Consolidated Financial Results for the Six-Month Period Ended September 30, 2016 and Forecasts for the Fiscal Year Ending March 31, 2017 (IFRS)

(Fiscal Year ending March 2017)

### Results of Operation

<table>
<thead>
<tr>
<th>Fiscal Year ending March 2017</th>
<th>FY 2017 six months</th>
<th>Increase/Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>1,020.2</td>
<td>1,012.1</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>164.1</td>
<td>161.9</td>
</tr>
<tr>
<td><strong>Operating Expenses</strong></td>
<td>130.5</td>
<td>127.8</td>
</tr>
<tr>
<td><strong>Profit before Income Taxes</strong></td>
<td>3.8</td>
<td>6.2</td>
</tr>
<tr>
<td><strong>Interest</strong></td>
<td>8.3</td>
<td>2.1</td>
</tr>
<tr>
<td><strong>Other income (expense)</strong></td>
<td>0.1</td>
<td>0.2</td>
</tr>
<tr>
<td><strong>Net Income</strong></td>
<td>28.3</td>
<td>19.2</td>
</tr>
</tbody>
</table>

### Segment Information

- **Iron & Steel Products**
  - Revenue: 3.3, Increase: 5.6, Decrease: 2.3
- **Mineral & Metal Resources**
  - Revenue: 68.2, Decrease: 67.2, 10.0
- **Mechanical & Infrastructure**
  - Revenue: 43.7, Increase: 31.6, 12.1
- **Chemicals**
  - Revenue: 16.1, Decrease: 14.6, 1.5
- **Energy**
  - Revenue: 69.0, Decrease: 140.4, 71.4
- **Lifestyle**
  - Revenue: 17.4, Decrease: 5.0, 12.4
- **Innovation & Corporate Development**
  - Revenue: 10.1, Increase: 7.2, 2.9
- **Machinery & Metal Resources**
  - Revenue: 25.8, Decrease: 38.9, 14.0
- **Europa, the Middle East and Africa**
  - Revenue: 2.8, Decrease: 3.9, 1.1
- **Aisa Pacific**
  - Revenue: 22.5, Decrease: 22.6, 0.1
- **Subtotal**
  - Revenue: 278.9, Decrease: 37.9, 59.0

### Operating Segments (K*)

<table>
<thead>
<tr>
<th>Operating Segments (K*)</th>
<th>FY 2017 six months</th>
<th>FY 2016 six months</th>
<th>Increase/Decrease</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Activities</strong></td>
<td>73.1</td>
<td>325.5</td>
<td>182.4</td>
</tr>
<tr>
<td><strong>Investing Activities</strong></td>
<td>190.7</td>
<td>151.7</td>
<td>39.0</td>
</tr>
<tr>
<td><strong>Free Cash Flow</strong></td>
<td>117.6</td>
<td>137.8</td>
<td>-20.2</td>
</tr>
<tr>
<td><strong>Financing Activities</strong></td>
<td>193.0</td>
<td>97.1</td>
<td>95.9</td>
</tr>
<tr>
<td><em><em>Core Operating Cash Flow (K</em>)</em>*</td>
<td>181.3</td>
<td>268.6</td>
<td>-87.3</td>
</tr>
</tbody>
</table>

### Source of Profit (Loss) of Investments Accounted for Using the Equity Method

- **Iron & Steel Products**
  - Source of Profit (Loss): 3.3
- **Mineral & Metal Resources**
  - Source of Profit (Loss): 68.2
- **Mechanical & Infrastructure**
  - Source of Profit (Loss): 43.7
- **Chemicals**
  - Source of Profit (Loss): 16.1
- **Energy**
  - Source of Profit (Loss): 69.0
- **Lifestyle**
  - Source of Profit (Loss): 17.4
- **Innovation & Corporate Development**
  - Source of Profit (Loss): 10.1
- **Machinery & Metal Resources**
  - Source of Profit (Loss): 25.8
- **Europa, the Middle East and Africa**
  - Source of Profit (Loss): 2.8
- **Aisa Pacific**
  - Source of Profit (Loss): 22.5
- **Subtotal**
  - Source of Profit (Loss): 278.9

### Other Income (Expense) - net

- **Mineral & Metal Resources**
  - Other Income (Expense) - net: 8.3
- **Energy**
  - Other Income (Expense) - net: 2.8
- **Lifestyle**
  - Other Income (Expense) - net: 2.2
- **Subtotal**
  - Other Income (Expense) - net: 13.2

### Earnings per Share

- **Profit for the Year Attributable to Owners of the Parent**
  - FY2016: 28.3, Increase: 7.9, 44.2
  - FY2017: 34.2, Increase: 9.9, 35.6

### Cash Flows

- **Cash Flow from Operating Activities**
  - FY2016: 73.1, Increase: 325.5, 182.4
  - FY2017: 181.3, Increase: 268.6, -87.3

### Financial Position

- **Total assets**
  - September 2016: 10,481.2
  - March 2016: 10,910.5
  - Increase: 429.3

- **Net Derivative**
  - September 2016: 10,481.2
  - March 2016: 10,910.5
  - Increase: 429.3

- **Total equity attributable to owners of the parent**
  - September 2016: 3,192.8
  - March 2016: 3,379.7
  - Increase: 186.9

- **Interest-bearing debt**
  - September 2016: 3,055.0
  - March 2016: 3,215.0
  - Increase: 160.0

### Notes

1. Gross Profit = Selling, general and administrative expenses + Dividend income + Share of Profit (Loss) of Investments Accounted for Using the Equity Method + Depreciation and amortization
2. From the six-month period ending September 30, 2016, part of the food business and food & retail management business included in the Lifestyle Segment was transferred to the Chemicals Segment, and part of the Lifestyle Segment was transferred to the Lifestyle Segment. In accordance with this change, the operating segment information for the prior period has been restated to conform to the current period presentation.
3. Cash flows from operating activities = Changes in operating assets and liabilities

### A Cautionary Note on Forward-Looking Statements

This report contains forward-looking statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui"). Such forward-looking statements may involve corporate strategies, objectives, and views of future developments that are not formally defined in financial results. Readers should be aware that the forward-looking statements may involve a number of important risks and factors, including but not limited to the following: changes in the business environment; changes in political, social, and economic conditions; changes in laws and regulations; and changes in business assumptions. Accordingly, you should not place excessive reliance on these forward-looking statements. This report should not be considered to constitute a forecast of future results. This report contains information that might involve subjective judgment or interpretation. Readers should also be aware of the importance of the views of Mitsui's management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risks and factors could lead to outcomes that differ materially from those presented in such forward-looking statements.