### Results of Operation

<table>
<thead>
<tr>
<th>Fiscal Year ending March 2017</th>
<th>FY 2016</th>
<th>Increase/Decrease</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Assets</td>
<td>3,463.9</td>
<td>3,215.0</td>
<td>-7.6</td>
</tr>
<tr>
<td>Total equity attributable to owners of the parent</td>
<td>680.3</td>
<td>642.6</td>
<td>5.8</td>
</tr>
<tr>
<td>Net DER</td>
<td>0.91</td>
<td>0.95</td>
<td>-4.0</td>
</tr>
</tbody>
</table>

### Financial Position

<table>
<thead>
<tr>
<th>December 2016</th>
<th>March 2017</th>
<th>Increase/Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total assets</td>
<td>11,858.0</td>
<td>10,910.5</td>
</tr>
<tr>
<td>Total equity attributable to owners of the parent</td>
<td>3,642.9</td>
<td>3,379.7</td>
</tr>
<tr>
<td>Net DER</td>
<td>3,313.7</td>
<td>3,215.0</td>
</tr>
<tr>
<td>Interest-bearing debt</td>
<td>3.150.9</td>
<td>98.7</td>
</tr>
</tbody>
</table>

### Summary of Increase/Decrease

- **Revenue:** 2,032.1, 1,143.7, 3,175.8, 3,674.1, △ 498.3, △ 15.6
- **Gross Profit:** 326.0, 182.2, 508.2, △ 562.5, △ 57.0, △ 10.1
- **Income from Operating Activities:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Operating Expenses:** 428.0, △ 33.2
- **Operating Income:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Operating Profit:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Net Profit:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Net Profit Margin:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Cash Flow from Operating Activities:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Cash Flow from Investing Activities:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Cash Flow from Financing Activities:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2

### Summary of Increase/Decrease

#### Revenues

- **Energy:** Crude oil and gas prices declined, volume declined
- **Chemicals:** Volume and prices declined

#### Operating Profit

- **Minerals & Metals Resources:** 113.2, 61.0, △ 152.2
- **Machinery & Infrastructure:** 66.4, △ 51.7, 14.7
- **Chemicals:** 27.5, 24.3, △ 2.2
- **Energy:** 121.5, △ 207.8, △ 86.3

#### Cash Flow from Operating Activities

- **Including:** Changes in operating assets and liabilities

- **Operating Activities:** △ 20.3, △ 2.8, 0.3, 0.3, △ 6.2
- **Investing Activities:** △ 24.2, △ 27.5
- **Financing Activities:** △ 23.2, △ 126.1
- **Core Operating Cash Flow:** △ 348.9, △ 421.5

### Dividend Information

- **Dividend Income:** 18.2, △ 9.3

### Other Information

- **Net Interest Income and Expense:** △ 12.8, △ 0.3, △ 12.1
- **Dividends:** 18.2, △ 9.3
- **Profit before Income Taxes:** △ 261.3, △ 126.1, △ 20.4
- **Net Profit:** △ 261.3, △ 126.1, △ 20.4

### Notes

- **(1):** Operating Profit
- **(2):** Consolidated Total
- **(3):** Cash Flow from Operating Activities
- **(4):** Core Operating Cash Flow

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**A Cautious Note on Forward-Looking Statements:**

This report contains statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui")'s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui’s management but should not be relied on solely in making investment and other decisions. Investors should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements. For key assumptions on which the statements concerning future performance are based, please refer to (1) "Forecasts for the Year Ending March 31, 2017" on page 14 of our earnings report. For cautionary notes with respect to forward-looking statements, please refer to (3) Other Information, "Notice" section on page 18 of our earnings report.