A Cautionary Note on Forward-Looking Statements:
This material contains statements (including figures) regarding Mitsui & Co., Ltd. (“Mitsui”)’s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui’s management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements. These include, but are not limited to, (i) change in economic conditions that may lead to unforeseen developments in markets for products handled by Mitsui, (ii) fluctuations in currency exchange rates that may cause unexpected deterioration in the value of transactions, (iii) adverse political developments that may create unavoidable delays or postponement of transactions and projects, (iv) changes in laws, regulations, or policies in any of the countries where Mitsui conducts its operations that may affect Mitsui’s ability to fulfill its commitments, and (v) significant changes in the competitive environment. In the course of its operations, Mitsui adopts measures to control these and other types of risks, but this does not constitute a guarantee that such measures will be effective.
Overview of the Results for the Year Ended Mar/2014

During the year ended March 31, 2014, the global economy continued to recover, albeit moderately, amid drastic monetary easing among the advanced economies. During the second half of the year, clear differences have emerged in the economic circumstances of advanced and emerging economies, and the extent of recovery varies between countries and regions. We believe the global economic recovery will gradually gain momentum, driven by the strength of U.S. and other advanced economies.

- Net income attributable to Mitsui was ¥422.2 billion, an increase of ¥114.3 billion (37%) from the corresponding previous year.
- Despite one-time losses in associated companies, positive factors including gains from sales of securities and depreciation of the Japanese Yen, as well as increase in dividends received from LNG projects and recovery in trading activities of Chemicals and Iron & Steel Products contributed to the increase in net income.

![Graph showing net income and ROE for Mar/2012, Mar/2013, and Mar/2014]

<table>
<thead>
<tr>
<th>Mar/2012</th>
<th>Mar/2013</th>
<th>Mar/2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Income*</td>
<td>434.5</td>
<td>307.9</td>
</tr>
<tr>
<td>ROE</td>
<td>17.4%</td>
<td>10.6%</td>
</tr>
</tbody>
</table>

| Mar/2014 Forecast (Announced in Feb 2014) | ¥370.0 |

* In this presentation material, “net income” means “net income attributable to Mitsui & Co., Ltd.”
## Investments and Loans

- Total investments and loans for the year ended Mar/2014 were ¥1.01 trillion, in line with plan.
- Strategic divestitures totaled ¥305 billion, which lead to net cash outflow of ¥705 billion.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals</td>
<td>280</td>
<td>255</td>
<td>Acquisition and expansion of Australian iron ore mines, Automotive components, Caserones copper development</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td>280</td>
<td>290**</td>
<td>Hydro IPP in Brazil, Australian IPP/power &amp; gas retail, Rolling stock for leasing, Ships, Czech water business</td>
</tr>
<tr>
<td>Chemicals</td>
<td>40</td>
<td>40</td>
<td>Tank terminal expansion and Methanol production in U.S.</td>
</tr>
<tr>
<td>Energy</td>
<td>320</td>
<td>340</td>
<td>Onshore oil field development in Italy, Expansion of oil &amp; gas, Shale gas/oil development</td>
</tr>
<tr>
<td>Lifestyle</td>
<td>50</td>
<td>60</td>
<td>US Healthcare staffing, Intravenous products manufacturing in India, Senior facilities/housing in U.S.</td>
</tr>
<tr>
<td>Innovation &amp; Corporate Development</td>
<td>30</td>
<td>25</td>
<td>High-speed mobile service in Indonesia</td>
</tr>
<tr>
<td><strong>Gross Investments &amp; Loans</strong></td>
<td><strong>1,000</strong></td>
<td><strong>1,010</strong></td>
<td>Refinancing of FPSO, Egyptian/New Zealand oil field interests, Rolling stock for leasing, Mitsui Oil / QIWI shares</td>
</tr>
<tr>
<td><strong>Divestiture</strong></td>
<td><strong>▲170</strong></td>
<td><strong>▲305</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Net Cash Outflow</strong></td>
<td><strong>830</strong></td>
<td><strong>705</strong></td>
<td>*Progress made during January – March 2014 highlighted in blue. *<em>The planned investment of ¥66bn towards integrated logistics company VLI of Brazil in the year ended Mar/14 was deferred into the year ending Mar/15 (closing occurred on 14 April 2014).</em></td>
</tr>
</tbody>
</table>
Balance Sheets & Cash Flows

Balance Sheets

<table>
<thead>
<tr>
<th></th>
<th>Mar/2013</th>
<th>Mar/2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>4.6</td>
<td>4.4</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>2.5</td>
<td>2.6</td>
</tr>
<tr>
<td>Interest-bearing debt</td>
<td>*4.3 *(2.8)</td>
<td>*4.5 *(3.2)</td>
</tr>
<tr>
<td>Investments and other assets</td>
<td>5.7</td>
<td>6.6</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>3.2</td>
<td>3.6</td>
</tr>
<tr>
<td>Noncontrolling interests</td>
<td>0.3</td>
<td>0.3</td>
</tr>
<tr>
<td>Total assets</td>
<td>¥10.3</td>
<td>¥11.0</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>¥3.2</td>
<td>¥3.6</td>
</tr>
<tr>
<td>ROE</td>
<td>10.6%</td>
<td>12.5%</td>
</tr>
<tr>
<td>Net DER</td>
<td>0.89x</td>
<td></td>
</tr>
</tbody>
</table>

Cash Flows

- 12-months operating cash inflow was ¥521.5 billion, an increase of ¥60.1 billion compared with the corresponding previous year.

<table>
<thead>
<tr>
<th></th>
<th>Mar/2012</th>
<th>Mar/2013</th>
<th>Mar/2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating C/F</td>
<td>-438.2</td>
<td>-291.9</td>
<td>-183.0</td>
</tr>
<tr>
<td>Investment C/F</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Free C/F</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(¥ trillion)

(*) Figures in brackets in interest-bearing debt are “net interest-bearing debt”, which is interest-bearing debt minus cash and cash equivalents and time deposits.
Shareholder Return Policy for the Year Ended Mar/2014

- Annual dividend to be ¥59 per share
- Accordingly year-end dividend to be ¥34 per share (consolidated dividend payout ratio of 25%)

*Based on net income of ¥367.9 billion which excludes the impact of recognized subsequent events relevant to the settlement of the oil spill incident in the Gulf of Mexico.
Supplementary Information
## Net Income by Operating Segment

<table>
<thead>
<tr>
<th>Segment</th>
<th>Mar/2013**</th>
<th>Mar/2014</th>
<th>Change</th>
<th>Percentage Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Energy</strong></td>
<td><strong>307.9</strong></td>
<td><strong>422.2</strong></td>
<td>+18.1</td>
<td>+20%</td>
</tr>
<tr>
<td><strong>Iron &amp; Steel Products</strong></td>
<td><strong>197.0</strong></td>
<td><strong>26.6</strong></td>
<td>↓8.8</td>
<td>-4%</td>
</tr>
<tr>
<td><strong>Chemicals</strong></td>
<td><strong>15.8</strong></td>
<td><strong>15.8</strong></td>
<td>↓3.9</td>
<td>-20%</td>
</tr>
<tr>
<td><strong>Mineral &amp; Metal Resources</strong></td>
<td><strong>95.6</strong></td>
<td><strong>4.9</strong></td>
<td>↓26.6</td>
<td>-27%</td>
</tr>
<tr>
<td><strong>Lifestyle</strong></td>
<td><strong>19.2</strong></td>
<td><strong>26.6</strong></td>
<td>↓8.8</td>
<td>-4%</td>
</tr>
<tr>
<td><strong>Machinery &amp; Infrastructure</strong></td>
<td><strong>26.6</strong></td>
<td><strong>19.2</strong></td>
<td>↓7.4</td>
<td>-27%</td>
</tr>
<tr>
<td><strong>Innovation &amp; Corporate Development</strong></td>
<td><strong>4.9</strong></td>
<td><strong>19.2</strong></td>
<td>↑14.3</td>
<td>+149%</td>
</tr>
<tr>
<td><strong>All Others/Adjustments &amp; Eliminations</strong></td>
<td><strong>-8.8</strong></td>
<td><strong>-8.8</strong></td>
<td>0</td>
<td>0%</td>
</tr>
</tbody>
</table>

### Major Factors in Y-on-Y Changes (after tax basis)

#### Energy
- **Increase in dividend income from LNG projects: +35.0**
- **MEPME +15.3:** Higher oil production, lower costs, depreciation of JPY and asset sales
- **Gain on the sale of shares in Mitsui Oil: +10.3**
- **MEPAU -12.6:** Decline in production associated with refurbishment of its oil production facility
- **Decrease in reversal of deferred tax liabilities on undistributed retained earnings: -8.0**

#### Iron & Steel Products
- **Exchange gains on foreign exchange contracts for trade settlement**
- **Reversal effect of impairment loss on listed shares in an iron & steel company:** +5.2
- **Recovery in trading activities**

#### Chemicals
- **Gain on the sale of shares in Daicel +3.3**
- **Reversal effect of impairment loss on shares in Mitsui Chemicals +3.0**
- **Recovery in trading activities for petrochemical materials**

#### Overseas
- **Australian iron ore operations +9.1:** Depreciation of JPY and higher sales volume
- **Americas:** Sale of senior living facilities(MRE) +4.3
- **EMEA:** Sale of office building(MREE) +4.0

#### Mineral & Metal Resources
- **Australian iron ore operations +36.4**: Depreciation of JPY and higher sales volume
- **Impairment loss on MLCC (Caserones copper project company): -14.1**
- **Valepar -15.8:** Vale’s participation in the federal tax settlement (REFIS)
- **Reversal of deferred commitment fee (Codelco)**
- **MCH -3.9:** Impairment loss on undeveloped coal deposit

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* This segment’s holding portion

** Restated to conform with reorganization of business units
## Breakdown of Y-on-Y Change in Net Income
(Mar/2014 vs. Mar/2013)

### (¥ billion) (After tax basis)

**Approx. 422.2**

### Divestiture & Evaluation Profit/Loss

- **307.9**
  - **+ 9.0**
  - **- 8.0**

**One-Time Reversal Effect**

**307.9**

**- 8.0**

- **Divestitures of securities : -43.0**
  - VNC (equity dilution) -9.2
  - Mitsui Coca-Cola -6.1
  - Nihon Unisys -5.6
  - Inpex -4.3
  - IBH (equity dilution) -3.6
  - LME Holdings -3.4

- **Impairment losses : +52.0**
  - **Securities**
    - Iron & steel company +4.9
    - Mitsui Chemicals +3.0
    - Preferred shares of Valepar +2.9
    - Mitsui Sugar +1.9
  - **Valepar nickel and aluminum assets**

**One-Time Reversal Effect**

**9.0**

### Market & Commodity Prices

+ **63.0**

**Costs in Metals & Energy**

+ **11.0**

### Miscellaneous

+ **approx. 39.0**

- **Energy**
  - -3.0

- **Mineral & Metal Resources**
  - +14.0

### Costs in Metals & Energy

- **Energy**
  - -3.0

### Miscellaneous

- **Energy**
  - -3.0

- **Mineral & Metal Resources**
  - +14.0

Note: All figures for Mineral & Metal Resources and Energy on this page are stated on a global basis.

### Breakdown of Y-on-Y Change in Net Income
(Mar/2014 vs. Mar/2013)

**Mar/2013**

**Costs in Metals & Energy**

- **Iron Ore**
  - -1.0

- **Coal**
  - -15.0

- **Oil & Gas**
  - -2.0

- **Copper/Nickel**
  - -5.0

- **Forex**
  - +86.0

### Divestiture & Evaluation Profit/Loss

- **Sales volume increase : +8.0**
  - Mineral & Metal Resources +17.0
  - Energy -9.0

- **Reversal of DTL on undistributed R/E in relation to dividend income**: -4.0

- **Increase in dividends from LNG projects**

- **Improvement in macro economic environment**

### Divestiture & Evaluation Profit/Loss

- **-11.0**

- **-22.0**

- **-2.0**

- **-5.0**

- **+62.0**

- **+11.0**

- **+73.0**

- **+17.0**

### Miscellaneous

**Total**

<table>
<thead>
<tr>
<th></th>
<th>Yen vs. Functional currency</th>
<th>Functional currency vs. Revenue currencies</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Forex</strong></td>
<td>+86.0</td>
<td>-2.0</td>
<td>+84.0</td>
</tr>
<tr>
<td><strong>Energy</strong></td>
<td>+45.0</td>
<td>-10.0</td>
<td>+35.0</td>
</tr>
<tr>
<td><strong>Mineral &amp; Metal Resources</strong></td>
<td>+13.0</td>
<td>+16.0</td>
<td>+29.0</td>
</tr>
<tr>
<td><strong>Others</strong></td>
<td>+14.0</td>
<td>0</td>
<td>+14.0</td>
</tr>
</tbody>
</table>

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Appendix
### Operating Results for Mar/2014 (KPIs)

#### Major Factors in Y-on-Y Changes

<table>
<thead>
<tr>
<th>Component</th>
<th>Mar/2013</th>
<th>Mar/2014</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Profit</td>
<td>¥859.9 bn</td>
<td>+¥69.5 bn (+9%)</td>
<td></td>
</tr>
<tr>
<td>Increase in gross profit partially offset by increased selling, general and administrative expenses of overseas subsidiaries due to depreciation of JPY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Overseas</td>
<td>¥275.2 bn</td>
<td>+¥20.6 bn (+8%)</td>
<td></td>
</tr>
<tr>
<td>Increase in gross profit reflecting depreciation of JPY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Chemicals</td>
<td>¥173.7 bn</td>
<td>-¥2.5 bn (-1%)</td>
<td></td>
</tr>
<tr>
<td>Other Major Line Items that Affected Y-on-Y Changes on Net Income</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net Income</td>
<td>¥422.2 bn</td>
<td>+¥114.3 bn (+37%)</td>
<td></td>
</tr>
<tr>
<td>Increase in dividend income reflecting increase in dividends from Sakhalin II</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other expenses (pre-tax)</td>
<td>+¥17.5 bn</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commodity derivative trading business recorded improvement of +14.4 in the foreign exchange gains and losses corresponding to a decline in gross profit</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Other Major Line Items that Affected Y-on-Y Changes on Net Income

- Dividend income (pre-tax): +¥40.4
- LNG projects: +¥35.0
- Other expenses (pre-tax): +¥17.5
- Commodity derivative trading business recorded improvement of +14.4 in the foreign exchange gains and losses corresponding to a decline in gross profit
- Gain on sales of long-lived assets (pre-tax): +¥9.5
- Sales of interests in oil fields in Egypt and New Zealand: +¥6.2
- Impairment losses on securities (pre-tax): +¥8.4
- Valepar preferred shares: -¥9.5
- Investment in LNG project: -¥3.3
- Iron & steel company: -¥4.9
- Valepar preferred shares: -¥4.5
- Mitsui Chemicals: -¥3.0

### Operating Income

- Year on year increase of +¥20.6 billion (+8%) due to:
  - Mineral & Metal Resources: +¥32.2 billion
  - Overseas: +¥20.0 billion
  - Chemicals: +¥9.8 billion
  - Iron & Steel Products: +¥8.9 billion
  - Machinery & Infrastructure: +¥8.7 billion
  - Innovation & Corporate Development: -¥9.2 billion

### Equity in Earnings of Associated Companies

- Year on year decrease of -¥2.5 billion (-1%) due to:
  - Valepar: -¥15.8 billion
  - Impairment loss on MLCC (Caserones copper project): -¥14.1 billion
  - RRMC (iron ore mining company): +¥11.8 billion
  - Collahuasi: +¥8.6 billion
  - Japan Australia LNG (MIMI): +¥6.2 billion
  - MRMD: +¥3.3 billion

### Net Income

- Year on year increase of +¥114.3 billion (+37%) due to:
  - Dividend income (pre-tax): +¥40.4 billion
  - LNG projects: +¥35.0 billion
  - Other expenses (pre-tax): +¥17.5 billion
  - Commodity derivative trading business recorded improvement of +14.4 in the foreign exchange gains and losses corresponding to a decline in gross profit
  - Gain on sales of long-lived assets (pre-tax): +¥9.5 billion
  - Sales of interests in oil fields in Egypt and New Zealand: +¥6.2 billion
  - Impairment losses on securities (pre-tax): +¥8.4 billion

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Net Income for Year Ended Mar/2014 by Business Area
-Global Basis- (Reference*)

<table>
<thead>
<tr>
<th>Business Area</th>
<th>Mar/2013 Result***</th>
<th>Mar/2014 Result</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals</td>
<td>115.1 (-0.2)**</td>
<td>152.1 (24.9)**</td>
<td>37.0</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td>164.4</td>
<td>197.8</td>
<td>33.4</td>
</tr>
<tr>
<td>Chemicals</td>
<td>19.6</td>
<td>20.7</td>
<td>1.1</td>
</tr>
<tr>
<td>Energy</td>
<td>4.3</td>
<td>28.8</td>
<td>24.5</td>
</tr>
<tr>
<td>Lifestyle</td>
<td>20.7</td>
<td>26.3</td>
<td>5.6</td>
</tr>
<tr>
<td>Innovation &amp; Corporate Dev</td>
<td>14.9</td>
<td>5.8(1$ billion)</td>
<td>-9.1</td>
</tr>
<tr>
<td>All Others/Adjustments &amp; Eliminations</td>
<td>-15.4</td>
<td>-9.3</td>
<td>-6.1</td>
</tr>
</tbody>
</table>

* Global result by business area, including all overseas operations.
** Iron & Steel Products Segment in brackets.
*** Restated to conform with reorganization of business units.
Quarterly Net Income Results

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Forex rate (¥/US$)</td>
<td>85</td>
<td>79</td>
<td>83</td>
<td>100</td>
<td>100</td>
</tr>
<tr>
<td>Oil price (US$/bbl)</td>
<td>80</td>
<td>108</td>
<td>114</td>
<td>110</td>
<td>104*</td>
</tr>
</tbody>
</table>

* The annual average price applicable to FY Mar/2015 based on the premise that the crude oil price (JCC) will be maintained at US$102/bbl throughout FY Mar/2015.
Iron Ore Spot Price*  
(Reference)  

* Average of representative reference prices
Oil Price

US$/BBL
# Equity Share of Delivery (Results)

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Iron Ore (Mt)</strong></td>
<td>11.4</td>
<td>12.4</td>
<td>12.7</td>
<td>11.7</td>
<td>48.0</td>
<td>12.0</td>
<td>13.0</td>
<td>13.5</td>
<td>12.8</td>
<td>51.3</td>
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<tr>
<td>MIOD</td>
<td>7.0</td>
<td>7.6</td>
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<td>6.3</td>
<td>28.6</td>
<td>7.4</td>
<td>8.1</td>
<td>8.0</td>
<td>6.9</td>
<td>30.4</td>
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<td>MII</td>
<td>1.1</td>
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<td>1.1</td>
<td>4.2</td>
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<td>Vale**</td>
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<td>3.6</td>
<td>4.2</td>
<td>4.2</td>
<td>15.3</td>
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<tr>
<td><strong>Coal (Mt)</strong></td>
<td>2.5</td>
<td>2.5</td>
<td>2.6</td>
<td>2.0</td>
<td>9.6</td>
<td>2.5</td>
<td>2.7</td>
<td>2.8</td>
<td>2.8</td>
<td>10.7</td>
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<td>MCH</td>
<td>2.1</td>
<td>2.2</td>
<td>2.3</td>
<td>1.7</td>
<td>8.3</td>
<td>2.1</td>
<td>2.3</td>
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<td>9.1</td>
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<tr>
<td>BMC**</td>
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<td>0.4</td>
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<td>1.3</td>
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<td>0.4</td>
<td>0.4</td>
<td>0.4</td>
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<tr>
<td><strong>Coking Coal</strong></td>
<td>1.9</td>
<td>1.8</td>
<td>1.8</td>
<td>1.4</td>
<td>7.0</td>
<td>1.6</td>
<td>1.7</td>
<td>1.9</td>
<td>1.7</td>
<td>7.0</td>
</tr>
<tr>
<td><strong>Thermal Coal</strong></td>
<td>0.5</td>
<td>0.7</td>
<td>0.8</td>
<td>0.6</td>
<td>2.6</td>
<td>0.8</td>
<td>1.0</td>
<td>0.9</td>
<td>1.0</td>
<td>3.7</td>
</tr>
<tr>
<td><strong>Copper (Kt)</strong></td>
<td>11.1</td>
<td>10.9</td>
<td>12.5</td>
<td>20.0</td>
<td>54.4</td>
<td>21.2</td>
<td>23.6</td>
<td>31.2</td>
<td>32.3</td>
<td>108.3</td>
</tr>
</tbody>
</table>

* Preliminary figures for coal  
** Vale, BMC and Copper ; 1Q: Result of Jan-Mar, 2Q: Result of Apr-Jun, 3Q: Result of Jul-Sep, 4Q: Result of Oct-Dec  
*** Including 5% equity share of Vale  
※Figures may not add up due to rounding.
Equity Share of Production (Announced in May 2014)

**Iron ore***

<table>
<thead>
<tr>
<th>Mar/13 Result</th>
<th>Mar/14 Result</th>
<th>Mar/15 (Est.)</th>
<th>Mar/16 (Est.)</th>
<th>Mar/17 (Est.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>48.2</td>
<td>50.9</td>
<td>54</td>
<td>58</td>
<td>61</td>
</tr>
</tbody>
</table>

*(Mt/Year)*

**Oil/Gas**

<table>
<thead>
<tr>
<th>Mar/13 Result</th>
<th>Mar/14 Result</th>
<th>Mar/15 (Est.)</th>
<th>Mar/16 (Est.)</th>
<th>Mar/17 (Est.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>252</td>
<td>243</td>
<td>263</td>
<td>261</td>
<td>276</td>
</tr>
</tbody>
</table>

*(Kbbl/Day)*

**Copper***

<table>
<thead>
<tr>
<th>Mar/13 Result</th>
<th>Mar/14 Result</th>
<th>Mar/15 (Est.)</th>
<th>Mar/16 (Est.)</th>
<th>Mar/17 (Est.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>53.7</td>
<td>110.1</td>
<td>123</td>
<td>135</td>
<td>139</td>
</tr>
</tbody>
</table>

*(Kt/Year)*

**Coal***

<table>
<thead>
<tr>
<th>Mar/13 Result</th>
<th>Mar/14 Result</th>
<th>Mar/15 (Est.)</th>
<th>Mar/16 (Est.)</th>
<th>Mar/17 (Est.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>9.7</td>
<td>10.4</td>
<td>12</td>
<td>14</td>
<td>15</td>
</tr>
</tbody>
</table>

*(Mt/Year)*

---

*Including 5% equity share of vale

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*Including 5% equity share of vale from Mar/15
As of March 31, 2014

Major Projects in Mineral & Metal Resources Business

[Map of major projects with various locations and minerals indicated]

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Upstream • Midstream Assets in Energy Business

As of March 31, 2014

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As of March 31, 2014

Upstream-Midstream Assets (Natural Gas/LNG/Oil)

<table>
<thead>
<tr>
<th>Natural gas/LNG Project</th>
<th>Oil Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australia: Laverda*1 and 23 other permits (MEPAU)</td>
<td>USA: Eagle Ford Shale (MEPTX)*2</td>
</tr>
<tr>
<td>New Zealand: PEP50119 and PEP54863 (MEPAU)</td>
<td>Australia: Marcellus Shale (MEPUSA)*2</td>
</tr>
<tr>
<td>Papua New Guinea: PPL426 (MEPAU)</td>
<td>Eagle Ford Shale (MEPTX)*2</td>
</tr>
<tr>
<td>Thailand: Block L10/43,L20/L50 and 3 other permits (MOECO)</td>
<td>Cameroon LNG (MEPAU)</td>
</tr>
<tr>
<td>Vietnam: Blocks B&amp;48/95, 52/97*1 (MOECO)</td>
<td>Meridian CBM (MEPAU)</td>
</tr>
<tr>
<td>Cambodia: Block A (MOECO)</td>
<td>Browse LNG (JAL-MIMI)</td>
</tr>
<tr>
<td>Indonesia: Merangin I, Tuna, West Papua I/II/III (MOECO)</td>
<td>Mozambique: Area1*1</td>
</tr>
<tr>
<td>Myanmar: M3 (MOECO)</td>
<td>(MEPMOZ)</td>
</tr>
<tr>
<td>Poland: Poland Shale (MEPPOL)</td>
<td>USA: Marcellus Shale (MEPUSA)</td>
</tr>
<tr>
<td>Norway: PL475/PL475D (MOECO)</td>
<td>Eagle Ford Shale (MEPTX)</td>
</tr>
<tr>
<td>Yemen: Block 7 (MEPMO)</td>
<td>Qatar: Qatargas 1 LNG (MILNED)</td>
</tr>
<tr>
<td>Libya: Block 201 (MOECO)</td>
<td>Qatargas 3 LNG (Mitsui Qatargas 3)</td>
</tr>
<tr>
<td>Mozambique: Area1*1 (MEPMOZ)</td>
<td>Oman: NOGJV (MEPME)</td>
</tr>
<tr>
<td>Ghana: Keta (MEPGK)</td>
<td>Oman LNG (MITLI)</td>
</tr>
<tr>
<td></td>
<td>Abu Dhabi: Abu Dhabi LNG (MITLI)</td>
</tr>
<tr>
<td></td>
<td>Equatorial Guinea: Equatorial Guinea LNG (MITLI)</td>
</tr>
<tr>
<td></td>
<td>United Kingdom: Britannia (MEPUK)</td>
</tr>
</tbody>
</table>

- *1 Proved undeveloped
- *2 Partly in production

USA: Sakhalin II LNG (Sakhalin Energy)
Australia: NWS LNG (JAL-MIMI), Casino/Henry/Netherby, Meridian CBM (MEPAU)
New Zealand: Kupe (MEPAU)
Indonesia: Tangguh LNG (KG Berau/KG Wiriagar)
USA: Marcellus Shale (MEPUSA), Eagle Ford Shale (MEPTX)
Qatar: Qatargas 1 LNG (MILNED), Qatargas 3 LNG (Mitsui Qatargas 3)
Oman: NOGJV (MEPME), Oman LNG (MITLI), Abu Dhabi: Abu Dhabi LNG (MITLI)
Equatorial Guinea: Equatorial Guinea LNG (MITLI), United Kingdom: Britannia (MEPUK)
Major Investments in Iron & Steel Products Business

As of March 31, 2014

Stami
GEG(Holdings)
Euro-Mit Staal
Mi-King S.R.O.
Mi-King Limited
Indian Steel
Mahindra Sanyo Special Steel
Thai Tin Plate
SIAM United Steel
SIAM Yamato Steel
Bangkok Coil Center

Wuhan Yorozu Bao Mit Automotive
Guangzhou Ribao Steel Coil Center
Guangzhou Pacific Tinplate
Yorozu Bao Mit Automotive
J/V with Bao Steel Group (14)
Yantai Fuji Mitsui Automotive
Changchun Fam Steel

Gestamp Operations in Americas
(Plants Location: USA 6, Mexico 3, Brazil 4, Argentina 2)

Seymour Tubing
PK-USA
Champions Pipe & Supply

Severstal-SMC-Vsevolozhsk

Stami

● Major domestic subsidiaries
▲ Processor
■ Manufacturer
◆ Distributor

Major Domestic Group Companies
Mitsui & Co. Steel
Mitsui Bussan Kozai Hanbai
MBK Steel Products West

Steel Technologies
(Service Center Location: USA 14, Canada 2, Mexico 7)

VINA Kyoei Steel
Bright Steel Service Centre
Regency Steel Asia
PT MICS Steel Indonesia

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As of March 31, 2014

Portfolio of IPP (Independent Power Producer) Business

Net Generation Capacity (Mitsui’s Share): 8.5GW
(Gross Capacity: 35GW)

Mitsui’s Portfolio

- Hazelwood (Coal) 469MW
- Synergy (Gas/Oil) 111MW
- Pelican Point (Gas) 136MW
- Canunda (Wind) 13MW
- Kwinana (Gas) 25MW
- Loy Yang B (Coal) 308MW
- Bald Hills (Wind) 107MW

Canadian RE Portfolio 204MW
(Wind 10 assets, Solar 2 assets)
(1 assets are under construction)

- Astoria I (Gas) 118MW
- Brazos (Wind) 80MW
- Saltillo(Gas) 99MW
- Rio Bravo II (Gas) 198MW
- Rio Bravo III(Gas) 198MW
- Rio Bravo IV(Gas) 200MW
- Altamira II (Gas) 198MW

Eco Electrica (Gas) 79MW

- Valladolid (Gas) 263MW
- Bii Stiu (Wind) 82MW
- Santo Domingo (Wind) 80MW
- Jirau (Hydro) 750MW

IPM (UK) Power’s portfolio
- Gulf Electric (Gas/Biomass) 19MW
- Nam Ngum 2 (Hydro) 14MW
- Hazen (Coal) 15MW
- Juneda Solar (Solar) 1MW
- Spanish Hydro (Hydro) 24MW
- Indian Queens (Oil) 35MW
- Sallend (Gas) 300MW
- Rugeley (Coal) 263MW
- Deeside (Gas) 125MW
- First Hydro (Pumped Storage) 522MW
- Derwent (Gas) 21MW
- Zajaczkowo (Wind) 24MW
- ISAB (Syngas/Solar) 78MW

IPM Eagle’s portfolio
- Ras Laffan (Gas) 273MW
- Limn Al Nur I (Gas) 132MW
- Amman East (Gas) 148MW
- Jordan IPP 4 (Oil etc.) 96MW
- Avon (Diesel) 168MW
- Dedisa (Diesel) 84MW

MT Falcon’s portfolio
- Haneda (Solar) 1MW
- Hikinada (Wind) 2MW
- Ichihara (Biomass) 7MW
- Matsushima (Solar) 4MW
- Yonago (Solar) 21MW
- Tahara (Solar/Wind) 8MW
- Izumotsu (Solar) 10MW
- Tomatho Abira (Solar) 56MW
- Hamada (Wind) 24MW
- Arai/Miike (Solar) 21MW

IPAH’s portfolio
- Hezhou (Coal) 500MW
- Gulf Electric (Gas/Biomass) 19MW
- Palton 1 (Coal) 498MW
- Palton 3 (Coal) 330MW

Other
- Eco Electrica (Gas) 79MW
- Saltillo (Gas) 99MW
- Rio Bravo II (Gas) 198MW
- Rio Bravo III (Gas) 198MW
- Rio Bravo IV (Gas) 200MW
- Altamira II (Gas) 198MW
- Vale (Wind) 80MW
- Sant Diego (Wind) 80MW
- Jirau (Hydro) 750MW
Portfolio of Automotive-Related Business

As of March 31, 2014

Transfreight Automotive Logistics Europe

Toyota Motor Manufacturing Turkey

India Yamaha Motor Private

Hino Motors Sales

AMY, AMT Russia

Mitsui Automotive Thailand

Hino Motors Sales (Thailand)

Hino Motors Manufacturing (Thailand)

BAF (Thailand)

Sollers-Bussan

Kobe Aluminum Automotive Product (China)

Transfreight China Logistics

Kuotu Motors

Toyota Motor Philippines

Toyota Manilla Bay Corporation

LEXUS Manila

Daikin / Perodua Auto Corporation

Busan Auto Finance

Yamaha Indonesia Motor Manufacturing

Busan Auto Finance (India)

Transsystem Logistics International

Transfreight Automotive Logistics Europe

Toyota Canada

Transfreight Inc.

Kobe Aluminum Automotive Product

Transfreight, LLC.

Hino Motors Sales USA

Hino Motors Manufacturing Mexico

Transfreight Mexico

Hino Motors Sales Mexico

Toyota de Colombia

Toyota del Peru

Toyota Chile

Mitsui Automotriz

Mitsui Auto Finance Peru

O Veloce Logistica

O Penske Automotive Group

O Hino Motors Manufacturing Colombia

O Mitsubishi

O Toyota

O Others, Various

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Other Major Machinery & Infrastructure Business

As of March 31, 2014

<Infrastructure Projects>
- Energy & Basic Industries
- Water (WS: Water Supply, WW: Waste Water Treatment)
- Logistic & Social Infrastructure

<Integrated Transportation Systems>
- Construction Machinery
- Ship
- Aerospace
- Transportation

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Major Investments in Trading Business in Chemical Business

As of March 31, 2014

- ITC Rubis Terminal Antwerp
- Mitsui Plastics Trading (Shanghai)
- Siam Tank Terminals
- Daiichi Tanker
- Mitsui Bussan Chemicals
- Mitsui Bussan Agro Business
- Mitsui Bussan Frontier
- Mitsui & Co. Plastics
- Mitsui Bussan Frontier (China)
- Intercontinental Terminals Company
- Anagra

▲ Basic chemicals
○ Agricultural chemicals
□ Performance materials and advanced materials
Major Investments in Manufacturing Business in Chemical Business

As of March 31, 2014

- Methanol and Olefins
- Chlor-alkali
- Aromatics and Industrial chemicals
- Green and Specialty chemicals
- Agricultural chemicals
- Performance materials and advanced materials

- HI-BIS
- Daito Chemical Industries
- Soda Aromatic
- Honshu Chemical Industry
- Daiho Chemical Industries
- Prime Evolute Singapore (start up from 2015)
- P.T. Standard Toyo Polymer
- Onslow Salt
- Shark Bay Salt
- International Methanol Company
- Pialloy Mtd
- TRI (Poland)
- Riken Thailand
- LABIX
- Palm Oleo
- Santa Vitória Açúcar e Álcool Ltda
  (start up from 2014)
- Compañía Minera Miski Mayo S.R.L.
  (Mitsui Bussan Fertilizer Resources)
- Brio Methanol
  (start up from 2015)
- Certis
- Prime Evolute Singapore
  (start up from 2015)
- Fairway Methanol
- Advancen International
- Bioamber Sarnia
  (start up from 2015)
- Advanced Composites
- Dow Mitsui Chlor-Alkali
- Advanced Composites
- Bioamber Sarnia
  (start up from 2015)
- Riken Thailand
- Pialloy Mtd
- TR (Poland)
- Palm Oleo
- Honshu Chemical Industry
- Daiho Chemical Industries
- Prime Evolute Singapore
  (start up from 2015)
- P.T. Standard Toyo Polymer
- Onslow Salt
- Shark Bay Salt
- International Methanol Company
- Pialloy Mtd
- TRI (Poland)
- Riken Thailand
- LABIX
- Palm Oleo
- Santa Vitória Açúcar e Álcool Ltda
  (start up from 2014)
- Compañía Minera Miski Mayo S.R.L.
  (Mitsui Bussan Fertilizer Resources)
Major Overseas Investments
in Food Resources and Food Products & Services

As of March 31, 2014

Resources
Materials
Distribution
Retail

- Sodrugestvo Group
  - Grain origination

- BUSSAN BEIJING LOGISTICS ENTERPRISE
  - Grain merchandising

- NEW MIT ENTERPRISE
  - Grain merchandising

- Allied Pacific
  - Shrimp farming

- MCC LOGISTICS KOREA
  - Transportation Service

- New Nine Business Development
  - Retailer-Commodities

- Mith Phu Seafood
  - Shrimp Processing

- The Kumphawapi Sugar
  - Cane sugar

- KASET PHOL SUGAR
  - Cane sugar

- Khonburi Sugar Public
  - Cane sugar

- United Grain
  - Grain origination

- WILSEY FOODS
  - Ventura Foods
    - Edible oil products

- Multigrain
  - Grain origination

- Sodrugestvo Group
  - Grain origination

- Plum Grove
  - Grain origination

- SLC-MIT Empreendimentos Agrícolas
  - Production

- Multiexport Pacific Farms
  - Trout salmon farming

- Synlait
  - Dairy products

- Mitsui Alimentos
  - Coffee products

- Multigrain Argentina
  - Grain origination

- United Grain
  - Grain origination

- Wangsa Mujur
  - Palm plantation

- New Nine Business Development
  - Retailer-Commodities

- Minh Phu Seafood
  - Shrimp Processing

- Multigrain
  - Grain origination

- Agricola Xingu
  - Production

- Multiexport Pacific Farms
  - Trout salmon farming

- Sodrugestvo Group
  - Grain origination

- Plum Grove
  - Grain origination

- SLC-MIT Empreendimentos Agrícolas
  - Production

- Multiexport Pacific Farms
  - Trout salmon farming

- Mitsui Alimentos
  - Coffee products
Major Investments in Consumer Service Business

As of March 31, 2014

- **Medical & healthcare**
  - IHH Healthcare (Hospitals, healthcare) [Malaysia]
  - Acibadem (Hospitals, healthcare) [Turkey]
  - BAIKALKAYA LESNAYA KOMPANIYA (BLK) (Housing materials) [Russia]
  - T.M. BAIKAL (Housing materials) [U.K.]
  - IHH Healthcare (Hospitals, healthcare) [Malaysia]
  - TOTO India (Housing materials)
  - MBK Real Estate Europe (Office Building) [U.K.]
  - Acibadem (Hospitals, healthcare) [Turkey]
  - MISTER DONUT KOREA (Franchise) [Rep. of Korea]

- **Real estate**
  - MBK Real Estate Europe (Office Building) [U.K.]
  - MBK Real Estate Europe (Office Building) [U.K.]
  - Paul Stuart (Fashion brand) [U.S.]
  - TAINAN ENTERPRISES (Apparel production) [Taiwan]
  - TOTO DALIAN (Housing materials)

- **Services**
  - MBK Real Estate Europe (Office Building) [U.K.]
  - NovaQuest Capital Management Support for development and sales of pharmaceuticals
  - TAINAN ENTERPRISES (Apparel production) [Taiwan]
  - The Delta Companies (Staffing) [U.S.]
  - The CSL Companies (Staffing) [U.S.]
  - MBK Real Estate (Residence and senior living property) [U.S.]
  - MITSUI BUSSAN PACKAGING (Pulp and paper)
  - ALCAÑIZ (Artificial leather production) [Italy]

- **Housing & industrial materials**
  - Alcantara (Artificial leather production) [Italy]
  - TOTO DALIAN (Housing materials)
  - MITSUI BUSSAN PACKAGING (Pulp and paper)
  - Bussan Real Estate (Office Building)
  - Aim Services (Contract food services)

- **Fashion**
  - Alcantara (Artificial leather production) [Italy]
  - Alta Moda (Apparel OEM)
  - E-Fashion (Fashion e-commerce)
  - TAINAN ENTERPRISES (Apparel production)
  - Tokyo Fashion (Fashion e-commerce, apparel production and sales)
  - Mitsubishi Bussan Woodchip Oceania (Woodchips) [Australia]
  - Mitsui Bussan Woodchip South America (Woodchips) [Chile]
  - MicroBiopharm Japan (Pharmaceutical: CMO)
  - Bussan Real Estate (Office Building)
  - Sumisho & MitsuiBussan KENZAI (Housing materials)
  - Mitsui & Co.Facilities(facility management services)
  - MITSUI BUSSAN PACKAGING (Pulp and paper)
  - MITSUI BUSSAN PACKAGING (Pulp and paper)
  - QVC Japan (TV shopping)
  - World Hi-Vision Channel (BS broadcasting)