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# **Gate**

# 4

# Data

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# Sustainability Data

## **GHG Emissions (Consolidated)**

(Thousand t-CO2e)

|   | 2023.3         | 2024.3         | 2025.3         |
|---|----------------|----------------|----------------|
| Scope 1   | 3,006          | 2,637          | 2,803          |
| Scope 2   | 400            | 412            | 393            |
| Scope 1 and 2<br>[Non-consolidated and<br>consolidated subsidiaries only*1] | 3,406<br>(574) | 3,049<br>(623) | 3,196<br>(612) |
| Scope 3 Category 15<br>(Investments)  | 33,576         | 30,903         | 25,883         |
| Reduction Contribution*2  | 2,457          | 4,419          | 3,496          |
| Absorption*2  | 245            | 262            | 494            |
| GHG Impact*3  | 34,280         | 29,272         | 25,089         |

<sup>\*1</sup> Scope 1 and 2 for the Company and its consolidated subsidiaries (excluding un-incorporated

## **Energy Consumption (Consolidated)**

|             | 2023.3     | 2024.3     | 2025.3     |
|-------------|------------|------------|------------|
| Total       | 34,329,837 | 31,347,586 | 32,502,477 |
| (Breakdown) |            |            |            |
| Fuels       | 25,186,671 | 23,101,455 | 23,994,121 |
| Electricity | 8,983,625  | 7,626,436  | 7,993,270  |
| Steam, heat | 159,541    | 619,695    | 515,086    |

## GHG Emissions (Scope 3) (Consolidated)

(Million t-CO2e)

|    | Category  | 2023.3                    | 2024.3                    | 2025.3                    |  |
|----|---|---------------------------|---------------------------|---------------------------|--|
| 1  | Purchased goods and services  | 35.3                      | 33.5                      | 33.4                      |  |
| 2  | Capital goods   | 0.8                       | 0.9                       | 1.0                       |  |
| 3  | Fuel and energy related activities (not included in Scope 1 or Scope 2) | 1.5                       | 2.9                       | 4.1                       |  |
| 4  | Upstream transportation and distribution                                | 3.2                       | 1.5                       | 1.9                       |  |
| 5  | Waste generated in operations   | 0.0                       | 0.0                       | 0.0                       |  |
| 6  | Business travel   | 0.1                       | 0.1                       | 0.1                       |  |
| 7  | Employee commuting  | 0.0                       | 0.0                       | 0.0                       |  |
| 8  | Upstream leased assets  | Not applicable            | Not applicable            | Not applicable            |  |
| 9  | Downstream transportation and distribution                              | Included in<br>Category 4 | Included in<br>Category 4 | Included in<br>Category 4 |  |
| 10 | Processing of sold products   | 32.2                      | 31.0                      | 31.9                      |  |
| 11 | Use of sold products  | 83.5                      | 98.8                      | 98.0                      |  |
| 12 | End-of-life treatment of sold products                                  | 0.2                       | 0.2                       | 0.2                       |  |
| 13 | Downstream leased assets  | 1.2                       | 0.5                       | 0.7                       |  |
| 14 | Franchises  | Not applicable            | Not applicable            | Not applicable            |  |
| 15 | Investments   | 33.6                      | 30.9                      | 25.9                      |  |
|    | Total   | 191.5                     | 200.3                     | 197.1                     |  |

- · Mitsui and consolidated subsidiaries (including un-incorporated joint ventures) are calculated according to the financial control approach (as with Scope 1 and Scope 2).
- Where the same emissions source is clearly double-counted among the companies included in the scope of the data, only one is
- In cases where we cannot determine which final product an intermediary product we have sold has been processed into and used for, those are excluded from the calculation.
- Category 1 and 11 Energy-related emissions are calculated in line with the International Petroleum Industry Environmental Conservation Association (IPIECA) guidelines.
- For ferrous raw materials (iron ore and metallurgical coal), Category 10 emissions are calculated proportionally by weight based on emissions when used for the production of crude steel.

## **Human Resources Data**

|   | 2023.3 | 2024.3 | 2025.3 |
|---|--------|--------|--------|
| Number of employees (Consolidated)  | 46,811 | 53,602 | 56,400 |
| Male (Persons)  | 30,884 | 31,729 | 32,726 |
| Female (Persons)  | 15,927 | 21,873 | 23,674 |
| Number of employees (Non-consolidated)  | 5,449  | 5,419  | 5,388  |
| Male  | 3,842  | 3,799  | 3,751  |
| Female  | 1,607  | 1,620  | 1,637  |
| Number of hires (Non-consolidated)  | 203    | 209    | 220    |
| New graduate (Persons)  | 111    | 124    | 129    |
| Mid-career (Persons)  | 92     | 85     | 91     |
| Female recruitment rate (Non-consolidated, %)                                     | 37     | 43     | 40     |
| Percentage of female managers<br>(Non-consolidated, %)*1                          | 8.5    | 9.2    | 11.0   |
| Percentage of female managers (Consolidated, %)                                   | 18.8   | 18.8   | 20.7   |
| Percentage of line managers hired overseas (%)*2                                  | 17     | 18     | 19.1   |
| Average years of service  | 18.1   | 17.9   | 17.7   |
| Employee engagement (%)   | 72     | 73     | 75     |
| Total development and training expenses (Bn JPY)                                  | 27.5   | 30.5   | 31.5   |
| Number of trainees dispatched overseas (Non-consolidated)                         | 159    | 209    | 210    |
| Number of trainees dispatched to Japan (Regionally hired employees)               | 15     | 17     | 12     |
| Number of DX Business Professionals   | 82     | 231    | 592    |
| Monthly average overtime working hours (Hours/month)                              | 26.1   | 28.0   | 27.6   |
| Average annual paid leave usage ratio (%)   | 71.4   | 70.3   | 69.0   |
| Percentage of men that took childcare leave (Non-consolidated, %)*3               | 65     | 70     | 91     |
| Average number of the days that men took childcare leave (Non-consolidated, days) | 36.5   | 45.0   | 42.4   |

<sup>\*3</sup> Including use of Mitsui's unique leave systems (leave for attending birth)



<sup>\*2</sup> Single-year figure

<sup>\*3</sup> GHG emissions - Reduction Contribution - Absorption

<sup>\*2</sup> The percentage of line managers hired locally at overseas trading affiliates and offices, out of the total number of line managers at those overseas locations.

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# Results by Operating Segment (FY March 2025)

Note: Horizontal and vertical totals may not match due to rounding.

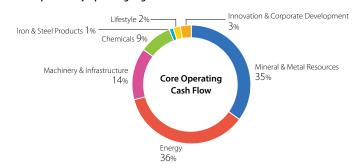
- \*1 Investment Cash Flow excludes changes in time deposits.
- \*2 Under non-current assets, "Other" includes items such as non-current receivables, investment property, intangible assets, and deferred tax assets.

(Bn JPY)

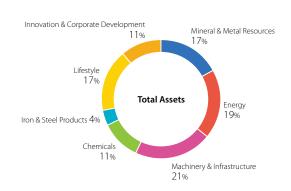
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|   |                           |         |                            |           |                       |           |                                       |  | (111111) |
|---|---------------------------|---------|----------------------------|-----------|-----------------------|-----------|---------------------------------------|--|----------|
|   | Mineral & Metal Resources | Energy  | Machinery & Infrastructure | Chemicals | Iron & Steel Products | Lifestyle | Innovation & Corporate<br>Development |  |          |
|   |                           | @ADNOC  |                            |           |                       |           |                                       | Others / Adjustments<br>and Eliminations | Total    |
| Gross profit  | 263.9                     | 190.0   | 200.1                      | 256.4     | 47.8                  | 192.4     | 134.4                                 | 3.4                                      | 1,288.4  |
| Selling, general, and administrative expenses                               | (37.0)                    | (71.0)  | (181.0)                    | (158.9)   | (36.0)                | (201.9)   | (98.5)                                | (103.5)                                  | (887.7)  |
| Dividend income   | 63.9                      | 85.7    | 16.7                       | 3.3       | 3.6                   | 6.1       | 3.7                                   | 1.3                                      | 184.3    |
| Share of profit (loss) of investments accounted for using the equity method | 82.0                      | 57.1    | 225.6                      | 23.1      | 21.2                  | 59.4      | 25.1                                  | 0.6                                      | 494.1    |
| Other   | (87.4)                    | (88.3)  | (28.5)                     | (48.0)    | (23.4)                | (2.3)     | 22.6                                  | 76.6                                     | (178.8)  |
| Profit (loss) for the year attributable to owners of the parent             | 285.4                     | 173.5   | 232.9                      | 75.9      | 13.2                  | 53.7      | 87.3                                  | (21.6)                                   | 900.3    |
| Depreciation  | 73.4                      | 96.6    | 33.4                       | 35.6      | 2.9                   | 36.6      | 16.5                                  | 18.7                                     | 313.7    |
| Core operating cash flow  | 357.9                     | 363.4   | 145.2                      | 90.6      | 6.0                   | 18.1      | 27.0                                  | 19.3                                     | 1,027.5  |
| Net investment cash flow*1  | (140.7)                   | (122.6) | 122.9                      | (38.8)    | 5.7                   | (28.4)    | 35.6                                  | 2.6                                      | (163.7)  |
| Investment cash flow (IN)   | 0.8                       | 93.1    | 221.2                      | 39.7      | 11.3                  | 76.3      | 142.0                                 | 16.7                                     | 601.1    |
| Investment cash flow (OUT)  | (141.5)                   | (215.7) | (98.3)                     | (78.5)    | (5.6)                 | (104.7)   | (106.4)                               | (14.1)                                   | (764.8)  |
| Total assets  | 2,986.7                   | 3,425.1 | 3,735.9                    | 2,062.5   | 777.3                 | 3,013.7   | 1,899.4                               | (1,089.1)                                | 16,811.5 |
| Non-current assets  | 1,880.0                   | 2,078.1 | 2,671.3                    | 1,042.4   | 484.2                 | 1,883.4   | 1,076.9                               | 8.3                                      | 11,124.6 |
| Property, plant and equipment   | 563.6                     | 846.9   | 179.8                      | 291.3     | 25.0                  | 249.2     | 130.0                                 | 183.8                                    | 2,469.6  |
| Investment assets accounted for using the equity method                     | 544.0                     | 686.9   | 1,676.3                    | 346.7     | 351.4                 | 950.0     | 418.0                                 | (0.3)                                    | 4,973.0  |
| Other investments   | 680.7                     | 230.2   | 268.8                      | 176.4     | 82.6                  | 371.8     | 297.5                                 | 83.1                                     | 2,191.1  |
| Other*2   | 91.7                      | 314.1   | 546.4                      | 228.0     | 25.2                  | 312.4     | 231.4                                 | (258.1)                                  | 1,490.9  |

## **Composition by Operating Segment**





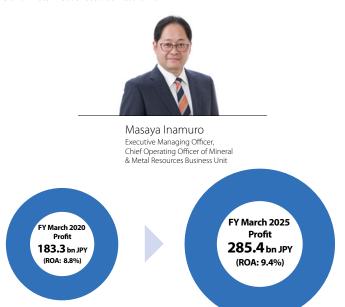


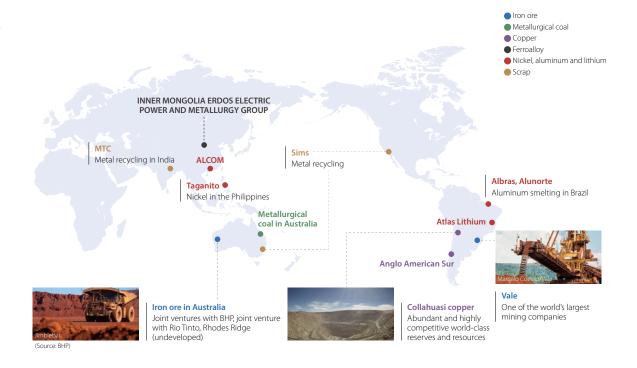
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Segment Strategies

# Mineral & Metal Resources

• Mineral & Metal Resources Business Unit





## Business Overview

- Investment and trading in the mining business of iron ore, copper and metallurgical coal, and other resources
- Low-carbon metallics and battery value chain-related businesses that address climate change
- Metal recycling business

## Strengths

- Stable earnings power from high-quality assets with cost competitiveness, substantial production volume and ore reserves
- Strong industry presence, track record, and solid partnerships with mining majors

## **Operating Environment**

## Risks

- Impact of demand for resources following Chinese economic slowdown
- Impact of higher operating costs due to inflation and high interest rates
- Impact of technological innovation and government policies on the supply, demand and commodity prices

## Opportunities

- Demand increase for green materials (including ferrous materials), including recycling
- Continuous growth of India and Southeast Asia as metal resources demand areas and the future potential of Africa as a resources supply area

## **Growth Areas**

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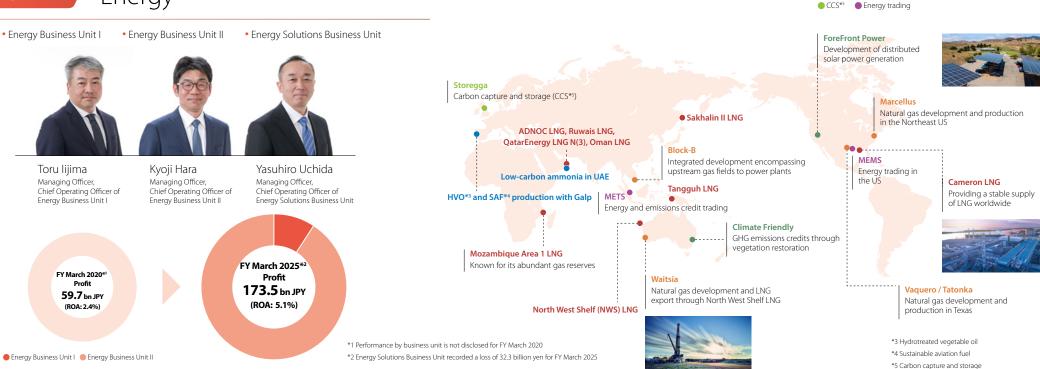
## **Growth Drivers**

- Further enhancing and increasing interests in existing high-quality iron ore, copper, and other businesses (Rhodes Ridge, etc.)
- Initiatives that contribute to a low-carbon society, including scrap and green aluminum
- Building a battery value chain with materials such as lithium, nickel, cobalt, and other materials

## Areas for Improving Capital Efficiency

 Maximizing business value by leveraging the vast copper reserves and resources at Anglo American Sur (joint development with adjacent mines, etc.) Segment Strategies

# Energy



## **Business Overview**

- Investment and trading in energy resources including natural gas, LNG, and oil
- Business development of power solutions, emissions reduction, and next-generation energy including hydrogen, ammonia, and biofuels

## Strengths

- High-quality natural gas, LNG, and oil asset portfolio and cash generation capability
- High-level trading capabilities, exemplified by risk management and logistics operation expertise
- Global market presence and customer base

## **Operating Environment**

## Risks

- Significant fluctuations in energy supply, demand and prices due to heightened global geopolitical risks, decrease in demand caused mainly by recession
- Undefined energy transition progress timeline

## Opportunities

- Solid demand for fossil fuels in line with the need for energy security and stable supply, and increasing demand for natural gas and LNG as real solutions
- Increased demand for clean energy and next-generation energy due to the progress of decarbonization and the resulting expansion of energy solutions business opportunities

## **Growth Areas**

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## **Growth Drivers**

 Improving the business portfolio and expanding trading capabilities by steadily launching new natural gas and LNG businesses in Australia, Mozambique, Abu Dhabi, and Vietnam

## Areas for Improving Capital Efficiency

LNG

■ E&P

Energy solutions

Next-generation fuels (hydrogen, ammonia, biofuels, etc.)

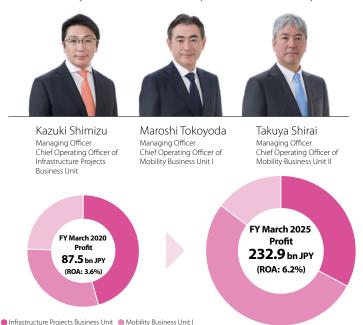
- Maximizing value of upstream businesses and further improving production efficiency in the LNG business
- Narrowing focus to steadily launch low-carbon initiatives and energy solutions businesses for power, next-generation energy, and other areas

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Segment Strategies

# Machinery & Infrastructure

• Infrastructure Projects Business Unit • Mobility Business Unit I • Mobility Business Unit II





\*1 Mitsui & Co. Plant Systems, Ltd. changed its company name to Mitsui & Co. Project Solutions, Ltd. as of October 1, 2024.

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\*2 Floating production, storage and offloading system

## **Business Overview**

Mobility Business Unit II

- Infrastructure: Power, natural resources, logistics, water and digital facilities
- Automotives, construction, mining and industrial machinery: Sales, financing, and leasing
- Ships, aviation and aerospace: Trading, ownership and operation, and digital transformation and environment-related businesses

## Strengths

- Various existing businesses with growth potential that support solid demand relating to infrastructure and mobility around the world
- Broad customer base and network, and collaborative relationships built with leading partners
- Project development capabilities with regional expertise and ability to adapt to the changing times, and comprehensive and advanced service functions

## **Operating Environment**

## Risks

- The increase in tariffs by the new US administration and the growing uncertainty of future policies
- Changes in industrial structure driven by shifts in social needs and advancements in technology

## Opportunities

- Advancements in the utilization of new technologies in areas including next-generation fuels, semiconductors, and Al, and increased demand for digital infrastructure
- Diversification in energy sources resulting from environmental changes relating to the global energy transition, as well as expansion of demand for services relating to next-generation fuels, electrification, and other trends

## **Growth Areas**

## **Growth Drivers**

- Expanding the business domain by incorporating adjacent businesses in the fields of automotives, construction and mining machinery, and ships, and broadening the scope of the aircraft engine business
- Capturing increasing demand of infrastructure in emerging countries

## Areas for Improving Capital Efficiency

 Selection, concentration, and steady launches of renewable energy power generation businesses



Certis Belchim

Crop protection

Segment **Strategies** 

# Chemicals

Basic Materials Business Unit
Performance Materials Business Unit
Nutrition & Agriculture Business Unit





## **Business Overview**

- Tank terminals and trading
- Chemical feedstock, hydrogen and industrial gases, gas chemicals, forestry resources, electronic materials, and beauty and personal care
- · Agricultural chemicals, animal health, and nutrition

\* Nutrition & Agriculture Business Unit recorded a loss of 4.4 billion yen for FY March 2020

## Strengths

- Logistics and trading functions that support a stable supply of materials
- A network with top players in diverse global industries built by leveraging the trading business
- Capability to propose solutions that address industrial challenges leveraging our business network
- Cross-sectoral proposal and deployment capabilities spanning multiple industries

## Risks

- Acceleration of structural change in the petrochemical industry in response to climate change
- Supply chain restructuring and local production for local consumption
- Weak product demand amid increasing costs due to high energy costs, rising interest rates, and labor shortages

## Opportunities

- Increasing need for stable supply due to changes in the supply
- Increase in demand for environmentally friendly materials, products, and businesses including next-generation fuels and recycled materials
- · Increasing interest in health, wellness, and quality of life improvement

● Trading and logistics

 Functional ingredients Nutrition and food science 62

## **Growth Drivers**

- Expanding adjacent businesses centered on methanol and tank terminals
- Expanding businesses in forest resources and electronic materials
- · Strengthening the earnings base in functional food ingredients, animal solutions, and agricultural chemicals

## Areas for Improving Capital Efficiency

- Demonstrating downside resistance and resilience in trading
- Early establishment of earnings base for newly entered businesses such as next-generation fuel projects

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Segment Strategies

# Iron & Steel Products

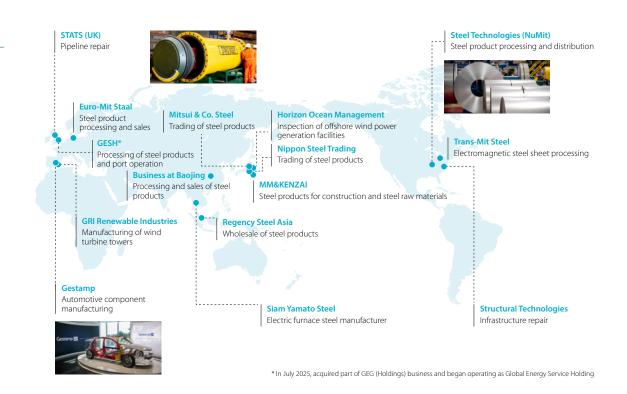
• Iron & Steel Products Business Unit



Makoto Takasugi Managing Officer Chief Operating Officer of Iron & Steel Products Business Unit

FY March 2020 Profit 4.7 bn JPY (ROA: 0.8%)

FY March 2025 Profit 13.2 bn JPY (ROA: 1.7%)



## **Business Overview**

- Iron and steel products manufacturing (electric furnace), sales, and processing
- Businesses in the material supply and processing value chain contributing to decarbonization
- Maintenance businesses contributing to the circular economy

## Strengths

- Coverage across an extensive supply chain, from steel manufacturing, to sales and processing of steel products, and parts production
- Global customer network maintained by our steel trading companies
- Operation of infrastructure maintenance business and other diverse services beyond steel product distribution

## **Operating Environment**

## Risks

- Impact on supply chains due to escalating geopolitical risks and fluctuating tariff policies
- Increase in operational expenses due to rising labor costs and workforce shortages
- Changes in distribution structures due to the decline in steel production in Japan

## Opportunities

- Expansion of demand for new supply chain development driven by decarbonization and local production for local consumption needs
- Capturing increased demand for steel products from growing markets as well as emerging markets
- Increased demand for infrastructure longevity and maintenance driven by accelerated circular economy

## **Growth Areas**

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## **Growth Drivers**

 Capturing demand for steel products in emerging and growing markets and expanding businesses for industry decarbonization, such as electrification and renewable energy

## **Areas for Improving Capital Efficiency**

Improving areas with low asset efficiency, mainly in automotive components

Segment Strategie

# Lifestyle





## **Business Overview**

- · Food: Production, trading, R&D, manufacturing, processing, and retail
- Brand and retailing
- Healthcare, pharmaceuticals, and Employee Experience\*
- \* Employee Experience: Supporting employees and consumers by providing enriched experiences such as through food, uniform rental and other services.

## Strengths

- A robust supply chain that supports a stable supply of food and provision of optimized logistics and information flow through centralized management
- Product planning and development capabilities, and brand management expertise to meet diverse needs
- A business portfolio that contributes to improving employee engagement
- Accumulated expertise and management talent in the healthcare service provider business

## Operating Environment

## Risks

- Migration of traditional production areas due to climate change
- Changes in trade and industrial structure and healthcare regulations due to geopolitical risks
- Declining and aging labor population in Japan

## Opportunities

- Diversification and segmentation of values, diversification of consumer behaviors and changes in lifestyle related to health
- Continued expansion of the gap between healthcare supply and demand in emerging countries in Asia and other regions
- Growing demand for engagement initiatives driven by the need to secure and retain employees

## **Growth Areas**

## **Growth Drivers**

- Healthcare services including data utilization
- Capturing growth in emerging economies through the protein business
- Food trading aligned with growing interest in food security
- Capturing growth of the food and lifestyle markets in the Americas and Asia

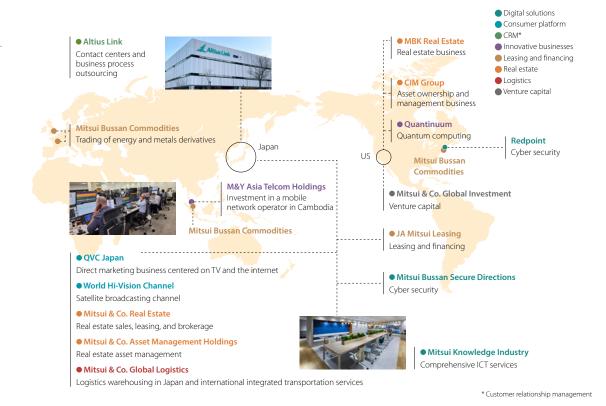
## Areas for Improving Capital Efficiency

- Improving asset efficiency in coffee trading
- Expanding intermediate distribution functions in Japan including through use of a temperature-zone logistics network and digital transformation of logistics
- Expanding businesses from fashion to lifestyle and establishing business platform

Segment Strategie

## Innovation & Corporate Development

• IT & Communication Business Unit Corporate Development Business Unit Tetsuro Akashi Daisuke Ishida Managing Officer. Executive Managing Officer Chief Operating Officer of IT & Chief Operating Officer of Corporate Development Business Unit Communication Business Unit FY March 2025 FY March 2020 Profit Profit 87.3 bn JPY 14.6 bn JPY (ROA: 1.3%) (ROA: 4.7%)



## **Business Overview**

- ICT businesses including digital solutions, consumer platforms, customer relationship management (CRM), and healthcare DX
- Finance businesses including asset management, capital solutions, derivatives, and private equity

 Real estate development and management, and logistics-related businesses including logistics center operations

## Strengths

- Developing unique DX businesses by utilizing the technology and expertise of core domestic affiliates
- A strong network of leading domestic and international partners and institutional investors, along with a solid customer base
- Creating new value by combining the technologies and expertise of the Mitsui & Co. Group with capabilities of Innovation & Corporate Development segment in ICT, finance, real estate and logistics

## Operating Environment

## Risks

- Market risks such as stock price fluctuations
- Deterioration in business sentiment and corporate performance due to rising interest rates and inflation

## Opportunities

- Increased ICT solution needs in the face of technological evolution
- Spread of digital services in line with diversified lifestyles and expansion of data center demand
- Opportunities to create sustainability-related financial products, increased hedging needs due to higher volatility

## **Growth Areas**

## **Growth Drivers**

- Capturing growth in the asset management business, including in data centers, and ICT through bolt-on acquisitions
- Expanding in areas such as digital BPO services and healthcare DX, and promoting profitability of next-generation businesses such as logistics automation and digital finance

## Areas for Improving Capital Efficiency

- Improving the asset efficiency of the real estate business through an asset turnover model
- Promoting portfolio replacement in the ICT business

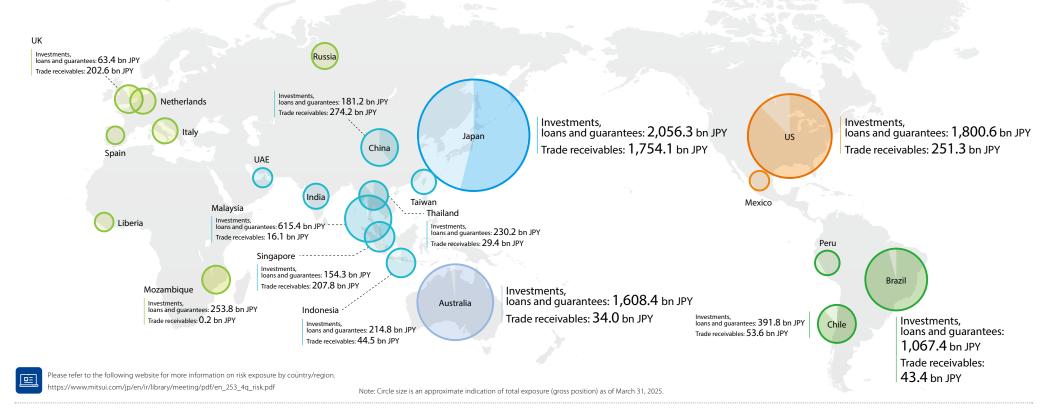
| In JPY) | (Mn US | ] |
|---------|--------|---|
|         |        |   |

|   |               |               |               |               | (Bn JPY)      | (Mn USE       |
|---|---------------|---------------|---------------|---------------|---------------|---------------|
|   | FY March 2021 | FY March 2022 | FY March 2023 | FY March 2024 | FY March 2025 | FY March 2025 |
| Consolidated operating results (for the fiscal year):                             |               |               |               |               |               |               |
| Revenue   | 8,010.2       | 11,757.6      | 14,306.4      | 13,324.9      | 14,662.6      | 97,751        |
| Gross profit  | 811.5         | 1,141.4       | 1,396.2       | 1,319.7       | 1,288.4       | 8,589         |
| Share of profit of investments accounted for using the equity method              | 227.9         | 431.3         | 555.5         | 491.6         | 494.1         | 3,294         |
| Profit for the year attributable to owners of the parent                          | 335.5         | 914.7         | 1,130.6       | 1,063.7       | 900.3         | 6,002         |
| Consolidated financial position (at the fiscal year-end):                         |               |               |               |               |               |               |
| Total assets  | 12,515.8      | 14,923.3      | 15,380.9      | 16,899.5      | 16,811.5      | 112,077       |
| Total equity attributable to owners of the parent                                 | 4,570.4       | 5,605.2       | 6,367.8       | 7,541.8       | 7,546.6       | 50,311        |
| Interest-bearing debt   | 4,401.5       | 4,509.2       | 4,609.5       | 4,300.8       | 4,309.9       | 28,733        |
| Net interest-bearing debt   | 3,299.8       | 3,338.9       | 3,212.7       | 3,398.1       | 3,330.1       | 22,201        |
| Consolidated cash flows (for the fiscal year):                                    |               |               |               |               |               |               |
| Cash flows from operating activities  | 772.7         | 806.9         | 1,047.5       | 864.4         | 1,017.5       | 6,783         |
| Core Operating Cash Flow  | 658.1         | 1,158.7       | 1,205.5       | 995.8         | 1,027.5       | 6,850         |
| Cash flows from investing activities  | (322.5)       | (181.2)       | (178.3)       | (427.5)       | (162.0)       | (1,080)       |
| Cash flows from financing activities  | (487.0)       | (614.3)       | (634.7)       | (1,013.1)     | (749.6)       | (4,997)       |
| Free cash flow  | 450.2         | 625.7         | 869.2         | 436.9         | 855.5         | 5,703         |
| Investments and loans   | (445.0)       | (511.0)       | (628.0)       | (968.0)       | (765.0)       | (5,100)       |
| Asset recycling   | 143.0         | 257.0         | 392.0         | 537.0         | 601.0         | 4,007         |
| Financial indicators:   |               |               |               |               |               |               |
| Return on equity (ROE) (%)  | 8.0%          | 18.0%         | 18.9%         | 15.3%         | 11.9%         |               |
| Return on assets (ROA) (%)  | 2.8%          | 6.7%          | 7.5%          | 6.6%          | 5.3%          |               |
| Net debt-to-equity ratio (Net D/E Ratio) (times)                                  | 0.72          | 0.60          | 0.50          | 0.45          | 0.44          |               |
|   |               |               |               |               | (JPY)         | (US           |
| Amounts per share:  |               |               |               |               |               |               |
| Profit for the year attributable to owners of the parent                          |               |               |               |               |               |               |
| Basic   | 99.64         | 280.81        | 360.91        | 352.80        | 306.73        | 2.04          |
| Diluted   | 99.59         | 280.69        | 360.71        | 352.57        | 306.47        | 2.04          |
| Dividend  | 42.5          | 52.5          | 70            | 85            | 100           | 0.69          |
| Dividend payout ratio   | 42.7%         | 18.7%         | 19.4%         | 24.1%         | 32.6%         | 32.6%         |
| Total equity attributable to owners of the parent                                 | 1,369.64      | 1,750.61      | 2,088.75      | 2,518.40      | 2,626.04      | 17.51         |
| Stock price:  |               |               |               |               |               |               |
| Market capitalization (Bn JPY)  | 3,849.9       | 5,340.8       | 6,289.7       | 10,691.9      | 8,084.4       |               |
| End of period share price (closing share price on the Tokyo Stock Exchange) (JPY) | 1,151.1       | 1,664.0       | 2,058.0       | 3,553.0       | 2,799.5       |               |
| Price to earnings ratio (PER) (times)   | 11.55         | 5.93          | 5.70          | 10.07         | 9.13          |               |
| Price to book-value Ratio (PBR) (times)   | 0.84          | 0.95          | 0.99          | 1.41          | 1.07          |               |

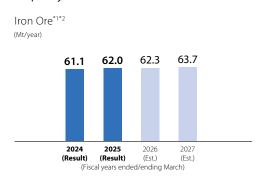
Notes: 1. Per share information is calculated based on the number of shares issued as of each fiscal year-end.

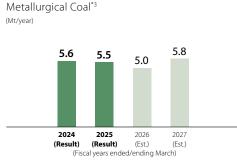
- 2. Amounts per share and end of period share price on the Tokyo Stock Exchange (closing share price on the Tokyo Stock Exchange) for FY March 2024 and earlier have been retroactively adjusted to reflect the effects of the share split carried out in July 2024.
- 3. PER is calculated based on the end of period share price (closing share price on the Tokyo Stock Exchange) divided by profit for the year attributable to owners of the parent per share.
- 4. PBR is calculated based on the end of period share price (closing share price on the Tokyo Stock Exchange) divided by total equity attributable to owners of the parent per share.
- 5. The USD amounts, except dividends, represent translations of the JPY amounts at the rate of USD/JPY 150, the approximate rate of exchange on March 31, 2025.
- 6. The USD amounts for dividends represent translations of the JPY amounts at the rate in effect on the payment date.
- 7. Market capitalization is calculated based on the closing price on March 31 of each fiscal year and the number of shares after deducting the number of treasury stock held by the Company from the total number of shares issued. The number of shares held by the Employee Stock Grant Trust included in treasury stock in the consolidated financial statements and the number of cross-held shares (equivalent to the Company's investment ratio) are not deducted.

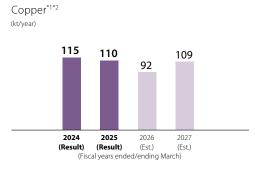
# Major Risk Exposure by Country/Region

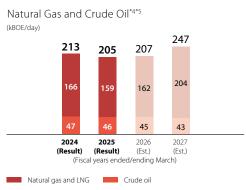


# Equity Share of Production (As of May 2025)









<sup>\*4</sup> Oil equivalent: Mitsui's equity share of interests of consolidated subsidiaries, equity accounted investees, and general investments

<sup>\*5</sup> For certain projects, Mitsui's equity share of sales is applied

<sup>\*1</sup> Vale and copper reported with a 3-month time lag

<sup>\*2</sup> Includes Vale production (Mitsui's equity share during the period), among others

<sup>\*3</sup> Does not include production volume of thermal coal

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# Company Information / Investor Information (As of March 31, 2025)

Company Name MITSUI & CO., LTD.

**Date of Establishment** July 25, 1947

**Common Stock** 343,441,628,595 JPY

**Number of Employees** 5,388 (Consolidated 56,400)

Number of AffiliatedConsolidated subsidiaries: 80 in Japan, 214 overseasCompanies for ConsolidationEquity method investees: 30 in Japan, 151 overseas

Address 2-1, Otemachi 1-chome, Chiyoda-ku, Tokyo 100-8631, Japan

Phone: +81 3 3285-1111 https://www.mitsui.com/jp/en

## **Major Shareholders**

|  | Equity in Mitsui                  |                  |  |  |
|--|-----------------------------------|------------------|--|--|
| Shareholder  | Number of shares held (thousands) | Equity ratio (%) |  |  |
| The Master Trust Bank of Japan, Ltd. (Trust account) | 490,207                           | 16.97            |  |  |
| BNYM AS AGT/CLTS 10 PERCENT                          | 302,176                           | 10.46            |  |  |
| Custody Bank of Japan, Ltd. (Trust account)          | 170,921                           | 5.91             |  |  |
| Nippon Life Insurance Company                        | 70,141                            | 2.42             |  |  |
| STATE STREET BANK AND TRUST COMPANY 505001           | 52,941                            | 1.83             |  |  |
| STATE STREET BANK WEST CLIENT –TREATY 505234         | 50,447                            | 1.74             |  |  |
| JPMorgan Securities Japan Co., Ltd.                  | 45,675                            | 1.58             |  |  |

Notes: 1. In addition to the shares listed above, the Company holds 17,429 thousand shares of treasury stock.

- 2. The number of shares is rounded down to the nearest thousand.
- 3. Percentage of common stock issued (excluding treasury stock) is rounded down to two decimal places.

## Share Distribution (by Type of Shareholder)





Securities Code 8031

**Stock Exchange Listings** Tokyo, Nagoya, Sapporo, Fukuoka

**Fiscal Year** From April 1 to March 31

**Ordinary General Meeting** 

of Shareholders

Each year in June

Administrator of the Register of Shareholders

Sumitomo Mitsui Trust Bank, Limited

4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo

**Contact Information for** 

the Above

Sumitomo Mitsui Trust Bank, Limited

Stock Transfer Agency Business Planning Department 8-4, Izumi 2-chome, Suginami-ku, Tokyo 168-0063, Japan

Phone: 0120-782-031 (Toll free in Japan)

(Office hours: 9:00 am to 5:00 pm, closed weekends,

national holidays and New Year period)

American Depository Receipts Symbol: MITSY

CUSIP Number: 606827202

Exchange: OTC (Over-the-Counter) in the US

Ratio: 1 ADR = 20 common shares

**Depository and Registrar** Citibank, N.A. Shareholder Services

P.O. Box 43077 Providence, Rhode Island 02940-3077 USA

Phone: +1-877-248-4237 (Toll free in the US) +1-781-575-4555 (Overseas dial-in)

citibank@shareholders-online.com

www.citi.com/adr

Number of Shares Authorized 5.000.000.000

## Editor's Afterword

In compiling Integrated Report 2025, we positioned growth aimed at the sustainable creation of value as a key theme, keeping in mind our corporate story as a whole in order to better convey our message. We expanded Our Edge and other sections that demonstrate Mitsui's unique characteristics, providing more detailed accounts of initiatives and outcomes in each business.

This year's Gate 1 introduces specific examples of our comprehensive approach to climate change and natural capital. Meanwhile, Gate 3 newly features a discussion between an External Director and institutional investors, as well as messages from several of our External Directors. This analysis and evaluation is designed to increase the Company's transparency.

Over the course of producing the report, through careful refinement of the overall design we were able to reappraise and reaffirm the consistency and meaningfulness that we value in our communication. As we move into the final year of MTMP2026, we hope this report clearly articulates Mitsui's roadmap for growth, as well as the capabilities that will enable us to implement that roadmap. We would appreciate your frank feedback upon reading this report.

MITSUI & CO., LTD.