

## MITSUI'S MANAGEMENT PHILOSOPHY

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# Mission

Strive to contribute to the creation of a future where the aspirations of the people can be fulfilled.

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# Vision

Aim to become a global business enabler that can meet the needs of our customers throughout the world.

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# Values

- Build trust with fairness and humility.
  - Aspire to set high standards and to contribute to society.
  - Embrace the challenge of continuous innovation.
  - Foster a culture of open-mindedness.
  - Strive to develop others and oneself to achieve full potential.
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## Mitsui's Value Creation





# 360° business innovation.

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#### Driving Value Creation

This section explains four key initiatives under the new medium-term management plan, which was announced in May 2017.

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#### Sustainability

This section explains the initiatives Mitsui is undertaking in "environmental" and "social" in order to pursue sustainable development for both society and the Company. Also explained is Mitsui's "governance" as a company with an Audit & Supervisory Board.

### 70 Key Data

Data is compiled by operating income segment and includes quantitative information such as 10-year financial data. Please refer to this section if you wish to analyze the Company from a quantitative perspective.

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#### Editorial Policy

The challenges we will boldly take on towards the future. We hope that, through this report, our stakeholders can gain a better sense of our unwavering commitment to value creation.

#### A Cautionary Note on Forward-Looking Statements

This Annual Report contains statements (including figures) regarding Mitsui & Co., Ltd. ("Mitsui," "Mitsui & Co.," "Company")'s corporate strategies, objectives and views of future developments that are forward-looking in nature and are not simply reiterations of historical facts. These statements are presented to inform stakeholders of the views of Mitsui's management but should not be relied on solely in making investment and other decisions. You should be aware that a number of important risk factors could lead to outcomes that differ materially from those presented in such forward-looking statements. These include, but are not limited to: (i) changes in economic conditions that may lead to unforeseen developments in markets for products handled by Mitsui, (ii) fluctuations in currency exchange rates that may cause unexpected deterioration in the value of transactions, (iii) adverse political developments that may create unavoidable delays or postponement of transactions and projects, (iv) changes in laws, regulations or policies in any of the countries where Mitsui conducts its operations that may affect Mitsui's ability to fulfill its commitments, and (v) significant changes in the competitive environment. In the course of its operations, Mitsui adopts measures to control these and other types of risks, but this does not constitute a guarantee that such measures will be effective.