

Data Book
on Consolidated Financial Results
for the Year Ended March 31, 2013

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Notes)

- “Mar-13” in this booklet represents either “for the year ended March 31, 2013” or “as of March 31, 2013,” whichever is appropriate. It is also the same for “Mar-12”

1. Statements of Consolidated Income

①Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	
Sales of products	4,408.1	4,753.2	-345.1	Energy (decline in petroleum trading activities due to deterioration of market conditions), Chemicals (underperforming trading activities) Machinery & Infrastructure (solid performance in motor vehicle and mining & construction machinery-related businesses)
Sales of services	392.1	377.0	15.1	
Other sales	111.4	121.4	-10.0	
Total revenues	4,911.6	5,251.6	-340.0	

②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	
Sales of products	506.9	586.8	-79.9	Mineral & Metal Resources (decline in iron ore prices), Energy (lower coal prices, decline at MEPUSA), Innovation & Cross Function (decline at MCRM), Americas (decline at Novus), Lifestyle (decline in trading business of grain due to lower prices) Machinery & Infrastructure (solid performance of mining and construction machinery-related businesses)
Sales of services	230.2	229.5	0.7	
Other sales	53.3	62.0	-8.7	
Total revenues	790.4	878.3	-87.9	

Ref.)

<u>Average Ex. Rate</u>	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	
US Dollar	¥83.32	¥78.82	¥4.50	
Australian Dollar	¥85.89	¥83.19	¥2.70	
Oil price per barrel	\$114	\$108	\$6	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	
Personnel	-275.5	-275.6	0.1	
Welfare	-12.0	-11.4	-0.6	
Travel	-30.9	-29.8	-1.1	
Entertainment	-7.8	-7.5	-0.3	
Communication	-48.1	-47.2	-0.9	
Rent	-16.9	-17.0	0.1	
Depreciation	-14.6	-13.3	-1.3	
Tax	-8.8	-7.7	-1.1	
Others	-106.5	-105.3	-1.2	
Total	-521.1	-514.8	-6.3	

④Interest income/expense

i) Interest income/expense		(Billions of yen)		
	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
	-1.2	-5.4	4.2	
Interest income	41.7	37.2	4.5	Deferred commitment fee related to the loan to Codelco
Interest expense	-42.9	-42.6	-0.3	
Breakdown by entity category	0.0	0.0		
Parent	-2.5	-7.5	5.0	
Overseas Trading Subs.	1.1	1.7	-0.6	
Domestic Subs.	-2.7	-2.7	0.0	
Overseas Subs.	2.9	3.1	-0.2	

ii) Interest-bearing debt (Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>
Gross interest-bearing debt	4,269.3	3,578.0
	<u>Mar-12</u>	<u>Mar-11</u>
	3,578.0	3,377.5
Average for the period-ends	<u>Mar-13</u>	<u>Mar-12</u>
	3,923.7	3,477.8

iii) Market indication (monthly average) (%)

	<u>Mar-13</u>	<u>Mar-12</u>
3-month Yen Tibor	0.31	0.34
3-month US\$ Libor	0.37	0.40
10-year government bond	0.77	1.06

⑤Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>
1Q	35.4	21.5	13.9
2Q	11.0	17.5	-6.5
3Q	15.6	12.5	3.1
4Q	18.1	35.0	-16.9
<u>Total</u>	<u>80.1</u>	<u>86.5</u>	<u>-6.4</u>
Domestic	10.7	10.8	-0.1
Overseas	69.4	75.7	-6.3
(Overseas LNG projects*)	61.2	68.6	-7.4
<u>Total</u>	<u>80.1</u>	<u>86.5</u>	<u>-6.4</u>

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

⑥Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description for Mar-13</u>	<u>Description for Mar-12</u>
Provision for doubtful receivables	-14.8	-15.1	0.3		Increase in allowances for loan at BAF
Gain on sale of securities	44.9	21.9	23.0	Mikuni Coca-Cola +8.0, INPEX +6.2, Nihon Unisys +4.8, LME Holdings +4.4, MED3000 +3.1, Equity dilution in IHH +5.5	INPEX +8.4, Remeasurement gain on Multigrain +3.6
Loss on write-down of securities	-27.3	-33.5	6.2		
(Non-marketable)	-14.5	-21.3	6.8	Valepar preferred shares -4.5	Valepar preferred shares -4.1, Aviation-related stock
(Marketable)	-12.8	-12.2	-0.6	Iron & steel company -4.9, Mitsui Chemicals -3.0	Formasa Epitaxy -4.0
Nikkei Stock Average (Yen, at closing)	12,398	10,084			
Gain on sale of property and equipment	6.2	5.7	0.5	Sales of land used for logistics in Canada	Sales of unused land in Japan +4.5
Impairment loss of long-lived assets	-12.3	-14.0	1.7	Australian iron ore operation -6.4	MUA withdraw from uranium mine -5.0
Impairment loss of goodwill	0.0	-4.2	4.2		
Other expenses	-30.9	7.9	-38.8	Exploration expenses at Energy -37.4, FX gain at MOECO +9.5, FX loss at Mitsui -22.9	One time gain at Shark Bay Salt +5.8, FX gains at Mitsui +5.8, FX gain at MOECO +3.9, Exploration expenses at Energy -19.8

⑦Income taxes

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	314.1	413.2	-99.1	
Current taxes	-182.3	-186.8	4.5	
Deferred taxes	23.8	14.2	9.6	
Income taxes	-158.3	-172.6	14.3	Tax burden of MRRT and reversal of deferred tax assets for operating assets subject to MRRT
(tax rate)	50.4%	41.8%	-8.6%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨Other

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>
Noncontrolling interests	-24.0	-38.2	14.2
Description: Decrease in net income at MEPMOZ, Collahuasi, MII			

2. Condensed Consolidated Balance Sheets

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
① <u>Current assets/Current Liabilities</u>				
Current assets	4,631.5	4,426.3	205.2	
Cash and cash equivalents	1,425.2	1,431.1	-5.9	
Trade receivables-accounts	2,022.1	2,037.8	-15.7	
Inventories	746.6	515.8	230.8	Increase at physical commodities swap transactions related to precious metal, increase in trading volume at petroleum trading business and mining & constructino machinery-related business, Cinco newly acquired
Derivative assets	61.1	53.7	7.4	
Current liabilities	3,045.3	2,624.0	421.3	
Short-term debt	663.1	307.1	356.0	Increase at physical commodities swap transactions
Current maturities of long-term debt	421.2	372.7	48.5	
Trade payables-accounts	1,555.6	1,505.9	49.7	
Derivative liabilities	83.9	65.3	18.6	
Other current liabilities	69.1	82.1	-13.0	
<u>Working Capital</u>	<u>1,586.2</u>	<u>1,802.3</u>	<u>-216.1</u>	
② <u>Investments and non-current receivables</u>	<u>3,958.8</u>	<u>3,191.7</u>	<u>767.1</u>	
Investments in and advances to associated companies	2,325.3	1,709.1	616.2	Acruz +166.6, Browse +85.7, Caserones +24.1, FPSO leasing business +20.9, Renewable energy power generation in Canada, National Plant and Equipment +9.4 [Increases or decreases without cash outflows] : Increase in equity earnings +49.4 (net of 126.8 billion dividends), Cumulative FX translation adjustments +224.3
Other investments	816.3	792.5	23.8	Sodrugestvo +9.4, Capital redemption in Sakhalin II -31.7 (in addition TA +2.9) [Increases or decreases without cash outflows] : Net increase in unrealized holding gains on AFS securities +43.3, Recognition of impairment in investments -22.8
Property leased to others	330.6	272.7	57.9	Leased rolling stock +17.4, MESE +10.0
③ <u>Property and equipment, less accumulated depreciation</u>	<u>1,570.3</u>	<u>1,255.9</u>	<u>314.4</u>	US Shale gas/oil projects +107.8 (including TA +33.4), Iron ore mining projects in Australia +103.0 (including TA +44.6), Oil & gas project other than shale gas/oil +41.8 (including TA +17.5), Coal mining projects in Australia +33.5 (including TA +24.1)
④ <u>Long-term debt, less current maturities</u>	<u>3,185.0</u>	<u>2,898.2</u>	<u>286.8</u>	Increase at Oriente and financial subsidiary in US
⑤ <u>Shareholders' equity</u>	<u>3,181.8</u>	<u>2,641.3</u>	<u>540.5</u>	
Common stock	341.5	341.5	0.0	
Capital surplus	429.8	430.5	-0.7	
Unrealized holding gains and losses on AFS securities	135.8	90.5	45.3	
Foreign currency translation adjustments	-94.9	-380.5	285.6	Increase due to appreciation of Australian Dollar, US Dollar and Brazilian Real andagaint Japanese Yen AUD +127.3 (Mar/13 ¥97.93/AUD ← Mar/12 ¥85.45/AUD) USD + 84.4 (Mar/13 ¥94.05/USD ← Mar/12 ¥82.19/USD) BRL + 22.5 (Mar/13 ¥46.52/BRL ← Mar/12 ¥45.09/BRL)

<Net Debt-to-Equity Ratio (Net DER)>
See MD&A in the Flash Report.

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities was ¥461.4 billion. Compared with the corresponding previous year, while operating income declined by ¥93.8 billion and dividend income declined by ¥49.9 billion, net cash flow from increases and decreases in working capital improved by ¥209.0 billion.

(Billions of yen)

	Mar-13	Mar-12	Increase
(a) Net income	332.0	472.7	-140.7
(b) Income from discontinued operations-net	-	-	-
Adjustments to reconcile net income to net cash provided by operating activities:			
(c) Depreciation and amortization	198.9	153.5	45.4
(d) Pension and severance costs, less payments	9.3	9.2	0.1
Adjustments regarding other expenses	3.3	39.2	-35.9
Provision for doubtful receivables, gain or loss on securities, property, equipment and goodwill, etc.			
Deferred income taxes	-24.0	-14.2	-9.8
Equity in earnings of associated companies, less dividend received	-60.5	-72.8	12.3
(d) Subtotal	-71.9	-38.6	-33.3
Changes in operating assets and liabilities:			
(e) Increases in trade receivables/payables, inventories, etc.	2.4	-206.6	209.0
Net cash provided by operating activities	461.4	381.0	80.4

② Investing activities

Net cash used in investing activities was ¥753.3 billion. Outflow of cash during the period includes loan to Codelco and investment in acquisition of stake in J/V with Codelco, additional investment in JAL MIMI, US shale gas project and capital expenditures for the expansion in Mineral & Metal Resources and Energy segments etc.

(Billions of yen)

	Mar-13			Mar-12		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-230.6	-292.4	<Increases> Acrux -85.9, Browse -85.7, Caserones -24.1, FPSO leasing business for Brazilian deepwater oil exploration -20.9, Renewable energy power generation in Canada, National Plant and Equipment -9.4	-98.9	-181.2	<Increases> IHH -90.7 FPSO leasing business for Brazilian deepwater oil exploration -22.1 Santa Vitoria Acucar e Alcool -13.0
		61.8	<Decreases> Mikuni Coca-Cola +15.5, Nihon Unisys +11.4			82.3
Net increase in other investments	9.2	-99.4	<Increases> UK North Sea -21.3, Sodrugestvo -9.4	2.8	-101.3	<Increases> Additional investment in Multigrain -21.9, Mercian's pharmaceutical and chemical business -15.1, Portek International -11.5, MRE -6.4 for acquisition of senior living business, Veloce Logistica -4.7
		108.6	<Decreases> Sakhalin II: Capital redemption +31.7, Divestiture of shares in INPEX +10.5			104.1
Net increase in property leased to others and property and equipment	-398.9	-418.8	<Increases> US Shale gas project -112.0, Iron ore mining projects in Australia -91.1, Oil & gas project other than shale gas/oil -84.1, Coal mining projects in Australia -29.1, Leased rolling stock -22.2	-340.9	-364.3	<Increases> US Shale gas project -98.7, Oil & gas project other than shale gas -76.8, Iron ore mining projects in Australia -52.7, Coal mining projects in Australia -27.7, Leased rolling stock -25.4, Leased aircraft -9.7
		19.9	<Decreases>			23.5
Net increase in long-term loan receivables	-132.6		Loan to Codelco's subsidiary -146.7, Collection of loans from ship-owning company +13.6, decline in loan receivables at BAF +10.0	-1.4		
Net increase in time deposits	-0.4			0.2		
Net cash used in investing activities	-753.3			-438.2		

③Financing activities

Net cash used in financing activities was ¥221.6 billion. There were the cash outflows from payments of cash dividends as well as the net cash inflow from the borrowing of short-term and long-term debt.

(Billions of yen)

	Mar-13		Mar-12	
	Net	Description	Net	Description
Net increase in short-term debt	161.5		41.4	
Net increase in long-term debt	148.5	Increase : +757.5 Decrease : -607.0	119.0	Increase : +486.7 Decrease : -367.8
Transactions with noncontrolling interests shareholders	0.9		-4.5	
Purchase of treasury stock-net	0.0		0.1	
Payments of cash dividends	-91.3		-98.6	
Net cash provided by financing activities	221.6		57.4	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

(Billions of yen)

Period ended March 31, 2013 (from April 1, 2012 to March 31, 2013)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	174.6	540.3	363.5	746.0	1,409.6	800.4	150.1
Gross profit	40.6	158.7	104.3	69.1	190.7	106.0	41.4
Operating income	3.6	123.9	-8.3	7.4	134.9	-5.5	-32.9
Equity earnings	3.1	42.9	32.0	6.6	56.7	8.3	18.0
Net income attributable to Mitsui & Co., Ltd.	-2.9	90.5	20.5	-1.3	164.8	10.3	3.6
As of Mar. 31, 2013							
Total assets	510.6	1,577.0	1,526.7	703.5	1,940.4	1,313.9	769.0
Investments in and Advances to Associated Companies	31.0	844.5	459.6	84.1	279.5	230.3	138.9
Plant, Property and Equipment; and Property Leased to Others	14.4	340.4	197.6	70.3	768.6	205.2	70.5

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	547.2	95.1	82.9	4,909.7	1.9	0.0	4,911.6
Gross profit	66.0	15.6	10.5	802.9	0.9	-13.4	790.4
Operating income	11.4	-3.7	-5.9	224.9	-4.5	34.2	254.6
Equity earnings	3.5	0.4	4.9	176.4	0.0	-0.2	176.2
Net income attributable to Mitsui & Co., Ltd.	12.4	-0.9	27.5	324.5	1.5	-18.1	307.9
As of Mar. 31, 2013							
Total assets	501.5	114.0	321.9	9,278.5	3,540.2	-2,494.1	10,324.6
Investments in and Advances to Associated Companies	49.5	13.1	177.2	2,307.7	-0.2	17.8	2,325.3
Plant, Property and Equipment; and Property Leased to Others	96.7	11.8	3.4	1,778.9	5.8	116.2	1,900.9

Period ended March 31, 2012 (from April 1, 2011 to March 31, 2012)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	189.3	567.7	312.6	789.3	1,730.0	775.1	171.6
Gross profit	42.8	194.8	94.0	65.2	219.1	112.0	53.5
Operating income	9.6	173.1	-8.2	10.3	173.5	10.6	-20.1
Equity earnings	4.0	131.2	38.0	6.7	53.9	9.3	-20.4
Net income attributable to Mitsui & Co., Ltd.	9.5	201.3	17.7	9.1	188.1	17.0	-32.2
As of Mar. 31, 2012							
Total assets	523.9	1,121.7	1,340.7	685.9	1,750.5	1,239.1	573.5
Investments in and Advances to Associated Companies	26.1	553.2	344.0	76.2	131.9	210.0	134.2
Plant, Property and Equipment; and Property Leased to Others	13.6	238.4	151.0	65.5	584.5	194.4	73.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	529.1	119.5	65.1	5,249.3	2.3	0.0	5,251.6
Gross profit	75.6	18.2	11.7	886.9	0.7	-9.3	878.3
Operating income	24.3	-0.7	-4.2	368.2	-5.2	-14.6	348.4
Equity earnings	4.3	0.5	4.7	232.2	0.0	-0.1	232.1
Net income attributable to Mitsui & Co., Ltd.	16.4	1.2	49.2	477.3	2.2	-45.0	434.5
As of Mar. 31, 2012							
Total assets	428.4	106.1	275.8	8,045.6	2,923.8	-1,957.6	9,011.8
Investments in and Advances to Associated Companies	40.6	8.9	136.3	1,661.4	-0.4	48.1	1,709.1
Plant, Property and Equipment; and Property Leased to Others	69.9	10.9	3.1	1,404.6	8.1	115.9	1,528.6

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	-14.7	-27.4	50.9	-43.3	-320.4	25.3	-21.5
Gross profit	-2.2	-36.1	10.3	3.9	-28.4	-6.0	-12.1
Operating income	-6.0	-49.2	-0.1	-2.9	-38.6	-16.1	-12.8
Equity earnings	-0.9	-88.3	-6.0	-0.1	2.8	-1.0	38.4
Net income attributable to Mitsui & Co., Ltd.	-12.4	-110.8	2.8	-10.4	-23.3	-6.7	35.8
Total assets	-13.3	455.3	186.0	17.6	189.9	74.8	195.5
Investments in and Advances to Associated Companies	4.9	291.3	115.6	7.9	147.6	20.3	4.7
Plant, Property and Equipment; and Property Leased to Others	0.8	102.0	46.6	4.8	184.1	10.8	-2.8

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	18.1	-24.4	17.8	-339.6	-0.4	0.0	-340.0
Gross profit	-9.6	-2.6	-1.2	-84.0	0.2	-4.1	-87.9
Operating income	-12.9	-3.0	-1.7	-143.3	0.7	48.8	-93.8
Equity earnings	-0.8	-0.1	0.2	-55.8	0.0	-0.1	-55.9
Net income attributable to Mitsui & Co., Ltd.	-4.0	-2.1	-21.7	-152.8	-0.7	26.9	-126.6
Total assets	73.1	7.9	46.1	1,232.9	616.4	-536.5	1,312.8
Investments in and Advances to Associated Companies	8.9	4.2	40.9	646.3	0.2	-30.3	616.2
Plant, Property and Equipment; and Property Leased to Others	26.8	0.9	0.3	374.3	-2.3	0.3	372.3

Gross profit

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	40.6	42.8	-2.2	Sluggish market condition for steel products, reduction in export volumes from Japan caused by appreciation of Japanese yen.
Mineral & Metal Resources	158.7	194.8	-36.1	Decline in iron ore prices : MIOD -26.1, MII -11.2
Machinery & Infrastructure	104.3	94.0	10.3	Motor Vehicles & Construction Machinery +3.1: Solid performance in mining and construction machinery-related business in Americas Marine & Aerospace +6.0: Reversal effect of loss allowance for vessels under construction in Mar/12
Chemicals	69.1	65.2	3.9	KPA +3.8 (higher ammonia prices)
Energy	190.7	219.1	-28.4	MOECO +22.2 (increase in oil prices and volume), MEPTX +6.7 (new contribution from 3Q in Mar/12) MCH -32.4 (lower coal prices), MEPUSA -11.6 (increase in depreciation costs and decline in gas prices), Petroleum trading in Mitsui -7.8 and in Mitsui Oil -3.3 (deterioration of market conditions)
Lifestyle	106.0	112.0	-6.0	Food Resources -4.2: decline in trading business of grain due to lower prices Food Products & Services -2.8: Reversal effect of MtM valuation gains on commodity derivative contracts in Mar/12
Innovation & Cross Function	41.4	53.5	-12.1	Financial & New Business -12.1: Decline in MCRM -6.4, Corresponding to FX gains related to commodity trading business (Mar/13: +6.4, Mar/12: +5.8)
Americas	66.0	75.6	-9.6	Novus -6.7 (decline in sales price, write-down of inventories)
Europe, the Middle East and Africa	15.6	18.2	-2.6	
Asia Pacific	10.5	11.7	-1.2	
Total	802.9	886.9	-84.0	
All Other	0.9	0.7	0.2	
Adjustments and Eliminations	-13.4	-9.3	-4.1	
Consolidated Total	790.4	878.3	-87.9	

Operating income

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description (Changes attributable to other than gross profit)</u>
Iron & Steel Products	3.6	9.6	-6.0	Change of the HQ cost allocation system
Mineral & Metal Resources	123.9	173.1	-49.2	Change of the HQ cost allocation system
Machinery & Infrastructure	-8.3	-8.2	-0.1	Change of the HQ cost allocation system
Chemicals	7.4	10.3	-2.9	Change of the HQ cost allocation system
Energy	134.9	173.5	-38.6	Change of the HQ cost allocation system
Lifestyle	-5.5	10.6	-16.1	Change of the HQ cost allocation system
Innovation & Cross Function	-32.9	-20.1	-12.8	Change of the HQ cost allocation system
Americas	11.4	24.3	-12.9	Increase in provision for doubtful receivables
Europe, the Middle East and Africa	-3.7	-0.7	-3.0	
Asia Pacific	-5.9	-4.2	-1.7	
Total	224.9	368.2	-143.3	
All Other	-4.5	-5.2	0.7	
Adjustments and Eliminations	34.2	-14.6	48.8	
Consolidated Total	254.6	348.4	-93.8	

Equity in earnings of associated companies

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	3.1	4.0	-0.9	
Mineral & Metal Resources	42.9	131.2	-88.3	Valepar -67.3 (decline in iron ore prices, impairment losses), Robe River Mining -17.9 (decline in iron ore prices, tax burden related to MRRT), Collahuasi -11.8 (decline in copper sales volume), SUMIC +9.2 (gain on equity dilution)
Machinery & Infrastructure	32.0	38.0	-6.0	Motor Vehicles & Construction Machinery +1.7: Increase in automotive-related business in North Americas and Asia Marine & Aerospace -4.8: Reversal effect of gain on sales of FPSO in Mar/12
Chemicals	6.6	6.7	-0.1	
Energy	56.7	53.9	2.8	
Lifestyle	8.3	9.3	-1.0	Impairment loss on listed securities in Mitsui Sugar -2.9, IHH +2.1
Innovation & Cross Function	18.0	-20.4	38.4	Mar/12: Impairment loss on listed securities in TPV -18.3, Moshi Moshi HL -6.7, Nihon Unisys -6.0
Americas	3.5	4.3	-0.8	
Europe, the Middle East and Africa	0.4	0.5	-0.1	
Asia Pacific	4.9	4.7	0.2	
Total	176.4	232.2	-55.8	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	-0.2	-0.1	-0.1	
Consolidated Total	176.2	232.1	-55.9	

Net income attributable to Mitsui & Co., Ltd. (accounts other than operating income and equity earnings)

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Increase of operating income</u>	<u>Increase of equity earnings</u>	<u>Description (changes attributable to other than operating income and equity earnings; before tax)</u>
Iron & Steel Products	-2.9	9.5	-12.4	-6.0	-0.9	FX losses on foreign trade transactions -8.3, Impairment loss on Iron & Steel company -4.3
Mineral & Metal Resources	90.5	201.3	-110.8	-49.2	-88.3	Mar/13: Codelco Commitment fee, Impairment loss at Port Hedland in Western Australia -6.4, MRRT -6.7, DTL -8.0 Mar/12: MRRT +18.1, Lower Japanese corporate income tax rate +11.9
Machinery & Infrastructure	20.5	17.7	2.8	-0.1	-6.0	Mar/12: Lower Japanese corporate income tax rate +4.0, impairment loss on aviation-related stock
Chemicals	-1.3	9.1	-10.4	-2.9	-0.1	Mar/13: Impairment loss on Mitsui Chemicals -3.0 Mar/12: One time gain +5.8 and impairment loss of goodwill at Shark Bay Salt
Energy	164.8	188.1	-23.3	-38.6	2.8	Mar/13: Dividends from LNG projects -7.4 (decline from Sakhalin II project), DTL in MOECO +22.0, DTL +8.5, Gain on sale of securities of INPEX in MOECO +6.2, Exploration expenses -36.1 Mar/12: Gain on sale of securities of INPEX in MOECO +8.4, FX gain in MOECO +3.9, Exploration expenses -18.9, DTL +5.1, Impairment loss in MUA -5.0, Income tax due to DTA +4.0
Lifestyle	10.3	17.0	-6.7	-16.1	-1.0	Mar/13: Gain on sale of securities in Mikuni Coca-Cola +8.0, Gain related to equity dilution in IHH Healthcare +5.5 Mar/12: Remeasurement gain (reclassification of Multigrain) +3.6
Innovation & Cross Function	3.6	-32.2	35.8	-12.8	38.4	Mar/13: Gain on sales of securities (Nihon Unisys +4.8, LME Holdings +4.3), FX gains related to commodity trading business +6.4 Mar/12: Impairment loss on shares (Formosa Epitaxy -4.0, QIWI -2.7), Gain on sales of unused land in Japan +3.2, FX gains related to commodity trading business +5.8
Americas	12.4	16.4	-4.0	-12.9	-0.8	Gain on sale of securities in MED3000 +3.1
Europe, the Middle East and Africa	-0.9	1.2	-2.1	-3.0	-0.1	
Asia Pacific	27.5	49.2	-21.7	-1.7	0.2	Lower earnings from this segment's minority interests in MIOD, MII and MCH due to declines in prices of iron ore and coal
Total	324.5	477.3	-152.8	-143.3	-55.8	
All Other	1.5	2.2	-0.7	0.7	0.0	
Adjustments and Eliminations	-18.1	-45.0	26.9	48.8	-0.1	
Consolidated Total	307.9	434.5	-126.6	-93.8	-55.9	

Total assets

(Billions of yen)

	<u>Mar-13</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	510.6	523.9	-13.3	Decrease in trading business volume
Mineral & Metal Resources	1,577.0	1,121.7	455.3	Increase in loan to Codelco's subsidiary and acquisition of stake in Acrux, Investment in Caserones, Positive effect of FX translation due to higher AUD and USD against JPY
Machinery & Infrastructure	1,526.7	1,340.7	186.0	Increase in investment in FPSO rearing business
Chemicals	703.5	685.9	17.6	
Energy	1,940.4	1,750.5	189.9	Acquisition of Browse, Increase in Property and equipment in shale gas/oil and oil/gas business, positive effect of FX translation due to higher AUD and USD against JPY
Lifestyle	1,313.9	1,239.1	74.8	Acquisition of Sodrugestvo, Positive effect of FX translation due to higher SGD and USD against JPY
Innovation & Cross Function	769.0	573.5	195.5	Due to physical commodities swap transactions
Americas	501.5	428.4	73.1	Positive effect of FX translation due to higher USD against JPY
Europe, the Middle East and Africa	114.0	106.1	7.9	
Asia Pacific	321.9	275.8	46.1	
Total	9,278.5	8,045.6	1,232.9	
All Other	3,540.2	2,918.5	621.7	
Adjustments and Eliminations	-2,494.1	-1,952.3	-541.8	
Consolidated Total	10,324.6	9,011.8	1,312.8	

<Ref. >

Breakdown by Business Unit

Period ended March 31, 2013 (from April 1, 2012 to March 31, 2013)

(Billions of yen)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- structure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	66.7	246.5	50.3	363.5	532.4	213.6	746.0	519.0	220.5	60.9	800.4	85.1	6.8	58.2	150.1
Gross profit	26.1	61.3	16.9	104.3	15.7	53.4	69.1	30.8	52.9	22.3	106.0	24.6	3.3	13.5	41.4
Operating income	-12.5	2.8	1.4	-8.3	-4.2	11.6	7.4	-1.8	6.7	-10.4	-5.5	-11.5	-16.2	-5.2	-32.9
Equity earnings	16.1	15.5	0.4	32.0	3.9	2.7	6.6	3.5	0.3	4.5	8.3	8.6	8.0	1.4	18.0
Net income attributable to Mitsui & Co., Ltd.	5.6	10.2	4.7	20.5	-6.1	4.8	-1.3	-1.6	12.6	-0.7	10.3	6.9	-0.3	-3.0	3.6
Total assets	747.4	465.3	314.0	1,526.7	374.1	329.4	703.5	386.2	459.0	468.7	1,313.9	158.7	462.4	147.9	769.0

Period ended March 31, 2012 (from April 1, 2011 to March 31, 2012)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- structure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	60.4	204.9	47.3	312.6	569.7	219.6	789.3	502.6	218.1	54.4	775.1	98.0	18.6	55.0	171.6
Gross profit	24.9	58.2	10.9	94.0	15.1	50.1	65.2	35.0	55.8	21.2	112.0	26.3	15.3	11.9	53.5
Operating income	-7.3	2.6	-3.5	-8.2	-2.7	13.0	10.3	6.6	11.6	-7.6	10.6	-9.4	-3.6	-7.1	-20.1
Equity earnings	19.0	13.8	5.2	38.0	5.3	1.4	6.7	3.0	0.4	5.9	9.3	-26.1	7.5	-1.8	-20.4
Net income attributable to Mitsui & Co., Ltd.	12.0	11.0	-5.3	17.7	2.7	6.4	9.1	4.2	11.3	1.5	17.0	-37.0	8.7	-3.9	-32.2
Total assets	627.8	389.3	323.6	1,340.7	364.1	321.8	685.9	335.0	428.5	475.6	1,239.1	169.3	263.2	141.0	573.5

Increase/Decrease

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- structure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	6.3	41.6	3.0	50.9	-37.3	-6.0	-43.3	16.4	2.4	6.5	25.3	-12.9	-11.8	3.2	-21.5
Gross profit	1.2	3.1	6.0	10.3	0.6	3.3	3.9	-4.2	-2.9	1.1	-6.0	-1.7	-12.0	1.6	-12.1
Operating income	-5.2	0.2	4.9	-0.1	-1.5	-1.4	-2.9	-8.4	-4.9	-2.8	-16.1	-2.1	-12.6	1.9	-12.8
Equity earnings	-2.9	1.7	-4.8	-6.0	-1.4	1.3	-0.1	0.5	-0.1	-1.4	-1.0	34.7	0.5	3.2	38.4
Net income attributable to Mitsui & Co., Ltd.	-6.4	-0.8	10.0	2.8	-8.8	-1.6	-10.4	-5.8	1.3	-2.2	-6.7	43.9	-9.0	0.9	35.8
Total assets	119.6	76.0	-9.6	186.0	10.0	7.6	17.6	51.2	30.5	-6.9	74.8	-10.6	199.2	6.9	195.5

5. Forecasts for the Year Ending March 31, 2014

Exchange rate (JPY/USD)	95.00	83.32
Crude oil (JCC)	\$103/bbl	\$114/bbl
Consolidated oil price	\$106/bbl	\$114/bbl

(Billions of yen)

	Mar-14 Forecast	Mar-13 Result	Change	Description of Increase/Decrease
Gross profit	900.0	790.4	109.6	Positive impact of depreciation of Yen. Oil, iron ore and coal prices declined.
SG & A expenses	-580.0	-521.1	-58.9	
Provision for doubtful receivables	-10.0	-14.7	4.7	
Operating income	310.0	254.6	55.4	
Interest expenses	-10.0	-1.2	-8.8	Reversal of commitment fee related to the loan to Codelco recorded in Mar-13.
Dividend income	90.0	80.1	9.9	Increase in dividends from LNG projects.
Gain on sales of securities, PPE and other gains-net	-5.0	-19.4	14.4	Reversal of impairments recorded in Mar-13.
Income before income taxes and equity in earnings	385.0	314.1	70.9	
Income taxes	-200.0	-158.3	-41.7	
Income before equity in earnings	185.0	155.8	29.2	
Equity in earnings of associated companies	200.0	176.2	23.8	Reversal of impairments recorded in Mar-13.
Net income before attribution of noncontrolling interests	385.0	332.0	53.0	
Net income attributable to noncontrolling interests	-15.0	-24.1	9.1	
Net income attributable to Mitsui & Co., Ltd.	370.0	307.9	62.1	

Net income attributable to Mitsui & Co., Ltd. (Billions of yen)

	Mar-14 Forecast	Mar-13 Result	Increase/ Decrease	Description of Increase/Decrease
Iron & Steel Products	13.0	-2.9	15.9	Reversal effect of FX losses in Mar/13, Recovery of market condition
Mineral & Metal Resources	107.0	90.5	16.5	Depreciation of JPY, Increase in sales volume of iron ore and copper, Increase in income from infrastructure expansion investments, Decline in prices of mineral resources
Machinery & Infrastructure	22.0	16.9	5.1	Depreciation of JPY, Profit contribution from new projects
Chemicals	12.0	-1.5	13.5	Recovery from underperforming trading activities, Reversal effect of impairment loss on securities in Mar/13
Energy	160.0	164.8	-4.8	Depreciation of JPY, Increase in dividend from LNG projects, Increase in sales volume, Increase in depreciation cost, Decline in oil and coal prices
Lifestyle	16.0	13.0	3.0	Recovery of Multigrain, Reversal effect of gain on sales of securities in Mar/13
Innovation & Corporate Development	-3.0	4.7	-7.7	Reversal effect of gain on sales of securities in Mar/13
Americas	17.0	12.4	4.6	Expansion of chemical tank, Contribution from Cinco, Depreciation of JPY
Europe, the Middle East and Africa	3.0	-0.9	3.9	Recovery in economies
Asia Pacific	33.0	27.5	5.5	Increase in earnings from this segment's minority interest in subsidiaries of resources and energy
Total	380.0	324.5	55.5	
All Other Adjustments and Eliminations	-10.0	-16.6	6.6	
Consolidated Total	370.0	307.9	62.1	

6. Subsidiary/Associated Company Information
 <Net income of major subsidiaries and associated companies>

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-30	40	Mar-13	Mar-12	Increase/Decrease
						(Ybillion)	(Ybillion)	Earnings (Ybillion)	Earnings (Ybillion)	
Iron & Steel Products										
	Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	1.6	0.6	2.2	3.1	-0.9
	Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.1	0.2	0.3	1.2	-0.9
	Nippon Steel Trading Co., Ltd.	Trading of iron and steel products, non-ferrous metals, machinery	25.1	A	Mar	0.0	0.5	0.5	0.8	-0.3
	Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.2	0.2	0.4	0.3	0.1
Mineral & Metal Resources										
	Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	74.2	19.4	93.6	158.6	-65.0
	Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	10.4	4.0	14.4	22.3	-7.9
	Japan Collahuasi Resources B.V.	Investment in Collahuasi copper mine in Chile	61.9	S	Dec	1.4	-0.2	1.2	7.2	-6.0
	Oriente Copper Netherland B.V.	Investment in copper business in Chile through Inversiones Mineras Acrux SpA	100.0	S	Mar	-1.2	0.2	-1.0	-	-
	Mitsui Bussan Copper Investment & Co., Ltd.	Investment in Caserones copper mine in Chile	100.0	S	Mar	-0.3	-0.3	-0.6	-	-
	MBAPR Holdings Corp.	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	0.4	0.1	0.5	1.4	-0.9
	Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-0.6	-7.6	-8.2	-7.6	-0.6
	MITSUI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.6	0.3	0.9	0.3	0.6
	Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	6.2	1.6	7.8	75.1	-67.3
	SUMIC Nickel Netherlands B.V. (*1)	Investments in nickel producing business in New Caledonia and sales of products	47.6	A	Dec	-	-	-	-	-
	Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	1.8	1.2	3.0	4.4	-1.4
Infrastructure Projects										
	Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	1.2	0.9	2.1	2.2	-0.1
	MITSUI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies in Brazil	100.0	S	Dec	2.2	0.8	3.0	4.3	-1.3
	MIT Gas Mexico, S. de R.L. de C.V.	Investments in gas distribution companies in Mexico	100.0	S	Dec	0.0	0.3	0.3	-	0.3
	Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.7	0.3	1.0	0.9	0.1
	Atlatic, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	0.1	0.7	0.8	0.1	0.7
	Rolling stock leasing businesses (*2)	Freight car and locomotive leasing	Var.	S/A	Var.	2.1	0.8	2.9	3.4	-0.5
	Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	0.4	-	-	1.1	-
	IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	4.3	8.0	12.3	12.8	-0.5
Motor Vehicles & Construction Machinery										
	TOYOTA CHILE S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.6	0.4	1.0	2.2	-1.2
	Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.2	0.0	0.2	0.5	-0.3
	MITSUI AUTO FINANCE CHILE LTDA.	Automobile retail finance	100.0	S	Dec	0.8	0.1	0.9	1.1	-0.2
	PT. Bussan Auto Finance	Motorcycle retail finance	90.0	S	Dec	-1.2	-0.5	-1.7	-1.2	-0.5
	KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
	Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	2.0	0.1	2.1	2.5	-0.4
	Toyota Canada Inc. (*1)	Import and sales of Toyota automobiles and parts	49.0	A	Dec	-	-	-	-	-
	Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	1.9	0.8	2.7	2.3	0.4
	PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	1.1	0.3	1.4	4.2	-2.8
	KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
Marine & Aerospace										
	Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.3	0.2	0.5	0.3	0.2
	OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.0	0.0	0.0	-1.0	1.0
	Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	0.6	0.7	1.3	1.1	0.2
Basic Chemicals										
	Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	1.4	0.5	1.9	2.5	-0.6
	Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	0.6	0.4	1.0	3.6	-2.6
	Mitsui & Co. Texas Chlor-Alkali, Inc. (*1)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-	-	-
	Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.4	0.6	1.0	0.5	0.5
	Santa Vitória Açúcar e Alcool Ltda (*1)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-	-	-
Performance Chemicals										
	P. T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	4.2	2.6	6.8	5.3	1.5
	Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.1	0.5	0.6	0.8	-0.2
	Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	0.0	0.6	0.6	-0.3	0.9
	Mitsui & Co. Plastics Ltd. (*4)	Sales of plastics and chemicals	100.0	S	Mar	2.0	0.4	2.4	2.1	0.3
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	9.1	1.1	10.2	11.3	-1.1
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	89.3	S	Dec	13.8	4.1	17.9	12.8	5.1
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	73.3	S	Mar	28.9	26.2	55.1	33.9	21.2
	Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	89.3	S	Dec	-12.2	-3.4	-15.6	-5.7	-9.9
	Mitsui E&P Texas LP (*3)	Exploration, development and production of shale oil/gas	100.0	S	Dec	4.8	2.0	6.8	0.6	6.2
	Mitsui E&P UK Limited	Exploration, development and production of oil and natural gas in U.K. North Sea	89.3	S	Dec	0.0	0.0	0.0	-	0.0
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.4	-0.4	0.0	-1.0	1.0
	MITSUI SAKHALIN HOLDINGS B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui & Co. LNG Investment Limited (*1)	Investment in LNG projects	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	24.5	S	Dec	-2.0	-1.8	-3.8	-0.6	-3.2
	Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	-1.3	-0.5	-1.8	-4.5	2.7
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	-1.5	2.4	0.9	-0.3	1.2
	Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	5.0	-3.9	1.1	25.8	-24.7
	Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89.9	S	Mar	1.1	2.2	3.3	4.2	-0.9
	ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	0.5	0.9	1.4	1.3	0.1
	Japan Australia LNG (MIMI) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
	BHP MITSUI COAL PTY., LTD.	Mining and sales of Australian coal	20.0	A	Jun	1.7	0.6	2.3	5.4	-3.1

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1-3Q	4Q	Mar-13 Earnings	Mar-12 Earnings	Increase/Decrease
						(Billion)	(Billion)	(Billion)	(Billion)	
Food Resources										
	San-ei Surochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.4	-0.2	0.2	0.3	-0.1
	Multigrain AG	Production, origination, logistics and merchandising of agriproducts	100.0	S	Dec	-2.8	-0.1	-2.9	-2.2	-0.7
	WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	1.7	0.6	2.3	2.1	0.2
	Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	-2.1	-	-	0.6	-
	The Kumphawapi Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	1.2	-0.1	1.1	1.1	0.0
	Nippon Formula Feed Manufacturing Company Limited (*1)	Manufacturing and sales of compound feedstuffs	42.8	A	Mar	0.0	-	-	-0.7	-
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	0.0	-0.6	-0.6	0.6	-1.2
	mitsui foods CO., LTD.	Wholesale of foods and beverages	100.0	S	Mar	1.4	0.6	2.0	4.0	-2.0
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.7	0.0	0.7	0.6	0.1
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	1.1	-0.2	0.9	1.1	-0.2
Consumer Service										
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	0.5	0.2	0.7	0.6	0.1
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.3	-0.4	-0.7	-0.7	0.0
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	1.7	0.4	2.1	0.6	1.5
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	5.1	0.4	5.5	0.7	4.8
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.3	0.5	0.8	0.0	0.8
	AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.3	0.2	1.5	1.5	0.0
	Sumisho & Mitsuibussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.3	0.2	0.5	0.3	0.2
IT										
	ShopNet Co., Ltd.	TV shopping business in Taiwan	87.2	A	Dec	-0.1	-0.1	-0.2	-1.8	1.6
	Mitsui Knowledge Industry Co., Ltd. (*1)	Planning, development and sales of information and communication systems	58.4	S	Mar	0.3	-	-	0.8	-
	QVC JAPAN INC. (*1)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	5.0	4.0	1.0
	CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
	Moshi Moshi Hotline, Inc.	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	2.5	-	-	-5.2	-
	TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	1.3	0.6	1.9	-16.3	18.2
Financial & New Business										
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	-2.0	-1.4	-3.4	1.9	-5.3
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.1	0.0	0.1	0.4	-0.3
	JA Mitsui Leasing, Ltd.	Leasing and financing business	42.5	A	Mar	6.1	2.0	8.1	5.9	2.2
Transportation Logistics										
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	1.1	0.1	1.2	2.7	-1.5
	Portek International Private Limited	Development and operation of container terminal	90.0	S	Mar	0.3	0.0	0.3	0.5	-0.2
	Mitsuibussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.5	0.1	0.6	0.5	0.1
	Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-1.8	-0.5	-2.3	-3.1	0.8
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.8	0.5	1.3	1.0	0.3
	Champions Pipe & Supply, Inc.	Sales of oil and gas well tubular	100.0	S	Mar	1.7	0.2	1.9	2.6	-0.7
	Cinco Pipe & Supply, LLC	Sales of oil and gas well tubular	100.0	S	Mar	0.1	0.1	0.2	-	0.2
	Hydro Capital Corporation	Investments in water treatment plants in Mexico	100.0	S	Dec	0.5	-0.1	0.4	0.5	-0.1
	Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.4	0.2	0.6	0.4	0.2
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	2.3	0.5	2.8	2.4	0.4
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	4.0	1.2	5.2	7.8	-2.6
	United Grain Corp.	Grain merchandising	100.0	S	Mar	0.4	-0.1	0.3	1.2	-0.9
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.1	0.1	0.2	-0.7	0.9
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.1	0.6	0.7	0.8	-0.1
EMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	-0.5	-0.2	-0.7	0.1	-0.8
	Euro-Mit Staal B.V.	Steel processing	90.0	S	Mar	0.1	0.1	0.2	0.2	0.0
	GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.8	0.6	1.4	1.0	0.4

(*1) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*2) Combined sum of consolidated earnings of affiliated companies engaged in rolling stock leasing business and IPP business, respectively.

(*3) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

(*4) Mitsui Bussan Plastics Trade Co., Ltd. changed its name to Mitsui & Co. Plastics Ltd. on January 1, 2013.

Note) Entity category: S represents Subsidiary and A represents Associated Company.

7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
JCC	115.09	112.90	111.48	117.03	122.31	105.62	114.18	113.58*
Dubai	110.72	107.08	106.46	116.16	106.44	106.31	107.48	108.16
WTI	102.56	89.76	94.06	102.94	93.49	92.22	88.18	94.36

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
	175.0	175.6	140.4	141.0	139.1	111.7	119.9	146.7

Coal (\$/MT)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
Hard coking coal	330.0	315.0	285.0	235.0	206-210	225.0	170.0	165.0
Soft coking coal	264.0	212.0	179.0	145.0	147.0		117.0	
Thermal coal	129.9	127.5	126.5	115.5	115.0	95.0	96.9	98.0

Copper (\$/MT)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
LME price	9,151.91	8,991.79	7,488.94	8,307.73	7,866.56	7,716.74	7,908.77	7,927.55

Forex (¥/Foreign currency)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
Yen to US\$	81.23	77.08	77.21	79.75	79.81	78.12	82.79	92.57
Yen to A\$	87.70	80.90	79.57	84.59	80.16	81.37	86.08	95.94
Yen to BRL	51.60	46.45	43.10	45.46	40.13	38.30	40.24	46.40

Interest (%)	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012	Jan-Mar 2013
3-month Libor (Yen)	0.34	0.34	0.34	0.34	0.34	0.33	0.32	0.27
3-month Libor (US\$)	0.26	0.32	0.51	0.50	0.46	0.41	0.31	0.29
Japanese government bond (10-year)	1.17	1.05	1.04	0.97	0.85	0.79	0.76	0.66

8. Country Risk Exposure and Fund Operation

【Risk exposure by country】

① Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	557.3	45.2	104.6	707.1	49.8	657.3
Indonesia	95.3	36.3	85.6	217.2	6.1	211.1
Russia	116.2	0.8	1.1	118.1	0.8	117.3
Malaysia	101.3	0.0	1.1	102.4	0.0	102.4
Mexico	56.9	2.1	46.4	105.5	3.7	101.7
China	93.5	1.1	3.9	98.5	0.0	98.5
Thailand	79.4	0.9	54.6	135.0	40.2	94.8
Philippines	11.5	5.6	11.0	28.1	0.0	28.1
India	18.7	0.0	2.5	21.3	0.0	21.2
Venezuela	0.9	9.9	0.9	11.7	0.9	10.8
Iran	0.1	0.0	2.8	3.0	0.0	3.0

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

Note) "Investments" represents book value for accounting purpose on the basis of Japanese GAAP, not reflecting the effects of applying net investment hedging relationships.

② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	33.9	0.5	33.4
Indonesia	25.9	5.3	20.5
Russia	9.5	0.0	9.5
Malaysia	13.8	0.5	13.2
Mexico	11.8	0.4	11.4
China	152.5	11.1	141.4
Thailand	58.2	0.7	57.5
Philippines	3.2	0.0	3.2
India	27.5	2.1	25.4
Venezuela	2.7	1.4	1.3
Iran	1.2	0.0	1.2

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Innovation & Cross Function Segment.

9. Number of Employees (Mitsui and its subsidiaries)

◆ Mitsui and its subsidiaries in the aggregate (persons)

① < Operating segment information >

	Mar-13	Mar-12
Iron & Steel Products	1,959	1,881
Mineral & Metal Resources	512	475
Machinery & Infrastructure	15,107	14,791
Chemicals	2,794	2,885
Energy	1,056	1,066
Lifestyle	7,829	8,113
Innovation & Cross Function	5,733	5,785
Americas	4,622	4,278
Europe, the Middle East and Africa	945	1,074
Asia Pacific	1,569	1,451
All Other	3,022	3,006
Total	45,148	44,805

Note) This table does not include part-time employees.

Note) Employees relating to the trading subsidiaries and its subsidiaries in China, Taiwan, Korea and CIS is included in "All Other".

② < Geographic area information >

	Mar-13	Mar-12
Japan	—	—
Americas	605	569
Europe, the Middle East and Africa	773	791
Asia Pacific	1,914	1,756
Total	3,292	3,116

Note) This table includes only local staff working for Trading Subsidiaries and Foreign Branch

③ < Operating segment information >

	Mar-13	Mar-12
Iron & Steel Products	394	399
Mineral & Metal Resources	259	239
Machinery & Infrastructure	808	799
Chemicals	705	714
Energy	435	408
Lifestyle	806	800
Innovation & Cross Function	528	540
Americas	211	201
Europe, the Middle East and Africa	149	162
Asia Pacific	217	216
All Other	1,655	1,658
Total	6,167	6,136

Note) This table does not include part-time employees.

Note) Employees relating to the trading subsidiaries and its subsidiaries in China, Taiwan, Korea and CIS is included in "All Other".

④ < Geographic area information >

	Mar-13	Mar-12
Japan	4,928	4,925
Americas	315	299
Europe, the Middle East and Africa	233	241
Asia Pacific	535	520
All Other	156	151
Total	6,167	6,136

Note) This table does not include local staff working for Foreign Branches.

10. News Releases

Segment	Date	Release Title
Iron & Steel Products		
	2012/8/10	Mitsui to acquire additional shares of Yamato Kogyo
	2013/1/7	Mitsui to Take a 30% Equity Participation in the North and South American Operations of Leading Global Automotive Components Supplier, Gestamp Automoción
Mineral & Metal Resources		
	2012/8/23	Loan Agreement and Strategic Alliance with Codelco (Chile)
	2012/9/21	Mitsui to Underwrite Third Party Allocation of Newly Issued Shares of Acrux
	2012/9/25	Mitsui approved investment for Robe River J/V Port Expansion in Western Australia
	2012/10/25	Change in Ownership Interest in Vale New Caledonia Nickel Cobalt Project
	2012/11/2	New Loan Agreement with Codelco and Additional Acquisition of Acrux Shares
	2012/11/20	Review of Construction Cost for the Taganito Nickel Project
Machinery & Infrastructure		
	2012/5/16	Ultra-Deepwater Drillship Now in Operation in Petrobras Pre-Salt Oil Field off Brazil
	2012/7/10	Participation in the mining equipment rental business in Australia
	2012/7/17	Takoradi T2 Expansion Project (The First Collaboration with Kepco E&C of Korea)
	2012/8/29	Construction of “Softbank Tottori-Yonago Solar Park”
	2012/9/19	Participation in Mexico’s largest natural gas distribution company
	2012/10/29	Mitsui’s strategic alliance with GE
	2012/11/15	Participation in the energy service business for industrial and commercial sectors in Brazil
	2013/12/4	Solar Power Project to Support Higashimatsushima City Reconstruction
	2013/12/17	Participation in renewable energy power generation projects in Canada
	2013/12/18	Mitsui enters into Power Purchase Agreement in Jordan
	2013/1/9	Mitsui and EDF EN Mexico Announce Participation in Wind Power Generation Project in Mexico
	2013/2/15	Production of the Toyota Brand Automobiles Started in the Far East of Russia
	2013/3/22	Mitsui & Co., Ltd., Mitsui O.S.K. Lines, Ltd. and Marubeni Corporation to Participate in Ultra-Deepwater FPSO Chartering Project for Iracema Norte Area of Brazilian Offshore Pre-Salt Oil Field
	2013/4/16	Signing of Memorandum of Understanding with Petroleos Mexicanos under the witness of Mexican President Enrique Pena Nieto
Chemicals		
	2012/10/24	Cancellation of basic agreement concerning fertilizer business integration in Japan
	2012/11/9	Mitsui to Participate in High-performance Polyethylene Resin Manufacturing and Sales Venture in Singapore
	2013/2/7	Mitsui and Solazyme entered into Multi-year Agreement to Jointly Develop a New Suite of Tailored Algal Oils
	2013/3/7	Intercontinental Terminals Company to Build a new bulk liquid terminal on the Houston Ship Channel in Pasadena, Texas
	2013/3/18	Mitsui and Idemitsu Kosan to sign a basic agreement on Alpha Olefins production in the United States
Energy		
	2012/4/17	Participation in Development of LNG Export Project in the U.S.A.
	2012/5/1	Participation in Browse LNG Project in Australia
	2012/6/26	Acquisition of Interests of Oil and Gas Concessions in the UK North Sea
	2012/9/18	Completion of acquisition: Browse LNG Project in Australia
	2012/11/2	Approved its expanded Outlook for the Scope of the Shale Oil/Gas Development in Texas
	2012/12/17	Callide Oxyfuel Project enters the world-first demonstration phase for the process of oxyfuel technology & CO2 liquefaction at Callide A Power Station
	2012/12/21	Awarding of Front-End Engineering and Design Contracts for Natural Gas Development Project in Mozambique
	2013/3/18	Acquisition of part of Total’s Interest in an onshore oil field in Italy
	2013/4/22	Mitsui to participate in Laffan Refinery 2 Project

Lifestyle		
	2012/5/7	Setting up a credit line to Multigrain AG, a wholly owned subsidiary
	2012/5/7	Dissolution and liquidation of a subsidiary company
	2012/7/2	Capital and business alliance with Sodrugestvo Group in Russia to strengthen grain export business
	2012/8/13	Participation in woodchip processing and exporting business in Chile
	2012/8/22	Mitsui to participate in a Building Development Project in Singapore Business Park
	2012/8/23	Mitsui to acquire shares of TOTO Subsidiary TOTO India
	2012/12/7	Mitsui and Otsuka Pharmaceutical Factory to participate in IV products manufacturing and sales joint venture of in India
	2012/12/14	Partial Transfer of Shares in MIKUNI COCA-COLA BOTTLING CO., LTD. and Conclusion of Business Alliance
	2012/12/18	Capital Participation in Khonburi Sugar Public Company Limited of Thailand
	2012/12/19	Mitsui to Make MITSUI FOOD its Wholly Owned Subsidiary by Share Exchange
	2012/12/20	Participation in Plum Grove to expand Australian grain business
	2013/1/8	Mitsui acquired US luxury brand Paul Stuart
	2013/1/17	Mitsui to make an additional acquisition of an Indian pharmaceutical intermediates and API contract manufacturer shares
	2013/2/1	Mitsui to form joint venture company with JGC and local government to promote inward investment in business park in Chongqing, China
	2013/2/5	Completion of Share Exchange between Mitsui and MITSUI FOOD
	2013/3/4	Mitsui to open a clinic specializing in treatment of liver diseases and living donor liver transplant surgery in Singapore
	2013/3/15	7-Eleven convenience store chain to expand into Chongqing
Innovation & Cross Function		
	2012/8/9	Partial Transfer of Shares in Nihon Unisys, Ltd.
	2012/12/12	Mitsui and Fujitsu to Establish a Joint Venture for Smart Community Projects
Overseas		
	2012/4/16	Mitsui to participate in fabrication of large welded-structures, repair and provision of technical services for energy & resource industries, mainly the oil & gas industry in Scotland
Corporate		
	2012/4/26	Mitsui Donates US\$ 60,000 to Aid Mozambique Cyclone Relief Efforts
	2012/6/8	Nay Pyi Taw Office Opened
	2012/7/12	Recipients Selected for 2012 Mitsui-Bussan Scholarship Program for Indonesia
	2012/9/24	Participation in the Tomodachi Initiative

Ends

	Mar-2004	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Mar-2013
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(Billions of yen)

Revenues	2,980.3	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	5,251.6	4,911.6
Gross Profit	609.9	725.8	816.6	903.7	988.1	1,016.3	702.0	859.2	878.3	790.4
Other Expenses(Income)	-523.0	-550.2	-563.4	-573.6	-586.1	-789.0	-576.0	-586.6	-465.1	-476.3
SG&A expense	-479.1	-518.9	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8	-521.1
Provision for doubtful rec.	-10.2	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-14.7
Interest expense	-0.9	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-1.2
(Interest income)	(37)	(36)	(38)	(51)	(57)	(48)	(36)	(40)	(37.2)	(41.7)
(Interest expense)	(-38)	(-44)	(-60)	(-93)	(-106)	(-83)	(-46)	(-41)	(-42.6)	(-42.9)
Dividend income	18.4	24.6	30.7	50.1	50.1	71.9	37.7	51.0	86.5	80.1
Gain on sales of securities	27.5	36.5	37.9	58.8	92.3	33.2	20.9	39.5	21.9	44.9
Loss on write-down of sec.	-31.0	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-27.3
Gain on disposal of PP&E	3.9	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	5.7	6.2
Impairment of long-lived assets	-22.7	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-12.3
Impairment loss of goodwill	-	-	-	-16.5	-2.0	-18.6	-9.9	-0.6	-4.2	-
DPF incident	-	-36.0	-8.0	3.9	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-	-	-	-88.6	-	-
Other expense	-28.9	-7.9	-9.9	-7.5	-3.0	-46.4	0.4	-7.4	7.9	-30.9
Income before Taxes	86.9	175.6	253.2	330.1	402.0	247.3	126.0	272.6	413.2	314.1
Income Taxes	-44.8	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-158.3
Income before Equity in Earnings	42.1	72.1	128.5	171.1	230.8	127.9	36.8	68.7	240.6	155.8
Minority Interests	-7.5	-17.6	-21.5	-26.0	-46.0	-35.1	-	-	-	-
Equity in Earnings	40.1	65.9	94.2	153.1	154.3	84.8	131.5	242.2	232.1	176.2
Discontinued Operations	-4.0	0.7	1.2	3.3	71.0	-	-0.8	-	-	-
Change in Accounting Principle	-2.3	-	-	-	-	-	-	-	-	-
Net Income	68.4	121.1	202.4	301.5	410.1	177.6	167.5	310.9	472.7	332.0
Net Income Attributable to Noncontrolling Interests	-	-	-	-	-	-	-17.8	-4.2	-38.2	-24.1
Net Income Attributable to Mitsui & Co., Ltd.	-	-	-	-	-	-	149.7	306.7	434.5	307.9

Total trading transactions (Japan GAAP)	12,281.5	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	10,049.6
Operating income (Japan GAAP)	120.6	198.0	265.8	308.9	374.8	394.7	144.5	317.0	348.4	254.6

Total Assets	6,716.0	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	10,324.6
Current Assets	3,934.5	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,631.5
Fixed Assets	2,781.5	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	5,693.1
Interest-bearing debt	3,360.5	3,539.8	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0	4,269.3
Cash and Time deposits	685.0	819.9	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,429.9
Net interest-bearing debt	2,675.5	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,839.4
Shareholders' Equity	963.3	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	3,181.8
Common stock	192.5	192.5	295.8	323.2	337.5	339.6	341.5	341.5	341.5	341.5

ROA	1.03%	1.69%	2.50%	3.28%	4.24%	1.98%	1.79%	3.62%	4.93%	3.18%
ROE	7.49%	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	17.35%	10.58%
DER (Net)	2.78	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.81	0.89
Shareholders' equity to total assets	14.3%	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	30.8%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-10.

Note2) All gains and losses on forward contracts held by certain foreign subsidiaries for trading purposes for crude oil and oil products, which also meet the definition of derivative instruments, are shown net in total trading transaction effective April 1, 2003. Figures for prior years have not been reclassified.

Note3) On April 1, 2003, we changed our accounting policy regarding which items to classify as cash equivalents. Figures for prior years have not been restated.

Note4) Revenues have been reported since April 1, 2003 in accordance with EITF No.89-19.

Note5) Financing revenues and costs of certain subsidiaries engaged mainly in external consumer financing, which had been classified as interest expense, net of interest income, have been classified as revenues and costs since April 1, 2004. Figures for prior years have not been restated.

Note6) Interest-bearing debt was calculated deducting capital lease obligations and SFAS No.133 fair value adjustment until March 31, 2008.

Note7) Figures have been adjusted in accordance with FSP FIN No. 39-1 since Mar-2008.

Note8) ASC810-10-85 (SFAS No. 180) was adopted effective April 1, 2009. Figures for prior years have not been reclassified.

Note9) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended March 2010. Figures for prior years have not been reclassified.

Note10) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended March 2010. Figures for prior years have not been reclassified.