

Data Book on Consolidated Financial Results **for the Year Ended March 31, 2022**

1. Consolidated Statements of Income	2
2. Consolidated Statements of Financial Position	5
3. Consolidated Statements of Cash Flows	7
4. Operating Segment Information	9
5. Forecasts for the Year Ending March 31, 2023	15
6. Affiliated Companies Information	16
7. Historical Commodity Prices (Informative)	19
8. Number of Employees	20
9. Historical Data	21

Note:

“Mar-22” in this booklet represents either “for the year ended March 31, 2022”
or “as of March 31, 2022”, whichever is appropriate. It is also the same for “Mar-21”.

Segment abbreviations:

- (MM) Mineral & Metal Resources
- (EN) Energy
- (MI) Machinery & Infrastructure
- (CH) Chemicals
- (IS) Iron & Steel Products
- (LI) Lifestyle
- (IC) Innovation & Corporate Development
- (OT) All other / Adjustments and Eliminations

1. Consolidated Statements of Income

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Revenue	11,757.6	8,010.2	3,747.4

Description
<Increase> Energy, Chemicals, Mineral & Metal Resources

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Gross Profit	1,141.4	811.5	329.9

Description
<Increase> (MM) +141.3 (Iron ore business in Australia +66.6, Coal business in Australia +65.2 (EN) +82.5 (increase in profit related to LNG trading business, MEPUSA +17.1, MEPAU +16.0, MOEXNA +5.8, MEPTX +4.9, MEPIT +4.5, MEPME +3.8, Mittwell +3.6, MOECO -15.9) (CH) +58.1 (Consolidation of Belchim, MMTX +5.7, increase in Mitsui Bussan Agro-Business, increase in product handling volume of product and raw materials of fertilizer, Novus +3.0) (MI) +35.2 (BAF +70, Toyota Chile +45) (IS) +14.3 (Mitsui Bussan Steel +4.8) (LI) +9.2 (UHS +5.6, Grain trading +5.4, XINGU +3.5) <Decrease> (IC) -9.3 (OSI -13.1, QD Laser -4.6, Hutchison -4.5, G2VP-3.8, OH-1+3.5)

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Selling, general and administrative expenses	(596.3)	(606.4)	10.1

Description
Mar-22: (EN) J-Arc, (CH)Belchim, (MI)Railway Mar-21: (MM/MI) Moatize, (MM) Caserones, (MI)Railway

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description for Mar-22	Description for Mar-21
Other Income (Expenses)	19.0	(54.3)	73.3		
Gain (loss) on securities and other investments - net	8.7	7.9	0.8	(LI) MIF fair value valuation +10.7, PHC securities related profit +8.9	(MI) Sale of IPP business in North America
Impairment reversal (loss) of fixed assets -net	(19.1)	(52.9)	33.8	(MI) Impairment loss in MT Falcon -9.7 (EN) Exploration costs -13.5 (including impairment loss of -7.3 in M-3)	(EN) Tempa Rossa -23.4, MEPAU (MI) Impairment of rolling stock leasing businesses -9.3 (EN) Exploration expenses -13.0 (MEPAU and others) (IC) Impairment reversal of land +4.3
Gain (loss) on disposal or sales of fixed assets -net	14.5	4.6	9.9	(IC) MRE sale of a multi-family housing property	Miscellaneous
Other income (expense) -net	14.9	(13.9)	28.8	(EN) J-Arc provision of valuation loss -12.2 (MM) Iron ore in Australia FX +4.8, Coal in Australia FX +4.1, Revision of asset retirement obligation in iron ore in Australia +3.1 (LI) R-Pharm fair value valuation +6.2 (CH) Insurance proceeds in the business in North America (EN/MM) Exploration costs -5.1 (LI) Coffee FX hedging-9.1	Impairment losses in Moatize, Nacala (MM) -19.2 (MI) -4.8 (MM) Coal in Australia FX -6.7 Iron Ore in Australia FX -6.0 (MI) UK rail business -1.5 (EN/MM) Exploration cost -5.3 (CH) Insurance proceeds in the business in North America

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Interest income/expense	(27.3)	(32.0)	4.7
Interest income	20.0	19.9	0.1
Interest expense	(47.3)	(51.9)	4.6
< Breakdown by entity category >			
Parent	(13.3)	(18.2)	4.9
Overseas Trading Subs.	(0.4)	(0.3)	(0.1)
Domestic Subs.	(2.1)	(2.0)	(0.1)
Overseas Subs.	(11.5)	(11.5)	—

(Billions of Yen)

Item	Mar-22	Mar-21
Average of Interest-bearing debt	4,455.4	4,476.0
The end of the reporting period	4,509.2	4,401.5
The end of the previous fiscal year	4,401.5	4,550.5

(%)

Item	Mar-22	Mar-21
Market indication (monthly average)		
3-month Tibor (Yen)	0.06	0.07
3-month Libor (US\$)	0.26	0.27
Japanese government bond (10-year)	0.10	0.04

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Dividend income	196.5	103.7	92.8
1Q	33.7	13.9	19.8
2Q	74.2	21.2	53.0
3Q	44.1	26.8	17.3
4Q	44.5	41.8	2.7
(breakdown)			
Domestic	12.8	13.0	(0.2)
Overseas	183.7	90.7	93.0
(Overseas LNG projects*)	52.9	24.3	28.6

* Sakhalin II, Abu Dhabi, Qatargas 1, Oman, Qatargas 3, Equatorial Guinea
Equatorial Guinea was sold in Q3 Mar'22.

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Share of profit (loss) of investments accounted for using the equity method	431.3	227.9	203.4

Description
<Increase>
(MM) +74.9 (Collahuasi +19.6, Erdos EPMC +17.6, AAS +10.8, Iron ore business in Australia +8.9, Coal business in Australia, Mar-21: impairment loss in Nacala -3.8)
(MI) +50.7 (MUCV +25.1, PAG +13.3, Mar-21: impairment loss in Nacala -0.9, IPP -7.1, Vessel owning company, Rail business in UK Mar-22: +1.9, Mar-21: -4.7)
(LI) +27.7 (IHH +12.8, Mit-Salmon Chile +4.1, WILSEY FOODS +3.9)
(IS) +21.7 (Numit +8.7, Gestamp +5.6)

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Income taxes			
Profit before Income taxes	1,164.5	450.2	714.3
Income taxes	(226.8)	(99.8)	(127.0)
(tax rate)	19.5%	22.2%	(2.7pt)

Description
(MM) Absence of impairment loss not recognizable for deferred tax

Item	Mar-22	Mar-21	Increase
Average market indicators			
US Dollar	¥113.04	¥105.94	7.10
Australian Dollar	¥83.33	¥76.71	6.62
Crude Oil price per barrel	\$68	\$46	22

Note) Japan Crude Cocktail (JCC) price as reflected in operating results for the stated periods.

There is a certain time lag until it is reflected to consolidated results.

2. Consolidated Statements of Financial Position

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Current Assets	5,716.7	4,207.5	1,509.2	
Cash and cash equivalents	1,127.9	1,063.2	64.7	
Trade and other receivables	2,303.1	1,812.0	491.1	- Trade receivable +503.4 (EN/CH/MM/LI/IS) Higher market price, increase in trading volume (CH) Consolidation of Belchim
				- Loan receivable -39.3 (MM) Collection of loan in copper business -57.6
Other financial assets	997.9	430.0	567.9	- (IC) Market fluctuation, increase in trading volume - (LI/EN) Higher market price
Inventories	949.7	615.2	334.5	- (LI) Higher market price, increase in trading volume - (EN) Higher market price - (IC) Increase in trading volume - (CH) Consolidation of Belchim
Advance payments to suppliers	183.4	143.7	39.7	- (MI) Increase in trading volume
Non-current Assets	9,206.6	8,308.4	898.2	
Investments accounted for using the equity method	3,387.4	3,044.0	343.4	- FX fluctuations +296.4 - Profit of equity method investments +431.3 - Dividends received from equity accounted investees -354.2 - MN Inter-Fashion increase - MEPMOZ +34.9 - PHC Holdings partial sale and reclassification -71.9 - J-Arc -36.4 (Revaluation of fair value) - Deconsolidation of an equity method investee in fashion business -11.5
Other investments	2,347.4	1,955.6	391.8	- PHC Holdings reclassification etc. +71.1 - Subscription to convertible bonds of CT Corp +67.0 - Investment to Hendix Genetics through a fund - Fair value of FVTOCI +158.1 (including -44.1 due to revaluation of Sakhalin II project) - Fair value of FVTPL +27.5
Trade and other receivables	320.0	306.0	14.0	- BAF loan increase
Property, plant and equipment	2,190.9	2,175.1	15.8	- Iron ore business in Australia +46.9 (including FX fluctuations +34.3) - Consolidation of Mitta +28.0 - Coal business in Australia +16.2 (including FX fluctuations +8.6) - MITSUI FOODS establishment of logistics center +15.6 - Chemical related businesses in North America - MRE +10.0 - Oil and gas projects -55.6 (including FX fluctuations +41.9) - XINGU AGRI reclassification to investment property lease -28.8 - Asset sales by My Power -24.2 - Sale of the contract manufacturing businesses of MicroBiopharm Japan -14.0
Investment property	318.6	274.8	43.8	- XINGU AGRI reclassification to investment property lease +28.8 - Mitsui & Co. Real Estate completion of construction +11.0
Intangible assets	253.0	188.6	64.4	- Consolidation of Belchim - Consolidation of Mitta - (MI) Impact of FX fluctuations
Deferred tax assets	100.7	112.1	(11.4)	

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Current Liabilities	3,808.6	2,701.7	1,106.9	
Short-term debt	281.8	300.5	(18.7)	- Consolidation of Belchim - (EN) Debt repayment
Current portion of long-term debt	410.3	450.9	(40.6)	
Trade and other payables	1,739.1	1,313.3	425.8	- Trade and other payables increase corresponding to increase in trade and other receivables
Other financial liabilities	1,003.2	371.3	631.9	- Other financial liabilities increase corresponding to increase in other financial assets
Advances from customers	202.1	123.8	78.3	- Corresponding to increase in advance payment
Provisions	48.6	36.9	11.7	- (LI) Increase in trading volume - (EN) Provisions
Non-current Liabilities	5,319.2	4,991.2	328.0	
Long-term debt, less the current portion	4,185.4	3,995.3	190.1	
Other financial liabilities	147.0	116.5	30.5	- Derivative +19.1 - J-Arc increase in debt guarantee +18.1
Provisions	266.2	261.4	4.8	
Deferred tax liabilities	654.0	550.8	103.2	- (MI) increase in the profit of equity method investments - MOECO -18.2

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Total equity attributable to owners of the parent	5,605.2	4,570.4	1,034.8	
Common stock	342.4	342.1	0.3	
Capital surplus	376.5	396.2	(19.7)	
Retained earnings	4,166.0	3,547.8	618.2	
Other components of equity	827.4	373.8	453.6	
<breakdown>				
Financial assets measured at FVTOCI	465.1	367.2	97.9	- Higher share prices
Foreign currency translation adjustments	478.6	81.8	396.8	- USD +162.2 (Mar-22 JPY122.39/USD ← Mar-21 JPY110.71/USD) - AUD +97.2 (Mar-22 JPY92.00/AUD ← Mar-21 JPY84.36/AUD) - BRL +59.4 (Mar-22 JPY25.65/BRL ← Mar-21 JPY19.17/BRL)
Cash flow hedges	(116.2)	(75.3)	(40.9)	
Treasury Stock	(107.1)	(89.5)	(17.6)	- Share buy-back -174.9 - Cancellation of the stock +156.7
Non-controlling interests	190.2	252.5	(62.3)	

(Billions of Yen)

Item	Mar-22	Mar-21
Interest-bearing debt		
Short-term debt	281.8	300.5
Long-term debt	4,595.6	4,446.3
Total debt	4,877.4	4,746.8
(-) Lease debt	(368.2)	(345.3)
Interest-bearing debt	4,509.2	4,401.5
(-) Cash and cash equivalents, time deposits	(1,170.3)	(1,101.7)
Net Interest-bearing debt	3,338.9	3,299.8
Total equity attributable to owners of the parent	5,605.2	4,570.4
Net Debt-to-Equity Ratio (Net DER)		
Net DER (times)	0.60	0.72
Adjusted Net DER* (times)	0.52	0.62

* Adjusted Net DER by including 50% of subordinated syndicated loan (JPY555.0 billion) in capital.

3. Consolidated Statements of Cash Flows

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Net cash provided by operating activities	806.9	772.7	34.2
Profit for the Year	937.7	350.4	587.3
Depreciation and amortization	296.4	273.6	22.8
Change in retirement benefit liabilities	6.7	1.9	4.8
Loss allowance, Gain (loss) on securities and other investments -net, Impairment reversal (loss) of fixed assets -net, Gain (loss) on disposal or sales of fixed assets -net, Valuation gain (loss) related to contingent considerations and others,(Gain) Loss on loans measured at FVTPL	11.5	136.0	(124.5)
Interest income, dividend income and interest expense	(199.9)	(98.4)	(101.5)
Income taxes	226.8	99.8	127.0
Share of profit (loss) of investments accounted for using the equity method	(431.3)	(227.9)	(203.4)
Interest received/paid, Dividends received, Income taxes paid	366.4	181.1	185.3
Changes in operating assets and liabilities:	(407.4)	56.2	(463.6)
Core Operating Cash Flow (*)	1,158.7	658.1	500.6
Changes in operating assets and liabilities:	(407.4)	56.2	(463.6)
Repayments of lease liabilities	(55.6)	(58.4)	2.8

* Core Operating Cash Flow = (Net cash provided by operating activities) - (Changes in operating assets and liabilities) + (Repayments of lease liabilities)

<Breakdown by Operating Segment>

(Billions of Yen)

Item	Mar-22	Mar-21	Increase
Depreciation and amortization	296.4	273.6	22.8
Mineral & Metal Resources	51.3	40.2	11.1
Energy	138.5	129.8	8.7
Machinery & Infrastructure	23.9	20.5	3.4
Chemicals	24.7	22.0	2.7
Iron & Steel Products	1.4	1.4	0
Lifestyle	21.8	22.6	(0.8)
Innovation & Corporate Development	18.1	16.7	1.4
Total	279.7	253.2	26.5
Others/ Adjustments and Eliminations	16.7	20.4	(3.7)

(Billions of Yen)

Item	Mar-22		Mar-21		Description for Mar-22	Description for Mar-21
	Net	Gross	Net	Gross		
Cash flows from investing activities	(181.2)		(322.5)			
Net change in investments to equity accounted investees	(27.1)	(92.2)	(56.5)	(89.6)	<Increase> - MEPMOZ -34.9	<Increase> - MEPMOZ -36.3 - Arctic LNG2 - Caitan -10.5
		65.1		33.1		<Decrease> - IPP business in North America
Net change in other investments	(43.8)	(106.1)	9.5	(43.1)	<Increase> - Subscription to convertible bonds of CT Corp -67.0	<Increase> - Power generation businesses -10.9
		62.3		52.6	<Decrease> - Power generation business +17.8 - MicroBiopharma Japan	<Decrease> - Sale of San-ei Suchochemical +13.5
Net change in property, plant, and equipment	(156.6)	(185.5)	(206.4)	(215.7)	<Increase> - Iron ore business in Australia -40.9 - Oil and gas projects -35.3 - Coal business in Australia -21.4 - Power generation businesses -12.2 - Chemical related businesses in North America	<Increase> - Iron ore in Australia -39.3 - Oil and gas projects -37.0 - Otemachi One project -36.9 - Coal in Australia -19.6 - Power generation businesses -18.2
		28.9		9.3		
Net change in investment property	(4.5)	(26.4)	(53.1)	(61.7)	<Increase> - Mitsui & Co. Real Estate -13.0 - MRE -12.3	<Increase> - Otemachi One project -37.8
		21.9		8.6	<Decrease> - MRE +21.9	
Net change in loan receivables	50.0		14.2		- Collection of loan in copper business +57.6	- Loan to Japan Arctic LNG BV
Net change in time deposits	0.8		(30.2)			

(Billions of Yen)

Item	Mar-22	Mar-21
Cash flows from financing activities	(614.3)	(487.0)
Net change in short-term debt	(82.5)	(26.5)
Net change in long-term debt	(55.0)	(177.0)
(Proceeds from long-term debt)	1,206.6	863.1
(Repayments of long-term debt)	(1,261.6)	(1,040.1)
Repayments of lease liabilities	(55.6)	(58.4)
Purchase and sales of treasury stock-net	(174.9)	(71.3)
Dividends paid	(148.2)	(135.5)
Transactions with non-controlling interest shareholders	(98.1)	(18.3)

4. Operating Segment Information

Year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

(Billions of Yen)

Item	Mineral & Metal Resources	Energy	Machinery & Infrastructure	Chemicals	Iron & Steel Products	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	1,900.7	2,597.4	856.6	2,861.7	615.1	2,700.5	223.7	11,755.7	1.9	11,757.6
Gross profit	392.5	145.4	142.9	183.0	35.5	143.0	97.7	1,140.0	1.4	1,141.4
Share of Profit (Loss) of Investments	145.3	32.3	146.0	20.7	26.0	41.1	19.7	431.1	0.2	431.3
Profit for the Year Attributable to Owners of the Parent	497.6	114.0	120.8	68.9	26.9	61.5	57.6	947.3	(32.6)	914.7
Total Assets (as of March 31, 2022)	3,180.2	2,960.4	2,684.5	1,692.9	691.6	2,428.6	1,729.0	15,367.2	(443.9)	14,923.3
Core Operating CF	552.8	280.2	144.0	93.8	12.4	35.2	46.6	1,165.0	(6.3)	1,158.7

Year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(Billions of Yen)

Item	Mineral & Metal Resources	Energy	Machinery & Infrastructure	Chemicals	Iron & Steel Products	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	1,396.9	838.6	792.2	1,933.8	436.6	2,373.1	236.1	8,007.3	2.9	8,010.2
Gross profit	251.2	62.9	107.7	124.9	21.2	133.8	107.0	808.7	2.8	811.5
Share of Profit (Loss) of Investments	70.4	18.8	95.3	11.3	4.3	13.4	13.9	227.4	0.5	227.9
Profit for the Year Attributable to Owners of the Parent	179.9	27.2	45.9	43.5	2.1	12.7	50.2	361.5	(26.0)	335.5
Total Assets (as of March 31, 2021)	2,566.5	2,566.3	2,291.3	1,345.5	566.0	2,009.3	1,191.8	12,536.7	(20.9)	12,515.8
Core Operating CF	308.1	123.2	78.7	62.5	2.0	19.8	55.1	649.4	8.7	658.1

Increase/Decrease

(Billions of Yen)

Item	Mineral & Metal Resources	Energy	Machinery & Infrastructure	Chemicals	Iron & Steel Products	Lifestyle	Innovation & Corporate Development	Total	Others/ Adjustments and Eliminations	Consolidated Total
Revenue	503.8	1,758.8	64.4	927.9	178.5	327.4	(12.4)	3,748.4	(1.0)	3,747.4
Gross profit	141.3	82.5	35.2	58.1	14.3	9.2	(9.3)	331.3	(1.4)	329.9
Share of Profit (Loss) of Investments	74.9	13.5	50.7	9.4	21.7	27.7	5.8	203.7	(0.3)	203.4
Profit for the Year Attributable to Owners of the Parent	317.7	86.8	74.9	25.4	24.8	48.8	7.4	585.8	(6.6)	579.2
Total Assets	613.7	394.1	393.2	347.4	125.6	419.3	537.2	2,830.5	(423.0)	2,407.5
Core Operating CF	244.7	157.0	65.3	31.3	10.4	15.4	(8.5)	515.6	(15.0)	500.6

Note) The description order of reporting segments has been changed in the segment information from the year ended March 31, 2022 and this change also applies for the previous year.

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Gross Profit	1,141.4	811.5	329.9	
Mineral & Metal Resources	392.5	251.2	141.3	- Iron ore business in Australia +66.6 (higher sales price) - Coal business in Australia +65.2 (higher sales price)
Energy	145.4	62.9	82.5	- Increase in profit related to LNG trading business - MEPUSA +17.1 (higher gas price) - MEPAU +16.0 (higher oil price) - MOEXNA +5.8 (higher oil price) - MEPTX +4.9 (higher oil and gas prices) - MEPIT +4.5 (higher oil price) - MEPME +3.8 (higher oil price) - Mittwell +3.6 (increase in sales volume) - MOECO -15.9 (higher prices, decline in production)
Machinery & Infrastructure	142.9	107.7	35.2	- BAF +7.0 (interest income) - Toyota Chile +4.5 (steady sales)
Chemicals	183.0	124.9	58.1	- Consolidation of Belchim - MMTX +5.7 (higher methanol price) - Increase in Mitsui Bussan Agro-Business (higher fertilizer price) - Increase in handling volume of product and raw materials of fertilizer - Novus +3.0 (price increase, cost reduction)
Iron & Steel Products	35.5	21.2	14.3	- Mitsui & Co. Steel +4.8 (increase in the unit price of steel products and handling volume)
Lifestyle	143.0	133.8	9.2	- UHS PARTNERS +5.6 (good performance in the healthcare staffing business) - Grain trading +5.4 (good performance) - XINGU AGRI +3.5 (increase in harvests, higher price etc.)
Innovation & Corporate Development	97.7	107.0	(9.3)	- Mar-21: OSIsoft fair value valuation +13.1, - QD Laser -4.6 (Mar-22: fair value valuation -1.1 Mar-21: fair value valuation, sales of shares +3.5), - Hutchison -4.5 (Mar-22: sale of entire shareholding +1.1, Mar-21: fair value valuation +5.6) - G2VP -3.8 (Mar-22: fair value valuation -0.5, Mar-21: fair value valuation +3.3) - Otemachi One Project +3.5 (increase of occupancy rates)
Total	1,140.0	808.7	331.3	
Others/ Adjustments and Eliminations	1.4	2.8	(1.4)	

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	431.3	227.9	203.4	
Mineral & Metal Resources	145.3	70.4	74.9	- Collahuasi +19.6 (higher sales price) - Erdos EPMC +17.6 (good performance of ferroalloys and chemicals businesses) - AAS +10.8 (higher sales price) - Iron ore business in Australia +8.9 (higher sales price) - Coal business in Australia increase (higher sales price) - Mar-21: impairment loss in Nacala -3.8
Energy	32.3	18.8	13.5	- JALMIMI increase (higher oil and gas prices) - MITUSA +4.9 (commencement of commercial operation in all three trains at the Cameron LNG Project) - J-Arc -3.4 (valuation loss, provision of valuation loss on loans),
Machinery & Infrastructure	146.0	95.3	50.7	- MUCV +25.1 (good performance in the truck leasing and rental business) - PAG +13.3 (steady sales) - Mar-21: impairment loss in Nacala -0.9 - IPP business -7.1 (Australian business, Indonesia business and others) - Loss in a vessel owning company (sluggish tanker market) - Rail business in UK Mar-22: reversal of the provision +1.9 Mar-21: impairment loss -4.7
Chemicals	20.7	11.3	9.4	- Japan-Arabia Methanol Company +4.7 (higher methanol price)
Iron & Steel Products	26.0	4.3	21.7	- Numit +8.7 (improvement of operating time, increase in the steel price) - Gestamp +5.6 (cost reduction)
Lifestyle	41.1	13.4	27.7	- IHH +12.8 (COVID-19 related services, operation improvement and DTA recognition) - Mit-Salmon Chile +4.1 (recovery of sales price, increase in sales volume) - WILSEY FOODS +3.9 (higher soybean oil price, recovery in demand)
Innovation & Corporate Development	19.7	13.9	5.8	
Total	431.1	227.4	203.7	
Others/ Adjustments and Eliminations	0.2	0.5	(0.3)	

(Billions of Yen)

Item	Mar-22	Mar-21	Increase	Description
Profit (Loss) for the Year Attributable to Owners of the Parent	914.7	335.5	579.2	
Mineral & Metal Resources	497.6	179.9	317.7	<ul style="list-style-type: none"> - Mar-21: impairment losses in Moatize/ Nacala -55.1 - Increase in dividend from Vale - Increase in dividend from iron ore business in Australia - Mar-21: impairment loss in Caserones -8.3 - JCR +6.2 (reversal of deferred tax liability) - Erdos EPMC dividend (reversal of deferred tax liability) - FX related gains from iron ore business in Australia +4.8 - FX related gains from coal business in Australia +4.1 - Reversal of deferred tax liability for the retained earnings in the iron ore business in Australia - Revision of asset retirement obligation at the iron ore business in Australia +3.1 - AAS income tax due to higher dividend +3.1
Energy	114.0	27.2	86.8	<ul style="list-style-type: none"> - Mar-21: recognition of deferred tax assets in accordance with reorganization in the U.S. +39.0 - Dividend from six LNG projects +28.5 - Mar-21: impairment loss in Tempa Rossa -23.4 - Mar-21: impairment loss in MEPAU -17.3 - J-Arc -16.3 - MOECO reversal of tax allowance for exploration activities +14.7, impairment in M-3 exploration project -4.6 - MOEXNA derivative related profit and loss -4.8 - FX hedging loss for LNG trading business
Machinery & Infrastructure	120.8	45.9	74.9	<ul style="list-style-type: none"> - Mar-21: impairment losses in Moatize/ Nacala -13.8 - Mar-21: sale of IPP business in North America - Impairment loss in MT Faclon -9.7 - Mar-21: impairment losses in rolling stock leasing business -9.3 - Drillship business +4.8 (absence of impairment loss in the previous year) - Rail business in UK Mar-22: reversal of provision +2.3 Mar-21: provision for loss -6.4
Chemicals	68.9	43.5	25.4	<ul style="list-style-type: none"> - Increase in selling, general and administrative expense (Consolidation of Belchim) - Mar-22/Mar-21: insurance proceeds in the business in North America
Iron & Steel Products	26.9	2.1	24.8	
Lifestyle	61.5	12.7	48.8	<ul style="list-style-type: none"> - MIF fair value valuation +10.7 - PHC securities related profit +8.9 - R-Pharm fair value valuation +6.2 - HQ coffee business FX hedging loss -9.1
Innovation & Corporate Development	57.6	50.2	7.4	<ul style="list-style-type: none"> - MRE sale of a multi-family housing property - Sale of land +5.1 - Mar-21: impairment reversal on land +4.3
Total	947.3	361.5	585.8	
Others/ Adjustments and Eliminations	(32.6)	(26.0)	(6.6)	

Note) Changes attributable to other than gross profit and share of profit of investments accounted for using the equity method

Breakdown by Business Unit

Year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

(Billions of Yen)

Item	Energy				Machinery & Infrastructure			
	Energy I	Energy II	Energy Solutions	Total	Infrastructure Projects	Mobility I	Mobility II	Total
Gross profit	89.5	52.0	3.9	145.4	18.1	99.6	25.2	142.9
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	6.3	27.4	(1.3)	32.3	48.7	91.4	5.9	146.0
Profit for the Year Attributable to Owners of the Parent	32.2	85.4	(3.6)	114.0	26.5	78.5	15.9	120.8
Total Assets (as of March 31, 2022)	1,703.5	1,173.7	83.2	2,960.4	1,023.1	1,193.9	467.5	2,684.5
Core Operating CF	158.2	125.2	(3.3)	280.2	48.0	75.1	20.9	144.0

Item	Chemicals				Lifestyle				Innovation & Corporate Development		
	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Retail	Wellness	Total	IT & Communication	Corporate Development	Total
Gross profit	55.1	46.5	81.3	183.0	64.6	60.5	17.9	143.0	31.8	66.0	97.7
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	9.9	7.9	3.0	20.7	9.0	8.6	23.5	41.1	9.2	10.6	19.7
Profit for the Year Attributable to Owners of the Parent	37.5	20.8	10.6	68.9	15.1	16.9	29.4	61.5	16.0	41.6	57.6
Total Assets (as of March 31, 2022)	642.4	503.3	547.3	1,692.9	987.3	782.1	659.2	2,428.6	212.2	1,516.8	1,729.0
Core Operating CF	52.2	15.0	26.6	93.8	19.3	5.0	10.9	35.2	9.6	37.0	46.6

Year ended March 31, 2021 (from April 1, 2020 to March 31, 2021)

(Billions of Yen)

Item	Energy				Machinery & Infrastructure			
	Energy I	Energy II	Energy Solutions	Total	Infrastructure Projects	Mobility I	Mobility II	Total
Gross profit	58.5	2.6	1.7	62.9	15.0	70.3	22.4	107.7
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	4.4	15.1	(0.8)	18.8	47.4	43.6	4.3	95.3
Profit for the Year Attributable to Owners of the Parent	14.2	19.5	(6.5)	27.2	20.7	22.1	3.2	45.9
Total Assets (as of March 31, 2021)	1,490.1	1,008.3	67.9	2,566.3	920.2	957.9	413.2	2,291.3
Core Operating CF	96.0	29.9	(2.7)	123.2	26.0	34.6	18.1	78.7

Item	Chemicals				Lifestyle				Innovation & Corporate Development		
	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Retail	Wellness	Total	IT & Communication	Corporate Development	Total
Gross profit	37.5	37.3	50.1	124.9	60.5	57.3	15.9	133.8	48.8	58.2	107.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	3.7	5.4	2.1	11.3	3.5	3.3	6.7	13.4	8.5	5.4	13.9
Profit for the Year Attributable to Owners of the Parent	25.8	11.7	6.0	43.5	6.1	3.7	2.9	12.7	21.6	28.5	50.2
Total Assets (as of March 31, 2021)	507.4	432.8	405.2	1,345.5	660.7	706.4	642.2	2,009.3	216.6	975.2	1,191.8
Core Operating CF	40.4	9.2	12.9	62.5	17.9	2.4	(0.5)	19.8	23.5	31.6	55.1

Note) Healthcare & Service Business Unit was renamed as "Wellness Business Unit" in April, 2021.

Increase/Decrease

(Billions of Yen)

Item	Energy				Machinery & Infrastructure			
	Energy I	Energy II	Energy Solutions	Total	Infrastructure Projects	Mobility I	Mobility II	Total
Gross profit	31.0	49.4	2.2	82.5	3.1	29.3	2.8	35.2
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	1.9	12.3	(0.5)	13.5	1.3	47.8	1.6	50.7
Profit for the Year Attributable to Owners of the Parent	18.0	65.9	2.9	86.8	5.8	56.4	12.7	74.9
Total Assets	213.4	165.4	15.3	394.1	102.9	236.0	54.3	393.2
Core Operating CF	62.2	95.3	(0.6)	157.0	22.0	40.5	2.8	65.3

Item	Chemicals				Lifestyle				Innovation & Corporate Development		
	Basic Materials	Performance Materials	Nutrition & Agriculture	Total	Food	Retail	Wellness	Total	IT & Communication	Corporate Development	Total
Gross profit	17.6	9.2	31.2	58.1	4.1	3.2	2.0	9.2	(17.0)	7.8	(9.3)
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	6.2	2.5	0.9	9.4	5.5	5.3	16.8	27.7	0.7	5.2	5.8
Profit for the Year Attributable to Owners of the Parent	11.7	9.1	4.6	25.4	9.0	13.2	26.5	48.8	(5.6)	13.1	7.4
Total Assets	135.0	70.5	142.1	347.4	326.6	75.7	17.0	419.3	(4.4)	541.6	537.2
Core Operating CF	11.8	5.8	13.7	31.3	1.4	2.6	11.4	15.4	(13.9)	5.4	(8.5)

5. Forecasts for the Year Ending March 31, 2023

<Assumption>

	March 31, 2023 Forecast	March 31, 2022 Result
Exchange rate (USD/JPY)	120.00	113.04
Crude oil (JCC)	\$98/bbl	\$77/bbl
Consolidated oil price	\$88/bbl	\$68/bbl

(Billions of Yen)

Item	Mar-23 Forecast	Mar-22 Result	Change	Description
Gross profit	1,150.0	1,141.4	+8.6	
Selling, general and administrative expenses	(660.0)	(596.3)	(63.7)	New consolidation of affiliates
Gain on investments, fixed assets and other	50.0	19.0	+31.0	Asset recycling
Interest expenses	(75.0)	(27.3)	(47.7)	Higher interest rate
Dividend income	135.0	196.5	(61.5)	Lower commodity prices
Profit (loss) of equity method investments	430.0	431.3	(1.3)	
Profit before income taxes	1,030.0	1,164.5	(134.5)	
Income taxes	(200.0)	(226.8)	+26.8	
Non-controlling Interests	(30.0)	(23.0)	(7.0)	
Profit for the year attributable to owners of the parent	800.0	914.7	(114.7)	
Depreciation and amortization	250.0	296.4	(46.4)	
Core operating cash flow	950.0	1,158.7	(208.7)	

Operating Segment

(Billions of Yen)

Item	Mar-23 Forecast	Mar-22 Result	Change	Description of Increase/Decrease
Profit for the year attributable to owners of the parent	800.0	914.7	(114.7)	
Mineral & Metal Resources	330.0	497.6	(167.6)	Iron ore price, dividends
Energy	160.0	114.0	+46.0	Oil and gas prices
Machinery & Infrastructure	160.0	120.8	+39.2	Absence of losses in previous year, commencement of operations
Chemicals	70.0	68.9	+1.1	
Iron & Steel Products	20.0	26.9	(6.9)	Steel price
Lifestyle	50.0	61.5	(11.5)	Swing back effect of previous year
Innovation & Corporate Development	40.0	57.6	(17.6)	FVTPL profit, commodity derivative trading
Total	830.0	947.3	(117.3)	
Others/ Adjustments and Eliminations	(30.0)	(32.6)	+2.6	

(Billions of Yen)

Item	Mar-23 Forecast	Mar-22 Result	Change	Description of Increase/Decrease
Core Operating Cash Flow	950.0	1,158.7	(208.7)	
Mineral & Metal Resources	370.0	552.8	(182.8)	Iron ore price, dividends
Energy	270.0	280.2	(10.2)	Dividends
Machinery & Infrastructure	130.0	144.0	(14.0)	Dividends
Chemicals	90.0	93.8	(3.8)	
Iron & Steel Products	10.0	12.4	(2.4)	
Lifestyle	40.0	35.2	+4.8	
Innovation & Corporate Development	30.0	46.6	(16.6)	FVTPL profit, commodity derivative trading
Total	940.0	1,165.0	(225.0)	
Others/ Adjustments and Eliminations	10.0	(6.3)	+16.3	

6. Affiliated Companies Information

<Profit & Loss Attributable to Mitsui & Co., Ltd.>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q (JPY billion)	4Q (JPY billion)	Mar-22 Earnings (JPY billion)	Mar-21 Earnings (JPY billion)	Increase/Decrease (JPY billion)
Mineral & Metal Resources									
Iron ore mining operations in Australia (*1)	Mining and sales of Australian iron ore	Var.	S	Mar	227.5	62.1	289.6	224.2	65.4
Coal mining operations in Australia (*1)	Investments in Australian coal business	Var.	S/A	Var.	29.7	21.2	51.0	(5.8)	56.8
Oriente Copper Netherlands B.V. (*1)	Investment in Becrux SpA	100.0	S	Mar	8.6	3.4	12.0	(1.5)	13.5
Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	100.0	S	Dec	27.3	10.4	37.7	14.7	23.0
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	20.2	A	Dec	14.9	10.0	25.0	7.4	17.6
MITSUI BUSSAN METALS CO., LTD.	Sales and trading of non-ferrous scrap, alloy and products	100.0	S	Mar	1.1	0.0	1.2	0.0	1.2
NIPPON AMAZON ALUMINIUM CO., LTD. (*3)	Investments in aluminum smelting business in Brazil	20.5	A	Dec	-	-	-	-	-
Energy									
Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas	100.0	S	Dec	1.3	2.3	3.6	(10.0)	13.6
AWE Pty Ltd.	Exploration, development and production of oil and natural gas	100.0	S	Dec	0.6	(0.3)	0.4	(1.2)	1.6
Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas	100.0	S	Dec	2.7	1.3	4.0	1.0	3.0
Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	100.0	S	Mar	(8.3)	15.8	7.6	2.7	4.9
MOEX North America LLC (*2)(*6)	Exploration, development and production of oil and natural gas	100.0	S	Dec	0.3	0.6	0.9	(0.4)	1.3
Mitsui E&P USA LLC (*2)	Exploration, development and production of oil and natural gas	100.0	S	Dec	12.1	7.2	19.3	1.9	17.4
MEP Texas Holdings LLC (*2)	Investment in Oil and Gas Business	100.0	S	Dec	2.9	1.8	4.8	(0.4)	5.2
Mitsui E&P Italia A S.r.l.	Exploration, development and production of oil and natural gas	100.0	S	Dec	(5.0)	(0.3)	(5.3)	(26.5)	21.2
Mitsui & Co. Energy Marketing and Services (USA), Inc.	Trading of Natural Gas, Power and Oil	100.0	S	Dec	2.3	(0.7)	1.6	1.1	0.5
Mitsui Sakhalin Holdings B.V. (*3)	Investments in Sakhalin Energy Investment Company Ltd.	100.0	S	Mar	-	-	-	-	-
Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas	50.9	A	Dec	0.0	(0.2)	(0.1)	(0.6)	0.5
Mitsui & Co. Energy Trading Singapore Pte. Ltd.	Global trading of crude oil, petroleum products and LNG	100.0	S	Mar	3.6	3.6	7.2	7.9	(0.7)
ENEOS GLOBE Corporation	LPG imports and marketing, fuel cell and photovoltaic systems marketing	30.0	A	Mar	2.4	1.4	3.9	2.8	1.1
Japan Australia LNG (MIMI) Pty. Ltd. (*3)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
Mitsui & Co. LNG Investment USA LLC	Investment in natural gas liquefaction business in the U.S.A. and sales of LNG	100.0	S	Dec	11.4	4.5	15.9	8.9	7.0
Japan Arctic LNG B.V.	Exploration, development and sales of crude oil and natural gas in Russia	25.4	A	Dec	(4.7)	(0.1)	(4.8)	(6.0)	1.2
MyPower Corp.	Investment and management of power related business in the United States	100.0	S	Mar	0.4	1.5	1.9	6.4	(4.5)
Machinery & Infrastructure									
<Infrastructure Projects>									
IPP businesses (*1)	Investment in power generation businesses	Var.	S/A	Var.	11.3	7.3	18.6	23.2	(4.6)
FPSO/FSO leasing businesses (*1)	FPSO/FSO leasing	Var.	A	Dec	4.0	1.6	5.6	7.1	(1.5)
Drillship business (*1)	Investment to the deep-water drillship leasing business	Var.	S	Var.	3.5	0.5	4.1	(2.0)	6.1
Gas distribution companies (*1)	Investments in gas distribution companies in Brazil and Mexico	100.0	S	Dec	9.5	(1.0)	8.5	6.8	1.7
Port businesses (*1)	Development and operation of port terminals	Var.	S/A	Var.	1.4	0.5	2.0	0.6	1.4
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation equipments	100.0	S	Mar	1.8	1.2	3.0	2.2	0.8
Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	1.9	0.4	2.3	2.1	0.2
ATLATEC, S.A. de C.V.	Water engineering company	96.4	S	Dec	0.3	0.0	0.3	1.1	(0.8)

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q (JPY billion)	4Q (JPY billion)	Mar-22 Earnings (JPY billion)	Mar-21 Earnings (JPY billion)	Increase/Decrease (JPY billion)
<Mobility I>									
Penske Automotive Group, Inc.	Diversified international transportation services	17.3	A	Dec	16.5	6.4	22.8	9.5	13.3
MBK USA Commercial Vehicles Inc.	Investment in US truck leasing and logistics business	100.0	S	Dec	21.3	7.3	28.6	10.7	17.9
Asian motor vehicle businesses (*1)	Asian motor vehicle businesses	Var.	A	Var.	5.0	1.5	6.5	3.6	2.9
Toyota Chile S.A.	Import and sales of automobiles and auto parts in Chile	100.0	S	Dec	3.1	0.6	3.6	0.7	2.9
PT. Bussan Auto Finance	Motorcycle retail finance	65.0	S	Dec	2.2	0.0	2.2	(1.3)	3.5
Auto Finance businesses in Latin America (*1)	Auto finance businesses in Latin America	Var.	S/A	Dec	2.0	0.9	2.9	2.4	0.5
VLI S.A.	Integrated freight transportation business in Brazil	20.0	A	Dec	(2.4)	(0.6)	(3.0)	0.0	(3.0)
Construction & industrial machinery businesses (*1)	Construction & industrial machinery businesses	Var.	S/A	Var.	7.8	3.7	11.5	7.7	3.8
Inversiones Mitta SpA	Chilean automobile lease and rental business	60.0	S	Dec	0.7	0.6	1.2	0.8	0.4
<Mobility II>									
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	1.8	0.4	2.2	1.5	0.7
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	3.5	1.3	4.8	1.4	3.4
Rolling stock leasing and rental businesses (*1)	Freight car and locomotive leasing and rental	100.0	S	Mar	1.4	0.4	1.8	(9.2)	11.0
Aviation businesses (*1)	Aviation businesses	Var.	S/A	Var.	2.3	0.3	2.6	1.1	1.5
Chemicals									
<Basic Materials>									
Japan-Arabia Methanol Company Ltd.	Investments in methanol production in Saudi Arabia and sales of products	55.0	S	Mar	2.0	1.1	3.1	0.7	2.4
MMTX Inc.	Investment in methanol production business in the United States and sales of products	100.0	S	Mar	5.0	1.1	6.1	1.7	4.4
Intercontinental Terminals Company LLC (*3)	Terminal business for petroleum and petrochemical products	100.0	S	Mar	-	-	-	-	-
Mitsui Bussan Chemicals Co., Ltd.	Domestic and foreign trade of solvents, industrial chemicals, etc.	100.0	S	Mar	1.3	0.5	1.8	1.1	0.7
SHARK BAY SALT PTY LTD	Production of salt	100.0	S	Mar	1.0	0.1	1.1	2.0	(0.9)
<Performance Materials>									
MITSUI & CO. PLASTICS LTD.	Domestic sales and import/export of plastics and other chemicals	100.0	S	Mar	3.2	1.1	4.3	3.3	1.0
Living & Environmental Business (*1)	Life essentials businesses	Var.	S/A	Var.	2.2	0.7	2.9	2.7	0.2
Mitsui Plastics Trading (Shanghai) Co.,LTD	Sales and marketing of plastics and chemicals	100.0	S	Dec	1.5	0.4	1.9	1.2	0.7
LABIX Company Limited	Manufacture and sales of Linear Alkyl Benzene	25.0	A	Dec	1.0	0.4	1.4	0.1	1.3
<Nutrition & Agriculture>									
Novus International, Inc.	Manufacturing and sales of feed additives	80.0	S	Mar	(1.4)	1.9	0.4	(3.1)	3.5
Overseas crop protection businesses (*1)	Overseas crop protection manufacturing and sales businesses	Var.	S/A	Var.	3.1	2.1	5.2	3.8	1.4
Agricultural inputs business in Latin America (*1)	Investment, sales of agricultural inputs and provision of farming guidance services in Latin America	Var.	S	Dec	1.7	1.0	2.7	0.8	1.9
MVM Resources International B.V.	Investment in a phosphate rock mining project in Peru	25.0	A	Dec	0.6	0.6	1.3	(0.1)	1.4
Iron & Steel Products									
Mitsui & Co. Steel Ltd. (*1)	Sales, export, import of steel products	Var.	S/A	Mar	6.2	2.8	8.9	3.9	5.0
NIPPON STEEL TRADING CORPORATION (*3)	Sales, export and import of steel products	19.9	A	Mar	5.3	-	-	2.8	-
Gestamp companies (*1)	Manufacture of automotive components	Var.	A	Dec	0.0	(1.1)	(1.1)	(6.7)	5.6
Numit LLC (*2)(*4)	Investment in steel processing company	50.0	A	Dec	9.6	1.6	11.2	2.5	8.7
Regency Steel Asia Pte Ltd	Wholesale and retail of steel products	100.0	S	Mar	1.1	0.1	1.2	0.0	1.2
SIAM YAMATO STEEL COMPANY LIMITED	Manufacture and sales of steel products	20.0	A	Dec	1.3	0.7	2.0	0.9	1.1

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q (JPY billion)	4Q (JPY billion)	Mar-22 Earnings (JPY billion)	Mar-21 Earnings (JPY billion)	Increase/Decrease (JPY billion)
Lifestyle									
<Food>									
XINGU AGRI AG	Production and merchandising of agriproducts	100.0	S	Dec	1.7	0.2	2.0	(3.3)	5.3
United Grain Corporation of Oregon	Grain merchandising	100.0	S	Mar	2.9	1.9	4.9	3.9	1.0
Mitsui DM Sugar Holdings Co., Ltd. (*5)	Manufacturing and sales of refined sugar, sugar products and food ingredients	26.7	A	Mar	0.7	-	-	0.6	-
KASET PHOL SUGAR LIMITED	Production and sales of sugar	70.4	S	Oct	(2.1)	0.2	(1.9)	(0.9)	(1.0)
FEED ONE CO., LTD. (*3)	Manufacturing and sales of compound feedstuffs	25.6	A	Mar	1.0	-	-	1.1	-
PRIFOODS CO., LTD.	Production, processing and sales of broilers	51.2	S	Mar	1.2	0.1	1.3	1.7	(0.4)
Mit-Salmon Chile SpA	Investment in salmon farming, processing and sales company	100.0	S	Dec	1.4	(0.2)	1.2	(2.8)	4.0
<Retail Business>									
Domestic food & retail management businesses (*1)	Domestic food & retail management businesses	Var.	S	Mar	2.2	0.6	2.7	4.2	(1.5)
WILSEY FOODS, INC.	Processed oil food business	90.0	S	Mar	3.7	1.9	5.6	2.8	2.8
Fashion & textile businesses (*1)	Fashion & textile businesses	Var.	S/A	Var.	2.0	0.5	2.5	0.0	2.5
<Wellness>									
IHH Healthcare Berhad	Provider of healthcare services	32.8	A	Dec	11.3	3.2	14.4	1.6	12.8
AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.5	0.2	1.7	0.9	0.8
UHS PARTNERS, INC.	Investment in healthcare staffing business	100.0	S	Dec	2.8	0.5	3.3	0.2	3.1
Innovation & Corporate Development									
<IT & Communication>									
Relia, Inc. (*3)	Contact center business	36.6	A	Mar	1.9	-	-	2.4	-
QVC JAPAN INC. (*3)	Direct Marketing Business which is mainly composed of TV shopping	40.0	A	Dec	-	-	7.3	6.4	0.9
MITSUI KNOWLEDGE INDUSTRY CO., LTD.	ICT services, Consulting, system and network integration	100.0	S	Mar	2.3	2.7	5.0	5.1	(0.1)
Mitsui Bussan Secure Directions, Inc.	Cyber security business	100.0	S	Mar	0.6	0.7	1.2	1.0	0.2
World Hi-Vision Channel, Inc.	Operating a Broadcasting Satellites channel	100.0	S	Mar	0.8	0.2	1.0	1.0	0.0
<Corporate Development>									
JA Mitsui Leasing, Ltd.	Leasing and financing business	31.4	A	Mar	2.9	1.2	4.1	1.7	2.4
Mitsui & Co. Global Logistics, Ltd.	Domestic warehousing businesses and international integrated transportation services	100.0	S	Mar	2.8	0.4	3.2	2.4	0.8
Mitsui Bussan Commodities Ltd	Trading of energy and basemetal derivatives	100.0	S	Mar	3.5	1.3	4.9	4.8	0.1
Mitsui & Co. Asset Management Holdings LTD.	Real estate asset management	100.0	S	Mar	1.1	0.6	1.6	1.8	(0.2)
SABRE INVESTMENTS, LLC (*3)	Vehicle for the investment in a real asset owner and operator in US.	100.0	S	Dec	-	-	-	-	-
Mitsui & Co. Real Estate Ltd.	Real estate sales, leasing and brokerage	100.0	S	Mar	1.6	0.4	2.0	2.3	(0.3)
Overseas real estate businesses (*1)	Overseas real estate businesses	Var.	S/A	Var.	4.0	(0.5)	3.5	0.5	3.0

(*1) Combined sum of consolidated earnings of affiliated companies engaged in those businesses.

(*2) Mitsui E&P USA LLC, MOEX North America LLC, MEP Texas Holdings LLC and Numit LLC show income (loss) before income taxes as their investors are its taxable entities.

(*3) Earnings of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that either have not released their operating results yet or release date is same.

(*4) Investment has been made into Numit LLC via Game Changer Holdings, but as a result of reorganization in 4Q of the year ended Mar'21, Game Changer Holdings was dissolved. For this reason, the results of Game Changer Holdings up to 3Q of the year ended Mar'21, have been shown under the name of Numit LLC.

(*5) The result of Mitsui Sugar Co., Ltd. has been shown for the year ended Mar'21.

(*6) MOEX North America was combined with Mitsui Oil Exploration Co., Ltd. till 3Q of the year ended Mar'21. With effect from 4Q of the year ended Mar'21, it was decided to disclose it separately.

Note) Entity category: S represents subsidiary and A represents equity accounted investee.

7. Historical Commodity Prices (Informative)

(US\$/bbl)

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Crude oil								
JCC	31	41	44	56	67	73	80	87
WTI	28	41	43	58	66	71	77	94
Brent	33	43	45	61	69	73	80	97
Henry Hub (\$/MMBtu)	1.76	2.13	2.76	2.73	2.97	4.32	4.85	4.57

* Latest 3 months data are provisional. (Source: Trade Statistics of Japan, MOF)

(US\$/MT)

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Iron ore	93	118	134	167	199	163	110	141

* Average of representative iron ore index prices (Fine, 62% Fe, CFR North China)

(US\$/MT)

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Coal								
Hard coking coal	136	110	116	112	117	203	371	395
Soft coking coal	95	82	97	101	93	149	218	275
Thermal coal	69	69	-	-	110	-	-	-

(US\$/MT)

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Copper								
LME price	5,341	6,521	7,174	8,479	9,711	9,372	9,698	9,985

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Forex								
Yen to US\$	107.38	105.25	104.00	107.15	109.76	110.44	114.15	117.79
Yen to A\$	71.69	76.12	76.44	82.58	84.15	80.50	83.43	85.24
Yen to BRL	19.95	19.54	19.15	19.21	21.24	21.14	20.21	23.18

(%)

Item	Apr-Jun 2020	Jul-Sep 2020	Oct-Dec 2020	Jan-Mar 2021	Apr-Jun 2021	Jul-Sep 2021	Oct-Dec 2021	Jan-Mar 2022
Interest								
3-month Tibor (Yen)	0.07	0.07	0.08	0.08	0.07	0.06	0.06	0.07
3-month Libor (US\$)	0.40	0.24	0.23	0.19	0.15	0.12	0.17	0.59
Japanese government bond (10-year)	0.00	0.03	0.03	0.10	0.08	0.04	0.08	0.20

8. Number of Employees

Mitsui & Co., Ltd. and Subsidiaries (Consolidated)

Item	Mar-2022	Mar-2021
By Operating Segment	44,336	44,509
Mineral & Metal Resources	620	624
Energy	992	980
Machinery & Infrastructure	16,279	16,249
Chemicals	6,745	5,957
Iron & Steel Products	1,254	1,257
Lifestyle	8,586	9,798
Innovation & Corporate Development	6,599	6,406
All Other	3,261	3,238

Note) The above number does not include part-timers and temporary employees.

Item	Mar-2022	Mar-2021
Overseas Offices and Trading Subsidiaries	2,535	2,631
Japan	-	-
Americas	526	542
Asia Pacific	1,480	1,516
Europe, the Middle East and Africa	529	573

Note) The number above is the number of employees at overseas offices and trading subsidiaries, which is included in the number of employees in Table (1).

Mitsui & Co., Ltd.

Item	Mar-2022	Mar-2021
By Operating Segment	5,494	5,587
Mineral & Metal Resources	273	281
Energy	448	435
Machinery & Infrastructure	790	828
Chemicals	756	749
Iron & Steel Products	261	288
Lifestyle	840	883
Innovation & Corporate Development	474	476
All Other	1,652	1,647

Note) The above number does not include part-timers and temporary employees.

Item	Mar-2022	Mar-2021
By Geographic Area	5,494	5,587
Japan	4,360	4,461
Americas	317	307
Asia Pacific	492	506
Europe, the Middle East and Africa	221	245
All Other	104	68

Note) The number above does not include employees at overseas offices and trading subsidiaries.

9. Historical Data

IFRS

(Billions of Yen)

Item	Mar-2013	Mar-2014	Mar-2015	Mar-2016	Mar-2017
Revenue	4,912.1	5,731.9	5,404.9	4,759.7	4,364.0
Gross Profit	814.1	880.1	845.8	726.6	719.3
Other Income (Expenses)	(560.0)	(609.3)	(655.5)	(605.6)	(458.8)
SG&A expense	(529.3)	(574.9)	(584.6)	(566.0)	(539.0)
Gain (loss) on securities and other investments-net	20.5	30.8	42.5	93.2	65.0
Impairment loss of fixed assets	(33.7)	(60.0)	(79.9)	(89.0)	(5.7)
Gain (loss) on disposal or sales of fixed assets-net	6.1	16.4	1.4	(11.7)	11.0
Other income(expense)-net	(23.6)	(21.6)	(34.9)	(32.1)	9.9
Provision related to Multigrain business	—	—	—	—	—
Finance Income (Costs)	74.3	108.5	97.0	35.3	29.8
Interest income	40.3	33.7	33.1	31.6	34.9
Dividend income	80.6	124.0	114.1	54.7	51.9
Interest expense	(46.6)	(49.2)	(50.2)	(51.0)	(57.0)
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	183.1	171.2	144.6	(132.0)	170.6
Profit before Income Taxes	511.5	550.5	431.8	24.3	460.8
Income Taxes	(195.2)	(176.7)	(104.9)	(91.2)	(134.6)
Profit (Loss) for the Year	316.3	373.8	326.9	(66.9)	326.2
Profit (Loss) for the Year Attributable to Non-controlling Interests	(19.7)	(23.7)	(20.4)	(16.5)	(20.0)
Profit (Loss) for the Year Attributable to Owners of the Parent	296.6	350.1	306.5	(83.4)	306.1

Note) May not match with the total of items due to rounding off.

(Billions of Yen)

Item	Mar-2013	Mar-2014	Mar-2015	Mar-2016	Mar-2017
Total Assets	10,777.3	11,491.3	12,202.9	10,910.5	11,501.0
Current Assets	4,628.5	4,465.4	4,730.5	4,286.7	4,474.7
Fixed Assets	6,148.8	7,025.9	7,472.4	6,623.8	7,026.3
Interest-bearing debt	4,176.4	4,411.1	4,793.9	4,710.5	4,801.6
Cash and Time deposits	1,432.5	1,232.3	1,411.7	1,495.5	1,519.5
Net interest-bearing debt	2,743.9	3,178.8	3,382.2	3,215.0	3,282.1
Shareholders' Equity	3,439.1	3,815.8	4,099.8	3,379.7	3,732.2
Common stock	341.5	341.5	341.5	341.5	341.5

Item	Mar-2013	Mar-2014	Mar-2015	Mar-2016	Mar-2017
ROA	2.9%	3.1%	2.6%	(0.7%)	2.7%
ROE	9.4%	9.7%	7.7%	(2.2%)	8.6%
DER (Net)	0.80	0.83	0.82	0.95	0.88
Shareholders' equity to total assets	31.9%	33.2%	33.6%	31.0%	32.5%

Note) We reconsider the presentation of revenue from certain transactions from the year ended March 2021. Following reconsideration, the figure for the year ended March 2020 has been reclassified. Figures before the year ended March 2019 have not been reclassified.

IFRS

(Billions of Yen)

Item	Mar-2018	Mar-2019	Mar-2020	Mar-2021	Mar-2022
Revenue	4,892.1	6,957.5	8,484.1	8,010.2	11,757.6
Gross Profit	790.7	838.5	839.4	811.5	1,141.4
Other Income (Expenses)	(536.2)	(578.7)	(622.6)	(660.8)	(577.3)
SG&A expense	(571.7)	(566.3)	(584.9)	(606.4)	(596.3)
Gain (loss) on securities and other investments-net	55.1	4.4	25.1	7.9	8.7
Impairment loss of fixed assets	(25.5)	(27.0)	(110.8)	(52.9)	(19.1)
Gain (loss) on disposal or sales of fixed assets-net	15.1	17.9	9.5	4.6	14.5
Other income(expense)-net	15.8	(18.8)	38.5	(13.9)	14.9
Provision related to Multigrain business	(25.0)	11.1	—	—	—
Finance Income (Costs)	54.8	69.2	48.3	71.6	169.2
Interest income	36.5	43.4	41.4	19.9	20.0
Dividend income	84.8	(80.1)	96.5	103.7	196.5
Interest expense	(66.5)	105.9	(89.6)	(51.9)	(47.3)
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	234.9	255.4	269.2	227.9	431.3
Profit before Income Taxes	544.4	584.3	534.3	450.2	1,164.5
Income Taxes	(103.1)	(152.6)	(123.0)	(99.8)	(226.8)
Profit (Loss) for the Year	441.3	431.8	411.3	350.4	937.7
Profit (Loss) for the Year Attributable to Non-controlling Interests	(22.8)	(17.5)	(19.8)	(14.9)	(22.9)
Profit (Loss) for the Year Attributable to Owners of the Parent	418.5	414.2	391.5	335.5	914.7

Note) May not match with the total of items due to rounding off.

(Billions of Yen)

Item	Mar-2018	Mar-2019	Mar-2020	Mar-2021	Mar-2022
Total Assets	11,306.7	11,945.8	11,806.3	12,515.8	14,923.3
Current Assets	4,226.2	3,996.3	4,124.4	4,207.5	5,716.7
Fixed Assets	7,080.5	7,949.5	7,681.9	8,308.4	9,206.6
Interest-bearing debt	4,226.9	4,625.5	4,550.5	4,401.5	4,509.2
Cash and Time deposits	1,137.7	966.3	1,063.8	1,101.7	1,170.3
Net interest-bearing debt	3,089.2	3,659.2	3,486.7	3,299.8	3,338.9
Shareholders' Equity	3,974.7	4,263.2	3,817.7	4,570.4	5,605.2
Common stock	341.5	341.5	341.8	342.1	342.4

Item	Mar-2018	Mar-2019	Mar-2020	Mar-2021	Mar-2022
ROA	3.7%	3.6%	3.3%	2.8%	6.7%
ROE	10.9%	10.1%	9.7%	8.0%	18.0%
DER (Net)	0.78	0.86	0.91	0.72	0.60
Shareholders' equity to total assets	35.2%	35.7%	32.3%	36.5%	37.6%

Note) We reconsider the presentation of revenue from certain transactions from the year ended March 2021. Following reconsideration, the figure for the year ended March 2020 has been reclassified. Figures before the year ended March 2019 have not been reclassified.