
### Results of Operation

<table>
<thead>
<tr>
<th>Fiscal Year ending March 2013</th>
<th>FY 2012 six months</th>
<th>Increase/Decrease</th>
<th>Total (¥)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenues</strong></td>
<td>1,179.8</td>
<td>1,186.1</td>
<td>2,359.9</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>201.9</td>
<td>191.1</td>
<td>393.0</td>
</tr>
<tr>
<td><strong>Other Expenses/Income</strong></td>
<td>△ 125.4 (△ 261.1)</td>
<td>△ 255.1</td>
<td>△ 543.9</td>
</tr>
<tr>
<td><strong>Provision for doubtful receivables</strong></td>
<td>△ 4.5</td>
<td>△ 2.7</td>
<td>△ 2.7</td>
</tr>
<tr>
<td><strong>Interest expense – net</strong></td>
<td>△ 4.0 (△ 23.3)</td>
<td>△ 6.3</td>
<td>△ 4.2</td>
</tr>
<tr>
<td><strong>Dividend income</strong></td>
<td>35.4</td>
<td>11.0 (46.4)</td>
<td>38.9 (8.5)</td>
</tr>
<tr>
<td><strong>Gain on sales of securities – net</strong></td>
<td>5.8</td>
<td>9.9 (15.7)</td>
<td>11.9 (15.9)</td>
</tr>
<tr>
<td><strong>Loss on write-down of securities</strong></td>
<td>△ 11.3 (△ 7.1)</td>
<td>△ 18.4</td>
<td>△ 15.4 (△ 3.0)</td>
</tr>
<tr>
<td><strong>Gain on disposal of property and equipment – net</strong></td>
<td>△ 0.0 (△ 0.2)</td>
<td>△ 0.2 (△ 1.9)</td>
<td>△ 2.1 (△ 1.9)</td>
</tr>
<tr>
<td><strong>Impairment loss of goodwill</strong></td>
<td>△ 11.3 (△ 4.2)</td>
<td>△ 11.7 (△ 7.5)</td>
<td>△ 19.2 (△ 2.5)</td>
</tr>
<tr>
<td><strong>Other income – net</strong></td>
<td>△ 114.3 (△ 118.7)</td>
<td>△ 232.7</td>
<td>△ 222.3 (△ 10.4)</td>
</tr>
</tbody>
</table>

### Summary of Increase/Decrease

- **Net Income (Loss) attributable to Mitsui & Co., Ltd.**
  - FY 2013: 191.1
  - FY 2012: △ 136.5
  - Increase/Decrease: △ 4.2

### Operating Segments *2

- **Iron & Steel Products**
  - FY 2013: 181.1
  - FY 2012: △ 21.0
  - Increase/Decrease: △ 4.2
- **Machinery & Equipment**
  - FY 2013: 75.5
  - FY 2012: △ 36.1
  - Increase/Decrease: △ 34.6
- **Mineral & Metal Resources**
  - FY 2013: 47.1
  - FY 2012: △ 34.7
  - Increase/Decrease: △ 3.0
- **Chemicals**
  - FY 2013: 33.1
  - FY 2012: △ 21.0
  - Increase/Decrease: △ 1.4
- **Energy**
  - FY 2013: 97.5
  - FY 2012: △ 11.6
  - Increase/Decrease: △ 8.5
- **Lifestyle**
  - FY 2013: 33.9
  - FY 2012: △ 8.6
  - Increase/Decrease: △ 18.5

### Summary of Increase/Decrease

- **Steel demand and prices declined**
  - △ 5.3
- **Iron ore prices and copper sales volume declined**
  - △ 62.1
- **Loss for vessels under construction (FY2012)**
  - △ 1.0
- **Impairment of shares in Mitsui Chemical**
  - △ 2.7
- **Profit declined from LNG projects increased**
  - △ 1.5
- **Iron ore prices and copper sales volume declined**
  - △ 1.5

### Forecasts

- **Gross Profit**
  - FY 2013: 878.0
  - FY 2012: △ 7.5
  - Increase/Decrease: △ 15.1
- **SG & A expenses**
  - △ 6.3
  - △ 31.0
  - △ 21.0
- **Provision for doubtful receivables**
  - △ 10.8 (△ 6.3)
  - △ 10.8 (△ 3.0)
  - △ 10.8 (△ 2.7)
- **Equity in Earnings of Mitsui & Co., Ltd.**
  - △ 10.0 (△ 6.3)
  - △ 10.0 (△ 3.0)
  - △ 10.0 (△ 2.7)

### Cash Flows

- **Operating Activities**
  - FY 2012 six months: 227.1
  - FY 2012 six months: △ 91.5
- **Investing Activities**
  - △ 152.7 (△ 232.0)
  - △ 295.6 (△ 140.5)
  - △ 196.9 (△ 90.6)
- **Net income attributable to Mitsui & Co., Ltd**
  - △ 310.0 (△ 400.0)
  - △ 434.5 (△ 221.0)

### Financial Position

- **September 2012**
  - △ 9.91 (△ 18.2)
  - △ 9.91 (△ 18.2)
  - △ 9.91 (△ 18.2)
- **March 2013**
  - △ 9.91 (△ 18.2)
  - △ 9.91 (△ 18.2)
  - △ 9.91 (△ 18.2)

**A Cautary Note on Forward-Looking Statements:**
This report contains statements (including figures) regarding Mitsui & Co., Ltd.'s ("Mitsui") corporate strategies, objectives, and views of future developments that are forward-looking in nature and are not simply restatements of historical facts. These statements are presented to inform stakeholders of the views of Mitsui’s management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements.