A Cautionary Note on Forward-Looking Statements:

This material contains statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui")'s corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui’s management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements. These include, but are not limited to, (i) change in economic conditions that may lead to unforeseen developments in markets for products handled by Mitsui, (ii) fluctuations in currency exchange rates that may cause unexpected deterioration in the value of transactions, (iii) adverse political developments that may create unavoidable delays or postponement of transactions and projects, (iv) changes in laws, regulations, or policies in any of the countries where Mitsui conducts its operations that may affect Mitsui's ability to fulfill its commitments, and (v) significant changes in the competitive environment. In the course of its operations, Mitsui adopts measures to control these and other types of risks, but this does not constitute a guarantee that such measures will be effective.
Overview of the Results for 6-month Period Ended Sep/2013

The global economy has recovered at a moderate pace supported by solid economic growth in Japan, U.S. and China. Commodity prices have remained relatively stable due to easing concerns on China’s hard landing scenario.

✔ Net Income attributable to Mitsui for the first half was ¥197.2 billion, an increase of ¥28.9 billion from the corresponding period of the previous year.

✔ Weaker commodity prices and one-time losses were outweighed by positive factors including depreciation of the Japanese yen, increase in iron ore/oil/gas production volumes, increase in dividends received from LNG projects, recovery in trading activities of Chemicals and Iron & Steel Products as well as solid automobile sales.

* In this presentation material, “net income” means “net income attributable to Mitsui & Co., Ltd.”
Investments and Loans

- Investments and loans for the first half were ¥550 billion, in line with the full year plan.
- Strategic divestitures totaled ¥110 billion. As a result net cash outflow was ¥440 billion.

<table>
<thead>
<tr>
<th>Business Area</th>
<th>Plan Mar/2014</th>
<th>Result Mar/2014 1H (¥ billion)</th>
<th>Major Projects</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals</td>
<td>280</td>
<td>195</td>
<td>Acquisition and expansion of Australian iron ore mines, Automotive components,</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Caserones copper development</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td>280</td>
<td>95</td>
<td>Czech water business, Urban development of smart city, Rolling stock leasing</td>
</tr>
<tr>
<td>Chemicals</td>
<td>40</td>
<td>15</td>
<td>Tank terminal expansion in U.S.</td>
</tr>
<tr>
<td>Energy</td>
<td>320</td>
<td>205</td>
<td>Onshore oil field in Italy, Shale gas/oil development, Expansion of oil &amp; gas</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>and coal</td>
</tr>
<tr>
<td>Lifestyle</td>
<td>50</td>
<td>30</td>
<td>Intravenous products in India manufacturing, Salmon farming in Chile</td>
</tr>
<tr>
<td>Innovation &amp; Corporate Development</td>
<td>30</td>
<td>10</td>
<td>Logistics facility in Japan</td>
</tr>
<tr>
<td>Gross Investments &amp; Loans</td>
<td>1,000</td>
<td>550</td>
<td>Refinancing of FPSO project, Sale of shares, European real estate, U.S. Ethanol</td>
</tr>
<tr>
<td>Divestiture</td>
<td>▲170</td>
<td>▲110</td>
<td>*Progress during July-September 2013 in blue</td>
</tr>
<tr>
<td>Net Cash Outflow</td>
<td>830</td>
<td>440</td>
<td></td>
</tr>
</tbody>
</table>

(¥ billion)
Balance Sheets & Cash Flows

Balance Sheets

(¥ trillion)

<table>
<thead>
<tr>
<th></th>
<th>Mar/2013</th>
<th></th>
<th>Sep/2013</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td>4.6</td>
<td>Other</td>
<td>4.4</td>
<td>Other</td>
</tr>
<tr>
<td>assets</td>
<td></td>
<td>liabilities</td>
<td></td>
<td>liabilities</td>
</tr>
<tr>
<td>2.5</td>
<td></td>
<td></td>
<td>2.3</td>
<td></td>
</tr>
<tr>
<td>Investments and other assets</td>
<td>5.7</td>
<td>Interest-bearing debt *(2.8)</td>
<td>6.0</td>
<td>Interest-bearing debt *(3.1)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>4.3</td>
<td></td>
<td>4.4</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
<td>3.2</td>
<td></td>
<td>3.4</td>
<td></td>
</tr>
<tr>
<td>Noncontrolling interests</td>
<td>0.3</td>
<td></td>
<td>0.3</td>
<td></td>
</tr>
</tbody>
</table>

Total assets ¥10.3
Shareholders’ equity ¥3.2
Net DER 0.89x

Total assets ¥10.4
Shareholders’ equity ¥3.4
Net DER 0.91x

(*) Figures in brackets in interest-bearing debt are “net interest-bearing debt”, which is interest-bearing debt minus cash and cash equivalents and time deposits.

Cash Flows

First half operating cash inflow was ¥276.6 billion, an increase of ¥49.5 billion compared with the same period of the previous year.

Cash Flows

(¥ billion)

(12 months period)

Mar/2013

<table>
<thead>
<tr>
<th>(¥ billion)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating C/F</td>
</tr>
<tr>
<td>Investment C/F</td>
</tr>
<tr>
<td>Free C/F</td>
</tr>
</tbody>
</table>

Sep/2012  Sep/2013
(6 months period)

<table>
<thead>
<tr>
<th>(¥ billion)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating C/F</td>
</tr>
<tr>
<td>Investment C/F</td>
</tr>
<tr>
<td>Free C/F</td>
</tr>
</tbody>
</table>
Net Income Forecast
Year Ending March 2014
Net Income Forecast for Year Ending March 2014

- Full year net income forecast remains unchanged at ¥370 billion.
- Despite the one-time losses recorded in Mineral & Metal Resources, increases expected in Energy etc.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1H</td>
<td>1H</td>
<td></td>
</tr>
<tr>
<td>Crude Oil / JCC</td>
<td>¥1.9 bn (US$1/bbl)</td>
<td>105</td>
<td>108</td>
</tr>
<tr>
<td>Crude Oil / Consolidated</td>
<td>¥2.2 bn (US$1/ton)</td>
<td>105</td>
<td>108</td>
</tr>
<tr>
<td>Iron Ore</td>
<td>¥0.6 bn (US$100/ton)</td>
<td>7,413</td>
<td>124.8</td>
</tr>
<tr>
<td>Copper</td>
<td>¥1.9 bn (¥1/USD)</td>
<td>96.83</td>
<td>7,537</td>
</tr>
<tr>
<td>AUD</td>
<td>¥1.9 bn (¥1/AUD)</td>
<td>91.47</td>
<td>7,500</td>
</tr>
<tr>
<td>BRL</td>
<td>¥0.4 bn (¥1/BRL)</td>
<td>42.47</td>
<td>44.94</td>
</tr>
</tbody>
</table>

Estimated effect on net income for the Year Ending Mar/2014 (Announced in May 2013)

Commodity Price

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Price</th>
<th>Effect on Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>Crude Oil / JCC</td>
<td>¥1.9 bn (US$1/bbl)</td>
<td>105</td>
</tr>
<tr>
<td>Crude Oil / Consolidated</td>
<td>¥2.2 bn (US$1/ton)</td>
<td>105</td>
</tr>
<tr>
<td>Iron Ore</td>
<td>¥0.6 bn (US$100/ton)</td>
<td>7,413</td>
</tr>
<tr>
<td>Copper</td>
<td>¥1.9 bn (¥1/USD)</td>
<td>96.83</td>
</tr>
<tr>
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<td>91.47</td>
</tr>
<tr>
<td>BRL</td>
<td>¥0.4 bn (¥1/BRL)</td>
<td>42.47</td>
</tr>
</tbody>
</table>

Full year net income forecast remains unchanged at ¥370 billion.
Despite the one-time losses recorded in Mineral & Metal Resources, increases expected in Energy etc.

(1) Oil price trend is reflected in net income with a 0-6 month time lag, and Consolidated oil price is calculated on such basis.
(2) Year ending Mar/2014: 1-3 month time lag: 52%, without lag: 18%
(6) Impact of currency fluctuation on net income of overseas subsidiaries and associated companies (denominated in functional currency) against JPY. Depreciation of JPY has the effect of increasing the net income through the conversion of net income of overseas subsidiaries and associated companies (denominated in functional currency) into JPY. Impact of currency fluctuation between their functional currencies and revenue currencies and exchange hedging are not included.
Annual Dividend for the Year Ending Mar/2014

- Minimum dividend payout ratio to be maintained at 25% of consolidated net income, the target set forth in the current Medium-term Management plan.
- Assuming the annual consolidated net income will be ¥370 billion for the year ending March 2014, envisaged annual dividend is ¥51/share including an interim dividend of ¥25/share.
Supplementary Information
Net Income by Operating Segment

**Major Factors in Y-on-Y Changes (after tax basis)**

**Energy**
- Increase in dividend income from LNG projects: +¥15.7
- MEPME: Increase reflecting higher oil production volume and depreciation of JPY
- Japan Australia LNG (MIMI): Increase reflecting higher production volume and depreciation of JPY
- MEPAU -11.0: Decline in production associated with overhauling of its oil production facility
- MCH -4.0*: Decline in coal prices

**Chemicals**
- Reversal effect of impairment loss on shares in Mitsui Chemicals: +¥3.0
- Gain on the sale of shares in Daicel: +¥3.3
- Recovery of underperforming trading activities for petrochemical materials

**Iron & Steel Products**
- Exchange gains on foreign exchange contracts for trade settlement
- Recovery of underperforming trading activities
- Reversal effect of impairment loss on listed shares in an iron & steel company: +1.0

**Innovation & Corporate Development**
- Reversal effect of gain on sales of shares in Nihon Unisys: -¥5.6

**Mineral & Metal Resources**
- Impairment loss on MLCC (Caserones copper project company): -¥14.1
- MRMD -6.0: Restructuring cost in scrap metal recycling business
- Valepar -4.0: Depreciation of JPY offset by absence of reversal of deferred tax liabilities and decline in iron ore prices
- MIOD +11.3*, MII +3.0*: Depreciation of JPY and higher iron ore sales volume
- SUMIC: Improvement due to dilution of ownership interest in VNC

* This segment’s holding portion

```
<table>
<thead>
<tr>
<th>Segment</th>
<th>Sep/2012</th>
<th>Sep/2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy</td>
<td>168.3</td>
<td>197.2</td>
</tr>
<tr>
<td>Chemicals</td>
<td>50.2</td>
<td>44.7</td>
</tr>
<tr>
<td>Iron &amp; Steel Products</td>
<td>78.9</td>
<td>94.0</td>
</tr>
<tr>
<td>Innovation &amp; Corporate Dev</td>
<td>5.6</td>
<td>8.0</td>
</tr>
<tr>
<td>Mineral &amp; Metal Resources</td>
<td>6.6</td>
<td>28.2</td>
</tr>
<tr>
<td>Overseas</td>
<td>25.1</td>
<td>0.8</td>
</tr>
<tr>
<td>Lifestyle</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td></td>
<td></td>
</tr>
<tr>
<td>All Others/Adjustments</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
```

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**Breakdown of Y-on-Y Change in Net Income**  
(Sep/2013 vs. Sep/2012)  

<table>
<thead>
<tr>
<th>Category</th>
<th>Sep/2012</th>
<th>Sep/2013</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-Time Reversal Effect</td>
<td>+4.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Divestiture &amp; Evaluation Profit/Loss</td>
<td>-18.0</td>
<td>+29.0</td>
<td></td>
</tr>
<tr>
<td>Market &amp; Commodity Prices</td>
<td>-6.0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>197.2</td>
<td>approx. +20.0</td>
<td></td>
</tr>
</tbody>
</table>

**Note:** All figures for Mineral & Metal Resources and Energy on this page are stated on a global basis.

Sep/2012:
- Divestitures of securities: +3.0  
  - Nihon Unisys -5.6  
  - IHH -3.6 (equity dilution), etc.
- Impairment losses of Securities: +3.0  
  - Mitsui Chemicals +1.7  
  - Mitsui Sugar +1.9  
  - Iron & steel company +1.7  
  - Preferred shares of Valepar +1.6, etc.
- Overseas IPP business MtM etc.: +3.0

Sep/2013:
- Improvements in Macro Economic Environment: +3.0
- Sales volume increase: +14.0  
  - Energy: +14.0  
  - Mineral & Metal Resources: +6.0
- Divestitures of securities: +14.0  
  - Nihon Unisys -5.6  
  - IHH -3.6 (equity dilution), etc.
- Impairment losses of Securities: +13.0  
  - Mitsui Chemicals +3.0  
  - Mitsui Sugar +1.9  
  - Iron & steel company +1.7  
  - Preferred shares of Valepar +1.6, etc.
- Overseas IPP business MtM etc.: +3.0

**Breakdown of Y-on-Y Change in Net Income (Sep/2013 vs. Sep/2012)**

<table>
<thead>
<tr>
<th>Category</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forex</td>
<td>+49.0</td>
</tr>
<tr>
<td>Energy</td>
<td>+8.0</td>
</tr>
<tr>
<td>Mineral &amp; Metal Resources</td>
<td>+2.0</td>
</tr>
<tr>
<td>Others</td>
<td>+3.0</td>
</tr>
<tr>
<td>Total</td>
<td>+43.0</td>
</tr>
</tbody>
</table>

**Note:** All figures for Mineral & Metal Resources and Energy on this page are stated on a global basis.

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Reorganization of Business Units (Mar/2014)

- Consolidate business fields to achieve wide-ranging synergies across product categories. (15 → 12 business units from FY Mar/2014) (*)
  - Establishment of Transportation Systems Business Unit
  - Establishment of Innovation & Corporate Development Business Unit (provide a cross-organizational functional capabilities, contribute to creating new business for the next-generation)
  - Integration and Transfer of business fields (Infrastructure Projects, Performance Chemicals and Consumer Service)
- Coal business (except for sales to power utilities) has been transferred from Energy BU1 to Mineral & Metal Resources BU effective Oct/2013.(**)

<table>
<thead>
<tr>
<th>Business Area</th>
<th>Operating Segment</th>
<th>New Business Unit</th>
<th>Transfer of Business Fields</th>
<th>Previous Business Unit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals</td>
<td>Iron &amp; Steel Products, Mineral &amp; Metal Resources</td>
<td>Iron &amp; Steel Products, Mineral &amp; Metal Resources</td>
<td>Logistics infrastructure businesses (port and airport terminal, etc.)</td>
<td>Iron &amp; Steel Products, Mineral &amp; Metal Resources</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td>Machinery &amp; Infrastructure</td>
<td>Infrastructure Projects, Transportation Systems</td>
<td>Advanced materials related businesses (liquid-crystal and electronic devices, etc.)</td>
<td>Infrastructure Projects, Motor Vehicles &amp; Construction Machinery, Marine &amp; Aerospace</td>
</tr>
<tr>
<td>Chemicals</td>
<td>Chemicals</td>
<td>Basic Chemicals, Performance Chemicals</td>
<td>Media businesses (TV shopping, broadcasting, etc.)</td>
<td>Basic Chemicals, Performance Chemicals</td>
</tr>
<tr>
<td>Energy</td>
<td>Energy</td>
<td>Energy BU 1, Energy BU 2</td>
<td>Food Resources, Food Products &amp; Services, Consumer Service</td>
<td>Energy BU 1, Energy BU 2</td>
</tr>
<tr>
<td>Lifestyle</td>
<td>Lifestyle</td>
<td>Innovation &amp; Corporate Development</td>
<td>IT, Financial &amp; New Business Transportation Logistics</td>
<td>Food Resources, Food Products &amp; Services, Consumer Service</td>
</tr>
<tr>
<td>Innovation &amp; Corporate Development</td>
<td>Innovation &amp; Corporate Development</td>
<td>Innovation &amp; Corporate Development</td>
<td>Food Resources, Food Products &amp; Services, Consumer Service</td>
<td>Food Resources, Food Products &amp; Services, Consumer Service</td>
</tr>
</tbody>
</table>

Please see our news release on January 23, 2013 for details.
Forecast for the Year Ending Mar/2014 (Revised)

**Energy**
- ¥172.0 bn +¥17.0 bn
  - ↑ Decline in cost at oil & gas producing operations
  - ↑ Depreciation of JPY, increase in oil prices
  - ↓ Decline in production volume at oil & gas producing operations

**Lifestyle**
- ¥22.0 bn +¥6.0 bn
  - ↑ Increase in gains on sales of securities
  - ↓ Impairment loss on equity investment

**Innovation & Corporate Development**
- ¥1.0 bn +¥4.0 bn
  - ↑ Increase in gains on sales of securities
  - ↓ Underperforming commodity derivatives trading at MCRM
  - ↓ Underperforming venture capital business

**Mineral & Metal Resources**
- ¥89.0 bn -¥23.0 bn
  - ↓ Impairment loss on MLCC (Caserones copper project) -14.1
  - ↓ MRMD -6.0: Foreign exchange loss and restructuring cost in scrap metal recycling business
  - ↓ Decline in coal prices
  - ↑ Increase in iron ore prices

**Chemicals**
- ¥14.0 bn +¥2.0 bn

**Iron & Steel Products**
- ¥13.0 bn ±¥0 bn

**Machinery & Infrastructure**
- ¥19.0 bn -¥3.0 bn

**Overseas**
- ¥50.0 bn -¥3.0 bn

**All Others/Adjustments & Eliminations**
- - ¥10.0 bn ±¥0 bn

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*Restated to conform with reorganization of business units and transfer of coal business

Announced in May 2013*

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Appendix
Operating Results for Sep/2013 (KPIs)

**Major Factors in Y-on-Y Changes**

### Gross Profit

<table>
<thead>
<tr>
<th>Factor</th>
<th>Sep/2012 (bn)</th>
<th>Sep/2013 (bn)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>¥430.0 +¥37.0 (9%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Mineral &amp; Metal Resources: +24.4</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Iron &amp; Steel Products: +8.4</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Machinery &amp; Infrastructure: +6.6</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Chemicals: +6.2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↓ Innovation &amp; Corporate Development: -15.0</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↓ Other expenses (pre-tax): +4.0</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Equity in Earnings of Associated Companies - Net

<table>
<thead>
<tr>
<th>Factor</th>
<th>Sep/2012 (bn)</th>
<th>Sep/2013 (bn)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>¥93.3 -¥4.0 (-4%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↓ Impairment loss on MLCC: +14.1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↓ Valepar -6.1: Depreciation of JPY offset by absence of reversal of deferred tax liabilities and decline in iron ore prices</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↓ Lifestyle Segment: Impairment loss on equity investment</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ RRMC (iron ore mining company): +6.8: Increase reflecting depreciation of JPY</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ IPP business: +6.0: Improvement in mark-to-market valuation gains/losses and start up of Hezhou and Paiton 3</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Japan Australia LNG (MIMI): Increase reflecting higher volume and depreciation of JPY</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Operating Income

<table>
<thead>
<tr>
<th>Factor</th>
<th>Sep/2012 (bn)</th>
<th>Sep/2013 (bn)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>¥146.0 +¥11.7 (9%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Increase in gross profit partially offset by increased selling, general and administrative expenses of overseas subsidiaries due to depreciation of JPY</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Equity in Earnings of Associated Companies - Net

<table>
<thead>
<tr>
<th>Factor</th>
<th>Sep/2012 (bn)</th>
<th>Sep/2013 (bn)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>¥197.2 +¥28.9 (+17%)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Dividend income (pre-tax): +18.1</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Impairment losses on securities (pre-tax): +7.8</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>↑ Other expenses (pre-tax): +4.0</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Other Major Line Items that Affected Y-on-Y Changes on Net Income

<table>
<thead>
<tr>
<th>Factor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dividend income (pre-tax)</td>
<td>+18.1 bn</td>
</tr>
<tr>
<td>Impairment losses on securities (pre-tax)</td>
<td>+7.8 bn</td>
</tr>
<tr>
<td>Other expenses (pre-tax)</td>
<td>+4.0 bn</td>
</tr>
<tr>
<td>Impairment losses on securities (pre-tax)</td>
<td>+7.8</td>
</tr>
<tr>
<td>Other expenses (pre-tax): +4.0</td>
<td></td>
</tr>
<tr>
<td>Commodity derivative trading business recorded improvement of +12.7 in the foreign exchange gains and losses corresponding to a decline in gross profit</td>
<td></td>
</tr>
</tbody>
</table>
FY Mar/2014 Net Income Forecast (Reference)

**By Operating Segment**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>307.9</td>
<td>370.0</td>
<td>370.0</td>
</tr>
</tbody>
</table>

**By Business Area (Reference)*

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>307.9</td>
<td>370.0</td>
<td>370.0</td>
</tr>
</tbody>
</table>

* Global result/forecast by business area, including all overseas operations.
** Iron & Steel Products Segment in brackets.
*** Restated to conform with reorganization of business units and transfer of coal business.

Mar/2013 Result by Business Area (reference) on Machinery & Infrastructure, Chemicals, Lifestyle, Innovation & Corporate Development are revised from May 2013 announcement.
Net Income for 6-month Period by Business Area
-Global Basis- (Reference*)

<table>
<thead>
<tr>
<th>Business Area</th>
<th>Sep/2012 Result</th>
<th>Sep/2013 Result</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals</td>
<td>63.5 (0.6)**</td>
<td>70.4 (9.4)**</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td>9.3</td>
<td>11.6</td>
</tr>
<tr>
<td>Chemicals</td>
<td>3.8</td>
<td>10.8</td>
</tr>
<tr>
<td>Energy</td>
<td>80.5</td>
<td>94.7</td>
</tr>
<tr>
<td>Lifestyle</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Metals</td>
<td>6.2</td>
<td>11.8</td>
</tr>
<tr>
<td>Machinery &amp; Infrastructure</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
| **Iron & Steel Products Segment in brackets.**

-1.9 1.2

Result

* Global result by business area, including all overseas operations.
** Iron & Steel Products Segment in brackets.
*** Restated to conform with reorganization of business units.
Quarterly Net Income Results

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Forex rate (¥/US$)</td>
<td>93</td>
<td>85</td>
<td>79</td>
<td>83</td>
<td>99</td>
</tr>
<tr>
<td>Oil price (US$/bbl)</td>
<td>62</td>
<td>80</td>
<td>108</td>
<td>114</td>
<td>111</td>
</tr>
</tbody>
</table>

(Forecast) 370.0 ¥ billion

* Average of 6-month period ended Sept 30, 2013
Iron Ore Spot Price*  
(Reference)

Average of representative reference prices

CFR North China (Fine, Fe 62%)

*Average of representative reference prices
Oil Price

US$/BBL

WTI
Dubai
JCC
**Equity Share of Delivery (Results)**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Iron Ore (Mt)</td>
<td>11.4</td>
<td>12.4</td>
<td>12.7</td>
<td>11.7</td>
<td>48.0</td>
<td>12.0</td>
<td>13.0</td>
<td>25.0</td>
</tr>
<tr>
<td>MIOD</td>
<td>7.0</td>
<td>7.6</td>
<td>7.6</td>
<td>6.3</td>
<td>28.6</td>
<td>7.4</td>
<td>8.1</td>
<td>15.5</td>
</tr>
<tr>
<td>MII</td>
<td>1.1</td>
<td>1.0</td>
<td>1.1</td>
<td>1.1</td>
<td>4.2</td>
<td>1.3</td>
<td>1.3</td>
<td>2.6</td>
</tr>
<tr>
<td>Vale**</td>
<td>3.3</td>
<td>3.8</td>
<td>3.9</td>
<td>4.2</td>
<td>15.2</td>
<td>3.3</td>
<td>3.6</td>
<td>6.9</td>
</tr>
<tr>
<td>Coal (Mt)</td>
<td>2.5</td>
<td>2.5</td>
<td>2.6</td>
<td>2.0</td>
<td>9.6</td>
<td>2.5</td>
<td>2.7</td>
<td>5.1</td>
</tr>
<tr>
<td>MCH</td>
<td>2.1</td>
<td>2.2</td>
<td>2.3</td>
<td>1.7</td>
<td>8.3</td>
<td>2.1</td>
<td>2.3</td>
<td>4.4</td>
</tr>
<tr>
<td>BMC**</td>
<td>0.3</td>
<td>0.3</td>
<td>0.4</td>
<td>0.3</td>
<td>1.3</td>
<td>0.4</td>
<td>0.4</td>
<td>0.8</td>
</tr>
<tr>
<td>Coking Coal</td>
<td>1.9</td>
<td>1.8</td>
<td>1.8</td>
<td>1.4</td>
<td>7.0</td>
<td>1.6</td>
<td>1.7</td>
<td>3.4</td>
</tr>
<tr>
<td>Thermal Coal</td>
<td>0.5</td>
<td>0.7</td>
<td>0.8</td>
<td>0.6</td>
<td>2.6</td>
<td>0.8</td>
<td>1.0</td>
<td>1.8</td>
</tr>
<tr>
<td>Copper (Kt)***</td>
<td>11.1</td>
<td>10.9</td>
<td>12.5</td>
<td>20.0</td>
<td>54.4</td>
<td>21.1</td>
<td>22.6</td>
<td>43.8</td>
</tr>
</tbody>
</table>

* Preliminary figures for coal
** Vale, BMC and Copper ; 1Q: Result of Jan-Mar, 2Q: Result of Apr-Jun, 3Q: Result of Jul-Sep, 4Q: Result of Oct-Dec
*** Including 5% equity share of Vale
※Figures may not add up due to rounding.
Equity Share of Production

(Announced in May 2013)

- **Iron ore**: Including 5% equity share of vale
  - Mar'12 Result: 46.9
  - Mar'13 Result: 48.2
  - Mar'14 Est.: 49
  - Mar'15 Est.: 53
  - Mar'16 Est.: 55

- **Oil/Gas**: **Revised in August 2013**
  - Mar'12 Result: 214.5
  - Mar'13 Result: 243.8
  - Mar'14 Est.: 251
  - Mar'15 Est.: 259
  - Mar'16 Est.: 262

- **Copper**: Including 5% equity share of vale
  - Mar'12 Result: 59.8
  - Mar'13 Result: 53.7
  - Mar'14 Est.: 113
  - Mar'15 Est.: 149
  - Mar'16 Est.: 157

- **Coal**: (Mu/Year)
  - Mar'12 Result: 9.4
  - Mar'13 Result: 9.7
  - Mar'14 Est.: 11
  - Mar'15 Est.: 12
  - Mar'16 Est.: 12

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Major Projects in Mineral & Metal Resources Business
As of September 30, 2013

Upstream Assets in Energy Business
# Upstream Assets (Natural Gas/LNG/Oil)

As of September 30, 2013

<table>
<thead>
<tr>
<th>Natural gas/LNG Project</th>
<th>Oil Project</th>
<th>Exploration</th>
<th>Development</th>
<th>Production</th>
</tr>
</thead>
<tbody>
<tr>
<td>Australia: Laverda*1 and 23 other permits (MEPAU)</td>
<td>USA: Eagle Ford Shale (MEPTX)*2</td>
<td>USA: Marcellus Shale (MEPUSA)*2</td>
<td>Russia: Sakhalin II LNG (Sakhalin Energy)</td>
<td></td>
</tr>
<tr>
<td>New Zealand: PEP50119 and PEPS4863 (MEPAU)</td>
<td>Eagle Ford Shale (MEPTX)*2</td>
<td>Australia: Meridian CBM (MEPAU)*2</td>
<td>Australia: NWS LNG (JAL-MIMI), Casino/Henry/Netherby, Meridian CBM (MEPAU)</td>
<td></td>
</tr>
<tr>
<td>Papua New Guinea: PPL426 (MEPAU)</td>
<td>Browse LNG (JAL-MIMI)*2</td>
<td>New Zealand: Kupe (MEPAU)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vietnam: Blocks B68/95, 52/97*1 (MOECO)</td>
<td>USA: Marcellus Shale (MEPUSA)</td>
<td>Indonesia: Tangguh LNG (KG Berau/KG Wiriget)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cambodia: Block A (MOECO)</td>
<td>Eagle Ford Shale (MEPTX)</td>
<td>USA: Marcellus Shale (MEPUSA)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indonesia: Merangin I, Tunase, West Papua I/III (MOECO)</td>
<td>Qatar: Qatargas 1 LNG (MILNED)</td>
<td>Egypt: Meleiha/West Razzak (MEPME)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Myanmar: M3 (MOECO)</td>
<td>Qatargas 3 LNG (Mitsui Qatargas 3)</td>
<td>Oman: NOGJV (MEPME)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Poland: Poland Shale (MEPPOL)</td>
<td>United Kingdom: Britannia (MEPUK)</td>
<td>Russia: Sakhalin II LNG (Sakhalin Energy)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Norway: PL475 (MOECO)</td>
<td>USA: Eagle Ford Shale (MEPTX)</td>
<td>Australia: Wanaea Cossack (JAL-MIMI), Enfield, Vincent (MEPAU)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Egypt: Meleiha Deep (MEPME)</td>
<td>Libya: Block 201 (MOECO)</td>
<td>New Zealand: Tui (MEPAU)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Libya: Block 201 (MOECO)</td>
<td>Ghana: Keta (MEPGK)</td>
<td>Oman: Blocks 3, 4, 9, 27 (MEPME)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mozambique: Area1*1 (MEPMOZ)</td>
<td></td>
<td>Egypt: Meleiha/West Razzak (MEPME)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ghana: Keta (MEPGK)</td>
<td></td>
<td>USA: Eagle Ford Shale (MEPTX)</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>United Kingdom: Alba, Britannia (MEPUK)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*1 Proved undeveloped  *2 Partly in production
As of September 30, 2013

Major Investments in Iron & Steel Products Business

Major Domestic Group Companies
- Mitsui & Co. Steel
- Mitsui Bussan Kozai Hanbai
- MBK Steel Products West

Steel Technologies
(Service Center Location: USA 14, Canada 2, Mexico 7)
- Seymour Tubing
- PK-USA
- Cinco Pipe and Supply
- Champions Pipe & Supply
- Gestamp Operations in Americas
(Plants Location: USA 6, Mexico 3, Brazil 4, Argentina 2)

● Major domestic subsidiaries
△ Processor
■ Manufacturer
◆ Distributor

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As of September 30, 2013

Portfolio of IPP (Independent Power Producer) Business

Net Capacity (Mitsui’s Share): 6.7GW
(Gross Capacity: 29GW)
As of September 30, 2013

Portfolio of Automotive-Related Business

[Image of a world map with various automotive-related business entities marked on it, including Toyota, Honda, Yamaha, and others. Legend includes symbols for logistics, assembler/manufacturing, importer/distributor, dealer, retail finance, automotive parts, and others.]
As of September 30, 2013

Other Major Machinery & Infrastructure Business

<Infrastructure Projects>
- Energy & Basic Industries
- Water
  (WS: Water Supply, WW: Waste Water Treatment)
- Logistic & Social Infrastructure

<Integrated Transportation Systems>
- Construction Machinery
- Ship
- Aerospace
- Transportation

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Major Investments in Trading Business in Chemical Business

As of September 30, 2013

Basic chemicals
Agricultural chemicals
Performance materials and advanced materials
As of September 30, 2013

Major Investments in Manufacturing Business in Chemical Business

- Methanol and Olefins
- Chlor-alkali
- Aromatics and Industrial chemicals
- Green and Specialty chemicals
- Agricultural chemicals
- Performance materials and advanced materials

- HI-BIS
- Kaltim Pasifik Amoniak
- Daito Chemical Industries
- Soda Aromatic
- Honshu Chemical Industry
- Daiho Chemical Industries
- Prime Evolue Singapore (start up from 2015)
- Palm Oleo
- P.T. Standard Toyo Polymer
- Onslow Salt
- Shark Bay Salt
- Certis
- Advanced Composites
- Bioamber Sarnia (start up from 2014)
- Novus International
- Hexa Americans
- Advanced Composites
- Santa Vitória Açúcar e Álcool Ltda. (start up from 2014)
- Compañía Minera Miski Mayo S.R.L. (Mitsui Bussan Fertilizer Resources)
- Fairway Methanol (Provisional) (start up 2015)
- Riken Thailand
- Palm Oleo
- P.T. Standard Toyo Polymer
- Kaltim Pasifik Amoniak
- Onslow Salt
- Shark Bay Salt
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- Compañía Minera Miski Mayo S.R.L. (Mitsui Bussan Fertilizer Resources)
- Fairway Methanol (Provisional) (start up 2015)
Major Overseas Investments
in Food Resources and Food Products & Services

As of September 30, 2013

[Map showing various investments in food resources and products and services around the world.]

- **Resources**
- **Materials**
- **Distribution**
- **Retail**

- Sodrugestvo Group (Grain merchandising)
- BUSSAN BEIJING LOGISTICS ENTERPRISE
- NEW MIT ENTERPRISE (Feedstuff)
- Allied Pacific (Shrimp farming)
- MCC LOGISTICS KOREA
- The Kumphawapi Sugar (Cane sugar)
- KASET PHOL SUGAR (Cane sugar)
- Khonburi Sugar Public (Cane sugar)
- United Grain (Grain merchandising)
- WILSEY FOODS Ventures Foods (Edible oil products)
- MITSUI BUSSAN LOGISTICS
- Mitsui Foods (Processed food)
- Multigrain (Grain merchandising)
- Agricola Xingu (Production)
- SLC-MIT Empreendimentos Agrícolas (Production)
- Multigrain Argentina (Grain merchandising)
- Plum Grove (Grain merchandising)
- Synlait (Dairy products)
- Multiexport Pacific Farms (Salmon farming)
- Mitsui Alimentos (Coffee products)
As of September 30, 2013

Major Investments in Consumer Service Business

- **Medical & healthcare**
- **Real estate**
- **Services**
- **Housing & industrial materials**
- **Fashion**
- **Media**

**[Russia]**
- T.M. BAIKAL (Housing materials)
- MBK Real Estate Europe (Office Building) [U.K.]
- Alcantara (Artificial leather production) [Italy]
- Acibadem (Hospitals, healthcare) [Turkey]
- MISTER DONUT KOREA (Franchise) [Rep. of Korea]
- MBK Real Estate (Office Building) [U.S.]
- Paul Stuart (Fashion brand) [U.S.]
- TAINAN ENTERPRISES (Apparel production) [Taiwan]
- Tokyo Fashion (Fashion e-commerce, apparel production and sales) [Japan]
- ShopNet (TV shopping) [Taiwan]
- Bussan Real Estate (Office Building) [Japan]
- Benesse Brasil Educação (Education) [Brazil]

**[China]**
- Shenzhen Main Luck Pharmaceuticals (Pharmaceutical business)
- Chongqing Liangjian New Area Sanhul Consulting (Business Park)
- DUSKIN HONG KONG (Franchise)
- BEIJING TOTO (Housing materials)
- TOTO DALIAN (Housing materials)
- Alta Moda (Apparel OEM)
- E-Fashion (Fashion e-commerce)
- CCTV SHOPPING (Service for TV shopping business)
- MBK Real Estate (Residence and senior living property) [U.S.]
- The CSI Companies (Staffing) [U.S.]
- TAINAN ENTERPRISES (Apparel production) [China]
- ShopNet (TV shopping) [Taiwan]
- BTS (Industrial materials) [China]
- BTS (Refrigeration and cooling equipment) [China]
- World Hi-Vision Channel (BS broadcasting)

**[India]**
- TOTO India (Housing materials) [India]
- MBK Real Estate Europe (Office Building) [U.K.]
- BAIKALSAYA LESNAYA KOMPANIYAYA (BLK) (Housing materials) [Russia]
- MBK Real Estate Europe (Office Building) [U.K.]
- Acibadem (Hospitals, healthcare) [Turkey]
- MISTER DONUT KOREA (Franchise) [Rep. of Korea]
- MBK Real Estate (Office Building) [U.S.]
- Paul Stuart (Fashion brand) [U.S.]
- TAINAN ENTERPRISES (Apparel production) [Taiwan]
- Tokyo Fashion (Fashion e-commerce, apparel production and sales) [Japan]
- ShopNet (TV shopping) [Taiwan]
- Bussan Real Estate (Office Building) [Japan]
- Benesse Brasil Educação (Education) [Brazil]

**[Japan]**
- MicroBiopharm Japan (Pharmaceutical: CMO)
- Bussan Real Estate (Office Building)
- Aims Services (Contract food services)
- SUMISHO & MITSUBUSSAN KENZAI (Housing materials)
- MITSUI BUSSAN PACKAGING (Pulp and paper)
- MITSUI BUSSAN INTER-FASHION (Apparel OEM)
- QVC Japan (TV shopping)
- World Hi-Vision Channel (BS broadcasting)