

Data Book
on Consolidated Financial Results
for the Six-Month Period Ended September 30, 2013

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Notes)

- “Sep-13” in this booklet represents either “for the six month period ended September 30, 2013” or “as of September 30, 2013,” whichever is appropriate. It is also the same for “Sep-12” and “Mar-13.”

1. Statements of Consolidated Income

①Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	(Billions of yen)			<u>Description</u>
	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	
Sales of products	2,617.2	2,117.7	499.5	Energy (increase in petroleum trading operations due to increase in trading volume, increase in O&G producing operations due to depreciation of JPY), Chemicals (recovery of trading activities of petrochemical materials), Mineral & Metal Resources (depreciation of JPY, increase in sales volume of iron ore), Lifestyle (increase in trading volume of grain), Americas (depreciation of JPY, increase in trading volume of grain, new contribution from Cinco)
Sales of services	202.0	185.4	16.6	
Other sales	53.2	62.8	-9.6	Losses and gains at Mitsui (corresponding to FX gains and losses in commodity derivatives trading business)
Total revenues	2,872.4	2,365.9	506.5	

②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	(Billions of yen)			<u>Description</u>
	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	
Sales of products	284.8	251.2	33.6	Mineral & Metal Resources (depreciation of JPY, increase in sales volume of iron ore), Iron & Steel Products (depreciation of JPY, solid sales of tubular products, higher export volumes from Japan), Machinery & Infrastructure (solid performance at automotive-related and mining and construction machinery-related business in South America), Chemicals (depreciation of JPY, recovery of trading activities of petrochemical materials, strong sales of agricultural chemicals) Innovation & Corporate Development (corresponding to FX gains and losses at Mitsui in commodity derivatives trading business)
Sales of services	121.7	108.6	13.1	
Other sales	23.5	33.2	-9.7	
Total revenues	430.0	393.0	37.0	

Ref.)

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	
Average Ex. Rate	¥98.65	¥78.97	¥19.68	
US Dollar	¥92.94	¥80.77	¥12.17	
Australian Dollar	\$111	\$117	-\$6	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	(Billions of yen)			<u>Description</u>
	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	
Personnel	-148.5	-135.6	-12.9	Depreciation of JPY
Welfare	-6.9	-6.0	-0.9	
Travel	-16.6	-15.2	-1.4	
Entertainment	-4.0	-3.6	-0.4	
Communication	-25.4	-23.3	-2.1	
Rent	-9.7	-8.8	-0.9	
Depreciation	-7.5	-6.2	-1.3	
Tax	-4.5	-4.1	-0.4	
Others	-55.5	-48.7	-6.8	Depreciation of JPY
Total	-278.6	-251.5	-27.1	

④Interest income/expense

		(Billions of yen)			
i) Interest income/expense		<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	<u>Description</u>
		-7.2	-6.3	-0.9	
	Interest income	14.9	14.9	0.0	
	Interest expense	-22.1	-21.2	-0.9	
Breakdown by entity category		0.0	0.0		
	Parent	-6.7	-5.9	-0.8	
	Overseas Trading Subs.	0.4	0.4	0.0	
	Domestic Subs.	-1.5	-1.5	0.0	
	Overseas Subs.	0.6	0.7	-0.1	

ii) Interest-bearing debt (Billions of yen)

	<u>Sep-13</u>	<u>Sep-12</u>
Gross interest-bearing debt	4,375.2	3,739.5
	<u>Mar-13</u>	<u>Mar-12</u>
	4,269.3	3,578.0
Average for the period-ends	<u>Sep-13</u>	<u>Sep-12</u>
	4,322.3	3,658.8

iii) Market indication (monthly average) (%)

	<u>Sep-13</u>	<u>Sep-12</u>
3-month Yen Tibor	0.23	0.33
3-month US\$ Libor	0.27	0.44
10-year government bond	0.76	0.82

⑤Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>
1Q	49.4	35.4	14.0
2Q	15.1	11.0	4.1
<u>Total</u>	<u>64.5</u>	<u>46.4</u>	<u>18.1</u>
Domestic	6.8	6.1	0.7
Overseas	57.7	40.3	17.4
(Overseas LNG projects*)	52.9	37.2	15.7
<u>Total</u>	<u>64.5</u>	<u>46.4</u>	<u>18.1</u>

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

⑥ Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	<u>Description for Sep-13</u>	<u>Description for Sep-12</u>
Provision for doubtful receivables	-5.4	-7.2	1.8		
Gain on sale of securities	17.0	15.7	1.3	Daicel +3.3, Mikuni Coca-Cola +3.2, Overseas listed shares +3.2	Equity dilution in IHH +5.5, Nihon Unisys +4.8
Loss on write-down of securities	-10.6	-18.4	7.8		
(Non-marketable)	-10.0	-5.9	-4.1	Valepar preferred shares -4.9, LNG project -3.3	Valepar preferred shares -2.6
(Marketable)	-0.6	-12.5	11.9		Iron & steel company -4.9, Mitsui Chemicals -3.0
Nikkei Stock Average (Yen, at closing)	14,456	8,870			
Gain on sale of property and equipment	1.8	1.5	0.3		
Impairment loss of long-lived assets	-0.4	-0.2	-0.2		
Other expenses	-8.7	-12.7	4.0	FX gain at Mitsui +7.5, Exploration expenses at Oil & Gas -11.5	Exploration expenses at Oil & Gas -14.0, FX loss at Mitsui -5.2

⑦ Income taxes

(Billions of yen)

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	202.4	160.3	42.1	
Income taxes	-89.3	-77.6	-11.7	
(tax rate)	44.1%	48.4%	4.3%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧ Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨ Other

(Billions of yen)

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>
Noncontrolling interests	-9.2	-11.7	2.5

Description: Increase in net income at MEPMOZ, Decrease in net income at MOECO, MII

2. Condensed Consolidated Balance Sheets

(Billions of yen)

	Sep-13	Mar-13	Increase	Description
① <u>Current assets/Current Liabilities</u>				
Current assets	4,358.5	4,631.5	-273.0	
Cash and cash equivalents	1,316.5	1,425.2	-108.7	
Trade receivables-accounts	1,843.4	2,022.1	-178.7	Decline at Machinery & Infrastructure, O&G operations and petroleum trading operations in Energy, and precious metal lease business in Innovation & Corporate Development
Inventories	726.1	746.6	-20.5	
Derivative assets	87.1	61.1	26.0	
Current liabilities	2,995.4	3,045.3	-49.9	
Short-term debt	646.4	663.1	-16.7	
Current maturities of long-term debt	528.0	421.2	106.8	Increase at Mitsui
Trade payables-accounts	1,426.0	1,555.6	-129.6	Decline at Machinery & Infrastructure, Energy and precious metal lease business in Innovation & Corporate Development
Derivative liabilities	75.1	83.9	-8.8	
Other current liabilities	68.0	69.1	-1.1	
<u>Working Capital</u>	<u>1,363.1</u>	<u>1,586.2</u>	<u>-223.1</u>	
② <u>Investments and non-current receivables</u>	<u>4,211.1</u>	<u>3,958.8</u>	<u>252.3</u>	
Investments in and advances to associated companies	2,443.7	2,325.3	118.4	Gestamp +39.3, Caserones +26.1, Czech water business +12.7, Medini Iskandar Malaysia [Increases or decreases without cash outflows] : Cumulative FX translation adjustments +5.9, Decline in equity earnings -2.4 (net of 95.7 billion dividends)
Other investments	932.9	816.3	116.6	BHP Iron Ore (Jimblebar) +61.3 [Increases or decreases without cash outflows] : Net increase in unrealized holding gains on AFS securities +55.8
Property leased to others	341.3	330.6	10.7	
Property and equipment, less accumulated depreciation	1,706.2	1,570.3	135.9	Tempa Rossa +93.3, US Shale gas & oil projects +23.7 (including TA +10.1), Oil & gas projects other than shale gas & oil and Tempa Rossa +16.0 (including TA +4.8), Iron ore mining operations in Australia +10.6 (including TA -25.5), Coal mining operations in Australia -13.3 (including TA -13.6)
④ Long-term debt, less current maturities	3,200.8	3,185.0	15.8	Increase at financial subsidiaries, despite decline at Mitsui due to reclassification to current maturities
⑤ <u>Shareholders' equity</u>	<u>3,351.1</u>	<u>3,181.8</u>	<u>169.3</u>	
Common stock	341.5	341.5	0.0	
Capital surplus	427.3	429.8	-2.5	
Unrealized holding gains and losses on AFS securities	172.8	135.8	37.0	
Foreign currency translation adjustments	-124.4	-94.9	-29.5	Decline due to depreciation of Australian Dollar and Brazilian Real against Japanese Yen AUD -55.6 (Sep/13 ¥90.87/AUD ← Mar/13 ¥97.93/AUD) BRL -12.5 (Sep/13 ¥43.40/BRL ← Mar/13 ¥46.52/BRL) Increase due to appreciation of US Dollar against Japanese Yen USD +33.0 (Sep/13 ¥97.75/USD ← Mar/13 ¥94.05/USD)

<Net Debt-to-Equity Ratio(Net DER)>
See MD&A in the Flash Report.

Benefit obligations and funded status at end of years

	(Billions of yen)	
	<u>Mar-13</u>	<u>Mar-12</u>
Benefit obligation	-328.2	-290.5
Fair Value of Plan assets	259.4	234.3
Funded status at end of fiscal year	<u>-68.8</u>	<u>-56.2</u>
Amounts recognized in the Consolidated Balance Sheets consist of;		
Other assets (prepaid pension costs)	0.2	0.3
Accrued expenses-others	-0.7	-0.7
Accrued pension costs and liability for severance indemnities	-68.3	-55.8
	<u>-68.8</u>	<u>-56.2</u>
Amounts recognized in accumulated other comprehensive loss (before income tax effect) consist of:		
Unrecognized prior service cost	6.6	6.7
Unrecognized net actuarial loss	105.5	102.6
Total	<u>112.1</u>	<u>109.3</u>

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities was ¥276.6 billion. Compared with the corresponding six-month period of previous year, while dividend income increased by ¥64.7 billion and operating income increased by ¥11.7 billion, net cash flow from increases and decreases in working capital deteriorated by ¥42.4 billion.

(Billions of yen)

	Sep-13	Sep-12	Increase
(a) Net income	206.4	180.0	26.4
(b) Income from discontinued operations-net	-	-	-
Adjustments to reconcile net income to net cash provided by operating activities :			
(c) Depreciation and amortization	105.5	88.2	17.3
(d) Pension and severance costs, less payments	3.4	5.4	-2.0
Adjustments regarding other expenses	-2.4	8.6	-11.0
Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.			
Deferred income taxes	6.2	-4.4	10.6
Equity in earnings of associated companies, less dividend received	-6.9	-57.5	50.6
(d) Subtotal	0.3	-47.9	48.2
Changes in operating assets and liabilities :			
(e) Increases in trade receivables/payables, inventories, etc.	-35.6	6.8	-42.4
Net cash provided by operating activities	276.6	227.1	49.5

②Investing activities

Net cash used in investing activities was ¥449.5 billion. Outflow of cash during the period includes acquisition of interest in onshore oil field in Italy, acquisition in BHP Iron Ore (Jimblebar) and capital expenditures for the expansion in the Mineral & Metal Resources and Energy segments.

(Billions of yen)

	Sep-13			Sep-12		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-76.1	-126.9	<Increases> Gestamp -39.3, Caserones -26.1, Czech water business -12.7, Medini Iskandar Malaysia	-193.7	-219.8	<Increases> Acrux -85.9, Browse -85.7, FPSO leasing business for Brazilian deepwater oil exploration -10.3, National Plant and Equipment -9.8
		50.8	<Decreases> FPSO leasing business for oil and gas production in Brazil +24.5		26.1	<Decreases> Nihon Unisys +11.4
Net increase in other investments	-152.9	-189.7	<Increases> Tempa Rossa -98.3, BHP Iron Ore (Jimblebar) -61.3	11.0	-29.6	<Increases>
		36.8	<Decreases>		40.6	<Decreases> Sakhalin II: Capital redemption +17.2
Net increase in property leased to others and property and equipment	-192.1	-207.9	<Increases> Iron ore mining projects in Australia -48.7, Oil & gas project other than shale gas & oil -47.3, US Shale gas & oil project -47.1, Leased rolling stock -12.1	-201.5	-208.8	<Increases> US Shale gas project -64.5, Oil & gas project other than shale gas -44.0, Iron ore mining projects in Australia -42.0, Leased rolling stock -14.8, Coal mining projects in Australia -11.5
		15.8	<Decreases>		7.3	<Decreases>
Net increase in long-term loan receivables	-23.5	Loan to BHP Iron Ore (Jimblebar)	-136.4	Loan to Codelco's subsidiary -146.7 Collection of loans from ship-owning company +11.1		
Net increase in time deposits	-4.7		-2.1			
Net cash used in investing activities	-449.4		-522.7			

③Financing activities

Net cash provided by financing activities was ¥67.6 billion. There were the cash inflow from the borrowing of short-term debt and long-term debt as well as the cash outflow from payments of cash dividends.

(Billions of yen)

	Sep-13		Sep-12	
	Net	Description	Net	Description
Net increase in short-term debt	21.6		152.6	
Net increase in long-term debt	85.0	Increase : +349.1	78.7	Increase : +310.3
		Decrease : -264.1		Decrease : -231.6
Transactions with noncontrolling interests shareholders	-0.7		-0.8	
Purchase of treasury stock-net	0.0		0.0	
Payments of cash dividends	-38.3		-51.1	
Net cash provided by financing activities	67.6		179.4	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

(Billions of yen)

Period ended September 30, 2013 (from April 1 to September 30, 2013)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	117.5	320.2	185.7	452.4	822.3	474.6	45.2
Gross profit	26.8	99.6	54.3	40.1	96.5	56.1	9.0
Operating income	8.0	80.5	-6.8	6.5	64.7	-7.9	-21.6
Equity earnings	3.1	23.2	15.4	3.2	30.3	6.6	6.3
Net income attributable to Mitsui & Co., Ltd.	6.7	44.7	9.0	9.5	94.0	8.0	-3.7
As of Sep. 30, 2013							
Total assets	548.0	1,678.9	1,612.7	695.5	2,091.8	1,455.9	562.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	341.5	60.5	51.5	2,871.4	0.9	0.0	2,872.3
Gross profit	36.6	12.1	6.4	437.5	0.5	-8.0	430.0
Operating income	5.3	2.0	-2.5	128.2	-5.5	23.3	146.0
Equity earnings	3.1	0.4	2.1	93.7	0.0	-0.4	93.3
Net income attributable to Mitsui & Co., Ltd.	5.2	4.6	18.4	196.4	5.4	-4.6	197.2
As of Sep. 30, 2013							
Total assets	497.9	117.6	313.6	9,574.2	4,865.7	-3,998.0	10,441.9

Period ended September 30, 2012 (from April 1 to September 30, 2012)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	103.6	236.8	170.6	338.3	701.0	396.5	68.7
Gross profit	18.4	75.2	47.7	33.9	97.5	56.3	24.0
Operating income	-0.7	58.6	-9.6	3.1	70.3	-2.6	-5.7
Equity earnings	1.1	35.3	14.0	4.0	22.8	7.7	7.1
Net income attributable to Mitsui & Co., Ltd.	-1.3	50.2	7.5	-1.0	78.9	5.6	6.6
As of Sep. 30, 2012							
Total assets	524.8	1,241.7	1,290.6	655.5	1,676.0	1,273.2	465.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	271.9	48.2	29.3	2,364.9	1.0	0.0	2,365.9
Gross profit	33.9	7.3	5.2	399.4	0.5	-6.9	393.0
Operating income	8.1	-1.9	-2.4	117.2	-2.2	19.3	134.3
Equity earnings	2.0	0.2	3.1	97.3	0.0	0.0	97.3
Net income attributable to Mitsui & Co., Ltd.	8.8	-0.5	16.8	171.6	0.9	-4.2	168.3
As of Sep. 30, 2012							
Total assets	415.3	88.9	252.5	7,883.8	4,722.2	-3,686.8	8,919.2

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Corporate Development
Revenue	13.9	83.4	15.1	114.1	121.3	78.1	-23.5
Gross profit	8.4	24.4	6.6	6.2	-1.0	-0.2	-15.0
Operating income	8.7	21.9	2.8	3.4	-5.6	-5.3	-15.9
Equity earnings	2.0	-12.1	1.4	-0.8	7.5	-1.1	-0.8
Net income attributable to Mitsui & Co., Ltd.	8.0	-5.5	1.5	10.5	15.1	2.4	-10.3
Total assets	23.2	437.2	322.1	40.0	415.8	182.7	97.0

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	69.6	12.3	22.2	506.5	-0.1	0.0	506.4
Gross profit	2.7	4.8	1.2	38.1	0.0	-1.1	37.0
Operating income	-2.8	3.9	-0.1	11.0	-3.3	4.0	11.7
Equity earnings	1.1	0.2	-1.0	-3.6	0.0	-0.4	-4.0
Net income attributable to Mitsui & Co., Ltd.	-3.6	5.1	1.6	24.8	4.5	-0.4	28.9
Total assets	82.6	28.7	61.1	1,690.4	143.5	-311.2	1,522.7

Gross profit

(Billions of yen)

	Sep-13	Sep-12	Increase	Description
Iron & Steel Products	26.8	18.4	8.4	Depreciation of JPY, solid sales of tubular products, higher export volumes from Japan
Mineral & Metal Resources	99.6	75.2	24.4	Depreciation of JPY and increase in sales volume : MIOD +14.7, MII +7.6
Machinery & Infrastructure	54.3	47.7	6.6	Integrated Transportation System +6.2: Solid performance in automotive-related and mining and construction machinery-related business in South-America
Chemicals	40.1	33.9	6.2	Basic Chemicals +2.6: recovery of underperforming trading activities for petrochemical materials Performance Chemicals +3.6: depreciation of JPY, increase in Mitsui Agri Science (strong sales of agricultural chemicals)
Energy	96.5	97.5	-1.0	MEPME +11.7 (increase in production, depreciation of JPY), MOECO +5.9 (depreciation of JPY), MEPUSA +3.3 (reduction in unit amortization costs, higher gas prices), MEPAU -16.2 (decline in production), MCH -12.2 (lower coal prices)
Lifestyle	56.1	56.3	-0.2	Food Products & Services -1.3: decline in domestic business CS +2.0: new contribution from Paul Stuart
Innovation & Corporate Development	9.0	24.0	-15.0	Corresponding to FX gains and losses related to commodity trading business (Sep/13: -7.5, Sep/12: +5.2)
Americas	36.6	33.9	2.7	Newly contribution from Cinco
Europe, the Middle East and Africa	12.1	7.3	4.8	MREE +3.6 (sale of office building)
Asia Pacific	6.4	5.2	1.2	
Total	437.5	399.4	38.1	
All Other	0.5	0.5	0.0	
Adjustments and Eliminations	-8.0	-6.9	-1.1	
Consolidated Total	430.0	393.0	37.0	

Operating income

(Billions of yen)

	Sep-13	Sep-12	Increase	Description (Changes attributable to other than gross profit)
Iron & Steel Products	8.0	-0.7	8.7	
Mineral & Metal Resources	80.5	58.6	21.9	Increase in SG&A
Machinery & Infrastructure	-6.8	-9.6	2.8	Increase in SG&A
Chemicals	6.5	3.1	3.4	
Energy	64.7	70.3	-5.6	Increase in SG&A
Lifestyle	-7.9	-2.6	-5.3	Increase in SG&A
Innovation & Corporate Development	-21.6	-5.7	-15.9	
Americas	5.3	8.1	-2.8	Increase in SG&A reflecting depreciation of JPY
Europe, the Middle East and Africa	2.0	-1.9	3.9	
Asia Pacific	-2.5	-2.4	-0.1	
Total	128.2	117.2	11.0	
All Other	-5.5	-2.2	-3.3	
Adjustments and Eliminations	23.3	19.3	4.0	
Consolidated Total	146.0	134.3	11.7	

Equity in earnings of associated companies

(Billions of yen)

	Sep-13	Sep-12	Increase	Description
Iron & Steel Products	3.1	1.1	2.0	
Mineral & Metal Resources	23.2	35.3	-12.1	Impairment loss at Caserones -14.1, Valepar -6.1 (absence of reversal of DTL, decline in iron ore prices), MRMD -3.3 (impairment losses on inventories and long-lived assets), Robe River Mining +6.8 (depreciation of JPY), Increase in SUMIC Infrastructure Projects +9.0: IPP business +6.0
Machinery & Infrastructure	15.4	14.0	1.4	Integrated Transportation System -7.6: Decline in automotive-related business in North America, burden of R&D cost of GE
Chemicals	3.2	4.0	-0.8	
Energy	30.3	22.8	7.5	Increase in JALMIMI (increase in production, depreciation of JPY)
Lifestyle	6.6	7.7	-1.1	Food Resources +3.3: impairment loss on listed shares in Mitsui Sugar -2.9 in Sep/12 CS -4.1: impairment loss for associated company
Innovation & Corporate Development	6.3	7.1	-0.8	
Americas	3.1	2.0	1.1	
Europe, the Middle East and Africa	0.4	0.2	0.2	
Asia Pacific	2.1	3.1	-1.0	
Total	93.7	97.3	-3.6	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	-0.4	0.0	-0.4	
Consolidated Total	93.3	97.3	-4.0	

Net income attributable to Mitsui & Co., Ltd. (accounts other than operating income and equity earnings)

(Billions of yen)

	<u>Sep-13</u>	<u>Sep-12</u>	<u>Increase</u>	<u>Increase of operating income</u>	<u>Increase of equity earnings</u>	<u>Description (changes attributable to other than operating income and equity earnings; before tax)</u>
Iron & Steel Products	6.7	-1.3	8.0	8.7	2.0	Sep/12: Impairment loss on Iron & Steel company -4.3
Mineral & Metal Resources	44.7	50.2	-5.5	21.9	-12.1	
Machinery & Infrastructure	9.0	7.5	1.5	2.8	1.4	
Chemicals	9.5	-1.0	10.5	3.4	-0.8	Sep/13: Gain of sale of shares in Daicel +3.3 Sep/12: Impairment loss in Mitsui Chemicals -3.0 Dividends from LNG projects +15.7 (increase from Sakhalin II project), Impairment loss on investment in LNG project -3.3, Reversal of DTL approx. -3.0, Exploration expenses (Sep/13: -10.7, Sep/12: -13.6)
Energy	94.0	78.9	15.1	-5.6	7.5	Sep/13: Gain of sale of securities +10.4 (Mikuni Coca-Cola +3.2) Sep/12: Equity dilution in IHH +5.5
Lifestyle	8.0	5.6	2.4	-5.3	-1.1	FX gains and losses related to commodity trading business (Sep/13: +7.5, Sep/12: -5.2), Sep/12: Gain on partial sale of shares in Nihon Unisys +4.8
Innovation & Corporate Development	-3.7	6.6	-10.3	-15.9	-0.8	
Americas	5.2	8.8	-3.6	-2.8	1.1	
Europe, the Middle East and Africa	4.6	-0.5	5.1	3.9	0.2	
Asia Pacific	18.4	16.8	1.6	-0.1	-1.0	Earnings from this segment's minority interests in MIOD and MII
Total	196.4	171.6	24.8	11.0	-3.6	
All Other	5.4	0.9	4.5	-3.3	0.0	
Adjustments and Eliminations	-4.6	-4.2	-0.4	4.0	-0.4	
Consolidated Total	197.2	168.3	28.9	11.7	-4.0	

Total assets

(Billions of yen)

	<u>Sep-13</u>	<u>Mar-13</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	548.0	508.6	39.4	Acquisition of a stake in Gestamp
Mineral & Metal Resources	1,678.9	1,578.9	100.0	Acquisition of shares in BHP Iron Ore (Jimblebar) and Caserones
Machinery & Infrastructure	1,612.7	1,584.0	28.7	Acquisition of stakes in Decrease in Czech water business and Medini Iskandar Malaysia
Chemicals	695.5	723.4	-27.9	Decrease in trade receivables
Energy	2,091.8	1,940.4	151.4	Acquisition of Tempa Rossa, Increase in net property and equipment
Lifestyle	1,455.9	1,350.3	105.6	Positive effect of FX translation due to higher USD and SGD against JPY, Increase in trading volume
Innovation & Corporate Development	562.3	655.4	-93.1	Decrease in precious metal lease business
Americas	497.9	501.5	-3.6	
Europe, the Middle East and Africa	117.6	114.0	3.6	
Asia Pacific	313.6	321.9	-8.3	
Total	9,574.2	9,278.4	295.8	
All Other	4,865.7	4,553.6	312.1	
Adjustments and Eliminations	-3,998.0	-3,507.4	-490.6	
Consolidated Total	10,441.9	10,324.6	117.3	

<Ref. >

Breakdown by Business Unit

Period ended September 30, 2013 (from April 1 to September 30, 2013)

(Billions of yen)

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	22.5	163.2	185.7	344.8	107.6	452.4	316.0	115.9	42.7	474.6
Gross profit	8.6	45.7	54.3	10.7	29.4	40.1	15.0	24.5	16.6	56.1
Operating income	-12.1	5.3	-6.8	0.0	6.5	6.5	-2.2	0.5	-6.2	-7.9
Equity earnings	13.5	1.9	15.4	2.3	0.9	3.2	3.8	0.2	2.6	6.6
Net income attributable to Mitsui & Co., Ltd.	3.1	5.9	9.0	5.1	4.4	9.5	0.2	3.3	4.5	8.0
Total assets	699.1	913.6	1,612.7	350.6	344.9	695.5	456.7	486.2	513.0	1,455.9

Period ended September 30, 2012 (from April 1 to September 30, 2012)

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	26.9	143.7	170.6	238.0	100.3	338.3	248.8	106.6	41.1	396.5
Gross profit	8.2	39.5	47.7	8.1	25.8	33.9	15.9	25.8	14.6	56.3
Operating income	-10.2	0.6	-9.6	-1.8	4.9	3.1	-0.3	3.2	-5.5	-2.6
Equity earnings	4.5	9.5	14.0	2.0	2.0	4.0	0.5	0.6	6.6	7.7
Net income attributable to Mitsui & Co., Ltd.	-1.4	8.9	7.5	-4.2	3.2	-1.0	-1.7	2.9	4.4	5.6
Total assets	531.7	758.9	1,290.6	312.3	343.2	655.5	372.1	441.2	459.9	1,273.2

Increase/Decrease

	Machinery & Infrastructure			Chemicals			Lifestyle			
	Infra-structure Projects	Trans- portation Systems	Total	Basic Chemicals	Perfor- mance Chemicals	Total	Food Resources	Food Products & Services	CS	Total
Revenue	-4.4	19.5	15.1	106.8	7.3	114.1	67.2	9.3	1.6	78.1
Gross profit	0.4	6.2	6.6	2.6	3.6	6.2	-0.9	-1.3	2.0	-0.2
Operating income	-1.9	4.7	2.8	1.8	1.6	3.4	-1.9	-2.7	-0.7	-5.3
Equity earnings	9.0	-7.6	1.4	0.3	-1.1	-0.8	3.3	-0.4	-4.0	-1.1
Net income attributable to Mitsui & Co., Ltd.	4.5	-3.0	1.5	9.3	1.2	10.5	1.9	0.4	0.1	2.4
Total assets	167.4	154.7	322.1	38.3	1.7	40.0	84.6	45.0	53.1	182.7

5. Outlook for the Year Ending March 31, 2014

[Assumption]	1st Half of Mar-14 Actual	2nd Half of Mar-14 Revised Forecast	Mar-14 Revised Forecast	Mar-14 Original Forecast
Exchange rate (JPY/USD)	98.65	95.00	96.83	95.00
Crude oil (JCC)	\$108/bbl	\$103/bbl	\$105/bbl	\$103/bbl
Consolidated oil price	\$111/bbl	\$105/bbl	\$108/bbl	\$106/bbl

(Billions of yen)

	Mar-14 Revised	Mar-14 Original	Change	Description of Increase/Decrease
Gross profit	850.0	900.0	-50.0	Decline in coal prices Commodity derivatives trading
SG & A expenses	-580.0	-580.0	0.0	
Provision for doubtful receivables	-10.0	-10.0	0.0	
Operating income	260.0	310.0	-50.0	
Interest expenses	-10.0	-10.0	0.0	
Dividend income	105.0	90.0	15.0	Increase in dividends from LNG projects Depreciation of Yen
Gain on sales of securities, PPE and other gains-net	25.0	-5.0	30.0	Increase in gain on sale of securities
Income before income taxes and equity in earnings	380.0	385.0	-5.0	
Income taxes	-175.0	-200.0	25.0	
Income before equity in earnings	205.0	185.0	20.0	
Equity in earnings of associated companies	180.0	200.0	-20.0	Impairment losses on equity investments Scrap metal recycling business
Net income before attribution of noncontrolling interests	385.0	385.0	0.0	
Net income attributable to noncontrolling interests	-15.0	-15.0	0.0	
Net income attributable to Mitsui & Co., Ltd.	370.0	370.0	0.0	

Net income attributable to Mitsui & Co., Ltd. (Billions of yen)

	Mar-14 Revised	Mar-14 Original	Increase/ Decrease	Description of Increase/Decrease
Iron & Steel Products	13.0	13.0	0.0	
Mineral & Metal Resources	89.0	112.0	-23.0	Impairment loss on Caserones, Equity loss at MRMD, Decline in coal prices
Machinery & Infrastructure	19.0	22.0	-3.0	Decline in gas distribution business in Brazil and construction machinery-related business
Chemicals	14.0	12.0	2.0	Gain on sale of securities
Energy	172.0	155.0	17.0	Decline in cost at O&G producing operations, depreciation of JPY, increase in oil prices
Lifestyle	22.0	16.0	6.0	Increase in gain on sale of securities
Innovation & Corporate Development	1.0	-3.0	4.0	Increase in gain on sale of securities
Americas	14.0	17.0	-3.0	Loss on sale of SunWize Technologies
Europe, the Middle East and Africa	3.0	3.0	0.0	
Asia Pacific	33.0	33.0	0.0	
Total	380.0	380.0	0.0	
All Other Adjustments and Eliminations	-10.0	-10.0	0.0	
Consolidated Total	370.0	370.0	0.0	

6. Subsidiary/Associated Company Information

<Net income of major subsidiaries and associated companies>

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	10	20	Sep-13 Earnings	Sep-12 Earnings	Increase/Decrease
						(Ybillion)	(Ybillion)	(Ybillion)	(Ybillion)	
Iron & Steel Products										
	Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	1.0	1.0	2.0	0.5	1.5
	Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.1	0.0	0.1	0.2	-0.1
	Nippon Steel Trading Co., Ltd. (*1)	Trading of iron and steel products, non-ferrous metals, machinery	-	-	Mar	0.2	-	-	-0.4	-
	Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.1	0.1	0.2	0.1	0.1
Mineral & Metal Resources										
	Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	34.2	32.3	66.5	52.4	14.1
	Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	5.9	4.9	10.8	7.1	3.7
	Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	61.9	S	Dec	0.2	0.3	0.5	1.4	-0.9
	Oriente Copper Netherlands B.V.	Investment in copper business in Chile through Inversiones Mineras Acrux SpA	100.0	S	Mar	0.9	1.0	1.9	-0.6	2.5
	Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-0.2	-14.1	-14.3	-0.1	-14.2
	Mitsui & Co. Mineral Resources Development (Asia) Corp. (*4)	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	0.1	-0.2	-0.1	0.2	-0.3
	Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-4.4	-1.8	-6.2	-0.2	-6.0
	MITSUMI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.3	0.1	0.4	0.9	-0.5
	Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	12.6	-0.8	11.8	17.9	-6.1
	SUMIC Nickel Netherlands B.V. (*1)	Investments in nickel producing business in New Caledonia and sales of products	47.6	A	Dec	-	-	-	-	-
	Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	0.8	1.5	2.3	1.1	1.2
Infrastructure Projects										
	Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.3	-0.1	0.2	0.7	-0.5
	MITSUMI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies in Brazil	100.0	S	Dec	0.9	0.8	1.7	1.3	0.4
	MIT Gas Mexico, S. de R.L. de C.V.	Investments in gas distribution companies in Mexico	100.0	S	Dec	0.2	0.1	0.3	-	0.3
	Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.3	0.3	0.6	0.4	0.2
	Atlatic, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	0.0	-0.1	-0.1	0.2	-0.3
	Tokyo International Air Cargo Terminal Ltd. (*1)	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-	-	-	-1.3	-
	Portek International Private Limited	Development and operation of container terminal	90.0	S	Mar	0.2	0.1	0.3	0.2	0.1
	Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	0.2	-	-	0.0	-
	IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	4.8	3.0	7.8	1.8	6.0
	FPSO/FSO leasing businesses (*2)	FPSO/FSO leasing	Var.	A	Dec	0.8	0.8	1.6	0.3	1.3
Integrated Transportation Systems										
	TOYOTA CHILE S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.6	0.6	1.2	0.3	0.9
	Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.0	-0.3	-0.3	0.0	-0.3
	MITSUMI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	0.3	0.4	0.7	0.5	0.2
	PT. Bussan Auto Finance	Motorcycle retail finance	90.0	S	Dec	0.1	0.2	0.3	-1.0	1.3
	KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
	Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	0.6	0.2	0.8	1.6	-0.8
	Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.1	0.2	0.3	0.2	0.1
	OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.0	-0.7	-0.7	0.0	-0.7
	Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	0.0	0.4	0.4	0.4	0.0
	Rolling stock leasing businesses (*2)	Freight car and locomotive leasing	Var.	S/A	Var.	1.0	1.7	2.7	1.4	1.3
	Toyota Canada Inc. (*1)	Import and sales of Toyota automobiles and parts	49.0	A	Dec	-	-	-	-	-
	Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	1.0	1.0	2.0	1.3	0.7
	PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	0.5	0.5	1.0	0.9	0.1
	KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
Basic Chemicals										
	Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	1.3	0.7	2.0	1.0	1.0
	Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	-0.3	0.2	-0.1	0.3	-0.4
	Mitsui & Co. Texas Chlor-Alkali, Inc. (*1)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-	-	-
	Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.1	0.2	0.3	0.3	0.0
	Santa Vitória Açúcar e Alcool Ltda (*1)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-	-	-
Performance Chemicals										
	P. T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	1.7	1.6	3.3	3.5	-0.2
	Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	-0.2	-0.4	-0.6	0.0	-0.6
	Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	0.7	0.7	1.4	0.6	0.8
	Mitsui & Co. Plastics Ltd.	Sales of plastics and chemicals	100.0	S	Mar	0.7	0.8	1.5	1.4	0.1

	Name	Principal lines of business	Ownership Interest (%)	Entity category	Fiscal year-end	10	20	Sen-13	Sen-12	Increase/Decrease
						(Billion)	(Billion)	Earnings (Billion)	Earnings (Billion)	
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	-1.6	-2.8	-4.4	6.6	-11.0
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.3	S	Dec	5.7	9.5	15.2	9.8	5.4
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	73.3	S	Mar	11.5	8.6	20.1	15.8	4.3
	Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	89.3	S	Dec	-4.8	0.4	-4.4	-7.6	3.2
	Mitsui E&P Texas LP (*3)	Exploration, development and production of shale oil/gas	100.0	S	Dec	1.6	2.0	3.6	4.1	-0.5
	Mitsui E&P UK Limited	Exploration, development and production of oil and natural gas in Europe	89.3	S	Dec	-0.1	-1.1	-1.2	-	-1.2
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.1	0.2	0.3	0.3	0.0
	MITSUI SAKHALIN HOLDINGS B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui & Co. LNG Investment Limited (*1)	Investment in LNG projects	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	29.6	S	Dec	-0.8	-1.1	-1.9	-1.0	-0.9
	Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	0.0	0.1	0.1	-1.3	1.4
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	-2.0	0.9	-1.1	-1.7	0.6
	Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	1.3	-2.2	-0.9	4.8	-5.7
	Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89.9	S	Mar	-0.7	1.8	1.1	-0.3	1.4
	ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	0.2	0.3	0.5	-0.4	0.9
	Japan Australia LNG (MIM) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
	BHP MITSUI COAL PTY., LTD.	Mining and sales of Australian coal	20.0	A	Jun	1.0	0.8	1.8	1.7	0.1
Food Resources										
	San-ei Sacrochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.1	0.0	0.1	0.2	-0.1
	Multigrain Trading AG	Origination and merchandising of agricultural products	100.0	S	Dec	-0.1	1.2	1.1	-1.0	2.1
	Xingu Agri AG	Production of agricultural products	100.0	S	Dec	-0.2	-0.5	-0.7	-0.3	-0.4
	WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	1.1	0.8	1.9	1.2	0.7
	Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	0.5	0.3	0.8	-2.5	3.3
	The Kumhawapi Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	0.1	0.1	0.2	0.8	-0.6
	Nippon Formula Feed Manufacturing Company Limited (*1)	Manufacturing and sales of compound feedstuffs	42.8	A	Mar	0.1	-	-	0.0	-
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	-0.2	-0.2	-0.4	-0.1	-0.3
	MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	100.0	S	Mar	-0.2	0.5	0.3	0.9	-0.6
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.2	0.2	0.4	0.5	-0.1
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.1	0.2	0.3	0.7	-0.4
Consumer Service										
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	-0.2	0.2	0.0	0.1	-0.1
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.1	-0.2	-0.3	-0.2	-0.1
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	1.0	1.1	2.1	1.2	0.9
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	0.5	0.5	1.0	4.8	-3.8
	MicroBipharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.4	0.4	0.8	0.1	0.7
	ShopNet Co., Ltd.	TV shopping business in Taiwan	87.2	A	Dec	-0.1	-0.1	-0.2	-0.1	-0.1
	AJM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	0.4	0.4	0.8	1.0	-0.2
	Sumisho & Mitsuibussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.1	0.1	0.2	0.1	0.1
	QVC JAPAN INC. (*1)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	-	-	-
	CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
Innovation & Corporate Development										
	Mitsui Knowledge Industry Co., Ltd. (*1)	Planning, development and sales of information and communication systems	58.4	S	Mar	-0.4	-	-	0.2	-
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	-1.8	-0.7	-2.5	-1.5	-1.0
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.2	0.0	0.2	0.0	0.2
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	0.3	0.4	0.7	0.6	0.1
	Mitsuibussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.1	0.2	0.3	0.4	-0.1
	Moshi Moshi Hotline, Inc.	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	0.5	0.4	0.9	2.1	-1.2
	TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	-0.1	-0.4	-0.5	0.7	-1.2
	IA Mitsui Leasing, Ltd.	Leasing and financing business	41.3	A	Mar	2.9	2.3	5.2	3.7	1.5
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.5	0.5	1.0	0.6	0.4
	Champions Pipe & Supply, Inc.	Sales of oil and gas well tubular	100.0	S	Mar	0.4	0.3	0.7	1.3	-0.6
	Cinco Pipe & Supply, LLC	Sales of oil and gas well tubular	100.0	S	Mar	0.2	0.4	0.6	-	0.6
	Hydro Capital Corporation	Investments in water treatment plants in Mexico	100.0	S	Dec	0.1	0.3	0.4	0.4	0.0
	Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.0	0.2	0.2	0.3	-0.1
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	1.0	1.0	2.0	1.5	0.5
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	0.8	0.7	1.5	2.5	-1.0
	United Grain Corp.	Origination and merchandising of grain	100.0	S	Mar	-0.2	-0.4	-0.6	0.4	-1.0
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.1	0.1	0.2	0.0	0.2
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.0	0.0	0.0	0.0	0.0
BMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	3.4	-0.1	3.3	-0.3	3.6
	Euro-Mit Staal B.V.	Steel processing	90.0	S	Mar	0.1	0.0	0.1	0.1	0.0
	GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.2	0.4	0.6	0.5	0.1

(*1) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*2) Combined sum of consolidated earnings of affiliated companies engaged in IPP, FPSO/FSO leasing and rolling stock leasing businesses, respectively.

(*3) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

(*4) MBAPR Holdings Corp. changed its name to Mitsui & Co. Mineral Resources Development (Asia) Corp. on May 20, 2013.

Note) Entity category: S represents Subsidiary and A represents Associated Company.

7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
JCC	111.48	117.03	122.31	105.62	114.18	113.60	107.50	107.58*
Dubai	106.46	116.16	106.44	106.31	107.48	108.16	100.79	106.30
WTI	94.06	102.94	93.49	92.22	88.18	94.36	94.22	105.82

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
	140.4	141.0	139.1	111.7	119.9	146.7	124.3	130.8

Coal (\$/MT)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
Hard coking coal	285.0	235.0	206-210	225.0	170.0	165.0	172.0	145.0
Soft coking coal	179.0	145.0	147.0		117.0		121-123	105.0
Thermal coal	126.5	115.5	115.0	95.0	96.9	98.0	95.0	89.95

Copper (\$/MT)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
LME price	7,488.94	8,307.73	7,866.56	7,716.74	7,908.77	7,927.55	7,145.53	7,078.76

Forex (¥/Foreign currency)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
Yen to US\$	77.21	79.75	79.81	78.12	82.79	92.57	99.23	98.06
Yen to A\$	79.57	84.59	80.16	81.37	86.08	95.94	96.80	89.08
Yen to BRL	43.10	45.46	40.13	38.30	40.24	46.40	47.19	42.69

Interest (%)	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013	Apr-Jun 2013	Jul-Sep 2013
3-month Libor (Yen)	0.34	0.34	0.34	0.33	0.32	0.27	0.23	0.23
3-month Libor (US\$)	0.51	0.50	0.46	0.41	0.31	0.29	0.27	0.26
Japanese government bond (10-year)	1.04	0.97	0.85	0.79	0.76	0.66	0.77	0.74

8. Country Risk Exposure and Fund Operation

【Risk exposure by country】

① Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	579.3	29.8	81.5	690.6	44.1	646.5
Chile	60.3	32.7	285.4	378.4	0.0	378.4
Indonesia	97.7	38.5	82.3	218.5	7.8	210.7
Russia	141.2	0.0	0.7	141.9	0.0	141.9
Malaysia	113.9	0.0	1.8	115.7	0.0	115.7
Mexico	66.1	1.6	49.8	117.5	3.1	114.4
China	100.7	1.2	4.0	105.9	0.0	105.9
Thailand	81.6	1.0	43.4	125.9	32.5	93.4
Philippines	11.5	7.9	11.0	30.4	0.3	30.1
India	17.3	0.0	3.9	21.2	0.0	21.2
Mozambique	11.3	0.0	0.3	11.6	0.0	11.6
Venezuela	0.9	9.7	0.9	11.5	0.9	10.6
Iran	0.1	0.0	3.0	3.1	0.0	3.1

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	37.4	0.4	37.0
Chile	13.8	0.3	13.5
Indonesia	25.2	0.5	24.7
Russia	15.6	0.5	15.1
Malaysia	15.5	0.3	15.2
Mexico	8.4	0.3	8.0
China	145.2	12.7	132.4
Thailand	42.0	0.9	41.1
Philippines	5.1	0.0	5.1
India	32.3	0.8	31.5
Mozambique	0.5	0.0	0.5
Venezuela	2.3	1.0	1.2
Iran	0.9	0.0	0.9

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Innovation & Corporate Development Segment.

9. News Releases

Segment	Date	Release Title
Mineral & Metal Resources		
	2013/6/21	Mitsui and ITOCHU Acquire Interests in BHP Iron Ore Jimblebar
	2013/10/2	Completion of the first expansion phase of iron ore export capacity at Cape Lambert
	2013/10/18	Update on Caserones Copper and Molybdenum Deposit Development Project in Chile
Machinery & Infrastructure		
	2013/4/16	Signing of Memorandum of Understanding with Petroleos Mexicanos under the witness of Mexican President Enrique Pena Nieto
	2013/4/30	Portek to acquire Latvian Port Terminal Company
	2013/5/13	Participation in Jirau run-of-the river hydropower project in Brazil
	2013/6/6	Participation in Power Generation Project in South Africa
	2013/6/10	Construction of Wind Farm in Hamada City, Shimane Prefecture
	2013/7/2	Participation in Water Concession Business in Czech Republic
	2013/7/18	Development of Mega-Solar Projects for Investment Funds
	2013/7/22	Mitsui to participate in Natural Gas Pipeline Project in Arizona, U.S.A.
	2013/9/19	Mitsui to participate in Integrated Logistics Business in Brazil
	2013/9/26	Signing of Memorandum of Understanding with Yangon City Development Committee, Myanmar regarding collaboration in water supply sector
	2013/9/27	Participation of Mitsui & Co., Ltd., Marubeni Corporation and Mitsui O.S.K. Lines, Ltd. and Conclusion of Financing for Deepwater FPSO Chartering Project for TEN Oil Fields Offshore Ghana
	2013/10/8	Participation in power generation and power/gas retail business in Australia
Chemicals		
	2013/5/15	Mitsui & Co., Ltd. and Celanese Corporation to Participate in Methanol Production Business in Texas
Energy		
	2013/4/22	Mitsui to participate in Laffan Refinery 2 Project
	2013/5/17	Mitsui enters into a natural gas liquefaction tolling agreement and a joint venture agreement for LNG Export Project in the U.S.A.
	2013/7/12	Kestrel New Mining Area Start Production
	2013/9/2	Update on Browse LNG Project
	2013/9/24	Shale Oil/Gas Development in Texas Accelerated expansion and participation by MOECO
Lifestyle		
	2013/4/30	Participation in Processed Tomato Business in India
	2013/5/31	Mitsui participated in environmentally-conscious smart city development in Malaysia as a master developer
	2013/8/5	Mitsui to participate in timber processing with forest concessions in Russia
	2013/8/8	Basic Agreement concerning Integrated Block Development Project, and Rebuilding of Mitsui & Co. Head Office
	2013/9/3	Establishment of a Joint Venture of Large Scale Farm Operation with a Brazil-based Major Agricultural Producer
Innovation & Cross Function		
	2013/5/13	Tokyu's open-air shopping center Grandberry Mall to begin demonstration trials of O2O service
	2013/6/27	Joint Venture Established with Resorttrust, Inc. in Medical Healthcare IT Field
	2013/10/1	Mitsui to sell off QIWI PLC shares in Secondary Public Offering
Overseas		
	2013/10/21	Mitsui to participate in Vietnam Shrimp Processing Company
Others		
	2013/5/1	Mitsui Donates 300,000 Chinese Yuan to Aid Sichuan, China, Earthquake Relief Efforts

Ends

	Mar-2004	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013	Sep-2013
(Billions of yen)											
Revenues	2,980.3	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,086.4	4,879.4	5,251.6	4,911.6	2,872.3
Gross Profit	609.9	725.8	816.6	903.7	988.1	1,016.3	702.0	859.2	878.3	790.4	430.0
Other Expenses(Income)	-523.0	-550.2	-563.4	-573.6	-586.1	-789.0	-576.0	-586.6	-465.1	-476.3	-227.6
SQ&A expense	-479.1	-518.9	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8	-521.1	-278.6
Provision for doubtful rec.	-10.2	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-14.7	-5.4
Interest expense	-0.9	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-1.2	-7.2
(Interest income)	(37)	(36)	(38)	(51)	(57)	(48)	(36)	(40)	(37.2)	(41.7)	(14.9)
(Interest expense)	(-38)	(-44)	(-60)	(-93)	(-106)	(-83)	(-46)	(-41)	(-42.6)	(-42.9)	(-22.1)
Dividend income	18.4	24.6	30.7	50.1	50.1	71.9	37.7	51.0	86.5	80.1	64.5
Gain on sales of securities	27.5	36.5	37.9	58.8	92.3	33.2	20.9	39.5	21.9	44.9	17.0
Loss on write-down of sec.	-31.0	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-27.3	-10.6
Gain on disposal of PP&E	3.9	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	5.7	6.2	1.8
Impairment of long-lived assets	-22.7	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-12.3	-0.4
Impairment loss of goodwill	-	-	-	-16.5	-2.0	-18.6	-9.9	-0.6	-4.2	-	-
DPF incident	-	-36.0	-9.0	3.9	-	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-	-	-	-88.6	-	-	-
Other expense	-28.9	-7.9	-9.9	-7.5	-3.0	-46.4	0.4	-7.4	7.9	-30.9	-8.7
Income before Taxes	86.9	175.6	253.2	330.1	402.0	247.3	126.0	272.6	413.2	314.1	202.4
Income Taxes	-44.8	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-158.3	-89.3
Income before Equity in Earnings	42.1	72.1	128.5	171.1	230.8	127.9	36.8	68.7	240.6	155.8	113.1
Minority Interests	-7.5	-17.6	-21.5	-26.0	-46.0	-35.1	-	-	-	-	-
Equity in Earnings	40.1	65.9	94.2	153.1	154.3	84.8	131.5	242.2	232.1	176.2	93.3
Discontinued Operations	-4.0	0.7	1.2	3.3	71.0	-	-0.8	-	-	-	-
Change in Accounting Principle	-2.3	-	-	-	-	-	-	-	-	-	-
Net Income	68.4	121.1	202.4	301.5	410.1	177.6	167.5	310.9	472.7	332.0	206.4
Net Income Attributable to Noncontrolling Interests	-	-	-	-	-	-	-17.8	-4.2	-38.2	-24.1	-9.2
Net Income Attributable to Mitsui & Co., Ltd.	-	-	-	-	-	-	149.7	306.7	434.5	307.9	197.2
Total trading transactions (Japan GAAP)	12,281.5	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	10,049.6	5,531.4
Operating income (Japan GAAP)	120.6	198.0	265.8	308.9	374.8	394.7	144.5	317.0	348.4	254.6	146.0
Total Assets	6,716.0	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	10,324.6	10,441.9
Current Assets	3,934.5	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,631.5	4,358.5
Fixed Assets	2,781.5	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	5,693.1	6,083.4
Interest-bearing debt	3,360.5	3,539.8	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0	4,269.3	4,375.2
Cash and Time deposits	685.0	819.9	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,429.9	1,325.2
Net interest-bearing debt	2,675.5	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,839.4	3,050.0
Shareholders' Equity	983.3	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	3,181.8	3,351.1
Common stock	192.5	192.5	295.8	323.2	337.5	339.6	341.5	341.5	341.5	341.5	341.5
ROA	1.03%	1.69%	2.50%	3.28%	4.24%	1.96%	1.79%	3.62%	4.93%	3.18%	3.80%
ROE	7.49%	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	17.35%	10.58%	12.07%
DER (Net)	2.78	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.81	0.89	0.91
Shareholders' equity to total assets	14.3%	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	30.8%	32.1%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-10.

Note2) Financing revenues and costs of certain subsidiaries engaged mainly in external consumer financing, which had been classified as interest expense, net of interest income, have been classified as revenues and costs since April 1, 2004. Figures for prior years have not been restated.

Note3) Interest-bearing debt was calculated deducting capital lease obligations and ASC815 fair value adjustment until March 31, 2008.

Note4) Figures have been adjusted in accordance with FSP FIN No. 39-1 since Mar-2008.

Note5) ASOB10-10-85 (SFAS No. 180) was adopted effective April 1, 2009. Figures for prior years have not been reclassified.

Note6) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended March 2010. Figures for prior years have not been reclassified.

Note7) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended March 2010. Figures for prior years have not been reclassified.