

<p><b>Correction on November 10, 2016</b></p>
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Double underlined items are corrected (page 11).

**Data Book on Consolidated Financial Results**  
**for the Six-Month Period Ended September 30, 2016**

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Note:

“Sep-16” in this booklet represents either “for the six-month period ended September 30, 2016” or “as of September 30, 2016”, whichever is appropriate. It is also the same for “Sep-15”.

Segment abbreviations:

(IS)	Iron & Steel Products
(MM)	Mineral & Metal Resources
(MI)	Machinery & Infrastructure
(CH)	Chemicals
(EN)	Energy
(LI)	Lifestyle
(IC)	Innovation & Corporate Development
(AM)	Americas
(EM)	Europe, the Middle-East and Africa
(AP)	Asia Pacific

## 1. Consolidated Statements of Income

### 1) Revenue (See "4. Operating Segment Information" for the breakdown by operating segment.)

<u>Category of revenues</u>	(Billions of yen)			<u>Description</u>
	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	
Sale of products	1,772.5	2,220.5	-448.0	Decrease: (EN) -144.7 (crude oil and gas prices declined) (CH) -101.0 (prices and volume declined) (MM) -74.4 (prices and volume declined) (AM) -63.7 (prices and volume declined)
Rendering of services	193.2	196.7	-3.5	
Other revenue	66.4	80.6	-14.2	
Total revenue	2,032.1	2,497.8	-465.7	

### 2) Gross profit (See "4. Operating Segment Information" for the breakdown by operating segment.)

	(Billions of yen)			<u>Description</u>
	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	
Total	326.0	390.6	-64.6	Decrease : (EN) -38.8 (MOECO -21.6, MEPME -8.2, MEPTX -3.9, MEPAU -3.0) (AM) -22.1 (Novus -16.0) (MI) -13.0
<u>Average Ex. Rate</u>	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	
US Dollar	¥105.72	¥121.73	-¥16.01	
Australian Dollar	¥79.10	¥90.90	-¥11.80	
Oil price per barrel	\$41	\$60	-\$19	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

### 3) Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	(Billions of yen)		
	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>
Personnel	-137.8	-147.8	10.0
Welfare	-6.5	-7.5	1.0
Travel	-13.6	-16.9	3.3
Entertainment	-3.3	-3.9	0.6
Communication	-23.2	-24.5	1.3
Rent	-13.5	-13.2	-0.3
Depreciation	-6.5	-7.2	0.7
Fees and Taxes	-4.2	-4.1	-0.1
Provision for Doubtful Receivables	-2.8	-6.5	3.7
Others	-46.9	-51.8	4.9
Total	-258.3	-283.4	25.1

**4) Gain (loss) on securities and other investments, Impairment reversal (loss) of fixed assets,  
Gain (loss) on disposal or sales of fixed assets, and Other income (expense)**

(Billions of yen)

	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	<u>Description for Sep-16</u>	<u>Description for Sep-15</u>
Gain (loss) on securities and other investments -net	18.4	16.1	2.3	(LI) Disposal gain (IHH) +14.6	(IC) Valuation of fair value on Hutchison MediPharma +9.9 (MI/AM) Sales of stakes in relation to automobile business +3.5
Nikkei Stock Average (Yen, at closing)	16,450	17,388			
Impairment reversal (loss) of fixed assets -net	-0.3	4.8	-5.1		(MI) Reversal of impairment +11.8 (EN) Loss on fixed assets due to asset retirement costs estimation -5.2
Gain (loss) on disposal or sales of fixed assets -net	0.7	11.5	-10.8		(LI) Sales of buildings in Japan +11.6
Other income (expense) -net	-6.2	-19.2	13.0	(EN/MM) Exploration expenses -5.7 (IC) FX losses in relation to the Commodity derivatives trading -4.6	(EN/MM) Exploration expenses -8.3 (LI) Impairment loss on goodwill (Multigrain) -6.3 (IC) FX gains in relation to the Commodity derivatives trading -0.5

**5) Interest income/expense**

i) Interest income/expense

(Billions of yen)

	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>
	-11.3	-9.7	-1.6
Interest income	14.7	15.9	-1.2
Interest expense	-26.0	-25.6	-0.4
< Breakdown by entity category >			
Parent	-7.7	-6.4	-1.3
Overseas Trading Subs.	0.7	0.0	0.7
Domestic Subs.	-1.4	-2.2	0.8
Overseas Subs.	-2.9	-1.1	-1.8

ii) Interest-bearing debt

(Billions of yen)

Gross interest-bearing debt	<u>Sep-16</u>	<u>Sep-15</u>
	4,723.5	4,750.4
	<u>Mar-16</u>	<u>Mar-15</u>
	4,710.5	4,793.9
Average for the period-ends	<u>Sep-16</u>	<u>Sep-15</u>
	4,717.0	4,772.2

iii) Market indication (monthly average)

(%)

	<u>Sep-16</u>	<u>Sep-15</u>
3-month Yen Tibor	0.06	0.17
3-month US\$ Libor	0.74	0.30
10-year government bond	-0.12	0.39

**6) Dividend income**

(Billions of yen)

Quarterly, Domestic/Overseas

	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>
1Q	11.9	16.2	-4.3
2Q	6.3	9.8	-3.5
<b>Total</b>	<b>18.2</b>	<b>26.0</b>	<b>-7.8</b>
Domestic	9.0	12.3	-3.3
Overseas	9.2	13.7	-4.5
(Overseas LNG projects*)	6.1	11.1	-5.0 )
<b>Total</b>	<b>18.2</b>	<b>26.0</b>	<b>-7.8</b>

\* Abu Dhabi, Oman, Qatar-Gas 1&amp;3, Equatorial Guinea and Sakhalin II

**7) Share of profit (loss) of investments accounted for using the equity method**

(See "4. Operating Segment Information" for the breakdown by operating segment.)

(Billions of yen)

	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	<u>Description</u>
Total	98.8	88.3	10.5	Increase: (MI) +17.9 (IPP+18.9, MGEB+3.1, LNG terminal in Mexico -4.8 etc.) (MM) +4.9 (Valepar+10.0, MLCC -3.9 etc.)  Decrease: (EN) -10.0 (JAL-MIMI etc.)

**8) Income taxes**

(Billions of yen)

	<u>Sep-16</u>	<u>Sep-15</u>	<u>Increase</u>	<u>Description</u>
Profit before Income taxes	186.0	225.0	-39.0	
Income taxes	-57.0	-79.3	22.3	- Decline of applicable income taxes in response to a decline of profit before income taxes - Reversal of tax effect on an equity accounted investees - Decline in tax burden arising from appreciation of currency used to calculate tax profit against functional currency
(tax rate)	30.7%	35.2%	-4.5 pt	- Reversal of tax effect on an equity accounted investees - Decline in tax burden arising from appreciation of currency used to calculate tax profit against functional currency - Disposal of securities with lower tax rates

## 2. Consolidated Statements of Financial Position

	Sep-16	Mar-16	Increase	Description	(Billions of yen)
1) <u>Current Assets/Current Liabilities</u>					
<u>Current Assets</u>	<u>4,310.3</u>	<u>4,286.7</u>	<u>23.6</u>		
Cash and cash equivalents	1,518.0	1,490.8	27.2		
Trade and other receivables	1,488.8	1,607.9	-119.1	(CH/AM/MI) Decline in trading volume	
Other financial assets	426.9	295.1	131.8	Increase in time deposit	
Inventories	538.8	533.7	5.1		
Other current assets	132.2	138.6	-6.4		
<u>Current Liabilities</u>	<u>2,254.6</u>	<u>2,562.8</u>	<u>-308.2</u>		
Short-term debt	239.8	353.2	-113.4	- Repayment of debt	
Current portion of long-term debt	480.4	519.2	-38.8	- Repayment of debt	
Trade and other payables	1,001.9	1,107.2	-105.3	- Corresponding to decline in trade and other receivables	
Other financial liabilities	270.4	298.3	-27.9		
<u>Working Capital</u>	<u>2,055.7</u>	<u>1,723.9</u>	<u>331.8</u>		
2) <u>Non-current Assets</u>	<u>6,170.9</u>	<u>6,623.8</u>	<u>-452.9</u>		
Investments accounted for using the equity method	2,319.5	2,515.3	-195.8	- FX fluctuations -226.5 - Dividends received from equity accounted investees -60.7 - Profit of equity method investments +98.8	
Other investments	1,127.2	1,179.7	-52.5	- FX fluctuation -36.8	
Trade and other receivables	340.6	382.2	-41.6		
Property, plant and equipment	1,721.8	1,938.4	-216.6	- Iron ore mining operations in Australia -49.0 (incl. TA -39.2) - Oil and gas operations -43.6 (incl. TA -31.8) - Shale gas and oil projects in U.S. -29.3 (incl. TA -19.7)	
Intangible assets	143.7	157.5	-13.8		
3) <u>Non-current Liabilities</u>	<u>4,791.3</u>	<u>4,681.2</u>	<u>110.1</u>	- Procurement of subordinated syndicated loan +555.0 - FX fluctuation & repayment of debt	
4) <u>Total equity attributable to owners of the parent</u>	<u>3,192.8</u>	<u>3,379.7</u>	<u>-186.9</u>		
Common stock	341.5	341.5	0.0		
Capital surplus	409.2	412.1	-2.9		
Retained earnings	2,384.6	2,314.2	70.4		
Other components of equity	63.5	318.0	-254.5		
<breakdown>					
Financial assets measured at FVTOCI	82.1	80.4	1.7		
Foreign currency translation adjustments	37.3	279.9	-242.6	- Depreciation of Australian Dollar against Japanese Yen -85.4 (Sep/16 JPY77.04/AUD←Mar/16 JPY86.25/AUD) - Depreciation of US Dollar against Japanese Yen -79.3 (Sep/16 JPY101.12/USD←Mar/16 JPY112.68/USD) - Depreciation of Brazilian Real against Japanese Yen -19.6 (Sep/16 JPY31.02/BRL←Mar/16 JPY31.27/BRL)	
Cash flow hedges	-55.9	-42.3	-13.6		
< Net Debt-to-Equity Ratio (Net DER) >					
Short-term debt	239.8	353.2			
Long-term debt	4,483.7	4,357.3			
Interest-bearing debt	4,723.5	4,710.5			
(-) Cash and cash equivalents	-1,668.5	-1,495.5			
Net Interest-bearing debt	3,055.0	3,215.0			
Total equity attributable to owners of the parent	3,192.8	3,379.7			
Net DER (times)	0.96	0.95			
Adjusted Net DER* (times)	0.80	-			

\*Adjusted Net DER by including 50% of subordinated syndicated loan (JPY555.0 billion) in capital.

### **3. Consolidated Statements of Cash Flows**

#### **1) Operating activities**

(Billions of yen)

	Sep-16	Sep-15	Increase
(a) Profit for the Period	129.0	145.8	-16.8
Adjustments to reconcile profit for the period to cash flows from operating activities :			
(b) Depreciation and amortization	98.3	125.9	-27.6
(c) Change in retirement benefit liabilities	-1.2	-0.7	-0.5
(d) Provision for doubtful receivables, (Gain) loss on securities and other investments -net, Impairment (reversal) loss of fixed assets -net, (Gain) loss on disposal or sales of fixed assets -net	-15.9	-25.9	10.0
(e) Finance (income) costs -net	-3.6	-11.6	8.0
(f) Income taxes	57.0	79.3	-22.3
(g) Share of (profit) loss of investments accounted for using the equity method	-98.8	-88.3	-10.5
(h) Interest received/paid, Dividends received, Income taxes paid	16.5	44.1	-27.6
Subtotal((b)+(c)+(d)+(e)+(f)+(g)+(h))	52.3	122.8	-70.5
Core Operating cash flow((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h))	181.3	268.6	-87.3
Changes in operating assets and liabilities :			
(i) Change in trade and other receivables/payables, inventories, other-net	-108.2	56.9	-165.1
Net cash provided by operating activities((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h)+(i))	73.1	325.5	-252.4

## 2) Investing activities

(Billions of yen)

	Sep-16			Sep-15		
	Net	Gross	Description	Net	Gross	Description
Net change in investments in and advances to equity accounted investees	37.0	-35.9	<Increases>	-10.1	-53.9	<Increases> Acquisition of a stake in wind turbine towers and flanges manufacturing business in Spain -14.1 Additional acquisition of a stake in a passenger railway transportation business in Brazil -11.9
		72.9	<Decreases> Partial sale of shares in IHH +24.9 Sale of stakes in relation to chemicals business in Brazil +24.0 Sale of stakes of Galaxy +10.2		43.8	<Decreases> Loan to the FPSO leasing business in Brazil and Vietnam +20.7
Net change in other investments	8.0	-25.2	<Increases>	6.8	-23.5	<Increases>
		33.2	<Decreases> Sale of shares in Recruit Holdings +11.0		30.3	<Decreases> Sale of shares in Coca-Cola East Japan +11.7
Net change in property, plant, equipment and investment property	-96.0	-101.7	<Increases> Oil and gas projects -30.7 Integrated development project in Ohtemachi -22.8	-154.2	-173.4	<Increases> Oil and gas projects -72.8 Shale gas and oil projects in U.S. -19.0 Iron ore mining projects in Australia -17.0 A methanol manufacturing J/V in U.S. -10.2
		5.7	<Decreases>		19.2	<Decreases> Sale of buildings in Japan +13.5
Net change in time deposits	-147.1	Oil and gas projects -118.9 Iron ore mining projects in Australia -24.0		0.1		
Net change in long-term loan receivables	7.4			5.7		
Cash flows from investing activities	-190.7			-151.7		

## 3) Financing activities

(Billions of yen)

	Sep-16		Sep-15	
	Net	Description	Net	Description
Net change in short-term debt	-92.6		47.0	
Net change in long-term debt	374.8	Increase : +641.3	-77.1	Increase : +260.6
		Decrease : -266.5		Decrease : -337.7
Purchase and sales of treasury stock-net	0.0		0.0	
Dividends paid	-57.4		-57.4	
Transactions with non-controlling interest shareholders	-31.8		-9.6	
Cash flows from financing activities	193.0		-97.1	

## 4. Operating Segment Information

Period ended September 30, 2016 (from April 1, 2016 to September 30, 2016)

(Billions of yen)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	43.7	297.4	193.3	341.7	222.3	477.3	66.2
Gross profit	14.4	58.5	51.5	38.2	31.1	63.4	27.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	1.7	9.4	37.6	2.4	5.0	12.4	4.6
Profit for the Period Attributable to Owners of the Parent	2.0	51.3	34.2	7.2	0.9	20.6	6.9
EBITDA	3.3	68.2	43.7	16.1	69.0	17.4	10.1
Total Assets (as of September 30, 2016)	388.9	1,488.1	1,829.9	696.9	1,745.2	1,575.8	496.3
Core Operating CF	2.2	67.2	30.0	11.3	55.7	4.1	2.5

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	306.8	50.4	52.7	2,051.8	4.0	-23.7	2,032.1
Gross profit	40.7	10.2	11.1	346.1	3.5	-23.6	326.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	4.9	1.9	19.1	99.0	0.0	-0.2	98.8
Profit for the Period Attributable to Owners of the Parent	11.6	1.6	13.4	149.7	1.2	-28.9	122.0
EBITDA	25.8	2.8	22.5	278.9	-0.9	5.0	283.0
Total Assets (as of September 30, 2016)	527.1	141.7	364.6	9,254.5	5,577.9	-4,351.2	10,481.2
Core Operating CF	18.1	0.7	1.5	193.3	-12.0		181.3

Period ended September 30, 2015 (from April 1, 2015 to September 30, 2015)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	58.1	373.9	199.8	444.4	375.1	511.6	66.0
Gross profit	16.5	57.1	64.5	40.5	69.9	55.4	24.7
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	2.7	4.5	19.7	4.3	15.0	10.6	5.4
Profit for the Period Attributable to Owners of the Parent	2.5	31.3	18.8	5.3	26.2	-4.4	13.0
EBITDA	5.6	67.2	31.6	14.6	140.4	5.0	7.2
Total Assets (as of March 31, 2016)	392.2	1,591.4	2,009.8	757.0	1,973.5	1,499.3	510.5
Core Operating CF	2.4	71.6	34.5	10.0	111.5	-0.3	3.0

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	374.6	54.9	62.8	2,521.2	1.3	-24.7	2,497.8
Gross profit	62.8	10.9	12.0	414.3	0.8	-24.5	390.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	4.2	2.5	19.5	88.4	0.0	-0.1	88.3
Profit for the Period Attributable to Owners of the Parent	16.9	2.9	12.7	125.2	0.8	4.6	130.6
EBITDA	39.8	3.9	22.6	337.9	-3.2	12.7	347.4
Total Assets (as of March 31, 2016)	648.8	151.3	402.9	9,936.7	5,590.3	-4,616.5	10,910.5
Core Operating CF	26.4	1.6	3.7	264.4	4.2		268.6

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	-14.4	-76.5	-6.5	-102.7	-152.8	-34.3	0.2
Gross profit	-2.1	1.4	-13.0	-2.3	-38.8	8.0	2.3
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	-1.0	4.9	17.9	-1.9	-10.0	1.8	-0.8
Profit for the Period Attributable to Owners of the Parent	-0.5	20.0	15.4	1.9	-25.3	25.0	-6.1
EBITDA	-2.3	1.0	12.1	1.5	-71.4	12.4	2.9
Total Assets	-3.3	-103.3	-179.9	-60.1	-228.3	76.5	-14.2
Core Operating CF	-0.2	-4.4	-4.5	1.3	-55.8	4.4	-0.5

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	-67.8	-4.5	-10.1	-469.4	2.7	1.0	-465.7
Gross profit	-22.1	-0.7	-0.9	-68.2	2.7	0.9	-64.6
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	0.7	-0.6	-0.4	10.6	0.0	-0.1	10.5
Profit for the Period Attributable to Owners of the Parent	-5.3	-1.3	0.7	24.5	0.4	-33.5	-8.6
EBITDA	-14.0	-1.1	-0.1	-59.0	2.3	-7.7	-64.4
Total Assets	-121.7	-9.6	-38.3	-682.2	-12.4	265.3	-429.3
Core Operating CF	-8.3	-0.9	-2.2	-71.1	-16.2		-87.3



**Gross Profit**

(Billions of yen)

	Sep-16	Sep-15	Increase	Description
Iron & Steel Products	14.4	16.5	-2.1	
Mineral & Metal Resources	58.5	57.1	1.4	MCH +6.4 (cost reduction) Iron ore mining projects in Australia -2.6 (FX fluctuation)
Machinery & Infrastructure	51.5	64.5	-13.0	Mining machinery sales and service subsidiary -3.6 (reclassification to equity accounted investee)
Chemicals	38.2	40.5	-2.3	
Energy	31.1	69.9	-38.8	MOECO -21.6 (lower crude oil and gas prices, FX fluctuations) MEPME -8.2 (decreased working interest) MEPTX-3.9 (lower crude oil prices) MEPAU-3.0 (lower crude oil prices)
Lifestyle	63.4	55.4	8.0	
Innovation & Corporate Development	27.0	24.7	2.3	Increase corresponding to deterioration of FX gains and losses +4.1
Americas	40.7	62.8	-22.1	Novus -16.0 (lower methionine prices)
Europe, the Middle East and Africa	10.2	10.9	-0.7	
Asia Pacific	11.1	12.0	-0.9	
<b>Total</b>	<b>346.1</b>	<b>414.3</b>	<b>-68.2</b>	
All Other	3.5	0.8	2.7	
Adjustments and Eliminations	-23.6	-24.5	0.9	
<b>Consolidated Total</b>	<b>326.0</b>	<b>390.6</b>	<b>-64.6</b>	

**Share of Profit (Loss) of Investments Accounted for Using the Equity Method**

(Billions of yen)

	Sep-16	Sep-15	Increase	Description
Iron & Steel Products	1.7	2.7	-1.0	
Mineral & Metal Resources	9.4	4.5	4.9	Valepar +10.0 (FX valuation, etc.) MLCC -3.9 (copper prices lower than production costs)
Machinery & Infrastructure	37.6	19.7	17.9	IPP +18.9 (reversal effect of loss for Sep-15, tax reform in Indonesia) Gas distribution business in Brasil +3.1 (increase in interests) LNG receiving terminal in Mexico -4.7 (reversal effect of Sep-15)
Chemicals	2.4	4.3	-1.9	
Energy	5.0	15.0	-10.0	JAL-MIMI (decline mainly due to lower crude oil prices)
Lifestyle	12.4	10.6	1.8	
Innovation & Corporate Development	4.6	5.4	-0.8	
Americas	4.9	4.2	0.7	
Europe, the Middle East and Africa	1.9	2.5	-0.6	
Asia Pacific	19.1	19.5	-0.4	
<b>Total</b>	<b>99.0</b>	<b>88.4</b>	<b>10.6</b>	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	-0.2	-0.1	-0.1	
<b>Consolidated Total</b>	<b>98.8</b>	<b>88.3</b>	<b>10.5</b>	

**Profit for the Period Attributable to Owners of the Parent**

(Billions of yen)

	Sep-16	Sep-15	Increase	Description (changes attributable to other than gross profit and share of profit of investments accounted for using the equity method; before tax)
Iron & Steel Products	2.0	2.5	-0.5	
Mineral & Metal Resources	51.3	31.3	20.0	Income tax +13.9 (Decision to liquidate MRMD)
Machinery & Infrastructure	34.2	18.8	15.4	TIACT -11.8 (Sep-15: reversal of impairment)
Chemicals	7.2	5.3	1.9	
Energy	0.9	26.2	-25.3	Dividend income: -5.2 (six LNG projects -5.0) Exploration expense: (Sep-16) -5.1, (Sep-15) -7.6 MEPUK +5.2 (Sep-15: change in estimation of retirement costs)
Lifestyle	20.6	-4.4	25.0	Partial sale of IHH shares +14.6 Jun-15: Sale of buildings in Japan: +13.1, Impairment loss on goodwill at Mutligrain -6.3
Innovation & Corporate Development	6.9	13.0	-6.1	Sep-15: Gain due to the valuation of fair value +9.9 FX loss in relation to the commodity derivatives trading: (Sep-16) -4.6, (Sep-15) -0.5
Americas	11.6	16.9	-5.3	
Europe, the Middle East and Africa	1.6	2.9	-1.3	
Asia Pacific	13.4	12.7	0.7	
<b>Total</b>	<b>149.7</b>	<b>125.2</b>	<b>24.5</b>	
All Other	1.2	0.8	0.4	
Adjustments and Eliminations	-28.9	4.6	-33.5	Reversal of tax effect at the Mineral & Metal Resources -13.9
<b>Consolidated Total</b>	<b>122.0</b>	<b>130.6</b>	<b>-8.6</b>	

**EBITDA**

(Billions of yen)

	Sep-16	Sep-15	Increase	Description
Iron & Steel Products	3.3	5.6	-2.3	
Mineral & Metal Resources	68.2	67.2	1.0	Decline in depreciation and amortization -7.1 (MCH -5.7)
Machinery & Infrastructure	43.7	31.6	12.1	
Chemicals	16.1	14.6	1.5	
Energy	69.0	140.4	-71.4	Decline in depreciation and amortization -18.8 (oil and gas projects -18.8)
Lifestyle	17.4	5.0	12.4	
Innovation & Corporate Development	10.1	7.2	2.9	
Americas	25.8	39.8	-14.0	
Europe, the Middle East and Africa	2.8	3.9	-1.1	
Asia Pacific	22.5	22.6	-0.1	
<b>Total</b>	<b>278.9</b>	<b>337.9</b>	<b>-59.0</b>	
All Other	-0.9	-3.2	2.3	
Adjustments and Eliminations	5.0	12.7	-7.7	
<b>Consolidated Total</b>	<b>283.0</b>	<b>347.4</b>	<b>-64.4</b>	

EBITDA is the total of "gross profit," "selling, general and administrative expenses," "dividend income" and "share of profit (loss) of investments accounted for using the equity method" from the consolidated states of income and "depreciation and amortization" from the consolidated statements of cash flows.

<Ref.>

**Breakdown by Business Unit**

Period ended September 30, 2016 (from April 1, 2016 to September 30, 2016)

(Billions of yen)

	Machinery & Infrastructure			Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Materials	Perfor- mance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Manage- ment	Health- care & Service	Consumer	Total	IT & Communi- cation	Corporate Develop- ment	Total
Revenue	22.4	170.9	193.3	260.3	26.0	55.4	341.7	290.7	145.2	<u>15.9</u>	<u>25.5</u>	477.3	<u>28.6</u>	<u>37.6</u>	66.2
Gross profit	9.5	42.0	51.5	9.8	13.4	15.0	38.2	15.8	27.7	5.5	14.4	63.4	9.3	17.7	27.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	25.0	12.6	37.6	1.0	-1.0	2.4	2.4	4.4	2.0	4.6	1.4	12.4	1.6	3.0	4.6
Profit for the Period Attributable to Owners of the Parent	16.7	17.5	34.2	1.2	3.3	2.7	7.2	3.6	2.1	15.8	-0.9	20.6	-1.1	8.0	6.9
EBITDA	17.9	25.8	43.7	6.0	2.4	7.7	16.1	8.9	5.2	2.8	0.5	17.4	-1.6	11.7	10.1
Total Assets (as of September 30, 2016)	822.7	1,007.2	1,829.9	270.6	275.6	150.7	696.9	433.7	623.8	287.7	230.6	1,575.8	167.8	328.5	496.3
Core Operating CF	6.9	23.1	30.0	3.0	3.5	4.8	11.3	0.2	4.8	0.1	-1.0	4.1	-1.3	3.8	2.5

Period ended September 30, 2015 (from April 1, 2015 to September 30, 2015)

	Machinery & Infrastructure			Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Materials	Perfor- mance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Manage- ment	Health- care & Service	Consumer	Total	IT & Communi- cation	Corporate Develop- ment	Total
Revenue	24.1	175.7	199.8	348.0	30.7	65.7	444.4	325.6	157.6	<u>14.7</u>	<u>13.7</u>	511.6	<u>28.7</u>	<u>37.3</u>	66.0
Gross profit	12.3	52.2	64.5	10.6	14.3	15.6	40.5	13.7	27.3	5.0	9.4	55.4	9.0	15.7	24.7
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	9.4	10.3	19.7	2.6	1.8	-0.1	4.3	1.9	3.3	4.7	0.7	10.6	1.8	3.6	5.4
Profit for the Period Attributable to Owners of the Parent	9.3	9.5	18.8	2.6	1.0	1.7	5.3	-16.3	3.0	2.2	6.7	-4.4	-1.9	14.9	13.0
EBITDA	4.2	27.4	31.6	6.1	4.5	4.0	14.6	-1.3	6.7	1.9	-2.3	5.0	-2.6	9.8	7.2
Total Assets (as of March 31, 2016)	886.3	1,123.5	2,009.8	296.7	306.9	153.4	757.0	377.9	630.3	<u>277.7</u>	<u>213.4</u>	1,499.3	177.8	332.7	510.5
Core Operating CF	3.6	30.9	34.5	3.1	2.5	4.4	10.0	-2.2	5.4	-0.2	-3.3	-0.3	-2.9	5.9	3.0

**Increase/Decrease**

	Machinery & Infrastructure			Chemicals				Lifestyle					Innovation & Corporate Development		
	Infra-structure Projects	Trans- portation Systems	Total	Basic Materials	Perfor- mance Materials	Nutrition & Agriculture	Total	Food	Food & Retail Manage- ment	Health- care & Service	Consumer	Total	IT & Communi- cation	Corporate Develop- ment	Total
Revenue	-1.7	-4.8	-6.5	-87.7	-4.7	-10.3	-102.7	-34.9	-12.4	<u>1.2</u>	<u>11.8</u>	-34.3	<u>-0.1</u>	<u>0.3</u>	0.2
Gross profit	-2.8	-10.2	-13.0	-0.8	-0.9	-0.6	-2.3	2.1	0.4	0.5	5.0	8.0	0.3	2.0	2.3
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	15.6	2.3	17.9	-1.6	-2.8	2.5	-1.9	2.5	-1.3	-0.1	0.7	1.8	-0.2	-0.6	-0.8
Profit for the Period Attributable to Owners of the Parent	7.4	8.0	15.4	-1.4	2.3	1.0	1.9	19.9	-0.9	13.6	-7.6	25.0	0.8	-6.9	-6.1
EBITDA	13.7	-1.6	12.1	-0.1	-2.1	3.7	1.5	10.2	-1.5	0.9	2.8	12.4	1.0	1.9	2.9
Total Assets	-63.6	-116.3	-179.9	-26.1	-31.3	-2.7	-60.1	55.8	-6.5	<u>10.0</u>	<u>17.2</u>	76.5	-10.0	-4.2	-14.2
Core Operating CF	3.3	-7.8	-4.5	-0.1	1.0	0.4	1.3	2.4	-0.6	0.3	2.3	4.4	1.6	-2.1	-0.5

## 5. Forecasts for the Year Ending March 31, 2017

< Assumption >	<u>1st Half</u> (Actual)	<u>2nd Half</u> (Forecast)	<u>Revised</u> Forecast	<u>Original</u> Forecast
Exchange rate (JPY/USD)	105.72	100	102.86	110
Crude oil (JCC)	\$44/bbl	\$49/bbl	\$46/bbl	\$49/bbl
Consolidated oil price	\$41/bbl	\$47/bbl	\$44/bbl	\$45/bbl

(Billions of yen)

	Revised Forecast	Original Forecast	Change	Description
Gross profit	650.0	640.0	10.0	Decline in costs, FX fluctuation
Selling, general and administrative expenses	-540.0	-550.0	10.0	Cost reduction
Gain on investments, fixed assets and other	50.0	50.0	0.0	
Interest expenses	-30.0	-30.0	0.0	
Dividend income	50.0	50.0	0.0	
Profit (loss) of equity method investments	170.0	170.0	0.0	
Profit before income taxes	350.0	330.0	20.0	
Income taxes	-120.0	-120.0	0.0	
Non-controlling Interests	-10.0	-10.0	0.0	
Profit for the year attributable to owners of the parent	220.0	200.0	20.0	
Depreciation and amortization	210.0	230.0	-20.0	Change in depreciation, FX fluctuation
EBITDA	540.0	540.0	0.0	
Core operating cash flow	360.0	360.0	0.0	

## Profit for the year attributable to owners of the parent

(Billions of yen)

	<u>Mar-17</u> <u>Revised</u> <u>Forecast</u>	<u>Mar-17</u> <u>Original</u> <u>Forecast</u>	<u>Change</u>	<u>Description of Increase/Decrease</u>
Iron & Steel Products	5.0	5.0	0.0	
Mineral & Metal Resources	75.0	45.0	30.0	Higher coal price, tax effect on liquidation of subsidiary
Machinery & Infrastructure	55.0	60.0	-5.0	Loss at IPP business
Chemicals	15.0	15.0	0.0	
Energy	15.0	0.0	15.0	Decline in costs, higher production
Lifestyle	25.0	15.0	10.0	Increase in gain on sale of IHH shares
Innovation & Corporate Development	10.0	10.0	0.0	
Americas	20.0	25.0	-5.0	Decline in Novus profit
Europe, the Middle East and Africa	5.0	5.0	0.0	
Asia Pacific	30.0	20.0	10.0	Higher coal price
Total	255.0	200.0	55.0	
All Other Adjustments and Eliminations	-35.0	0.0	-35.0	Adjustment of tax effect at the Mineral & Metal Resources and Lifestyle, etc.
Consolidated Total	220.0	200.0	20.0	

## 6. Affiliated Companies Information

### <Profit of major subsidiaries and equity accounted investees>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1Q	2Q	Sep-16	Sep-15	Increase/
					(JPY billion)	(JPY billion)	Earnings (JPY billion)	Earnings (JPY billion)	Decrease (JPY billion)
<b>Iron &amp; Steel Products</b>									
Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	1.0	0.7	1.7	2.1	-0.4
Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.0	0.0	0.0	-0.4	0.4
Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.1	0.1	0.2	0.2	0.0
Gestamp Americas companies	Manufacture of automotive components	30.0	A	Dec	0.1	0.1	0.2	0.9	-0.7
SIAM YAMATO STEEL COMPANY LIMITED (*1)	Manufacture and sales of steel products	20.0	A	Dec	-	-	-	-	-
GRI Renewable Industries, S.L.	Manufacture of wind turbine towers and flanges	25.0	A	Dec	0.2	0.0	0.2	0.0	0.2
<b>Mineral &amp; Metal Resources</b>									
Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	15.5	17.8	33.3	34.7	-1.4
Mitsui-Itchu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	3.8	3.4	7.2	9.6	-2.4
Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	2.4	3.1	5.5	1.9	3.6
Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	61.9	S	Dec	0.5	0.5	1.1	1.0	0.1
Oriente Copper Netherlands B.V.	Investment in copper business in Chile through Inversiones Mineras Acruz SpA	100.0	S	Mar	0.3	-1.6	-1.3	-3.0	1.7
Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-2.4	-3.0	-5.4	-1.4	-4.0
Mitsui & Co. Mineral Resources Development (Asia) Corp.	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	-0.2	-0.3	-0.5	-0.2	-0.3
Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-0.5	0.4	-0.1	-0.2	0.1
BHP Billiton Mitsui Coal Pty Ltd.	Mining and sales of Australian coal	20.0	A	Jun	0.1	0.3	0.4	1.1	-0.7
Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	3.5	11.0	14.5	4.5	10.0
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd.	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	0.7	1.4	2.1	2.6	-0.5
NIPPON AMAZON ALUMINIUM CO., LTD. (*1)	Investments in aluminium smelting business in Brazil	20.5	A	Dec	-	-	-	-	-
<b>Infrastructure Projects</b>									
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.2	0.5	0.6	0.8	-0.2
MITSUMI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies in Brazil	100.0	S	Dec	2.5	2.3	4.8	1.2	3.6
MIT Gas Mexico, S. de R.L. de C.V.	Investments in gas distribution companies in Mexico	100.0	S	Dec	0.2	0.2	0.5	0.5	0.0
Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.3	0.3	0.5	0.7	-0.2
ATLATEC, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	-0.1	0.0	-0.1	-0.2	0.1
Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	0.5	0.3	0.8	12.5	-11.7
Portek International Private Limited	Development and operation of container terminal	100.0	S	Mar	0.1	-0.2	-0.1	0.4	-0.5
Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	0.7	-	-	3.9	-
IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	6.7	5.3	11.9	-7.0	18.9
FPSO/FSO leasing businesses (*2)	FPSO/FSO leasing	Var.	A	Dec	1.8	1.5	3.3	4.0	-0.7
MIT Pipeline Investment Americas, Inc.	Investments in natural gas pipeline project in Arizona	100.0	S	Mar	0.1	0.1	0.2	0.3	-0.1
Mit Investment Manzanillo B.V.	Investment in LNG terminal in Mexico	100.0	S	Mar	0.1	0.0	0.1	3.3	-3.2
<b>Integrated Transportation Systems</b>									
Toyota Chile S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.2	0.2	0.4	0.6	-0.2
MITSUMI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	0.6	0.6	1.2	0.9	0.3
PT. Bussan Auto Finance	Motorcycle retail finance	70.0	S	Dec	0.0	0.1	0.1	-0.1	0.2
Komatsu-Mitsui Maquinarias Peru S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
Road Machinery, LLC (*3)	Sales of construction and mining equipment	100.0	S	Mar	-0.3	0.0	-0.3	0.9	-1.2
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.2	0.2	0.5	0.6	-0.1
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.5	0.5	1.0	0.5	0.5
Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	-0.1	0.2	0.1	0.3	-0.2
Rolling stock leasing businesses (*2)	Freight car and locomotive leasing	Var.	S/A	Var.	0.8	0.9	1.7	3.3	-1.6
Penske Automotive Group, Inc.	Automotive retailer	18.3	A	Dec	1.4	1.6	3.1	3.5	-0.4
PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	0.4	0.4	0.8	0.7	0.1
KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
NATIONAL PLANT AND EQUIPMENT PTY LIMITED (*1)	Rental of mining equipment	49.9	A	Mar	-	-	-	-	-
VLI S.A.	Integrated Freight Transportation	20.0	A	Dec	0.2	1.2	1.4	1.6	-0.2
TAIYOKENKI RENTAL CO.,LTD. (*1)	Rental of construction equipment	25.9	A	May	-	-	-	-	-
MITSUMI BUSSAN MACHINE TEC CO.,LTD.	Sales of metal cutting machine	100.0	S	Mar	0.3	0.4	0.7	0.4	0.3
Truck leasing and rental businesses (*2)	Truck leasing, rental and logistics businesses	100.0	S	Dec	-0.1	0.7	0.6	1.0	-0.4
Ellison Technologies Inc.	Sales of machine tools	100.0	S	Mar	-0.2	-0.2	-0.3	-0.9	0.6
<b>Basic Materials</b>									
Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	0.1	0.2	0.3	1.1	-0.8
MMTX Inc.	Investment in methanol producing business in United States and sale of products	100.0	S	Mar	0.3	0.0	0.3	-2.0	2.3
Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	-0.2	-0.1	-0.3	-0.3	0.0
Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.2	0.2	0.4	0.4	0.0
<b>Performance Materials</b>									
MITSUMI & CO. PLASTICS LTD.	Sales of plastics and chemicals	100.0	S	Mar	0.7	0.7	1.4	1.4	0.0
Daio Chemical Co., Ltd.	Manufacture and sales of industrial chemicals	70.0	S	Mar	0.2	0.1	0.3	0.2	0.1
<b>Nutrition &amp; Agriculture</b>									
Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.2	-0.1	0.1	0.1	0.0
Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	0.8	0.5	1.3	1.9	-0.6
Mitsui AgriScience International Inc.	Investments in crop protection businesses in Americas	100.0	S	Mar	0.2	0.0	0.2	0.1	0.1
San-ei Surochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	70.0	S	Mar	0.0	0.1	0.1	0.2	-0.1

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1Q	2Q	Sep-16 Earnings	Sep-15 Earnings	Increase/Decrease
					(JPY billion)	(JPY billion)	(JPY billion)	(JPY billion)	(JPY billion)
<b>Energy</b>									
Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	0.1	-0.7	-0.6	-2.0	1.4
Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.7	S	Dec	-0.2	0.1	-0.1	2.9	-3.0
Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	74.3	S	Mar	0.8	1.5	2.2	14.1	-11.9
Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	89.7	S	Dec	-1.5	-2.1	-3.6	-4.4	0.8
MEP Texas Holdings LLC (*3)	Exploration, development and production of shale oil/gas	89.7	S	Dec	-0.6	0.0	-0.6	2.9	-3.5
Mitsui E&P UK Limited	Exploration, development and production of oil and natural gas in Europe	89.7	S	Dec	-0.4	0.2	-0.2	-3.8	3.6
Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.0	0.0	-0.1	0.2	-0.3
Mitsui Sakhalin Holdings B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	50.8	S	Dec	-1.2	-0.7	-1.9	-3.8	1.9
Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	0.6	0.2	0.8	2.7	-1.9
ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	0.1	-0.7	-0.6	-2.1	1.5
Japan Australia LNG (MIM) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
Mitsui & Co. LNG Investment USA, Inc. (*4)	Investments in LNG export project in the U.S.A.	100.0	S	Dec	-0.4	-0.3	-0.7	-0.3	-0.4
<b>Food</b>									
Multigrain Trading AG	Origination and merchandising of agricultural products	100.0	S	Dec	-0.1	1.7	1.6	-14.9	16.5
XINGU AGRICULTURE AG	Production of agricultural products	100.0	S	Dec	-0.6	-1.3	-1.8	-2.3	0.5
Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	3.3	0.5	3.8	0.9	2.9
FEED ONE CO., LTD. (*1)	Manufacturing and sales of compound feedstuffs	25.0	A	Mar	0.2	-	-	0.5	-
PRIFOODS CO., LTD.	Production, processing and sales of broilers	50.4	S	Mar	0.3	0.4	0.7	0.7	0.0
TOHO BUSSAN KAISHA, LTD.	Import and sales of agricultural and marine products	100.0	S	Mar	0.1	0.2	0.2	0.0	0.2
United Grain Corporation of Oregon	Origination and merchandising of grain	100.0	S	Mar	-0.2	0.4	0.1	0.2	-0.1
<b>Food &amp; Retail Management</b>									
WILSEY FOODS, INC.	Investments in edible oil products company	90.0	S	Mar	1.4	1.0	2.4	2.8	-0.4
Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	0.0	-0.1	-0.1	-0.2	0.1
MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	100.0	S	Mar	0.0	0.4	0.4	0.2	0.2
VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.3	0.3	0.6	0.5	0.1
Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.0	0.3	0.3	0.4	-0.1
RETAIL SYSTEM SERVICE CO., LTD.	Sales of foods and groceries, services for retailers	100.0	S	Mar	0.1	0.3	0.4	0.6	-0.2
MITSUI ALIMENTOS LTDA.	Export of coffee beans and domestic sales of roasted products	100.0	S	Dec	-0.1	-0.1	-0.2	-0.2	0.0
<b>Healthcare &amp; Service</b>									
MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	1.2	15.8	17.1	2.3	14.8
MicroBipharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.3	0.1	0.4	0.5	-0.1
AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	0.6	0.6	1.3	0.9	0.4
ARAMARK Uniform Services Japan Corporation	Rental and sales of uniforms	50.0	A	Mar	0.1	0.1	0.2	0.2	0.0
Fuji Pharma Co., Ltd. (*1)	Manufacture and sales of medicines	22.9	A	Sep	0.2	-	-	0.3	-
SOGO MEDICAL CO., LTD.	Total solutions for medical institution management, dispensary pharmacy business	25.5	A	Mar	0.2	0.2	0.4	0.3	0.1
UHS PARTNERS, INC.	Investment in healthcare staffing business	100.0	S	Dec	0.0	0.1	0.2	0.2	0.0
<b>Consumer Business</b>									
MITSUI BUSSAN INTER-FASHION LTD.	Planning and management of production and distribution of apparel	100.0	S	Mar	-0.4	0.6	0.2	0.0	0.2
Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	0.1	-0.3	-0.2	0.2	-0.4
Mitsui & Co. Real Estate Ltd.	Real estate sales, leasing, management and consulting	100.0	S	Mar	0.1	0.6	0.7	8.3	-7.6
Sumisho & Mitsui Bussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.0	0.0	0.1	0.1	0.0
Paul Stuart, Inc.	Luxury clothing retailer	100.0	S	Mar	-0.1	-0.3	-0.5	-0.7	0.2
<b>IT &amp; Communication</b>									
Asia Pacific Mobile Pte. Ltd.	Investment in high-speed mobile service business in Indonesia	100.0	S	Mar	-0.3	-0.4	-0.7	-0.8	0.1
Relia, Inc. (*1)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	0.3	-	-	0.4	-
QVC JAPAN INC. (*1)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	-	-	-
CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
MITSUI KNOWLEDGE INDUSTRY CO., LTD.	Planning, development and sales of information and communication systems	100.0	S	Mar	0.1	0.2	0.2	-0.1	0.3
Mitsui Electronics Inc.	Sales of electronic device and equipment	100.0	S	Mar	0.0	0.0	0.0	0.1	-0.1
<b>Corporate Development</b>									
JA Mitsui Leasing, Ltd.	Leasing and financing business	31.4	A	Mar	1.8	0.9	2.7	2.6	0.1
Mitsui Bussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.1	0.2	0.3	0.3	0.0
Mitsui Bussan Commodities Ltd.	Trading of energy and base metal derivatives	100.0	S	Mar	0.2	0.0	0.2	0.8	-0.6
Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	0.6	0.7	1.3	1.4	-0.1
TRI-NET (JAPAN) INC.	International integrated transportation services	100.0	S	Mar	0.1	0.1	0.2	-0.5	0.7
<b>Americas</b>									
Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.8	1.0	1.8	0.9	0.9
CHAMPIONS CINCO PIPE & SUPPLY, LLC	Sales of oil and gas well tubular	100.0	S	Mar	-3.9	-0.9	-4.8	-0.9	-3.9
Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	1.4	1.1	2.5	2.7	-0.2
Novus International, Inc.	Manufacture and sales of feed additives	80.0	S	Mar	3.7	2.7	6.4	12.1	-5.7
Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.0	0.1	0.1	0.1	0.0
MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.1	-0.4	-0.3	-0.7	0.4
<b>EMEA</b>									
EURO-MIT STAAL B.V.	Steel processing	90.0	S	Mar	0.2	0.1	0.2	0.3	-0.1
GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
<b>Asia Pacific</b>									
Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.5	0.5	1.0	0.9	0.1
MIT POWER AUSTRALIA PTY LTD	Wind power generation	100.0	S	Mar	0.2	0.1	0.2	0.2	0.0

(\*1) Earnings of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(\*2) Combined sum of consolidated earnings of affiliated companies engaged in IPP, FPSO/FSO leasing, rolling stock leasing and truck leasing and rental businesses, respectively.

(\*3) Road Machinery, LLC, Mitsui E&P USA LLC and MEP Texas Holdings LLC show income (loss) before income taxes.

(\*4) Mitsui & Co. LNG Investment USA, Inc. shows income (loss) before income taxes for the natural gas liquefaction tolling activities.

Note) Entity category: S represents subsidiary and A represents equity accounted investee.

## 7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
JCC	90.24	55.89	59.88	58.02	46.31	33.18	40.98	46.20*
Dubai	74.61	51.89	61.26	49.78	40.70	30.42	43.19	43.16
WTI	73.42	48.74	57.93	46.37	42.19	33.45	45.59	44.23
Brent	77.24	55.18	63.55	51.13	44.81	35.08	46.97	46.98
Henry Hub (\$/MMBtu)	3.850	2.814	2.741	2.737	2.235	1.991	2.242	2.797

\*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
	75.1	62.5	58.1	54.7	46.5	48.2	55.4	58.3

Coal (\$/MT)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
Hard coking coal	119.0	117.0	109.5	93.0	89.0	81.0	84.0	92.5
Soft coking coal	87.0	86.0	81.0	74.0	71.0	66.0	70.0	74.0
Thermal coal	73.45	-	67.80	-	64.60	-	61.60	-

\*Global Coal Index link (Representative reference price of thermal coal)

Copper (\$/MT)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
LME price	6,621.09	5,814.58	6,054.23	5,251.31	4,886.62	4,668.59	4,730.04	4,773.72

Forex (¥/Foreign currency)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
Yen to US\$	116.04	119.23	121.73	121.73	121.44	115.06	108.53	102.91
Yen to A\$	98.42	92.43	94.73	87.07	87.34	83.81	80.49	77.70
Yen to BRL	45.59	41.21	39.53	33.39	31.52	29.63	31.57	31.53

Interest (%)	Oct-Dec 2014	Jan-Mar 2015	Apr-Jun 2015	Jul-Sep 2015	Oct-Dec 2015	Jan-Mar 2016	Apr-Jun 2016	Jul-Sep 2016
3-month Tibor (Yen)	0.18	0.17	0.17	0.17	0.17	0.12	0.06	0.06
3-month Libor (US\$)	0.24	0.26	0.28	0.32	0.45	0.62	0.66	0.82
Japanese government bond (10-year)	0.40	0.34	0.40	0.38	0.29	0.00	-0.13	-0.11

## 8. Risk Exposure by Country and Fund Operation

### 【Risk exposure by country】

#### 1) Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	630.2	35.5	224.2	889.9	74.2	815.7
Chile	14.8	20.9	266.0	301.7	0.1	301.6
Indonesia	132.3	29.3	52.3	213.9	7.8	206.1
Malaysia	115.5	0.0	6.5	122.0	0.0	122.0
Mexico	66.3	0.5	52.5	119.3	0.1	119.2
Russia	97.6	0.0	3.2	100.8	0.0	100.8
Thailand	62.8	1.2	35.1	99.1	0.4	98.7
China	92.8	0.4	2.2	95.4	0.0	95.4
India	33.5	0.5	13.4	47.4	0.0	47.4
Philippines	12.3	9.6	10.2	32.1	0.0	32.1
Mozambique	20.9	0.0	0.0	20.9	0.0	20.9
Venezuela	0.9	6.6	0.6	8.1	0.7	7.4
Turkey	4.1	0.7	0.0	4.8	0.1	4.7
Iran	0.1	0.0	1.8	1.9	0.0	1.9

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

Note) "Investment" represents book value for accounting purpose on the basis of Japanese GAAP, not reflecting the effects of applying net investment hedging relationships.

#### 2) Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	28.7	1.2	27.5
Chile	8.2	0.4	7.8
Indonesia	12.3	0.2	12.1
Malaysia	9.9	0.2	9.7
Mexico	10.8	0.8	10.0
Russia	1.3	0.3	1.0
Thailand	30.0	2.1	27.9
China	91.9	7.7	84.2
India	29.7	0.9	28.8
Philippines	4.3	0.7	3.6
Mozambique	0.9	0.0	0.9
Venezuela	1.5	0.0	1.5
Turkey	4.1	0.5	3.6
Iran	0.5	0.0	0.5

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

### 【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities.



## 9. Historical Data

U.S.GAAP	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013	Mar-2014
(Billions of yen)								
Revenues	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	5,251.6	4,911.6	5,740.7
Gross Profit	903.7	988.1	1,016.3	702.0	859.2	878.3	790.4	859.9
Other Expenses (Income)	-573.6	-586.1	-769.0	-576.0	-586.6	-465.1	-476.3	-406.2
SG&A expense	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8	-521.1	-574.7
Provision for doubtful rec.	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-14.7	-10.0
Interest expense	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-1.2	2.1
(Interest income)	50.7	57.3	47.8	35.9	40.0	(37.2)	(41.7)	(46.5)
(Interest expense)	(92.5)	(106.2)	(82.9)	(46.3)	(40.7)	(42.6)	(42.9)	(44.4)
Dividend income	50.1	50.1	71.9	37.7	51.0	86.5	80.1	120.5
Gain on sales of securities	58.8	92.3	33.2	20.9	39.5	21.9	44.9	80.9
Gain on securities contributed to an employee retirement benefit trust	-	-	-	-	-	-	-	2.1
Loss on write-down of sec.	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-27.3	-18.9
Gain on disposal of PP&E	5.6	-0.2	2.8	0.0	0.2	5.7	6.2	15.7
Impairment of long-lived assets	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-12.3	-6.5
Impairment loss of goodwill	-16.5	-2.0	-18.6	-9.9	-0.6	-4.2	-	-4.1
DPF incident	3.9	-	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-88.6	-	-	-
Other expense	-7.5	-3.0	-46.4	0.4	-7.4	7.9	-30.9	-13.3
Income before Taxes	330.1	402.0	247.3	126.0	272.6	413.2	314.1	453.7
Income Taxes	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-158.3	-180.7
Income before Equity in Earnings	171.1	230.8	127.9	36.8	68.7	240.6	155.8	273.0
Minority Interests	-26.0	-46.0	-35.1	-	-	-	-	-
Equity in Earnings	153.1	154.3	84.8	131.5	242.2	232.1	176.2	173.7
Discontinued Operations	3.3	71.0	-	-0.8	-	-	-	-
Net Income	301.5	410.1	177.6	167.5	310.9	472.7	332.0	446.7
Net Income Attributable to Noncontrolling Interests	-	-	-	-17.8	-4.2	-38.2	-24.1	-24.5
Net Income Attributable to Mitsui & Co., Ltd.	-	-	-	149.7	306.7	434.5	307.9	422.2
Total trading transactions (Japan GAAP)	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	10,049.6	11,165.7
Operating income (Japan GAAP)	308.9	374.8	394.7	144.5	317.0	348.4	254.6	275.2
Total Assets	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	10,324.6	11,001.3
Current Assets	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,631.5	4,430.3
Fixed Assets	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	5,693.1	6,571.0
Interest-bearing debt	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0	4,269.3	4,455.1
Cash and Time deposits	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,429.9	1,230.7
Net interest-bearing debt	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,839.4	3,224.4
Shareholders' Equity	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	3,181.8	3,586.4
Common stock	323.2	337.5	339.6	341.5	341.5	341.5	341.5	341.5
ROA	3.3%	4.2%	2.0%	1.8%	3.6%	4.9%	3.2%	4.0%
ROE	15.9%	19.1%	8.7%	7.3%	13.3%	17.4%	10.6%	12.5%
DER (Net)	1.47	1.27	1.34	0.92	0.82	0.81	0.89	0.90
Shareholders' equity to total assets	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	30.8%	32.6%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-20.

Note2) Figures have been adjusted in accordance with ASC815-10-45 since Mar-2008.

Note3) ASC810-10-65 (SFAS No. 160) was adopted effective Mar-2010. Figures for prior years have not been reclassified.

Note4) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended Mar-2010. Figures for prior years have not been reclassified.

Note5) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended Mar-2010. Figures for prior years have not been reclassified.

IFRS	Mar-2013	Mar-2014	Mar-2015	Mar-2016	Sep-2016
(Billions of yen)					
Revenue	4,912.1	5,731.9	5,404.9	4,759.7	2,032.1
Gross Profit	814.1	880.1	845.8	726.6	326.0
Other Income (Expenses)	-560.0	-609.3	-655.5	-605.6	-245.7
SG&A expense	-529.3	-574.9	-584.6	-566.0	-258.3
Gain (loss) on securities and other investments-net	20.5	30.8	42.5	93.2	18.4
Impairment loss of fixed assets	-33.7	-60.0	-79.9	-89.0	-0.3
Gain (loss) on disposal or sales of fixed assets-net	6.1	16.4	1.4	-11.7	0.7
Other income (expense)-net	-23.6	-21.6	-34.9	-32.1	-6.2
Finance Income (Costs)	74.3	108.5	97.0	35.3	6.9
Interest income	40.3	33.7	33.1	31.6	14.7
Dividend income	80.6	124.0	114.1	54.7	18.2
Interest expense	-46.6	-49.2	-50.2	-51.0	-26.0
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	183.1	171.2	144.6	-132.0	98.8
Profit before Income Taxes	511.5	550.5	431.8	24.3	186.0
Income Taxes	-195.2	-176.7	-104.9	-91.2	-57.0
Profit (Loss) for the Period	316.3	373.8	326.9	-66.9	129.0
Profit (Loss) for the Year Attributable to Non-controlling Interests	-19.7	-23.7	-20.4	-16.5	-7.0
Profit (Loss) for the Year Attributable to Owners of the Parent	296.6	350.1	306.5	-83.4	122.0
EBITDA	737.0	819.6	788.3	336.4	283.0

Total trading transactions (Japan GAAP)	10,050.6	11,155.4	10,827.8	9,616.8	-
Operating income (Japan GAAP)	284.8	305.2	-	-	-
Total Assets	10,777.3	11,491.3	12,202.9	10,910.5	10,481.2
Current Assets	4,628.5	4,465.4	4,730.5	4,286.7	4,310.3
Fixed Assets	6,148.8	7,025.9	7,472.4	6,623.8	6,170.9
Interest-bearing debt	4,176.4	4,411.1	4,793.9	4,710.5	4,723.5
Cash and Time deposits	1,432.5	1,232.3	1,411.7	1,495.5	1,668.5
Net interest-bearing debt	2,743.9	3,178.8	3,382.2	3,215.0	3,055.0
Shareholders' Equity	3,439.1	3,815.8	4,099.8	3,379.7	3,192.8
Common stock	341.5	341.5	341.5	341.5	341.5
ROA	2.9%	3.1%	2.6%	-0.7%	2.3%
ROE	9.4%	9.7%	7.7%	-2.2%	7.4%
DER (Net)	0.80	0.83	0.82	0.95	0.96
Shareholders' equity to total assets	31.9%	33.2%	33.6%	31.0%	30.5%

Note1) Mitsui adopted IFRS for its annual securities report under the Financial Instruments and Exchange Act from the year ended March 31, 2014, filed with the Director-General of the Kanto Local Finance Bureau of the Ministry of Finance of Japan on June 20, 2014.

Note2) EBITDA = Gross Profit + Selling, general and administrative expenses + Dividend income + Share of Profit (Loss) of Investments Accounted for Using the Equity Method + Depreciation and amortization