profit (Loss) for the Period Attributable to Owners of the parent of “Adjustments and Eliminations” includes income and expense items that are not allocated to specific reportable segments, and eliminations of intersegment transactions.

(4)Core Operating Cash Flow is calculated by eliminating the sum of the “Changes in Operating Assets and Liabilities” from “Cash Flows from Operating Activities” as presented in the Condensed Consolidated Statements of Cash Flows.

(5)Due to the organizational restructuring with the aim of further strengthening of business, materials business and real estate business which were formerly included in "Lifestyle" segment are included in "Chemicals" segment and "Innovation & Corporate Development" segment respectively, from the three-month period ended June 30, 2019. In accordance with these changes, the segment information for the three-month period ended June 30, 2018 has been restated to conform to the current period presentation.

## 5. REVENUE

Among "Revenue", the disaggregation of revenue recognized from contracts with customers by product segment is as follows. The following categories are same as in Note.4 "Segment Information". Please refer to Note.4 "Segment information" for the details of the restatement for the three-month period ended June 30, 2018. Revenue other than revenue recognized from contracts with customers includes revenue related to lease and financial instruments, etc.

Three-month period ended June 30, 2019:	Millions of Yen								
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	All Others	Total
Revenue recognized from contracts with customers	¥ 56,101	¥ 225,695	¥ 148,074	¥ 398,301	¥ 131,561	¥ 382,547	¥ 30,318	¥ 844	¥ 1,373,441

Three-month period ended June 30, 2018: (As restated)	Millions of Yen								
	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development	All Others	Total
Revenue recognized from contracts with customers	¥ 47,144	¥ 189,434	¥ 176,561	¥ 391,650	¥ 128,376	¥ 313,565	¥ 38,359	¥ 884	¥ 1,285,973

## 6. ACQUISITIONS AND DISPOSALS OF PROPERTY, PLANT AND EQUIPMENT

The amounts of acquisitions of property, plant and equipment for the three-month period ended June 30, 2019 was ¥68,983 million and the amounts of disposals was not material.

The amounts of acquisitions (excluding acquisitions through business combinations) and disposals of property, plant and equipment for the three-month period ended June 30, 2018 were ¥73,084 million and ¥30,599 million, respectively. Please refer to Note 3. for significant acquisitions from business combinations.

## **7. IMPAIRMENT LOSSES AND REVERSALS OF IMPAIRMENT LOSSES FOR ASSETS**

The amounts of impairment losses for assets for the three-month period ended June 30, 2019 and 2018 were not material.

The amounts of reversals of impairment losses for assets for the three-month period ended June 30, 2019 and 2018 were not material.

## **8. ISSUES AND REPAYMENTS OF BONDS**

The total amount of repaid bonds for the three-month period ended June 30, 2019 was none.

The total amount of issued bonds for the three-month period ended June 30, 2019 was none.

The total amount of repaid bonds for the three-month period ended June 30, 2018 was ¥ 30,990 million.

The total amount of issued bonds for the three-month period ended June 30, 2018 was ¥ 11,033 million.

## 9. EQUITY

Changes in other components of equity for the three-month periods ended June 30, 2019 and 2018 were as follows:

	Millions of Yen			
	Three-month period ended June 30, 2019		Three-month period ended June 30, 2018	
<b>Financial Assets Measured at FVTOCI:</b>				
Balance at beginning of period .....	¥	356,498	¥	306,911
Increase (decrease) during the period .....		17,439		37,830
Transfer to retained earnings .....		(1,053)		(6,818)
Balance at end of period .....	¥	372,884	¥	337,923
<b>Remeasurements of Defined Benefit Pension Plans:</b>				
Balance at beginning of period .....	¥	-	¥	-
Increase (decrease) during the period .....		(209)		945
Transfer to retained earnings .....		209		(945)
Balance at end of period .....	¥	-	¥	-
<b>Foreign Currency Translation Adjustments:</b>				
Balance at beginning of period .....	¥	124,506	¥	161,488
Increase (decrease) during the period .....		(95,748)		(11,383)
Balance at end of period .....	¥	28,758	¥	150,105
<b>Cash Flow Hedges:</b>				
Balance at beginning of period .....	¥	(17,734)	¥	(20,364)
Increase (decrease) during the period .....		(16,408)		8,405
Balance at end of period .....	¥	(34,142)	¥	(11,959)
<b>Total:</b>				
Balance at beginning of period .....	¥	463,270	¥	448,035
Increase (decrease) during the period .....		(94,926)		35,797
Transfer to retained earnings .....		(844)		(7,763)
Balance at end of period .....	¥	367,500	¥	476,069

## 10. DIVIDENDS

During the three-month periods ended June 30, 2019 and 2018, the Company paid dividends of ¥40 per share (total dividend of ¥69,524 million) and ¥40 per share (total dividend of ¥69,516 million), respectively.

## 11. EARNINGS PER SHARE

The following is a reconciliation of basic earnings per share attributable to owners of the parent to diluted earnings per share attributable to owners of the parent for the three-month periods ended June 30, 2019 and 2018:

	Three-month Period Ended June 30, 2019			Three-month Period Ended June 30, 2018		
	Profit (numerator)	Shares (denominator)	Per share amount	Profit (numerator)	Shares (denominator)	Per share amount
	Millions of Yen	In Thousands	Yen	Millions of Yen	In Thousands	Yen
<b>Basic earnings per share attributable to owners of the parent:</b>	¥ 125,036	1,738,073	¥ 71.94	¥ 118,414	1,737,884	¥ 68.14
<b>Effect of dilutive securities:</b>						
Adjustment of effect of:						
Dilutive securities of associated companies.	(12)	—		(20)	—	
Stock options .....	—	1,183		—	1,128	
<b>Diluted earnings per share attributable to owners of the parent:</b>	¥ 125,024	1,739,256	¥ 71.88	¥ 118,394	1,739,012	¥ 68.08

## 12. CONTINGENT LIABILITIES

### I. GUARANTEES

The companies provide various types of guarantees for the benefit of third parties and related parties principally to enhance their credit standings, and would be required to execute payments if a guaranteed party failed to fulfill its obligation with respect to a borrowing or trade payable.

The table below summarizes the maximum potential amount of future payments, amount outstanding and recourse provisions/collateral of the companies' guarantees as of June 30, 2019 and March 31, 2019. The maximum potential amount of future payments represents the amount without consideration of possible recovery under recourse provisions or from collateral held or pledged that the companies could be obliged to pay if there were defaults by guaranteed parties. Such amounts bear no relationship to the anticipated losses on these guarantees and indemnifications and, in the aggregate, they greatly exceed anticipated losses.

The companies evaluate risks involved for each guarantee through an internal screening procedure before issuing a guarantee and regularly monitor outstanding positions and record adequate allowance to cover losses expected from probable performance under these agreements. The companies believe that the likelihood of performing guarantees which would materially affect the consolidated financial position, operating results, or cash flows of the companies is remote at June 30, 2019.

	Millions of Yen			
	Maximum potential amount of future payments	Amount outstanding (a)	Recourse provisions/ Collateral (b)	Net amount outstanding (a)-(b)
<b>June 30, 2019</b>				
Type of guarantees:				
Financial guarantees				
Guarantees for third parties .....	¥ 98,321	¥ 53,696	¥ 1,599	¥ 52,097
Guarantees for investments accounted for using the equity method .....	882,286	593,105	58,187	534,918
Performance guarantees				
Guarantees for third parties .....	37,197	32,045	12,623	19,422
Guarantees for investments accounted for using the equity method .....	86,300	80,143	2,274	77,869
Total .....	¥ 1,104,104	¥ 758,989	¥ 74,683	¥ 684,306

**Millions of Yen**

	<b>Maximum potential amount of future payments</b>	<b>Amount outstanding (a)</b>	<b>Recourse provisions/ Collateral (b)</b>	<b>Net amount outstanding (a)-(b)</b>
<b>March 31, 2019</b>				
Type of guarantees:				
Financial guarantees				
Guarantees for third parties .....	¥ 113,959	¥ 66,675	¥ 3,915	¥ 62,760
Guarantees for investments accounted for using the equity method .....	864,773	598,869	44,718	554,151
Performance guarantees				
Guarantees for third parties .....	42,326	36,488	12,681	23,807
Guarantees for investments accounted for using the equity method .....	88,857	82,127	2,337	79,790
Total .....	<u>¥ 1,109,915</u>	<u>¥ 784,159</u>	<u>¥ 63,651</u>	<u>¥ 720,508</u>

*Guarantees for third parties*

The companies guarantee, severally or jointly with others, indebtedness of certain customers and suppliers in the furtherance of their trading activities. Most of these guarantees outstanding as of June 30, 2019 and March 31, 2019 will expire through 2026 and 2025, respectively.

*Guarantees for investments accounted for using the equity method*

The companies, severally or jointly with others, issue guarantees for investments accounted for using the equity method for the purpose of furtherance of their trading activities and enhancement of their credit for securing financing. Most of these guarantees outstanding as of June 30, 2019 and March 31, 2019 will expire through 2031.

The table below summarizes the maximum potential amount of future payments for the companies' guarantees by the remaining contractual period as of June 30, 2019 and March 31, 2019.

	<b>Millions of Yen</b>	
	<b>June 30, 2019</b>	<b>March 31, 2019</b>
Within 1 year .....	¥ 359,947	¥ 354,699
After 1 to 5 years .....	334,488	330,153
After 5 years .....	409,669	425,063
Total .....	<u>¥ 1,104,104</u>	<u>¥ 1,109,915</u>

## II. LITIGATION

Various claims and legal actions are pending against the companies in respect of contractual obligations and other matters arising from the conduct of the companies' businesses. Appropriate provision has been recorded for the estimated loss on claims and legal actions. In the opinion of management, any additional liabilities will not materially affect the consolidated financial position, operating results, or cash flows of the companies.

### ***13. FAIR VALUE MEASUREMENT***

IFRS 13 "Fair Value Measurement" defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

IFRS 13 establishes the fair value hierarchy that may be used to measure fair value, which is provided as follows. The companies recognize transfers of assets or liabilities between levels of the fair value hierarchy as of the end of each reporting period when the transfers occur.

#### Level 1:

Quoted prices (unadjusted) in active markets for identical assets or liabilities.

#### Level 2:

Inputs other than quoted prices included within level 1 that are observable for the assets or liabilities, either directly or indirectly. Level 2 inputs include the following:

- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for identical or similar assets or liabilities in markets that are not active
- Inputs other than quoted prices that are observable for the assets or liabilities
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means

#### Level 3:

Unobservable inputs for the assets or liabilities.

#### ***(1) Valuation techniques***

Primary valuation techniques used for each financial instrument and non-financial asset measured at fair value are as follows:

##### Trades and other receivables

- Trades and other receivables other than measured at amortized cost are measured at fair value.
- Trades and other receivables other than measured at amortized cost are measured at fair value principally using the discounted cash flow method and other appropriate valuation techniques considering various assumptions, including expected future cash flows and discount rates reflecting the related risks of the customer. They are classified as level 3, considering the degree to which the inputs are observable in the relevant markets.

##### Other Investments

- Other investments other than measured at amortized cost are measured at fair value.



- Publicly-traded other investments are measured using quoted market prices in an active market and classified as level 1.
- Non-marketable other investments are measured at fair value principally using the discounted cash flow method, the market comparison approach and other appropriate valuation techniques considering various assumptions, including expected future cash flows and discount rates reflecting the related risks of the investee. They are classified as level 3, considering the degree to which the inputs are observable in the relevant markets.

#### Derivative Instruments

- Derivative instruments mainly consist of derivative commodity instruments and derivative financial instruments.
- Exchange-traded derivative commodity instruments measured using quoted market prices in an active market are classified as level 1. Certain derivative commodity instruments measured using observable inputs of the quoted prices obtained from markets, financial information providers, and brokers, are classified as level 2. Also, the derivative commodity instruments measured using unobservable inputs are classified as level 3.
- Derivative financial instruments are mainly measured by discounted cash flow analysis using foreign exchange and interest rates or quoted prices currently available for similar types of agreements and are classified as level 2.

#### Inventories

- Inventories acquired with the purpose of being sold in the near future and a profit from fluctuations in price are measured at fair value based on quoted prices with certain adjustment and classified as level 2. The amounts of costs to sell as of June 30, 2019 and March 31, 2019 were not material.

#### **(2) Valuation process**

The valuation process involved in level 3 measurements for each applicable asset and liability is governed by the model validation policy and related procedures pre-approved by appropriate personnel. Based on the policy and procedures, the personnel determine the valuation model to be utilized to measure each asset and liability at fair value. We engage independent external experts of valuation to assist in the valuation process for certain assets over a specific amount, and their results of valuations are reviewed by the responsible personnel of the Company. All of the valuations, including those performed by the external experts, are reviewed and approved by the responsible personnel of the Company.

**(3) Assets and liabilities measured at fair value on a recurring basis**

Information by fair value hierarchy

Assets and liabilities measured at fair value on a recurring basis as of June 30, 2019 and March 31, 2019 were as follows. No assets or liabilities were transferred between level 1 and 2 for the three-month period ended June 30, 2019 and for the three-month period ended June 30, 2018.

June 30, 2019	Millions of Yen				
	Fair value measurements using			Netting adjustments*	Total fair value
	Level 1	Level 2	Level 3		
<b>Assets:</b>					
Trades and other receivables:					
Loan measured at FVTPL .....	—	—	¥ 21,769		
Total trades and other receivables	—	—	¥ 21,769	—	¥ 21,769
Other investments:					
Financial assets measured at FVTPL .....	¥ 18,494	—	¥ 109,511		
Financial assets measured at FVTOCI ...	1,011,538	—	769,784		
Total other investments	¥ 1,030,032	—	¥ 879,295	—	¥ 1,909,327
Derivative assets:					
Foreign exchange contracts .....	—	¥ 39,915	—		
Interest rate contracts .....	—	73,472	—		
Commodity contracts .....	¥ 26,958	557,375	¥ 645		
Others .....	—	—	16,769		
Total derivative assets	¥ 26,958	¥ 670,762	¥ 17,414	¥ (506,842)	¥ 208,292
Inventories .....	—	¥ 146,504	—	—	¥ 146,504
Total assets .....	¥ 1,056,990	¥ 817,266	¥ 918,478	¥ (506,842)	¥ 2,285,892
<b>Liabilities:</b>					
Derivative liabilities:					
Foreign exchange contracts .....	—	¥ 26,524	—		
Interest rate contracts .....	—	6,753	—		
Commodity contracts .....	¥ 27,176	555,239	¥ 1,207		
Others .....	—	—	13,339		
Total derivative liabilities	¥ 27,176	¥ 588,516	¥ 14,546	¥ (509,388)	¥ 120,850
Total liabilities .....	¥ 27,176	¥ 588,516	¥ 14,546	¥ (509,388)	¥ 120,850

Millions of Yen

March 31, 2019	Fair value measurements using					Netting adjustments*	Total fair value
	Level 1	Level 2	Level 3				
<b>Assets:</b>							
Trades and other receivables:							
Loan measured at FVTPL .....	—	—	¥ 22,415				
Total trades and other receivables	—	—	¥ 22,415	—		¥ 22,415	
Other investments:							
Financial assets measured at FVTPL .....	¥ 27,303	—	¥ 111,504				
Financial assets measured at FVTOCI ...	1,008,710	—	762,857				
Total other investments	¥ 1,036,013	—	¥ 874,361	—		¥ 1,910,374	
Derivative assets:							
Foreign exchange contracts .....	—	¥ 38,715	—				
Interest rate contracts .....	—	72,358	—				
Commodity contracts .....	¥ 14,362	556,610	¥ 1,116				
Others .....	—	—	13,254				
Total derivative assets	¥ 14,362	¥ 667,683	¥ 14,370	¥ (501,950)		¥ 194,465	
Inventories .....	—	¥ 122,309	—	—		¥ 122,309	
Total assets .....	¥ 1,050,375	¥ 789,992	¥ 911,146	¥ (501,950)		¥ 2,249,563	
<b>Liabilities:</b>							
Derivative liabilities:							
Foreign exchange contracts .....	—	¥ 38,863	—				
Interest rate contracts .....	—	4,469	—				
Commodity contracts .....	¥ 13,864	547,296	¥ 653				
Others .....	—	—	13,985				
Total derivative liabilities	¥ 13,864	¥ 590,628	¥ 14,638	¥ (495,038)		¥ 124,092	
Total liabilities .....	¥ 13,864	¥ 590,628	¥ 14,638	¥ (495,038)		¥ 124,092	

\*Amounts of netting adjustments include the net amount when, and only when, the companies currently have a legally enforceable right to set off the recognized amounts, and intend either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Reconciliation of assets measured at fair value on a recurring basis using significant unobservable inputs  
(Level 3)

The balance at beginning of period of the loan measured at FVTPL was ¥22,415 million and the balance of period of it was ¥21,769 million for the three-month period ended June 30, 2019.

The balance at beginning of period of the loan measured at FVTPL was ¥21,380 million and the balance of period of it was ¥22,245 million for the three-month period ended June 30, 2018.

There was no material movement other than its exchange rate change during the three-month period ended June 30, 2019 and 2018.

The reconciliation of financial assets measured at FVTPL for the three-month period ended June 30, 2019 and 2018 were as follows:

	Millions of Yen	
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018
Balance at beginning of period .....	¥ 111,504	¥ 110,827
Gains (losses) .....	1,696	2,073
Purchases .....	5,226	5,718
Sales .....	(6,035)	(802)
Transfers into Level 3 .....	—	—
Transfers out of Level 3 .....	—	(7,033)
Others (Note) .....	(2,880)	(6,310)
Balance at end of period .....	¥ 109,511	¥ 104,473
Net change in unrealized gains (losses) still held at end of period	¥ 1,547	¥ 3,734

Note: "Others" includes the effect of changes in scope of consolidation.

Gains (losses) related to financial assets measured at FVTPL (“FVTPL gains (losses)”) were included in “Revenue”.

The reconciliation of financial assets measured at FVTOCI for the three-month period ended June 30, 2019 and 2018 were as follows:

	Millions of Yen	
	Three-month period ended June 30, 2019	Three-month period ended June 30, 2018
Balance at beginning of period .....	¥ 762,857	¥ 638,851
Other comprehensive income	8,452	7,315
Purchases .....	4,050	6,625
Sales .....	(1,084)	(1,962)
Transfers into Level 3 .....	—	—
Transfers out of Level 3 .....	(2,175)	—
Others (Note2) .....	(2,316)	13,606
Balance at end of period .....	¥ 769,784	¥ 664,435

Note: “Others” includes the effect of changes in foreign exchange rates (including in the foreign currency translation adjustments) in scope of consolidation.

Other comprehensive income related to financial assets measured at FVTOCI was included in “Financial assets measured at FVTOCI” and “Foreign currency translation adjustment” in Condensed Consolidated Statements of Comprehensive Income.

#### Quantitative information about level 3 fair value measurements

Information about valuation techniques and significant unobservable inputs used for level 3 assets measured at fair value on a recurring basis as of June 30, 2019 and March 31, 2019 were as follows:

June 30, 2019	Valuation Technique	Principal Unobservable Input	Range
Financial assets measured at FVTOCI	Income approach	Discount rate	5.9% ~ 16.0%

  

March 31, 2019	Valuation Technique	Principal Unobservable Input	Range
Financial assets measured at FVTOCI	Income approach	Discount rate	6.5% ~ 17.1%

In addition to the above, the price of crude oil is one of the significant unobservable inputs used in measuring the fair value of non-marketable equity securities related to LNG business. The Company forecasts that the price will be in a range of US\$60/bbl to US\$90/bbl which is the highest and the lowest of several third parties’ price forecasts.

#### Information about sensitivity to changes in significant unobservable inputs

For recurring fair value measurements of financial assets measured at FVTOCI using the income approach, increases (decreases) in discount rates would result in a lower (higher) fair value.

#### (4) Fair value of non-current financial assets and liabilities

The fair values of non-current receivables with floating rates, including long-term loans receivable, and long-term debt with floating rates approximately equal their respective carrying amounts. The fair values of non-current receivables with fixed rate and long-term debt with fixed rate are estimated by discount cash flow analysis, using interest rates currently available for similar types of loans, accounts receivable and borrowings with similar terms and remaining maturities.

The fair values of financial instruments as of June 30, 2019 and March 31, 2019 were as follows. The fair values of current financial assets and current financial liabilities are not disclosed because the carrying amounts reasonably approximate their fair values.

	Millions of Yen			
	June 30, 2019		March 31, 2019	
	Carrying amount	Fair value	Carrying amount	Fair value
Other investments measured at amortized cost	37,068	37,515	37,191	37,401
Non-current receivables				
Trade and other receivables and Other financial assets (*)	¥ 609,947	¥ 609,947	¥ 613,695	¥ 613,695
Non-current liabilities				
Long-term debts, less current portion and Other financial liabilities (*)	¥ 4,128,175	¥ 4,199,640	¥ 3,881,152	¥ 3,949,398

(\*)The fair values of Other financial assets and Other financial liabilities approximate their respective carrying amounts.

Trade and other receivables include loans receivable. Long-term debts include borrowings and bonds.

#### 14. REVERSAL OF PROVISION RELATED TO MULTIGRAIN BUSINESS

Regarding the provisions which Multigrain Trading AG (“Multigrain” a 100% owned subsidiary of the Company) has recognized as losses expected to arise from meeting the obligations under some of the long-term contracts, the contracts were terminated and this resulted in gains of ¥11,083 million for the three-month period ended June 30, 2018, which was the deference between their termination costs and the provisions. The gains are presented as “Reversal of provision related to Multigrain business” within the Condensed Consolidated Statements of Income and included in the “Profit (Loss) for the Period Attributable to Owners of the parent” in the Lifestyle segment for the three-month period ended June 30, 2018. Please see “4. SEGMENT INFORMATION”.

## **15. THE FIRE INCIDENT OF INTERCONTINENTAL TERMINALS COMPANY LLC**

On March 17, 2019 (US time) a fire began at the Deer Park tank terminal, of Intercontinental Terminals Company LLC (“ITC”), a wholly owned U.S. subsidiary of Mitsui & Co., Ltd. The Deer Park tank terminal is located in the outskirts of Houston, Texas. The fire completely destroyed, or partially damaged, 15 out of 242 tanks and its surrounding facilities and was completely extinguished by March 22, 2019 (US time). ITC has resumed its operation after discussions with related authorities. The cause of this fire is still under investigation.

The outstanding balance of provision related to this incident is ¥14,924 million for the year ended March 31, 2019. Most of the related costs have been paid out in the three-month period ended June 30, 2019, and the outstanding balance of provision as of June 30, 2019 is immaterial. ITC has also recognized the insurance benefits as profit for some of the losses related to this incident in the three-month period ended June 30, 2019, however the amount is immaterial.

There are multiple lawsuits that have been brought against ITC in relation to this incident. These lawsuits are at the early stages and the ultimate outcome of these lawsuits is not expected to have significant impact on our consolidated financial position, operating results and cash flow.

## **16. RECOVERABILITY OF DEFERRED TAX ASSETS IN MITSUI E&P MOZAMBIQUE AREA 1 LIMITED ACCOUNTED FOR USING THE EQUITY METHOD**

The Company, together with its business partners, has made a final investment decision on the Mozambique LNG project through Mitsui E&P Mozambique Area 1 Limited, its joint venture in the Energy Segment which owns an interest in the LNG project.

Due to this final investment decision, the joint venture recognized deferred tax assets mainly for the exploration expenses occurred in prior years, and gain of ¥13,158 million have been recognized in “Share of Profit (Loss) of Investments Accounted for Using the Equity Method”.

## **17. SUBSEQUENT EVENTS**

### The Issuance of New Shares under the Remuneration System of Share Performance-Linked Restricted Stock

At a meeting held on July 3, 2019, the Board of Directors of the Company resolved to issue new shares under the remuneration system of share performance-linked restricted stock, and the payment of new shares have been completed on August 2, 2019. The details are as follows.

- (1) Type and number of shares issued : Ordinary shares in Mitsui & Co., Ltd., 339,279 shares
- (2) Issue price : 1,731 yen per share
- (3) Total value of issue : 587,291,949 yen
- (4) Pay-in date : August 2, 2019
- (5) Categories and numbers of persons eligible for allocations, numbers of shares allocated :
  - Directors (excluding external director) 9 persons, 185,984 shares
  - Managing Officers 25 persons, 153,295 shares

## **18. AUTHORIZATION OF THE ISSUE OF CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

The issue of Condensed Consolidated Financial Statements was authorized by Tatsuo Yasunaga, Representative Director, President and CEO, and Takakazu Uchida, Representative Director, Senior Executive Managing Officer and CFO, on August 9, 2019.