August 12, 2016

Mitsui & Co., Ltd.

## <u>Correction of Highlights of Consolidated Financial Results</u> <u>for the Three-Month Period Ended June 30, 2016 [IFRS]</u>

Mitsui & Co., Ltd. announced today the corrections of its highlights of consolidated financial results for the three-month period ended June 30, 2016 in addition to the correction of consolidated financial results for the three-month period ended June 30, 2016.

- 1. Corrected items: Please refer to "Correction of Consolidated Financial Results for the Three-Month Period Ended June 30, 2016 [IFRS]".
- 2. Corrected items are shown double underlined in the highlights for the three-month period ended Jun 30, 2016.

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## Consolidated Financial Results for the Three-Month Period Ended June 30, 2016 (IFRS)

Results of Operation	1Q FY Ending March 2017	1Q FY Ended March 2016	Increase/D	ecrease (%)	Summary of Increase/Decrease
Revenue	1,020.0	1,283.7	△ 263.7	△ 20.5	[Revenue]
Gross Profit	164.1	192.2	△ 28.1	△ 14.6	Energy: crude oil and gas prices declined Chemicals: prices and volume declined Mineral & Metal Resources: prices and volume declined
Selling, general and administrative expenses	△ 130.5	△ 139.9	9.4		[Gross Profit]
Gain (loss) on securities and other investments – net	2.9	17.5	△ 14.6		Energy: crude oil and gas prices declined Americas: Novus, lower methionine prices
Impairment loss of fixed assets	Δ 0.1	△ 0.4	0.3		
Gain (loss) on disposal or sales of fixed assets – net	0.1	12.9	Δ 12.8		[SG & A expenses] Impact of FX fluctuations, etc.
Other income (expense) - net	△ 8.3	Δ 1.6	△ 6.7		[Gain (loss) on securities and other investments - net]
Interest income and expense - net	Δ 5.1	Δ 4.0	Δ 1.1		Miscellaneous (FY2016) Gain on valuation on shares in Hutchison MediPharma
Dividend income	11.9	16.2	△ 4.3		(FY2016) Gain on sales of stakes in relation to automobile business [Impairment loss of fixed assets]
Share of Profit (Loss) of Investments Accounted for Using the Equity Method	50.7	59.9	△ 9.2		Miscellaneous
Profit before Income Taxes	85.7	152.8	△ 67.1	△ 43.9	【Gain (loss) on disposal or sales of fixed assets - net】 Miscellaneous
Income Taxes	△ 21.4	△ 48.0	26.6		(FY2016) Gain on sales of buildings in Japan
Profit for the Period Attributable to Non-controlling Interests	Δ 3.2	△ 7.9	4.7		[Other income (expense) - net]
Profit for the Period Attributable to Owners of the Parent	61.1	96.9	△ 35.8	△ 36.9	Exploration expenses (FY2016) Exploration expenses
Comprehensive Income for the Period		100.1	A 070 4		[Interest income and expense - net]
Attributable to Owners of the Parent	△ 184.3	192.1	△ 376.4	-	Same level as FY2016
EBITDA (*1)	145.1	193.5	△ 48.4	△ 25.0	[Dividend income] Dividend income from LNG projects declined
Forecasts					[Share of Profit (Loss) of Investments Accounted for Using the Equity Method] Dec.: JAL-MIMI, oil prices declined

Forecasts FY 2017

We maintain our profit forecast for the year ending March 31, 2017 attributable to owners of the parent of ¥200.0 billion announced together with the results of the year ended March 31, 2016. No updates have been made to this forecast.

(FY2016)LNG terminal in Mexico, change in lease accounting treatment

<Notes>

- \*1 Gross Profit + Selling, general and administrative expenses + Dividend income + Share of Profit (Loss) of Investments Accounted for Using the Equity Method
  - + Depreciation and amortization
- \*2 From the three-month period ended June 30, 2016, part of the food business and food & retail management business included in the Lifestyle Segment was transferred to the Chemicals Segment, and part of Americas Segment was transferred to the Lifestyle Segment. In accordance with this change, the operating segment information for the previous period has been restated to conform to the current period presentation.
- \*3 Cash flows from operating activities Changes in operating assets and liabilities

Operating	<bitda< th=""><th>&gt;</th><th></th><th><profit for<="" th=""><th>the Period</th><th>Attributable</th><th>to Owners of the Parent&gt;</th></profit></th></bitda<>	>		<profit for<="" th=""><th>the Period</th><th>Attributable</th><th>to Owners of the Parent&gt;</th></profit>	the Period	Attributable	to Owners of the Parent>
Segments (*2)	1Q (FY 2017)	1Q (FY 2016)	Increase/ Decrease	1Q (FY 2017)	1Q (FY 2016)	Increase/ Decrease	Summary of Increase/Decrease
Iron & Steel Products	1.9	3.6	Δ 1.7	1.5	2.2	△ 0.7	-Gestamp: decline in profit of Mexico and North America
Mineral & Metal Resources	30.2	30.5	△ 0.3	16.7	13.6	3.1	-Anglo Sur: adjustment for prior years and lower cost
Machinery & Infrastructure	21.3	28.7	△ 7.4	18.6	17.7	0.9	-Gaspetro: increase in profit on gas distribution business in Brazil
Chemicals	11.3	8.4	2.9	5.2	1.8	3.4	-Withdrawal from chlor-alkali business in US
Energy	34.3	73.4	△ 39.1	0.7	16.7	△ 16.0	-MOECO: decline in crude oil and gas prices and impact of FX -JAL-MIMI: decline in crude oil prices
Lifestyle	9.7	5.8	3.9	3.6	8.2	△ 4.6	-(FY 2016) Gain on sales of buildings in Japan -Multigrain: positive impact on deferred Tax
Innovation & Corporate Development	8.7	4.6	4.1	6.4	14.3	△ 7.9	–(FY2016) Gain on valuation on shares in Hutchison MediPharma
Americas	14.1	19.8	△ 5.7	6.0	9.2	△ 3.2	-Novus: lower methionine prices
Europe, the Middle East and Africa	1.3	1.9	△ 0.6	1.1	1.4	△ 0.3	
Asia Pacific	10.7	11.2	△ 0.5	6.1	6.3	△ 0.2	
Sub total	143.5	187.9	△ 44.4	65.9	91.4	△ 25.5	
All Other/Adjustments and Eliminations	1.6	5.6	△ 4.0	△ 4.8	5.5	△ 10.3	
Consolidated total	145.1	193.5	△ 48.4	61.1	96.9	△ 35.8	

Financial Position	June 2016	March 2016	Increase /Decrease	【Total assets】 Decreased in t	
Total assets	10,509.2	10,910.5	△ 401.3	equity method i due to FX, as w investments ma share prices.	
Total equity attributable to owners of the parent	3,137.6	3,379.7	△ 242.1	【Total equity a owners of the p	
Interest-bearing debt (less cash & cash equivalents)	3,124.8	3,215.0	△ 90.2	Decreased in T depreciation of well as financia at FVTOCI main share prices.	
Net DER	1.00	0.95	0.05		

Cash Flows	1Q (FY 2017)	1Q (FY 2016)
Operating Activities	39.5	174.1
Investing Activities	<u>△ 122.7</u>	△ 45.8
(Free Cash Flow)	△ 83.2	128.3
Financing Activities	168.5	△ 12.4
Core Operating Cash Flow(*3)	87.5	150.4

(Unit: Billions of Yen)

otal assets] creased in the investments in uity method investees and PPE to FX, as well as other estments mainly due to lower are prices.

otal equity attributable to ners of the parent] creased in T/A due to the oreciation of AUD and USD, as I as financial assets measured FVTOCI mainly due to lower

<reference></reference>
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Major Indicators	1Q (FY 2017)	1Q (FY 2016)	
Foreign Exchange (Yen/US\$: average)	108.53	121.73	
Foreign Exchange (Yen/A\$: average)	80.49	94.73	
Interests (YenTIBOR 3M average)	0.06%	0.17%	
Interests (US\$LIBOR 3M average)	0.66%	0.28%	
Consolidated Oil Price (US\$/bbl)	\$40/bbl	\$61/bbl	
	June 2016	March 2016	
Foreign Exchange (Yen/US\$: closing rate)	102.91	112.68	
Nikkei Average (closing price)	15,575.92	16,758.67	