# Creating Sustainable Futures FY March 2025 1<sup>st</sup> Half (April-September 2024) > Financial Results



MITSUI & CO.

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## Progress of Medium-term Management Plan

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#### FY March 2025 H1 Overview and H2 Outlook



- Expanded cash inflows from both operations and asset sales. Balanced execution of carefully selected investments for growth and flexible shareholder returns
- Upward revision of full-year profit forecast, continued enhancement of base profit and initiatives for further growth

#### H1 Overview

- Progress of Core Operating Cash Flow (COCF) exceeded 50%
- Asset reconfiguration through large-scale asset sales, reduction of listed stocks
- Enhanced base profit through strengthening existing businesses, efficiency improvements and turnarounds
- Bolstered long-term earnings base through carefully selected investments for growth such as Ruwais LNG
- Announced additional share repurchase observing cash inflows and share price levels

#### H2 Outlook

- Upward revision of full-year profit forecast
- Main growth drivers for the current Medium-term Management Plan (MTMP) are LNG, mobility, healthcare, protein
- Continuous asset reconfiguration focusing on ROIC, further enhancement of base profit
- Reinforcing risk management in light of geopolitical risks and changes in major economies
- Continued focus on ROE and balance between investments for growth and shareholder returns

#### **Summary of Operating Results**



- ◆ Both COCF and profit showed steady progress against the business plan
- ◆ Full-year profit forecast revised up to 920 bn yen
- ◆ Additional share repurchase of 200 bn yen announced on September 11, 2024, increasing the total amount to 400 bn yen for the year

(JPY)	FY March 2025 H1	YoY change	FY March 2025 business plan (announced May 2024)	Progress	FY March 2025 full-year forecast (announced November 2024)
Core Operating Cash Flow*1	538.1 bn	+ <b>63.0</b> bn	<b>1,000</b> bn	<b>54</b> %	1,000 bn (+0 bn)
Profit*2	<b>411.8</b> bn	- <b>44.5</b> bn	<b>900</b> bn	46%	920 bn (+20 bn)
Dividend per Share (interim/year-end)	50 yen		<b>100</b> yen (50 yen/50 yen)	<b></b>	<b>100</b> yen (50 yen/50 yen)
Share Repurchase	200 bn	(	200 bn (completed on September 20, 2024)	•	400 bn (+200 bn*3)

<sup>\*1</sup> Cash flow from operating activities (595.8 bn yen) minus cash flow from changes in working capital (14.4 bn yen) minus outflows for repayment of lease liability (43.3 bn yen). Figures are for FY March 2025 H1.

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<sup>\*2</sup> In this presentation material, profit is in reference to profit attributable to owners of the parent

<sup>3</sup> Additional share repurchase of up to 200 bn yen decided on September 11, 2024 will be purchased between September 21, 2024 - February 28, 2025.





◆ Business plan maintained, strong LNG related outlook despite commodity prices having an impact

(bn JPY)

Segment	H1 results	Business plan (announced May 2024)	Progress	Full-year forecast (announced November 2024)	Change	Main factors
Mineral & Metal Resources	192.1	360	53%	320	-40	[ - ] Iron ore and metallurgical coal prices
Energy	184.5	290	64%	340	+50	[+] LNG related
Machinery & Infrastructure	73.8	150	49%	140	-10	[ - ] Higher taxes due to asset sales
Chemicals	42.5	80	53%	80	0	
Iron & Steel Products	1.5	15	10%	15	0	
Lifestyle	14.4	50	29%	40	-10	[ - ] Coffee trading, drug discovery support
Innovation & Corporate Development	20.3	50	41%	40	-10	[ - ] Higher taxes due to asset sales
Others, Adjustments and Eliminations	9.0	5	-	25	+20	Expenses, interest, taxes, etc., not allocated to business segments
Total	538.1	1,000	54%	1,000	0	



## Progress Against FY March 2025 Business Plan and Full-year Forecast (Profit)

◆ Revised up to 920 bn yen due to upside in Energy, Machinery & Infrastructure, and Innovation & Corporate Development, despite commodity prices having an impact

(bn JPY)

Segment	H1 results	Business plan (announced May 2024)	Progress	Full-year forecast (announced November 2024)	Change	Main factors
Mineral & Metal Resources	161.5	290	56%	260	-30	[ - ] Iron ore and metallurgical coal prices
Energy	65.3	140	47%	180	+40	[+] LNG related
Machinery & Infrastructure	148.2	230	64%	240	+10	[+] Gain on asset sales
Chemicals	22.1	70	32%	70	0	
Iron & Steel Products	7.3	25	29%	20	-5	[ - ] Market conditions
Lifestyle	20.0	75	27%	65	-10	[ - ] Aquaculture, coffee trading
Innovation & Corporate Development	18.0	65	28%	95	+30	[+] Gain on asset sales
Others, Adjustments and Eliminations	-30.6	5	-	-10	-15	[ - ] Amendment to retirement benefit system
Total	411.8	900	46%	920	+20	

## **Cash Flow Allocation (Results)**

Development



◆ Investments for growth and asset recyling including large-scale deals steadily implemented in line with **MTMP** 

(bn JPY)		MTMP2026 3-year cumulative total (FY March 2024-2026)*4	FY March 2024   Full-year results		Main results (FY March 2025)			
IN	Core Operating Cash Flow	3,000	996	538	-			
Cash Inflows*1	Asset Recycling	1,240	537	346	Paiton (Q1) MyPower (Q1 and Q2) VLI (partial sale) (Q1) Real estate (Q2) Recruit Holdings (Q1) BIPROGY (Q2)			
	Cash Inflows Total	4,240	1,533	884				
	Sustaining CAPEX	710	255	92	Iron ore and metallurgical Oil and gas (Q1 and Q2) coal (Q1 and Q2)			
OUT	Investments for growth	1,800	713	280	Taylor & Martin (Q1)  Eu Yan Sang (Q1)  BiGI Holdings (Q1)  Tatanka (Q1 and Q2)*  Waitaia (Q1 and Q2)*7			
<b>•</b> *	Management Allocation*2	560			Tatonka (Q1 and Q2)*6 Waitsia (Q1 and Q2)*7			
Cash	Share Repurchase*3	320	120	200*5				
Outflows*1	Dividend	850	257	148				
•	Cash Outflows Total		1,345	720				
Mineral & Metal Resources								

view of investment opportunities and the business environment \*3 Does not include the share repurchases of 19.2 bn yen made for stock-based remuneration for employees in FY March 2024

February 28, 2025.

Chemicals

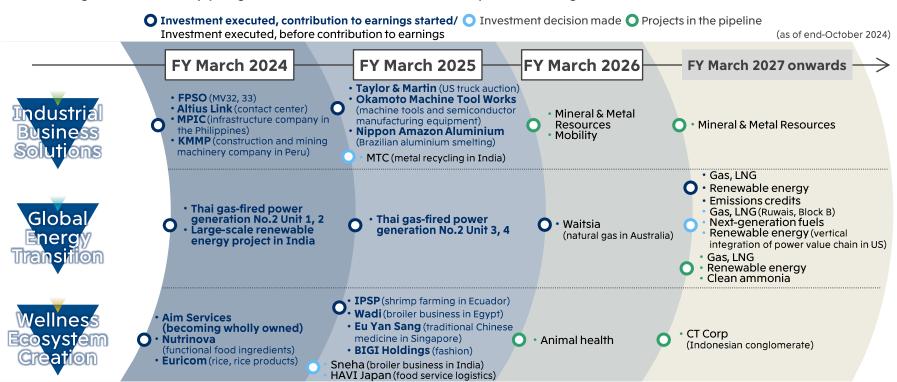
<sup>\*6</sup> Shale gas upstream asset in Texas, US

<sup>\*7</sup> Natural gas upstream asset in Western Australia

## **Timing of Earnings Contribution from New Projects**



 Continue to carefully select investments for near-term profitability and for building a long-term earnings base. Steady progress in enhancement of base profit through new investments

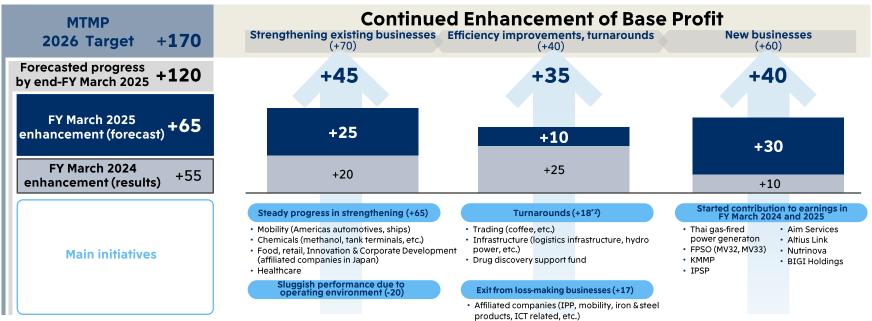


#### **Progress in Enhancement of Base Profit**



- ◆ Forecast for end-FY March 2025 of +120 bn yen\*1 against end-FY March 2026 target of +170 bn yen
- Solid progress made in strengthening existing businesses and efficiency improvements, turnarounds due to middle game initiatives
- ◆ 40 bn yen earnings contributions expected from new businesses in FY March 2025

(bn JPY)



<sup>\*1</sup> Progress of businesses expected to enhance base profit from FY March 2023 results to FY Mach 2026 business plan

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<sup>\*2</sup> Including increase and decrease in profit from FY March 2023 in projects underway

## **Cash Flow Allocation (Forecast)**



- Cash inflows are expected to expand due to increase in asset recycling
- Allocating expanded Management Allocation to carefully selected investments for growth and flexible shareholder returns

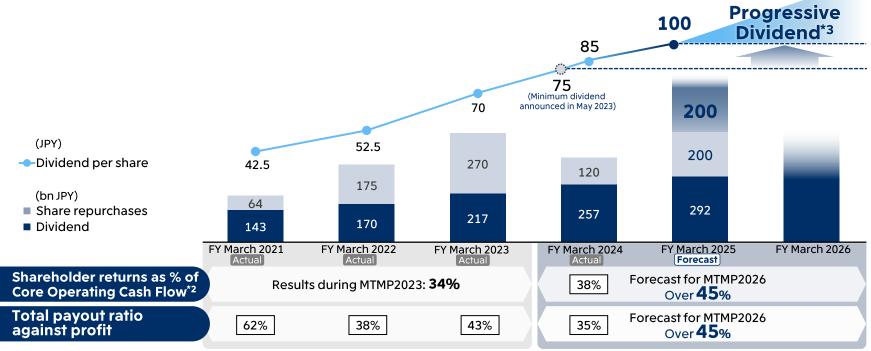
 Maintaining sizable Management Allocation post additional shareholder returns, potential for additional allocation backed by strong financial base

		,	MTM	IP2026 3-yea	r cumulativ	/e			
(bn JPY)			Announced Ma	ay 2024	Announce	ed Nov 2024	)		
IN	COCF			3,000		3,000			
Cash	Asset Recyclin	ng		1,240		1,410			
Inflows	Cash inflows	total		4,240		4,410			
	Sustaining CA	PEX		710		730		Alloca	tion
OUTP	Investments	Investment decision made, policy confirmed		1,800		1,870	$\prod$	Alloca	
OUT	for growth	New investments	Management		Expand	After Allocation		Investments	90
Cash Outflows		Additional Shareholder Returns	Allocation	560 ▶	730	450		Shareholder re	
	Shareholder returns	Share Repurchase		320		520		Total	280
		Dividend		850		840			

### **Shareholder Returns Policy**



- ◆ Additional 200 bn yen share repurchase decided in Sept 2024 (planned to be completed in Feb 2025)
- ◆ Cumulative shareholder returns as % of COCF for 3-year MTMP expected to exceed 45%
- ◆ Continuously considering to enhance shareholder returns in line with increase in cash inflows



<sup>\*1</sup> The dividend per share figures up to FY March 2024 have been retroactively adjusted due to the share split carried out in July 2024.
\*2 Total payout amount divided by Core Operating Cash Flow \*3 Maintain or increase dividends during the three years of MTMP 2026
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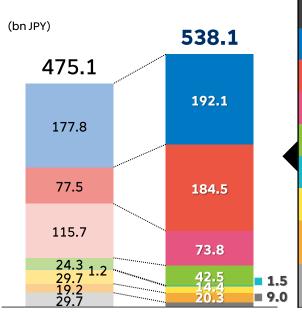
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Segment	YoY	Main YoY factors
Mineral & Metal Resources	+14.3	[+] Lower tax burden
Energy	+107.0	[+] LNG related
Machinery & Infrastructure	-41.9	[ - ] Subsidiary becoming an equity method investee, increase in taxes due to asset sales
Chemicals	+18.2	[+] Improved performance in subsidiaries, trading
Iron & Steel Products	+0.3	
Lifestyle	-15.3	[ - ] Dividends from equity method investees
Innovation & Corporate Development	+1.1	
Others, Adjustment & Eliminations	-20.7	Expenses, interest, taxes, etc., not allocated to business segments

Total +63.0

FY March 2024 FY March 2025 H1 result H1 result

## FY March 2025 H1 Profit: YoY Segment Comparison



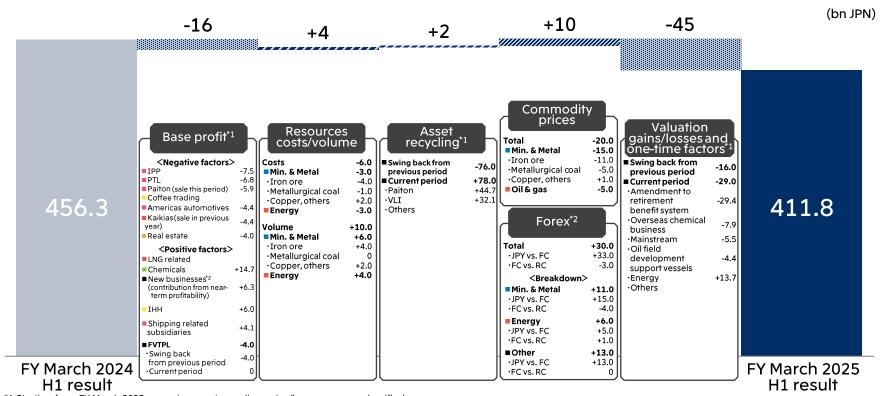
(bn	JPY)				
	456.3		411.8		
	134.6		161.5		
	26.0	*******			
	164.4		65.3		
	14.3 3.0		148.2		
	69.4		22.4	7.3	
	26.1 18.5		22.1 20.0	18.0	
		**********	-30.6		
	FY March 2024 H1 result		FY March 2025 H1 result		

Segment	YoY	Main YoY factors
Mineral & Metal Resources	+26.9	[+] Chilean copper business impairment loss in the previous period
Energy	+39.3	[+] LNG related
Machinery & Infrastructure	-16.2	[ - ] IPP, automotives [+] Gain on asset sales
Chemicals	+7.8	[+] Improved performance at affiliated companies, trading
Iron & Steel Products	+4.3	[+] Gestamp impairment loss in the previous period
Lifestyle	-49.4	[ - ] Valuation gain of Aim Services in the previous period, coffee trading
Innovation & Corporate Development	-8.1	[ - ] Valuation gain of Altius Link in the previous period
Others, Adjustment & Eliminations	-49.1	Amendment to the retirement benefit system [ - ] Expenses, interest, taxes, etc., not allocated to business segments
Total	-44.5	

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### **FY March 2025 H1 Profit: YoY Factor Comparison**





<sup>\*1</sup> Starting from FY March 2025, recurring asset recycling gains/losses are now classified as base profit, while one-time factors that were previously included in base profit are now classified as valuation gain/loss and one-time factors. Accordingly, amounts for the same period of the previous period have been retroactively adjusted.

<sup>\*2</sup> FC=Functional currency, RC=Revenue currencies

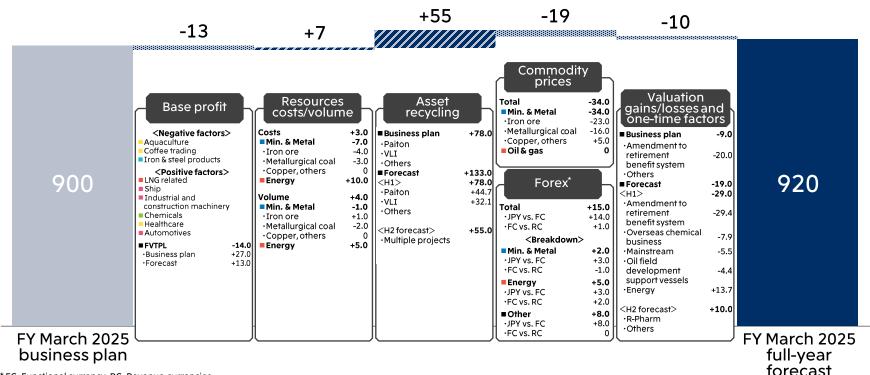
<sup>\*3</sup> Investments made during the current MTMP (excluding the Thai gas-fired power generation, FPSO, and large-scale renewable energy project in India in the *Timing of Earnings Contribution from New Projects* table on P.9)

## Factor Comparison: Business Plan vs Full-Year Forecast



(bn JPN)

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<sup>\*</sup> FC=Functional currency, RC=Revenue currencies

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#### **Balance Sheet as of end-September 2024**

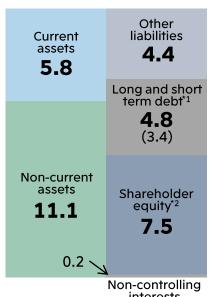


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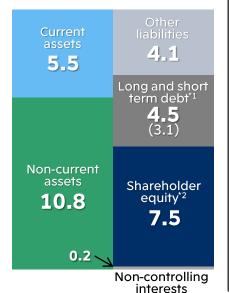
#### End-March 2024

**End-September 2024** 

(Tr JPY)







Shareholder

equity

7.5 Tr

Total

assets

16.3 Tr

(Tr JPY)	end-Sept 2024	Changes from end-March 2024
Interest-bearing debt *3	4.0	-0.3
Net interest-bearing debt *4	3.1	-0.3
Shareholder equity *2	7.5	-0.0
·Profit		+0.4
·Other Comprehensive Income		-0.2
1) Financial assets measured at FVTOCI		-0.0
2) Cash-flow hedge		+0.0
3) Foreign currency translation adjustment		-0.2
·Dividend payment		-0.1
·Share repurchases		-0.2
*1 Figures in brackets are net interest-bear. *2 Inthis presentation material, shareholdered the parent	ing debt quitymeanstotalequitya	ttributable to owners of

table to owners of

Main balances and changes

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Net D/E

Ratio

0.42 X

<sup>\*3</sup> Interest-bearing debt is calculated by excluding lease liability from short-term debt and

<sup>\*4</sup> Net interest-bearing debt is interest-bearing debt minus cash and cash equivalents

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### 1. Assumptions and Sensitivities



	owners of the pa	or the year attributable to arent for FY March 2025 nced May 2024)	FY March 2025 business plan (announced May 2024)		FY Ma H1 (result)	rch 2025 H2 (assumption)		March 2025 full-year forecast (avg. of H1 and H2)
	Crude oil/JCC	-	81		87	76		81
	Consolidated oil $price^{t1}$	2.4 bn JPY (1USD/bbl)	86	١.	88	83		86
C	US gas <sup>*2</sup>	1.3 bn JPY (0.1USD/mmBtu)	2.46		2.21 <sup>*3</sup>	2.37		2.29
Commodity	Iron ore*4	2.7 bn JPY (1USD/ton)	*5		106 <sup>*6</sup>	*5		*5
	Metallurgical coal	0.3 bn JPY (1USD/ton)	*5	7	241 <sup>*7</sup>	*5	7	*5
	Copper*8	0.7 bn JPY (100USD/ton)	8,700	/	9,097 <sup>*9</sup>	9,202		9,150
Forex*10	USD	3.4 bn JPY (per 1 yen change	) 145.00		152.45	145.00		148.73
	AUD	2.5 bn JPY (per 1 yen change	95.00	_	101.80	95.00		98.40

<sup>\*1</sup> As the crude oil price affects our consolidated results with a time lag, the effect of crude oil prices on consolidated results is estimated as the consolidated oil price, which reflects this lag. For FY March 2025, we have assumed that there is a 4-6 month time lag for approx. 35%, a 1-3 month time lag for approx. 30%, an over 1-year time lag for approx.30%, and no time lag for approx. 5%. The above sensitivities show the annual impact of changes in the consolidated oil price.

<sup>\*2</sup> As Mitsui has very limited exposure to US natural gas sold at Henry Hub (HH), the above sensitivities show the annual impact of changes in the weighted average sale price.

<sup>\*3</sup> The US gas figure for the FY March 2025 H1 (result) is the Henry Hub Natural Gas Futures average daily prompt month closing price traded on NYMEX during January to June 2024.

<sup>\*4</sup> The effect of dividend income from Vale has not been included.

<sup>\*5</sup> Iron ore and metallurgical coal price assumptions are not disclosed.

<sup>\*6</sup> The iron ore figure for FY March 2025 H1 (result) is the daily average (reference price) spot indicated price (Fe 62% CFR North China) recorded in several industry trade magazines from April 2024 to Sept 2024

<sup>\*7</sup> The metallurgical coal figure for FY March 2025 H1 (result) is the quarterly average price of representative coal brands in Japan (USD/MT).

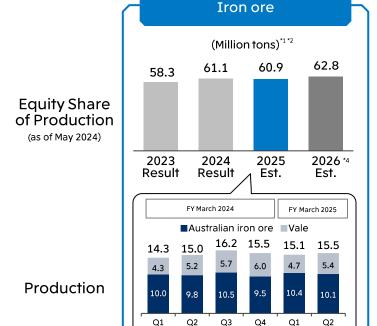
<sup>\*8</sup> As the copper price affects our consolidated results with a 3-month time lag, the above sensitivities show the annual impact of a USD100/ton change in the average of the LME monthly average cash settlement prices for the period from January to December 2024.

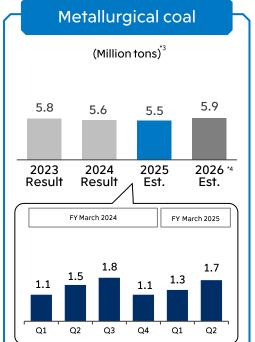
<sup>\*9</sup> The copper figure for FY March 2025 H1 (result) is the average of the LME monthly average cash settlement prices for the period from January to June 2024.

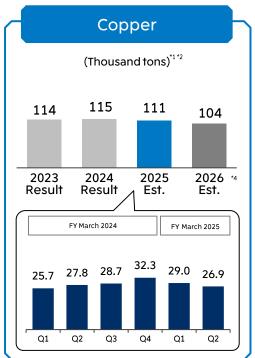
<sup>\*10</sup> The above sensitivities show the impact of currency fluctuations on reported profit of overseas affiliated companies denominated in their respective functional currencies and the impact of dividends received from major foreign investees. Depreciation of the yen has the effect of increasing profit through the conversion of profit (denominated in functional currencies) into yen. In the overseas affiliated companies where sales contracts are in USD, the impact of currency fluctuations between USD and the functional currency of AUD, and the impact of currency hedging, are not included.

#### 2. Mineral & Metal Resources - Equity Share of Production









\*4. Fiscal years ending in March

<sup>\*1</sup> Vale, copper reported with a 3-month time lag

<sup>\*2</sup> Includes Vale production (the ratio of Mitsui's equity share), among others

<sup>\*3</sup> Does not include production volume of thermal coal

#### 3. Mineral & Metal Resources - Main Businesses



Product	Name <sup>*1</sup>	Location	FY March 2024 Equity production	Main partners	Equity ratio *4	Revenue recognition	Accounting Period
	Robe River	Australia	20.0 million tons	Rio Tinto	33.0%	Consolidated (partially accounted for by equity method)	Mar
Iron ore	Mt. Newman / Yandi / Goldsworthy / Jimblebar	Goldsworthy / Australia		ВНР	7.0%	Consolidated (partially accounted for by dividend)	Mar
	Vale	Brazil	21.2 million tons*2	Vale	6.71%	Dividend income	Dec
Metallurgical	Kestrel	Australia	0.8 million tons	EMR / Adaro	20.0%	Consolidated	Mar
Coal	Moranbah North / Grosvenor / Capcoal / Dawson	Australia	4.8 million tons	Anglo American	Various	Consolidated	Mar
Connor	Collahuasi	Chile	68.8 thousand tons*2	Anglo American Glencore	12.0%	Equity Method	Dec
Copper	Anglo American Sur	Chile	24.2 thousand tons*2	Anglo American Codelco	9.5%	Equity Method	Dec
Nickel	Taganito	Philippines	4.2 thousand tons <sup>*3</sup>	Sumitomo Metal Mining	15.0%	Dividend income	Dec

<sup>\*1</sup> Includes JV names, company names, and project names

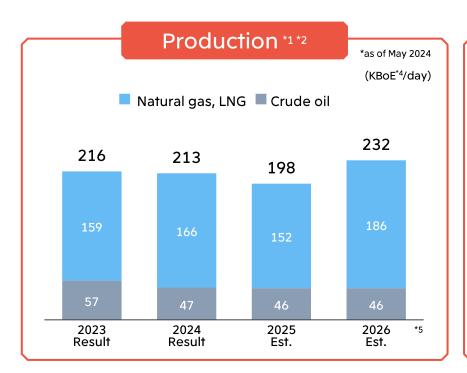
<sup>\*2</sup> Jan-Dec 2023 results

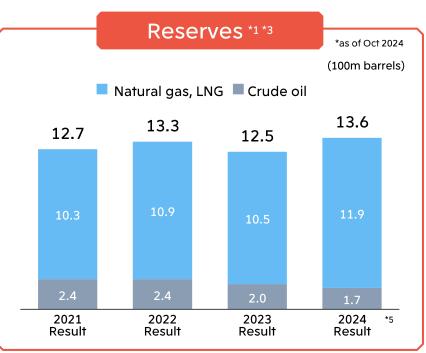
<sup>\*3</sup> Production capacity base

<sup>\*4</sup> As of end-September 2024

#### 4. Energy: Natural Gas & Crude Oil - Equity Share of Production & Reserves







<sup>\*1</sup> Oil equivalent: Mitsui's equity share of interests of consolidated subsidiaries, equity method investees, and general investments

<sup>\*2</sup> Mitsui's share of sales is applied to certain projects

<sup>\*3</sup> According to Mitsui's assessment standards \*4 Thousand barrels of oil equivalent

<sup>\*5</sup> Fiscal years ending in March





Business	Project name	Location	Production capacity	Shareholder composition /Interest holders	Mitsui participating entity	Revenue Recognition	Accounting Period
	ADNOC LNG	UAE	LNG:6.0 million tons/year	ADNOC Gas (70%), BP (10%), TotalEnergies (5%)	Mitsui (15%)	Dividend income	Dec
	QatarEnergy LNG N(3)	Qatar	LNG:7.8 million tons/year	QatarEnergy (68.5%) ConocoPhillips (30%)	Mitsui (1.5%)	Dividend income	Mar
	Oman	Oman	LNG:7.6 million tons/year	Oman government (51%) Shell (30%), others	Mitsui (2.77%)	Dividend income	Dec
	Sakhalin II Bussia LNG:9.6 million G	Gazprom (77.5%) Mitsubishi Corp (10%)	MITSEL (12.5%)	Dividend income	Dec		
	North West Shelf	Australia	LNG:16.9 million tons/year	Woodside (33.3%) MIMI, Shell, BP, Chevron (16.7% each)	MIMI [Mitsui/Mitsubishi Corp=50:50]	Equity method	Dec
LNG	Tangguh	Indonesia	LNG:11.4 million tons/year	BP (40.2%) MI Berau [Mitsubishi Corp/INPEX] (16.3%) CNOOC (13.9%) Nippon Oil Exploration Berau [JX/JOGMEC] (12.2%) KG Berau (8.6%) LNG Japan (7.4%) KG Wiriagar (1.4%)	Mitsui holds 3.16% equity of whole project through KG Berau and KG Wiriagar	Equity method/ Consolidated	Dec
	Cameron	US	LNG:12.0 million tons/year	Sempra (50.2%) TotalEnergies, [Mitsubishi Corp/NYK] (16.6% each)	Mitsui (16.6%)	Equity method	Dec

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## **5. Energy: Main Businesses** - Producing Assets



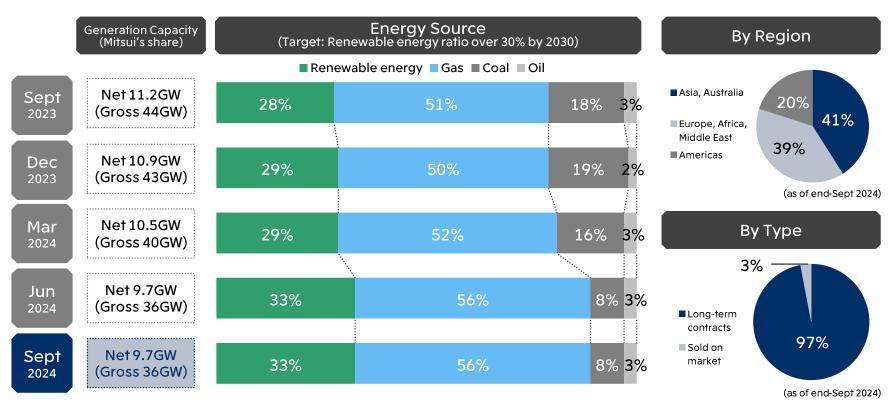
Business	Project name	Location	Production (most recent data)	Shareholder composition /Interest holders	Mitsui participating entit	Revenue Recognition	Accounting Period
	Block 9	Oman	Not disclosed	Occidental (50%) OQ (45%)	MEPME (5%)	Consolidated	Dec
1	Block 27	Oman	Not disclosed	Occidental (65%)	MEPME (35%)	Consolidated	Dec
	Block 3&4	Oman	Not disclosed	CCED (50%) Tethys (30%)	MEPME (20%)	Consolidated	Dec
1	Tempa Rossa	Italy	Not disclosed	TotalEnergies (50%) Shell (25%)	MEPIT (25%)	Consolidated	Dec
	Greater Enfield	Australia	Crude oil: 17.9 thousand BD <sup>*1</sup>	Woodside (60%)	MEPAU (40%)	Consolidated	Dec
1	Kipper	Australia	Not disclosed	ExxonMobil (32.5%) Woodside (32.5%)	MEPAU (35%)	Consolidated	Dec
E&P	Waitsia	Australia	Gas/condensate: 4.7 thousand BD	Beach Energy (50%)	MEPAU (50%)	Consolidated	Dec
	Casino, Henry, Netherby	Australia	Gas/condensate: 3.6 thousand BD	Cooper (50%)	MEPAU (50%)	Consolidated	Dec
1	Meridian	Australia	Gas: 6.9 thousand BD	WestSide (51%)	MEPAU (49%)	Consolidated	Dec
	Eagle Ford	US	Gas/condensate/ NGL: 104 thousand BD	Javelin (52.5%) KNOC (25%) Crown Eagle Energy (10%)	MEPTX (12.5%)	Consolidated	Dec
	Marcellus	US	Gas: 2,991 MMCF/D*2	Expand Energy (32.5%) EQT (32.5%) Equinor (15.5%), others	MEPUSA (11%)	Consolidated	Dec
	South Texas Vaquero	US	Gas: 57 MMCF/D	Granite Ridge Holdings (8%)	MEPSTX (92%)	Consolidated	Dec

<sup>\*1</sup> barrel per day \*2 million standard cubic feet per day

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#### 6. Power Generation Portfolio





Please refer to our sustainability website for details on power generation portfolio https://www.mitsui.com/jp/en/sustainability/environment/climate\_change/pdf/en\_projectlist\_20240930.pdf

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## 7. H1 Profit YoY Factor Comparison by Segment



(hn IDV)

	FY 3/24		- 614	Resources/ Prices					Asse	et recycling *1 *5			Valua	tion gai	ns/losses and one-time factors *1 *5	FY 3/25	on JPY
	1H		Base profit*1	/FX *2 *3		Previous Current period		Prev per		Current period			1H	Change			
	ral & Me source		<positive factors=""> • Iron ore mining operations</positive>		Q1		0.0		+0.3	•Various		- 0.4		+1.2	•Various		
	134.6	+5.8	(dividends, taxes, other factors)	- 1.0		0.0		+0.3			+18.7		+3.1			161.5	+26.9
	20.110		< Negative factors > • New mining royalty in Chile -2.4 • Erdos -2.0	-10	Q2	0.0	0.0		0.0		1307	+19.1	+19.1	+1.9	-Various	101.3	+20.7
E	inergy		<positive factors=""> •LNG related</positive>	+2.0	Q1	- 2.2	+0.2	+1.1	+0.6	·Various	+8.8	- 0.1	+13.7	- 5.5	•Various valuation gains/losses	65.3	+39,3
	26.0	+15.9	<negative factors=""> •Kaikias (sale in previous year)-4.4</negative>		Q2	- 2.2	- 2.4	+1.1	+0.5	·Various	+8.8	+8.9	+13./	+19.2	Various valuation gains/losses Lower tax burden outside Japan	65.3	+39.3

\*1 Starting from FY March 2025, recurring asset recycling gains/losses are now classified as base profit, while one-time factors that were previously included in base profit are now classified as valuation gains/losses and one-time factors. Accordingly, amounts for the same period of the previous year have been retroactively adjusted.

*2	Res	ources-relate	ed	Commodity		Forex*4		Grand
	Costs	Volume	Total	Prices	JPY vs FC	FC vs RC	Total	Total
M&MR	-3.0	6.0	3.0	-15.0	15.0	-4.0	11.0	-1.0
Iron ore	-4.0	4.0	0.0	-11.0	12.0	-3.0	9.0	-2.0
Metallurgical coal	-1.0	0.0	-1.0	-5.0	1.0	-1.0	0.0	-6.0
Copper, others	2.0	2.0	4.0	1.0	2.0	0.0	2.0	7.0
Energy	-3.0	4.0	1.0	-5.0	5.0	1.0	6.0	2.0

\*3 Foreign exchange (¥ vs FC) that does not belong to segments other than Mineral & Metal Resources and Energy is included in *Others*.

\*4 FC=Functional currency, RC=Revenue currencies

\*5 The symbols (+/-) listed in the two previous period columns under asset recycling and valuation gains/losses and one-time factors are the reverse of the actual incurred amounts.

## 7. H1 Profit YoY Factor Comparison by Segment



																(1	bn JP
F	FY 3/24		Base profit*1	Resources/ Prices					Ass	et recycling *1 *4			Value	ation gai	ns/losses and one-time factors *1 *4	FY 3/25	Change
	1H		base prom 1	/FX *2 *3	q		rious riod			Current period	Prev				Current period	1H	Citalia
Maci Infra	hinery structu	ıre	< Negative factors> · 1PP -7.5 · PTL -6.8 · Paiton (sale this period) -5.9	*3	Q1		+2.6	+72.7		•Sale of Paiton +44.7 •Partial sale of VLI and valuation gain +32.1	1.7	+3.0	40.	- 4.0	•Oil field development support vessel business -4.4 •Various	440.0	
	164.4	- 12.8	Americas automotives -4.4      Positive factors>     Shipping related subsidiaries +4.1	-3	Q2	- 61.0	- 63.6			·Various		- 4.7	- 13.4	- 9.4	•Mainstream impairment loss -5.5 •Various	148.2	2 -1
Che	emical	s	<positive factors=""> •Novus +2.9</positive>		Q1		- 5.6		0.0			+1.2		+0.2	·Various		
	14.3	+16.2	•Methanol business +2.5 <negative factors="">  •Various</negative>	*3	Q2	- 5.8	- 0.2	+2.0		·Various	+3.0	+3.0	- 7.6	- 7.8	•Fixed asset impairment loss -7.9 •Various	- 22.1	
ron & St	eel Pro	oducts	<negative factors=""> •NuMit -0.9</negative>		Q1		0.0		+1.0	·Various		- 1.1		0.0			
	3.0	- 0.3	<positive factors=""> •Gestamp +1.0</positive>	*3	Q2	0.0	0.0	+1.2		·Various	+3.4	+3.4 +4.5	0.0		7.3		

<sup>\*1</sup> Starting from FY March 2025, recurring asset recycling gains/losses are now classified as base profit, while one-time factors that were previously included in base profit are now classified as valuation gains/losses and one-time factors. Accordingly, amounts for the same period of the previous year have been retroactively adjusted.
\*2 Breakdown of resources-related/commodity prices/forex (resources/prices/FX) is shown in the footnotes on page 29.
\*3 Foreign exchange (¥ vs FC) that does not belong to segments other than Mineral & Metal Resources and Energy is included in Others.

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<sup>\*4</sup> The symbols (+/-) listed in the two previous period columns under asset recycling and valuation gains/losses and one-time factors are the reverse of the actual incurred amounts.

## 7. H1 Profit YoY Factor Comparison by Segment



(hn IPY)

				Resources/					A	et recycling *1 *4			Value	tion asi	ns/losses and one-time factors *1 *4						
	FY 3/24 1H		Base profit*1	Prices /FX *2 *3	q		rious riod		Ass	Current period	Prev		is		Current period	FY 3/25 1H	Change				
Li	festyle		<negative factors=""> •Coffee trading</negative>	*3	Q1	- 7.3	- 1.3	+1 5		•Various	- 43.2	- 45.3	+4.8	+5.0	·IHH +2.3 ·BIGI HOLDINGS ·Various	20.0	- 49.4				
	07.4	3.2	<positive factors=""> •IHH +6.0</positive>		Q2	,,,	- 6.0	- 6.0	0.0		73.2	+2.1	74.0	- 0.2	•Various	20.0					
Co	<b>Development</b> ·Ga		< Negative factors > • Gain on sale of real estate in the previous period -4.0		*3	*3	*3	Q1		0.0			·Various		0.0		- 0.9	•Various			
	26.1	- 3.3	<positive factors=""> • Altius Link +1.2</positive>	*3				*3	*3	*3	*3	Q2	0.0	0.0	- 0.1		·Various	- 5.0	- 5.0	+0.3	+1.2
	Others 18.5	- 32.7	Expenses, interest, taxes, etc. not allocated to business segments	*3 +13.0	Q1 Q2	0.0	0.0	0.0	0.0		0.0	0.0	- 29.4	- 29.4	• Amendment to the retirement benefit	- 30.6	- 49.1				

\*1 Starting from FY March 2025, recurring asset recycling gains/losses are now classified as base profit, while one-time factors that were previously included in base profit are now classified as valuation gains/losses and one-time factors. Accordingly, amounts for the same period of the previous year have been retroactively adjusted.
\*2 Breakdown of resources-related/commodity prices/forex (resources/prices/FX) is shown in the footnotes on page 29.
\*3 Foreign exchange (¥ vs FC) that does not belong to segments other than Mineral & Metal Resources and Energy is included in Others.

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<sup>\*4</sup> The symbols (+/-) listed in the two previous period columns under asset recycling and valuation gains/losses and one-time factors are the reverse of the actual incurred amounts.

#### 8. Consolidated Statements of Income & Financial Position



#### Consolidated Statements of Income

(61131-1)		FY 3/25 1H	FY 3/24 1H	Changes
Gross profit		612.4	608.4	+4.0
SG&A		-444.7	-391.8	-52.9
Gain (loss) on secu	urities and other investments -net	97.8	134.1	-36.3
Impairment rever	sal (loss) of fixed assets -net	-17.5	-4.0	-13.5
Gain (loss) on disp	osal or sales of fixed assets-net	2.5	8.2	-5.7
Other income (exp	penses)-net	17.6	-13.7	+31.3
Dividend income*	L	63.3	54.0	+9.3
Interest income/e	xpense*2	-53.5	-46.3	-7.2
Share of profit (los	ss) of investments	256.3	244.9	+11.4
Income taxes		-113.5	-124.6	+11.1
Non-controlling in	terests	-9.0	-13.0	+4.0
Profit for the perio	d attributable to owners of the	411.8	456.3	-44.5
	Dividend income	63.3	54.0	+9.3
*1	Q1	29.5	27.7	+1.8
Dividend	Q2	33.8	26.3	+7.5
	(breakdown)			
income	Domestic	12.1	10.7	+1.4
	Overseas*3	51.2	43.3	+7.9
	Interest income/expense	-53.5	-46.3	-7.2
	Interest income	30.3	34.2	-3.9

-83.8

-50.4

4.2

3.5

-10.8

-80.5

-39.7

-14.7

4.5

3.6

-3.3

-10.7

-0.3

-0.1

+3.9

#### Net DER / Adjusted Net DER

	end-Sept 24	end-Mar 24
Interest-bearing debt		
Short-term debt	221.4	244.0
Long-term debt	4,272.0	4,532.1
Total debt	4,493.4	4,776.1
(-) Lease debt	-478.4	-475.3
Interest-bearing debt	4,015.0	4,300.8
(-) Cash and cash equivalents, time doposits	-875.9	-902.7
Net Interest-bearing debt	3,139.1	3,398.1
Total equity attributable to owners of parent	7,459.1	7,541.8
Net debt-to-equity ratio (net DER)		
Net DER (times)	0.42	0.45
Adjusted net DER (times)*4	0.38	0.41

#### Average of Interest-Bearing Debt

	end-Sept 24	end-Sept 23
Average of interest-bearing debt	4,157.9	4,609.4
The end of the reporting period	4,015.0	4,609.3
The end of the previous fiscal year	4,300.8	4,609.5

Interest expense

Domestic subs.

Overseas subs.

category)

Parent

(breakdown by entity

Overseas trading affiliates

(bn JPY)

\*2

Interest

income

(expense)

<sup>\*3.</sup> Dividends from LNG projects are shown on page 40.
\*4. Adjusted net DER: Net DER adjusted by deeming 50% of subordinated syndicated loans (420.0 bn ven) as capital.

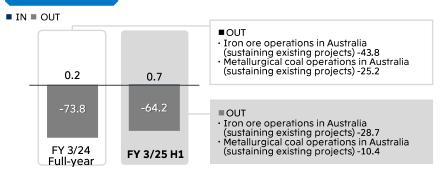
## 9. Segment Data (Mineral & Metal Resources)



Information regarding "Profit & Loss Attributable to Mitsui from Major Investees" is on P. 40-44

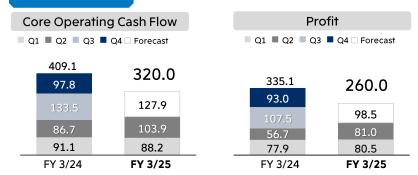
							(bn JPY
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	177.8	192.1	+14.3		320.0	60%	360.0
Profit	134.6	161.5	+26.9		260.0	62%	290.0
Gross profit	158.2	142.9	-15.3	[-] Metallurgical coal and iron ore prices			
Profit (Loss) from equity investments	25.1	51.0	+25.9	[+] Chilean copper business impairment loss in the previous perio	d		
Dividend income	28.8	31.3	+2.5				
SG&A	-19.2	-18.4	+0.8				
Others	-58.3	-45.3	+13.0				
Total assets	3,084.4	3,075.1	-9.3*1				

#### **Investment CF**



<sup>\*1</sup> Change since March 31, 2024

#### **Quarterly Trends**



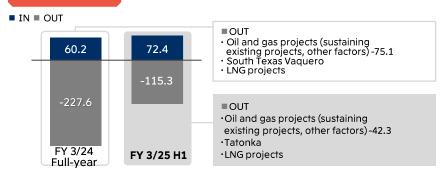
## 9. Segment Data (Energy)



Information regarding "Profit & Loss Attributable to Mitsui from Major Investees" is on P. 40-44

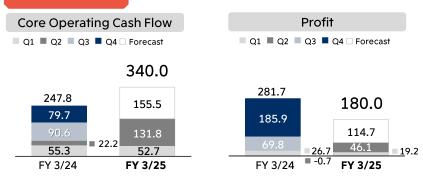
				Information regarding from the	200071111041401010101111	5a 6	(bn JF
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	77.5	184.5	+107.0	[+] LNG related	340.0	54%	290.0
Profit	26.0	65.3	+39.3		180.0	36%	140.0
Gross profit	56.2	72.0	+15.8	[+] Increase in oil and gas volume			
Profit (Loss) from equity investments	35.4	31.9	-3.5	[-] Lower profit at JAL-MIMI			
Dividend income	10.9	7.7	-3.2	[-] LNG dividends			
SG&A	-31.8	-33.7	-1.9				
Others	-44.7	-12.6	+32.1	[+] LNG related			
Total assets	3,408.8	3,349.1	-59.7 <sup>*1</sup>				

#### **Investment CF**



#### \*1 Change since March 31, 2024

#### **Quarterly Trends**

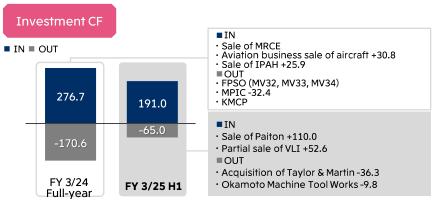


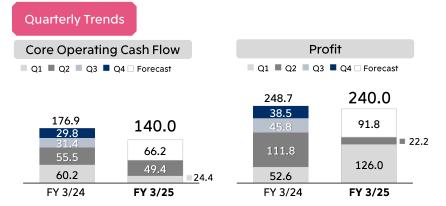
## 9. Segment Data (Machinery & Infrastructure)



Information regarding "Profit & Loss Attributable to Mitsui from Major Investees" is on P. 40-44

				• •			(bn JP)
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	115.7	73.8	-41.9	[-] Reclassification of an equity method investee, increase in tax payment due to asset sales	140.0	53%	150.0
Profit	164.4	148.2	-16.2		240.0	62%	230.0
Gross profit	118.9	99.4	-19.5	[-] BAF becoming an equity method investee			
Profit (Loss) from equity investments	119.0	101.5	-17.5	[-] PTL, MPIC one-time valuation gain and IPAH sale in the previou	us period		
Dividend income	3.3	13.3	+10.0	[+] European automotives business, Brazilian subway			
SG&A	-101.2	-90.1	+11.1	[+] BAF becoming an equity method investee			
Others	24.4	24.1	-0.3	[ - ] Sales of MRCE and gas-fired power generation in Canada in the [+] Sales of Paiton and VLI	e previous period		
Total assets	3,769.8	3,657.7	-112.1 <sup>*1</sup>				





34

<sup>\*1</sup> Change since March 31, 2024

### 9. Segment Data (Chemicals)



Information regarding "Profit & Loss Attributable to Mitsui from Major Investees" is on P. 40-44

							(bn JP)
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	24.3	42.5	+18.2	[+] Improved performance at affiliated companies, trading	80.0	53%	80.0
Profit	14.3	22.1	+7.8		70.0	32%	70.0
Gross profit	98.6	123.5	+24.9	[+] Food additives, crop protection in Europe			
Profit (Loss) from equity investments	16.4	13.7	-2.7	[ - ] Valuation gain of Hexagon Composites in the previous period			
Dividend income	1.7	1.9	+0.2				
SG&A	-76.7	-79.4	-2.7				
Others	-25.7	-37.6	-11.9	[-] Fixed asset impairment loss			
Total assets	2,049.4	1,978.6	-70.8 <sup>*1</sup>				

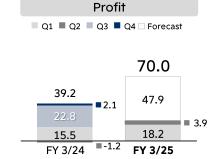
#### **Investment CF** ■IN ■ IN ■ OUT · Thorne HealthTech +24.0 ■ OUT Nutrinova 35.2 1.6 (-74.9 in total inc. Lifestyle segment) • e-methanol production and sales business (-12.1 in total inc. Machinery & Infrastructure -52.1 segment) Bussan Animal Health\*2 -10.7 -127.8 **■OUT** • Eu Yan Sang -23.7 · ITC (increase of tanks, maintenance) FY 3/24 · Increase of capital in Kansai Helios FY 3/25 H1 Full-vear



FY 3/25

**Quarterly Trends** 

FY 3/24



<sup>\*1</sup> Change since March 31, 2024

<sup>\*2</sup> After acquiring all shares in Sumitomo Pharma Animal Health, the company name changed to Bussan Animal Health in June 2023. Copyright @ MITSUI & CO., LTD. ALL RIGHTS RESERVED.

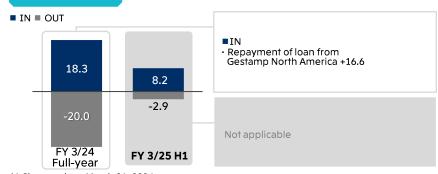
## 9. Segment Data (Iron & Steel Products)



Information regarding	"Profit & Loss	Attributable t	o Mitsui from	Major Inv	estees" is o	n P. 40	0-44
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Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan			
Core Operating CF	1.2	1.5	+0.3		15.0	10%	15.0			
Profit	3.0	7.3	+4.3		20.0	37%	25.0			
Gross profit	21.0	22.8	+1.8							
Profit (Loss) from equity investments	7.2	11.3	+4.1	[+] Gestamp impairment loss in the previous period						
Dividend income	1.6	2.0	+0.4							
SG&A	-15.9	-17.5	-1.6							
Others	-10.9	-11.3	-0.4							
Total assets	809.5	772.9	-36.6*1							

#### Investment CF



\*1 Change since March 31, 2024

#### Quarterly Trends

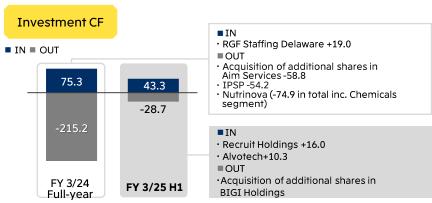


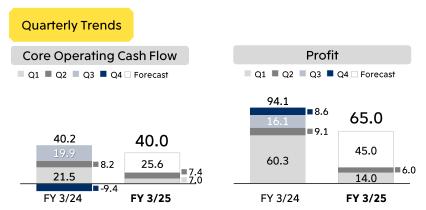
### 9. Segment Data (Lifestyle)



Information regarding "Profit & Loss Attributable to Mitsui from Major Investees" is on P. 40-44

							(bn JP)
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	29.7	14.4	-15.3	[-] Dividends from an equity method investee	40.0	36%	50.0
Profit	69.4	20.0	-49.4		65.0	31%	75.0
Gross profit	95.7	85.5	-10.2	[-] Impact of foreign exchange in coffee trading			
Profit (Loss) from equity investments	34.1	32.8	-1.3				
Dividend income	4.5	3.5	-1.0				
SG&A	-89.4	-94.0	-4.6				
Others	24.5	-7.8	-32.3	[-] Valuation gain of Aim Services in the previous period [+] Profit from foreign exchange hedging in coffee trading			
Total assets	2,901.7	2,927.3	+25.6*1	-			





37

<sup>\*1</sup> Change since March 31, 2024

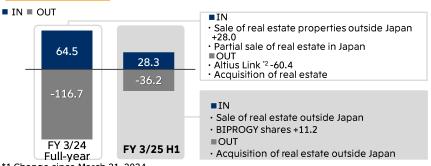
### 9. Segment Data (Innovation & Corporate Development)



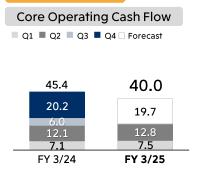
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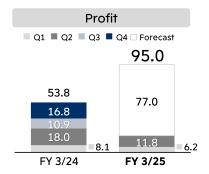
							(bn JP
Results	FY 3/24 H1	FY 3/25 H1	YoY	Main factors	FY 3/25 full-year forecast	Progress	FY 3/25 full-year plan
Core Operating CF	19.2	20.3	+1.1		40.0	51%	50.0
Profit	26.1	18.0	-8.1		95.0	19%	65.0
Gross profit	56.4	64.8	+8.4	[+] Commodity derivative trading			
Profit (Loss) from equity investments	7.5	13.9	+6.4				
Dividend income	2.6	3.0	+0.4				
SG&A	-45.5	-47.8	-2.3				
Others	5.1	-15.9	-21.0	[-] Commodity derivative trading, valuation gain related to Altius of real estate in the previous period	Link in the previou	ıs period, ga	in on sale
Total assets	1,790.9	1,781.1	-9.8 <sup>*1</sup>				

#### Investment CF



#### **Quarterly Trends**





<sup>\*1</sup> Change since March 31, 2024

<sup>\*2</sup> Altitus Link was established as a result of merger with KDDI Evolva and Relia after additional acquisition of Relia Copyright © MITSUI & CO., LTD. ALL RIGHTS RESERVED.





(bn JPY) FY March FY March 2025\*9 Ownership Entity Fiscal category\*8 year-end 2024\*9 Principal lines of business Change Name interest (%)Q2 H1 Iron ore mining operations in S 118.2 5.8 Mining and sales of Australian iron ore Var. Mar 71.3 52.7 124.0 Australia\*1 Dividend received from Vale\*2 Brazilian diversified resource and development business 6.71 G 0.0 15.6 15.6 18.6 -3.0 Mitsui Resources Investments in Australian metallurgical coal business 100.0 S Mar 4.4 3.2 7.7 16.1 -8.4 Mineral & Metal 100.0 -1.4-3.4 -26.2 Oriente Copper Netherlands\*1 Investment in and loan to copper business in Chile (AAS) Mar -2.1 22.7 Resources Japan Collahuasi Resources 100.0 S 6.5 7.3 13.8 9.8 Investments in a copper mine in Chile (Collahuasi) Dec 4.0 INNER MONGOLIA ERDOS ELECTRIC Manufacture and sales of ferroalloys, chemical products, coke raw 20.2 Dec 1.2 3.9 5.1 7.2 -2.0 POWER AND METALLURGY GROUP materials, etc. MITSUI BUSSAN METALS Sales and trading of non-ferrous scrap, alloy and products 100.0 S Mar 0.3 0.3 0.5 0.3 0.3 Energy I Exploration, development and production of oil, natural gas and Mitsui Oil Exploration 100.0 S 12.0 15.8 -2.3 18.2 Mar 3.8 geothermal energy resources 100.0 0.3 1.0 Mitsui E&P Australia Holdings Exploration, development and production of oil and natural gas Dec 1.2 0.1 1.3 Mitsui E&P USA\*4 S 5.2 0.9 6.1 7.9 -1.8 Exploration, development and production of oil and natural gas 100.0 Dec MEP Texas Holdings\*4 Exploration, development and production of oil and natural gas 100.0 Dec 2.6 2.4 5.0 3.0 2.1 S MEP South Texas\*4 Exploration, development and production of oil and natural gas 100.0 Dec -1.4-1.5 -2.9 -1.2 -1.7 Mitsui E&P Middle East Exploration, development and production of oil and natural gas 100.0 Dec 1.3 1.7 3.1 3.4 -0.4 Mitsui F&P Italia B Exploration, development and production of oil and natural gas 100.0 S Dec 0.2 0.4 0.5 -1.4 1.9 Global trading of petroleum, biofuel, LNG and emissions credit S Mitsui & Co. Energy Trading Singapore 100.0 Mar 0.2 2.8 2.9 2.7 0.2 Importing and distributing LPG, selling new energy-related ENFOS GLOBE 30.0 0.1 0.7 Mar 0.6 0.2 0.7 equipment **Energy II** Energy Dividends received from LNG LNG projects (Sakhalin II, Abu Dhabi, Oman, Qatar) G 3.9 10.5 -3.3Var. projects\*2 Japan Australia LNG (MIMI)\*3 Development and sales of oil and natural gas 50.0 Dec Investment in natural gas liquefaction business in the US and sales of Mitsui & Co. LNG Investment USA 100.0 S Dec 5.6 6.1 11.7 8.1 3.6 LNG Mitsui E&P Mozambique Area 1 Development and production of oil and natural gas in Mozambique 50.3 Dec -0.1 -1.6 -1.7 -0.5-1.2 Japan Arctic LNG Development and sales of oil and natural gas in Russia 27.0 Α Dec 0.0 0.0 0.0 -0.70.7 **Energy Solutions** Mitsui & Co. Energy Marketing and Physical / futures trading of natural gas, power and oil 100.0 S 0.9 2.1 0.5 1.6 Dec 1.2 Services (USA) Investment and portfolio management of New Downstream MyPower 100.0 S Mar 2.4 -1.41.0 1.1 -0.1 business in the US

Note: Footnotes can be found on P.44

Forsee Power

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26.6

Α

Dec

-0.4

-0.1

-0.4

-0.7

0.3

Battery pack manufacturer





(bn JPY) FY March FY March 2025\*9 Ownership Entity Fiscal category\*8 year-end 2024\*9 Principal lines of business Change Name interest (%)Q2 H1 H1 Infrastructure Projects **IPP** businesses\*1 Investment in power generation businesses Var. S/A Var. 5.0 0.3 5.3 19.4 -14.1 S 6.5 Shamrock Investment International Investment in Mainstream Renewable Power 100.0 Dec -2.4-6.9 -9.3-15.8Ecogen Brasil Solucoes Energeticas 100.0 S 0.5 -0.1 Utility equipment rental, operation and maintenance in Brazil Dec 0.2 0.2 0.4 Gas distribution companies\*1 Investments in gas distribution companies in Brazil and Mexico 100.0 S 7.6 -0.5 Dec 4.1 3.4 8.1 FPSO/FSO leasing businesses\*1 FPSO/FSO leasing Var. Dec 6.7 4.0 10.7 8.1 2.7 Drillship business\*1 Investment to the deep-water drillship leasing business S 0.0 Var. Var. 0.3 0.3 0.6 0.6 Sales of various plants, electric power facilities and transportation S 2.1 -0.8 Mitsui & Co. Project Solutions\*5 100.0 Mar 1.0 0.4 1.4 equipment S 0.9 0.6 0.3 Tokyo International Air Cargo Terminal Operation of air cargo terminal at Tokyo International Airport 100.0 Mar 0.4 0.4 Port businesses\*1 Development and operation of port terminals Var. S/A Var. 0.5 0.7 1.2 0.5 0.7 Mitsui Water Holdings (Thailand) Investment in water supply business 100.0 S Mar 0.5 0.8 1.3 1.4 -0.1 Water treatment, electricity generation & supply, energy S Mitsui & Co. Infrastructure Solutions 96.4 Dec 0.6 0.0 0.6 1.5 -0.8 management etc. Machinery & Mobility I Infrastructure Americas motor vehicle/truck Americas motor vehicle/truck business Var. S/A Var. 13.2 9.4 22.6 27.0 -4.4 business\*1 Penske Automotive Group Diversified international transportation services 20.0 Dec 7.1 13.8 16.7 -2.9 MBK USA Commercial Vehicles 100.0 S 3.1 5.2 8.3 15.1 -6.8 Investment in Penske Truck Leasing Dec Auto Finance businesses in Latin. Auto finance businesses in Latin America 0.5 Var. S/A Dec 1.0 1.0 2.0 1.4 America\*1 Asian motor vehicle businesses\*1 Asian motor vehicle businesses Var. Α Var. 4.3 3.8 8.1 7.2 0.8 Bussan Auto Finance Motorcycle retail finance 45.0 Α Dec 0.2 -0.10.1 1.8 -1.6 Construction & industrial machinery S/A Construction & industrial machinery businesses Var. Var. 10.2 2.6 businesses\*1 Guarana Urban Mobility\*3 Investment in passenger railway business in Brazil 57.6 S Var. Mobility II Investment in trading and services, asset investment, and new Shipping related subsidiaries\*1 S 7.1 8.3 4.1 Var. Var. 5.3 12.4 businesses development Aviation businesses\*1 Aviation businesses Var. S/A Var. 1.5 1.3 2.8 1.9 0.9

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(bn JPY)

			PACING)							
	Name	Principal lines of business	Ownership interest	Entity category*8	Fiscal	FY M	1arch 20	25 <sup>*9</sup>	FY March 2024 <sup>*9</sup>	Change
			(%)	caregory	year-end	Q1	Q2	H1	H1	
	Basic Materials									
	MMTX	Methanol business in the US	100.0	S	Mar	2.3	2.4	4.7	2.7	2.1
	Japan-Arabia Methanol	Investments in methanol production business in Saudi Arabia and sales of products	55.0	S	Mar	0.7	0.6	1.3	0.9	0.4
	Intercontinental Terminals Company	Chemical tank leasing	100.0	S	Mar	1.6	1.6	3.2	2.2	1.0
	Shark Bay Salt	Production of salt	100.0	S	Mar	0.8	0.8	1.6	1.0	0.6
	Mitsui Bussan Chemicals	Domestic and foreign trade of solvents, coating chemicals, etc.	100.0	S	Mar	0.8	0.4	1.2	1.3	-0.1
	Performance Materials									
	MITSUI & CO. PLASTICS	Trading and sales of plastics and chemicals	100.0	S	Mar	1.3	1.1	2.4	2.5	0.0
	Mitsui Plastics Trading (Shanghai)	Sales and marketing of plastics and chemicals	100.0	S	Dec	0.5	0.6	1.0	0.8	0.2
Chemicals	Living & Environmental Business*1	Life essentials businesses	Var.	S/A	Var.	0.7	0.8	1.5	0.8	0.7
	LABIX	Manufacture and sales of Linear Alkyl Benzene	25.0	Α	Dec	0.1	0.0	0.1	0.4	-0.3
	HEXAGON COMPOSITES	Manufacturer of fiber reinforced cylinders	21.9	Α	Dec	-0.6	1.7	1.2	6.3	-5.1
	Nutrition & Agriculture									
	Overseas crop protection business*1	Overseas crop protection manufacturing and sales businesses	Var.	S/A	Var.	3.5	2.1	5.5	3.5	2.0
	Agricultural inputs business in Latin America*1	Sales of agricultural inputs and provision of farming guidance services in Latin America	Var.	S	Dec	-0.3	-0.2	-0.5	-0.6	0.2
	MVM Resources International	Investment in a phosphate rock mining project in Peru	25.0	Α	Dec	1.3	1.6	2.9	2.8	0.1
	Mitsui Bussan Agro Business*3	Development and sales of fertilizers and agricultural products	100.0	S	Mar	-	-	-	-	-
	Novus International	Manufacturing and sales of feed additives	80.0	S	Mar	0.5	-0.2	0.3	-2.6	2.9
	Functional food ingredients business*1	Manufacturing and sales of functional food and pharmaceutical product materials.	Var.	S/A	Var.	1.6	0.8	2.4	0.5	1.9
	Mitsui & Co. Steel*1	Domestic sales, export, import of steel products	Var.	S/A	Mar	1.8	1.1	2.8	2.7	0.1
	MM&KENZAI	Steel products for construction/Steel raw materials	50.0	Α	Mar	0.6	0.3	0.9	1.0	-0.1
Tuon C Ctool	NIPPON STEEL TRADING*3	Sales, export and import of steel products	20.0	Α	Mar	-	-	-	3.8	-
Iron & Steel	Gestamp companies*1	Manufacture of automotive components	Var.	Α	Dec	1.1	1.0	2.1	-3.0	5.1
Products	NuMit*4	Investment in steel processing company	50.0	Α	Dec	1.6	0.7	2.2	3.1	-0.9
	SIAM YAMATO STEEL	Manufacture and sales of steel products	20.0	Α	Dec	0.3	0.2	0.6	0.5	0.1
	GRI Renewable Industries	Manufacture of wind turbine towers and flanges	25.0	Α	Dec	0.2	0.4	0.6	1.2	-0.5

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(bn	JPY)

										(bn JPY)
	Name	Principal lines of business	Ownership interest	Entity category*8	Fiscal	FYI	March 20	)25 <sup>*9</sup>	FY March 2024 <sup>*9</sup>	ı Change
			(%)	caregory	year-end	Q1	Q2	H1	H1	
	Food									
	XINGU AGRI	Farmland leasing	100.0	S	Dec	1.6	1.2	2.8	2.0	0.8
	United Grain Corporation of Oregon	Grain merchandising	100.0	S	Mar	-0.3	0.8	0.4	-0.8	1.3
	Mitsui DM Sugar Holdings	Manufacturing and sales of refined sugar, sugar products and food ingredients	26.7	Α	Mar	0.8	0.6	1.4	2.4	-1.0
	KASET PHOL SUGAR	Production and sales of sugar	87.5	S	Oct	0.0	-0.5	-0.5	-1.1	0.6
	FEED ONE*3	Production, marketing and sales of compound feed	25.6	Α	Mar	0.3	-	-	0.5	-
	PRIFOODS	Production, processing and sales of broilers	51.2	S	Mar	-0.1	0.0	-0.1	0.6	-0.7
	Mit-Salmon Chile	Investment in salmon farming, processing and sales company	100.0	S	Dec	-0.7	-0.3	-1.0	-0.9	0.0
	Starzen*3	Processing and sale of meat manufacturing	16.0	Α	Mar	0.3	-	-	0.8	-
	Euricom	Production and sale of rice, processed rice products, pulses, etc.	33.9	Α	Dec	0.6	0.6	1.1	-	1.1
Lifestyle	IPSP Oriental Holding Company	Investment in shrimp farming business	20.0	Α	Dec	0.2	0.9	1.1	-	1.1
	Retail									
	Domestic food and retail management businesses*1	Domestic food and retail management businesses	Var.	S	Mar	0.9	1.3	2.2	2.9	-0.7
	Fashion and textile businesses*1	Fashion and textile businesses	Var.	S/A	Var.	1.2	0.3	1.5	3.7	-2.3
	WILSEY FOODS	Investments in Ventura Foods	90.0	S	Mar	4.9	2.6	7.5	12.7	-5.2
	Wellness									
	IHH Healthcare	Provider of healthcare services	32.8	Α	Dec	8.2	6.7	14.9	7.6	7.3
	Aim Services	Contract food services	100.0	S	Mar	1.0	1.0	2.0	1.3	0.6
	ARAMARK Uniform Services Japan*6	Rental, sales and cleaning service of uniforms	60.8	S	Mar	0.1	0.1	0.2	0.2	0.0
	MBK Human Capital	Investment in healthcare staffing business	100.0	S	Dec	0.3	-0.4	-0.1	1.3	-1.3





									(	(bn JPY)
	Name	Principal lines of business	Ownership interest	Entity category*	Fiscal	FY M	larch 20	25 <sup>*9</sup>	FY March 2024 <sup>*9</sup>	Change
	Hame	Timolparimes of basiness	(%)	category	year-end	Q1	Q2	H1	H1	Change
	IT & Communication									
	MITSUI KNOWLEDGE INDUSTRY	ICT services, consulting, system and network integration	100.0	S	Mar	1.6	2.2	3.8	3.4	0.5
	Altius Link*7	Contact center operations, BPO operations	49.0	Α	Mar	0.9	0.5	1.3	0.2	1.2
	QVC JAPAN*3	Direct marketing business which is mainly composed of TV shopping	40.0	Α	Dec	-	-	-	-	-
	World Hi-Vision Channel	Operating a broadcasting satellite channel	100.0	S	Mar	0.5	0.4	0.9	0.9	0.1
	Mitsui Bussan Secure Directions	Cyber security business	100.0	S	Mar	0.2	0.3	0.5	0.5	-0.1
Innovation &	Corporate Development									
Corporate	JA Mitsui Leasing	Leasing and financing business	32.7	Α	Mar	1.7	3.9	5.6	4.3	1.3
Development	Mitsui & Co. Global Logistics	Domestic warehousing businesses and international integrated transportation services	100.0	S	Mar	0.9	1.0	1.9	2.2	-0.3
	Mitsui Bussan Commodities	Trading of energy and metals derivatives	100.0	S	Mar	2.5	1.2	3.7	4.4	-0.8
	Mitsui & Co. Asset Management Holdings	Real estate asset management	Var.	S	Mar	0.3	0.8	1.0	1.0	0.0
	MITSUI & CO. REAL ESTATE	Real estate sales, leasing and brokerage	100.0	S	Mar	0.3	0.1	0.4	4.3	-4.0
	Overseas real estate businesses*1	Overseas real estate businesses	Var.	S	Var.	-0.4	8.0	0.4	-0.1	0.5
	SABRE INVESTMENTS*3	Investment in a real asset owner and operator in the US	100.0	S	Dec	-	-	-	-	

- \*1 Combined sum of consolidated earnings of affiliated companies engaged in those businesses.
- \*2 Dividends received from Vale and LNG projects are shown before taxes.
- \*3 Earnings of those companies having "-" are not disclosed here based on confidentiality agreements with joint venture partners or on the grounds that they are listed companies that have not released their operating results yet, and for other such reasons.
- \*4 Mitsui E&P USA, MEP Texas Holdings, MEP South Texas and NuMit show income (loss) before income taxes as their separate investors are the taxable entities.
- \*5 Mitsui & Co. Plant Systems changed its name to Mitsui & Co. Project Solutions in October 2024.
- \*6 Aramark Uniform Services Japan became a wholly owned subsidiary in October 2024.
- \*7 Relia integrated with KDDI Evolva. The integrated company was established as Altius Link on September 1, 2023. FY March 2024 H1 results include the results for Relia.
- \*8 Entity category: S represents subsidiaries, A represents equity method investees, and G represents general companies.
- \*9 The results of consolidated subsidiaries and associated companies are shown after consolidation adjustments such as elimination of intra-group transactions, adjustments for differences in accounting standards, and amortization of property, plant and equipment and intangible assets arising from investments, and may therefore differ from the results announced by the respective subsidiaries and associated companies. In addition, the results of associated companies in the Entity category "A" does not include the effect of undistributed retained earnings tax effect.

## 11. Operating Segment Information (FY March 2025 H1)



FY March 2025 H1 (from April 1, 2024 to September 30, 2024)

(bn JPY)

	Item Mineral & Energy					Ma shinam. C							
Item	Metal Resources	Energy I	Energy II	Energy Solutions	Energy	Infrastructure Projects	Mobility I	Mobility II	Machinery & infrastructure	Basic Materials	Performance Materials	Nutrition & Agriculture	Chemicals
Gross profit	142.9	57.0	12.6	2.5	72.0	12.0	71.8	15.6	99.4	36.8	27.8	58.9	123.5
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	51.0	2.9	31.1	-2.2	31.9	27.9	60.3	13.2	101.5	2.5	7.4	3.7	13.7
Profit Attributable to Owners of the parent	161.5	20.6	56.3	-11.6	65.3	48.4	80.5	19.3	148.2	13.2	9.0	-0.1	22.1
Total Assets (as of September 30, 2024)	3,075.1	1,769.5	1,286.3	293.3	3,349.1	1,543.9	1,452.3	661.5	3,657.7	712.9	565.8	699.9	1,978.6
COCF	192.1	62.3	130.8	-8.6	184.5	0.1	64.0	9.7	73.8	24.7	3.6	14.1	42.5

	Trop & Stool							Innovation &		Others/	Consolidated
Item	Iron & Steel Products	Food	Retail	Wellness	Lifestyle	IT & Communication	Corporate Development	Corporate Development	Total	and Eliminations	Total
Gross profit	22.8	28.5	37.7	19.3	85.5	18.4	46.4	64.8	610.9	1.5	612.4
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	11.3	7.6	9.7	15.5	32.8	6.6	7.3	13.9	256.1	0.2	256.3
Profit Attributable to Owners of the parent	7.3	1.7	12.4	6.0	20.0	5.5	12.5	18.0	442.4	-30.6	411.8
Total Assets (as of September 30, 2024)	772.9	987.2	1,007.9	932.2	2,927.3	296.1	1,485.0	1,781.1	17,541.8	-1,246.4	16,295.4
COCF	1.5	5.3	8.2	0.9	14.4	7.9	12.4	20.3	529.1	9.0	538.1

## 11. Operating Segment Information (FY March 2024 H1)



FY March 2024 H1 (from April 1, 2023 to September 30, 2023)

(bn JPY)

	Mineral & Metal					Ma ahinawa C			Machinen, C				
Item	Metal Resources	Energy I	Energy II	Energy Solutions	Energy	Infrastructure Projects	Mobility I	Mobility II	Machinery & infrastructure	Basic Materials	Performance Materials	Nutrition & Agriculture	Chemicals
Gross profit	158.2	47.7	7.2	1.3	56.2	12.3	91.0	15.6	118.9	28.1	24.8	45.7	98.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	25.1	1.5	33.9	-0.1	35.4	32.2	74.7	12.1	119.0	2.8	11.8	1.9	16.4
Profit Attributable to Owners of the parent	134.6	8.9	25.1	-8.0	26.0	30.3	64.5	69.5	164.4	7.6	8.3	-1.5	14.3
Total Assets (as of March 31, 2024)	3,084.4	1,817.1	1,327.2	264.5	3,408.8	1,637.2	1,437.8	694.7	3,769.8	719.7	579.3	750.3	2,049.4
COCF	177.8	55.2	31.5	-9.2	77.5	34.5	75.1	6.0	115.7	16.9	2.0	5.4	24.3

	Tran & Staal							Innovation &		Others/ Adjustments	Consolidated
Item	Iron & Steel Products	Food	Retail	Wellness	Lifestyle	IT & Corporate Communication Development		Innovation & Corporate Development	Total	and Eliminations	Total
Gross profit	21.0	39.9	33.1	22.7	95.7	19.3	37.1	56.4	605.0	3.4	608.4
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	7.2	5.4	19.3	9.4	34.1	2.8	4.7	7.5	244.7	0.2	244.9
Profit Attributable to Owners of the parent	3.0	7.3	15.8	46.3	69.4	9.5	16.6	26.1	437.8	18.5	456.3
Total Assets (as of March 31, 2024)	809.5	993.8	994.6	913.2	2,901.7	298.6	1,492.3	1,790.9	17,814.5	-915.0	16,899.5
COCF	1.2	5.7	11.9	12.1	29.7	5.4	13.9	19.2	445.4	29.7	475.1





- ◆ Investments for growth opportunities unique to Mitsui executed and decided upon in core businesses and adjacent areas
- ◆ Progress made in further bolstering areas of strength and enhancing portfolio quality

Key Strategic Initiatives	Investments executed and decided upon	Expansion of pipeline projects
Industrial Business Solutions	<ul> <li>Capital increase in the Brazilian aluminum smelting business</li> <li>Establish electrical steel sheet processing company in Poland</li> <li>Invest in AI-powered business transformation tool developer for car dealerships in US</li> </ul>	<ul> <li>Introduces The Mobility House's EV charging and energy management system in Japan</li> <li>Pursuit of standardization toward realization of large-scale international transportation</li> </ul>
Global Energy Transition		<ul> <li>from 2028 onwards</li> <li>Approval in Principle (AiP) acquired from two classification societies for low-pressure type liquefied CO2 carriers</li> </ul>
Wellness Ecosystem Creation	<ul> <li>Acquire remaining shares of Japan's largest uniform rental service business</li> <li>Agreed to acquire 100% shares of the food service logistics business in Japan and Taiwan</li> </ul>	<ul> <li>Wins bid to conduct engineering design work of an Advanced CCS* Project in FY2024</li> <li>Lease contracts signed for carbon storage project in Texas, US, exploring project development</li> </ul>

<sup>\*</sup> Carbon Capture and Storage

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#### 13. List of Main Disclosures for FY March 2025 (Q1 reprint)



	Key Strategio Initiatives	Disclosures	Investment decision made	Asset recycling	Pipeline expansion etc.	
Apr	GET*1	MOUS Concluded on Joint Studies with Mitsubishi UBE Cement and Resonac Concerning CCS Value Chain Development between Malaysia and Japan			0	Topics
Apr	WEC*2	Mitsui to acquire Eu Yan Sang International Ltd, a leading Singapore-based consumer healthcare brand in Asia with Rohto	0			Release
Apr	IBS*3	Mitsui Moves into US Truck Auction Business	0			Release
Apr	IBS	Mitsui Entered the U.S. Cybersecurity Market	0			Topics
Apr	GET	Commencement of a Joint Study for the Establishment of an Ammonia Supply Chain Based in the Tomakomai Area of Hokkaido		0	Topics	
May	GET	Completion of the sale of shares in PT Paiton Energy	0			TSE*4
May	IBS	Acquisition of Synergy Group's positioning and paving businesses	0			Topics
May	GET	Mitsui to invest in Vertical Integration of its power value chain in Texas, USA	0			Release
May	GET	Mitsui to invest in lithium-ion battery recycling plant in Japan			0	Topics
May	IBS	Mitsui to Invest in Ship Investment Fund Managed by Navigare Capital Partners	0			Topics
May	IBS	<u>Subscription to Okamoto Machine Tool Works, Ltd.'s Third-party Allotment of New Shares and Conclusion of a Capital and Business Alliance Agreement</u>	0			Release
Jun	WEC	Mitsui Acquires Apparel Company BIGI HOLDINGS CO., LTD. as a Wholly Owned Subsidiary	0			Release
Jun	IBS	Mitsui to Invest in India's Leading Metal Recycling Company	0			Release
Jun	GET	Acquisition of unconventional gas asset in Texas, U.S.A.	0			Release
Jun	GET	Construction begins on clean ammonia production facility in UAE, project loan agreement signed			0	Release
Jun	IBS	Investment in World of River, a Company Developing an Electric Scooter Manufacturing and Sales Business in India	0			Topics
Jul	GET	Final Investment Decision for the Ruwais LNG Project in UAE	0			TSE
Jul	WEC	Mitsui to Participate in Food Manufacturing and Distribution Business with SATS, a major airline service provider based in Singapore	0			Topics

<sup>\*1</sup> Global Energy Transition \*2 Wellness Ecosystem Creation \*3 Industrial Business Solutions \*4 Filing to Tokyo Stock Exchange

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Releases - MITSUI & CO., LTD.





	Key Strategio Initiatives	Disclosures	Investment decision made	Asset recycling	Pipeline expansion etc.	
Aug	IBS	Capital increase in the Brazilian aluminum smelting business	0			Release
Aug	IBS	Mitsui to Establish Electrical Steel Sheet Processing Company in Poland	0			Release
Sept	GET	Mitsui Introduces The Mobility House's EV Charging and Energy Management System in Japan			0	Topics
Sept	GET	Approval in Principle (AiP) Acquired from Two Classification Societies for Low-Pressure Type Liquefied CO2 Carriers undergoing Pursuit of Standardization toward Realization of Large-Scale International Transportation from 2028 onwards			0	Release
Sept	WEC	Mitsui Acquires Remaining Shares of Japan's Largest Uniform Rental Service Business	0			Topics
Oct	IBS	Mitsui to invest in AI-powered business transformation tool developer for car dealerships in the US	0			Topics
Oct	GET	Mitsui & Co. Wins Bid to Conduct Engineering Design Work of an Advanced CCS Project in FY2024			0	Topics
Oct	WEC	Mitsui Agreed to Acquire 100% shares of the Food Service Logistics Business in Japan and Taiwan	0			Release
Oct	GET	Lease Contracts Signed for Carbon Storage Project in Texas, U.S.A., Exploring Project Development			0	Topics

Please refer to our website for details. Releases - MITSUI & CO., LTD.



## **Investor Day 2024**

Date and time: Thursday, December 5, 2024 15:00 - around 17:20 [JST]

The event will be live-streamed (URL to be posted later).

Language: All sessions to be held in Japanese with English simultaneous interpreting available except External Director panel discussion to be held in English.

Time	Program	Speakers		
15:00-15:25 <b>CEO speech</b>		Representative Director, President and Chief Executive Officer / Kenichi Hori		
15:25-16:10	External Director panel discussion: Governance	Representative Director, President and Chief Executive Officer / Kenichi Hori External Director / Samuel Walsh External Director / Masako Egawa Facilitator : Nikkei Asia Group, News Editor / Akito Tanaka		
16:10-16:20	Break	innovation.		
16:20-16:45	CFO speech	Representative Director, Senior Executive Managing Officer, Chief Financial Officer / Tetsuya Shigeta		
16:45-17:10	Global Energy Transition	Representative Director, Senior Executive Managing Officer / Toru Matsui		
17:20	Closing			

# 360° business innovation.

