

Data Book  
on Consolidated Financial Results  
for the Three-Month Period Ended June 30, 2014

|   |    |
|---|----|
| 1. Consolidated Statements of Income .....            | 2  |
| 2. Consolidated Statements of Financial Position..... | 5  |
| 3. Consolidated Statements of Cash Flows .....        | 6  |
| 4. Operating Segment Information.....                 | 8  |
| 5. Affiliated Companies Information.....              | 13 |
| 6. Historical Commodity Prices (Informative).....     | 15 |

Notes:

“Jun-14” in this booklet represents either “for the three-month period ended June 30, 2014” or “as of June 30, 2014,” whichever is appropriate. It is also the same for “Jun-13”

## 1. Consolidated Statements of Income

### ① Revenue

See "4. Operating Segment Information" for revenue by operating segment.

| <u>Category of revenues</u> | <u>(Billions of yen)</u> |                |                 | <u>Description</u>   |
|-----------------------------|--------------------------|----------------|-----------------|--|
|                             | <u>Jun-14</u>            | <u>Jun-13</u>  | <u>Increase</u> |  |
| Sale of products            | 1,238.0                  | 1,285.5        | -47.5           | <Sale of products><br>Energy (Decrease due to sale of Mitsui Oil, decrease in petroleum trading activities, increase in O&G activities, increase in MMGS due to sales volume), |
| Rendering of services       | 100.7                    | 100.7          | 0.0             | Iron & Steel Products (Line pipe to LNG projects had been almost shipped by the end of previous year)<br>Americas (Increase in trading volume of soybean)                      |
| Other revenue               | 31.8                     | 21.1           | 10.7            | <Other revenue><br>Corresponding to FX gains and losses at Mitsui in commodity derivatives   |
| <b>Total revenue</b>        | <b>1,370.5</b>           | <b>1,407.3</b> | <b>-36.8</b>    |  |

### ② Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

| <u>Gross profit by category of revenue</u> | <u>(Billions of yen)</u> |               |                 | <u>Description</u>  |
|--|--------------------------|---------------|-----------------|---|
|  | <u>Jun-14</u>            | <u>Jun-13</u> | <u>Increase</u> |   |
| Total                                      | 210.4                    | 211.3         | -0.9            | Innovation& Corporate development (Corresponding to FX gains and losses at Mitsui in commodity derivatives trading business)<br>Mineral & Metal Resources (Decline due to lower iron ore and coal prices),<br>Iron & Steel Products (Line pipe to LNG projects had been almost shipped by the end of previous year) |

| <u>Average Ex. Rate</u> | <u>Jun-14</u> | <u>Jun-13</u> | <u>Increase</u>   |
|-------------------------|---------------|---------------|---|
| US Dollar               | ¥101.88       | ¥99.23        | ¥2.65   |
| Australian Dollar       | ¥95.16        | ¥96.80        | -¥1.64  |
| Oil price per barrel    | ¥111          | ¥112          | -\$1 Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods. |

### ③ Selling, general and administrative expenses

| <u>Breakdown by sub-account</u>    | <u>(Billions of yen)</u> |               |                 | <u>Description</u> |
|------------------------------------|--------------------------|---------------|-----------------|--------------------|
|                                    | <u>Jun-14</u>            | <u>Jun-13</u> | <u>Increase</u> |                    |
| Personnel                          | -71.8                    | -72.2         | 0.4             |                    |
| Welfare                            | -3.6                     | -3.6          | 0.0             |                    |
| Travel                             | -8.4                     | -8.1          | -0.3            |                    |
| Entertainment                      | -2.0                     | -2.0          | 0.0             |                    |
| Communication                      | -11.9                    | -12.4         | 0.5             |                    |
| Rent                               | -5.1                     | -4.8          | -0.3            |                    |
| Depreciation                       | -3.5                     | -3.6          | 0.1             |                    |
| Fees and Taxes                     | -3.5                     | -2.4          | -1.1            |                    |
| Provision for Doubtful Receivables | -3.0                     | -2.8          | -0.2            |                    |
| Others                             | -26.4                    | -28.9         | 2.5             |                    |
| <b>Total</b>                       | <b>-139.2</b>            | <b>-140.8</b> | <b>1.6</b>      |                    |

④ Gain/loss on securities and other investments, Impairment loss of fixed assets,  
Gain/loss on disposal or sales of fixed assets, and Other income/expenses

(Billions of yen)

|  | <u>Jun-14</u> | <u>Jun-13</u> | <u>Increase</u> | <u>Description for Jun-14</u>          | <u>Description for Jun-13</u>   |
|--|---------------|---------------|-----------------|--|---|
| Gain/loss on securities and other investments  | 1.2           | 11.4          | -10.2           |  |   |
| Nikkei Stock Average (Yen, at closing)         | 15,162        | 13,677        |                 |  |   |
| Impairment loss of fixed assets                | 0.0           | -0.1          | 0.1             |  |   |
| Gain/loss on disposal or sales of fixed assets | 0.5           | 0.1           | 0.4             |  |   |
| Other income/expenses                          | -1.6          | -0.3          | -1.3            | Exploration expenses at Oil & Gas -4.4 | Exploration expenses at Oil & Gas -6.3, FX gain/loss in Innovation & Corporate Development +8.9 |

⑤ Interest income/expense

i) Interest income/expense

(Billions of yen)

|                              | <u>Jun-14</u> | <u>Jun-13</u> | <u>Increase</u> | <u>Description</u> |
|------------------------------|---------------|---------------|-----------------|--------------------|
|                              | -3.3          | -6.8          | 3.5             |                    |
| Interest income              | 8.4           | 5.4           | 3.0             |                    |
| Interest expense             | -11.7         | -12.2         | 0.5             |                    |
| Breakdown by entity category |               |               |                 |                    |
| Parent                       | -3.7          | -3.1          | -0.6            |                    |
| Overseas Trading Subs.       | 0.0           | 0.2           | -0.2            |                    |
| Domestic Subs.               | -1.3          | -1.0          | -0.3            |                    |
| Overseas Subs.               | 1.7           | -2.9          | 4.6             |                    |

ii) Interest-bearing debt

(Billions of yen)

|                             | <u>Jun-14</u> | <u>Jun-13</u> |
|-----------------------------|---------------|---------------|
| Gross interest-bearing debt | 4,473.0       | 4,295.3       |
|                             | <u>Mar-14</u> | <u>Mar-13</u> |
|                             | 4,411.1       | 4,176.4       |
| Average for the period-ends | <u>Jun-14</u> | <u>Jun-13</u> |
|                             | 4,442.1       | 4,235.9       |

iii) Market indication (monthly average)

(%)

|                         | <u>Jun-14</u> | <u>Jun-13</u> |
|-------------------------|---------------|---------------|
| 3-month Yen Tibor       | 0.21          | 0.23          |
| 3-month US\$ Libor      | 0.23          | 0.27          |
| 10-year government bond | 0.59          | 0.77          |

⑥ Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

|                          | <u>Jun-14</u> | <u>Jun-13</u> | <u>Increase</u> |
|--------------------------|---------------|---------------|-----------------|
| 1Q                       | 41.0          | 49.8          | -8.8            |
| <b>Total</b>             | <b>41.0</b>   | <b>49.8</b>   | <b>-8.8</b>     |
| Domestic                 | 9.7           | 6.0           | 3.7             |
| Overseas                 | 31.3          | 43.8          | -12.5           |
| (Overseas LNG projects*) | 29.1          | 41.5          | -12.4           |
| <b>Total</b>             | <b>41.0</b>   | <b>49.8</b>   | <b>-8.8</b>     |

\* Abu Dhabi, Oman, Qatar-Gas 1&amp;3, Equatorial Guinea and Sakhalin II

⑦ Share of profit of investments accounted for using the equity method

See "4. Operating Segment Information" for Share of profit of investments accounted for using the equity method by operating segment.

⑧ Income taxes

(Billions of yen)

|                            | <u>Jun-14</u> | <u>Jun-13</u> | <u>Increase</u> | <u>Description (*)</u>   |
|----------------------------|---------------|---------------|-----------------|--|
| Profit before Income taxes | 173.1         | 191.7         | -18.6           |  |
| Income taxes               | -39.6         | -52.4         | 12.8            | Decrease in the ratio of income tax effect related to equity accounting against profit before income taxes |
| (tax rate)                 | 22.9%         | 27.4%         | 4.5 pt          |  |

## 2. Consolidated Statements of Financial Position

(Billions of yen)

|  | Jun-14  | Mar-14  | Increase | Description   |
|--|---------|---------|----------|---|
| ① <u>Current assets/Current Liabilities</u>                |         |         |          |   |
| <u>Current assets</u>                                      | 4,496.3 | 4,465.4 | 30.9     |   |
| Cash and cash equivalents                                  | 1,221.3 | 1,226.3 | -5.0     |   |
| Trade and other receivables                                | 1,922.8 | 2,040.9 | -118.1   |   |
| Other financial assets                                     | 240.0   | 271.3   | -31.3    |   |
| Inventories  | 676.6   | 625.3   | 51.3     | Seasonal increase at Multigrain Trading   |
| Other current assets                                       | 138.7   | 118.0   | 20.7     |   |
| <u>Current liabilities</u>                                 | 2,945.5 | 2,984.7 | -39.2    |   |
| Short-term debt  | 468.6   | 436.9   | 31.7     |   |
| Current portion of long-term debt                          | 454.2   | 505.9   | -51.7    | Repayment at Mitsui   |
| Trade and other payables                                   | 1,387.4 | 1,473.8 | -86.4    |   |
| Other financial liabilities                                | 293.7   | 301.0   | -7.3     |   |
| <u>Working Capital</u>                                     | 1,550.8 | 1,480.7 | 70.1     |   |
| ② <u>Non-current assets</u>                                | 7,085.9 | 7,025.9 | 60.0     |   |
| Investments accounted for using the equity method          | 2,520.2 | 2,448.8 | 71.4     | Acquisition of a 20% stake in VLI SA, which engaged in integrated freight transportation in Brazil +70.1<br>Increase corresponding to the profit of equity method +4.6,<br>(Net in dividends received from equity accounted companies 59.7)<br>Declined of FX fluctuations -19.3          |
| Other investments  | 1,558.1 | 1,554.7 | 3.4      | Net increase by valuation on financial assets measured at FVTOCI +25.1<br>Decline by foreign currency exchange fluctuation -10.8  |
| Property, property and equipment                           | 2,023.8 | 2,007.5 | 16.3     | Increase of 9.9 (including a foreign exchange translation gain of 1.3) at iron ore mining operations in Australia   |
| ③ <u>Non-current liabilities</u>                           | 4,472.0 | 4,406.4 | 65.6     | Increase in long-term borrowing at the Marcellus and Eagle Ford shale gas and oil producing operations in U.S.  |
| ④ <u>Total equity attributable to owners of the parent</u> | 3,878.6 | 3,815.8 | 62.8     |   |
| Common stock   | 341.5   | 341.5   | 0.0      |   |
| Capital surplus  | 415.0   | 418.0   | -3.0     |   |
| Other components of equity                                 | 763.9   | 766.6   | -2.7     | Foreign currency translation adjustment -12.9<br>Depreciation US Dollar against Japanese Yen USD -15.2<br>(Jun/14 ¥101.36/USD←Mar/14 ¥102.92/USD)<br>Appreciation AUD against Japanese Yen AUD +2.9<br>(Jun/14 ¥95.50/AUD←Mar/14 ¥95.19/AUD)<br>Financial assets measured at FVTOCI:+14.8 |

<Net Debt-to-Equity Ratio (Net DER)>  
See MD&A in the Flash Report.

### 3. Consolidated Statements of Cash Flows

#### ① Operating activities

Net cash provided by operating activities for the current period was ¥130.1 billion, an increase of ¥47.3 billion from ¥82.8 billion for the previous period. Net cash outflow from an increase in working capital, or changes in operating assets and liabilities for the current period was ¥71.1 billion, a decline of ¥32.7 billion from ¥103.8 billion for the previous period.

Core operating cash flow, cash flows from operating activities without the net cash outflow from an increase in working capital, for the current period amounted ¥201.2 billion, an increase of ¥14.6 billion from ¥186.6 billion for the previous period.

(Billions of yen)

|  | Jun-14 | Jun-13 | Increase |
|--|--------|--------|----------|
| (a) Profit for the Period  | 133.5  | 139.3  | -5.8     |
| Adjustments to reconcile profit for the period to cash flows from operating activities:  |        |        |          |
| (b) Depreciation and amortization  | 67.7   | 52.7   | 15.0     |
| (c) Change in retirement benefit liabilities   | -2.1   | 1.2    | -3.3     |
| (d) Gain/loss on securities and other investments. Impairment loss of fixed assets, gain/loss on disposal or sales of fixed assets, etc. | 1.4    | -8.6   | 10.0     |
| (e) Finance income/costs   | -35.8  | -41.1  | 5.3      |
| (f) Income taxes   | 39.6   | 52.4   | -12.8    |
| (g) Share of profit of investments accounted for using equity method   | -64.3  | -67.1  | 2.8      |
| (h) Interest received/paid, dividends received, income taxes paid  | 61.2   | 57.8   | 3.4      |
| Subtotal((b)+(c)+(d)+(e)+(f)+(g)+(h))  | 67.7   | 47.3   | 20.4     |
| Core Operating cash flow((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h))  | 201.2  | 186.6  | 14.6     |
| Changes in operating assets and liabilities:   |        |        |          |
| (i) Change in trade and other receivables/payables, inventories, other-net   | -71.1  | -103.8 | 32.7     |
| Net cash provided by operating activities((a)+(b)+(c)+(d)+(e)+(f)+(g)+(h)+(i))   | 130.1  | 82.8   | 47.3     |

#### ② Investing activities

Net cash used in investing activities was ¥151.4 billion, a decline of ¥21.1 billion from ¥172.5 billion for the previous period.

(Billions of yen)

|  | Jun-14 |       |   | Jun-13 |        |  |
|--|--------|-------|---|--------|--------|--|
|  | Net    | Gross | Description   | Net    | Gross  | Description  |
| Net change in investments in and advances to associated companies  | -64.3  | -84.1 | <Increases><br>acquisition of a 20% stake in VLI S.A.<br>-70.1  | -7.1   | -36.9  | <Increases><br>Medini Iskandar Malaysia,<br>Caserones -9.0   |
|  |        | 19.8  | <Decreases><br>redemption of preferred shares in Valepar S.A. +10.0   |        | 29.8   | <Decreases><br>FPSO leasing business for oil and gas production in Brazil +24.5  |
| Net change in other investments                                    | -5.4   | -13.0 | <Increases>   | -84.2  | -109.4 | <Increases><br>Tempa Rossa -98.3   |
|  |        | 7.6   | <Decreases>   |        | 25.2   | <Decreases>  |
| Net change in property leased to others and property and equipment | -79.4  | -92.8 | <Increases><br>Oil and gas projects other than the U.S. shale gas and oil projects -30.8,<br>Iron ore mining projects in Australia -20.9,<br>Marcellus and Eagle Ford shale gas and oil projects in U.S.-16.7 | -86.3  | -96.5  | <Increases><br>Iron ore mining projects in Australia -26.1,<br>US Shale gas & oil project -24.7,<br>Oil & gas project other than shale gas & oil -23.3 |
|  |        | 13.4  | <Decreases><br>Sale of ammonia plant by P.T. Kaltim Pasifik Amoniak +9.9  |        | 10.2   | <Decreases>  |
| Net change in time deposits  | -15.0  |       |   | 0.8    |        |  |
| Net change in long-term loan receivables                           | 12.7   |       |   | 4.3    |        |  |
| Cash flows from investing activities                               | -151.4 |       |   | -172.5 |        |  |

③Financing activities

Net cash provided by financing activities was ¥20.8 billion, an increase of ¥6.5 billion from ¥14.3 billion for the previous period. The net cash inflow from the borrowing of long-term debt was ¥51.7 billion and short-term debt was ¥36.2 billion. Meanwhile, the cash outflow from payments of cash dividends were ¥61.0 billion.

(Billions of yen)

|   | Jun-14 |                  | Jun-13 |                  |
|---|--------|------------------|--------|------------------|
|   | Net    | Description      | Net    | Description      |
| Net change in short-term debt                           | 36.2   |                  | 109.7  |                  |
| Net change in long-term debt                            | 51.7   | Increase: +256.8 | -55.0  | Increase: +95.9  |
|   |        | Decrease: -205.1 |        | Decrease: -150.9 |
| Purchase and sales of treasury stock-net                | 0.0    |                  | 0.0    |                  |
| Dividend paid   | -61.0  |                  | -38.3  |                  |
| Transactions with noncontrolling interests shareholders | -6.1   |                  | -2.0   |                  |
| Cash flows from financing activities                    | 20.8   |                  | 14.4   |                  |

## 4. Operating Segment Information

Period ended June 30, 2014 (from April 1, 2014 to June 30, 2014)

|  | Iron & Steel Products | Mineral & Metal Resources | Machinery & Infrastructure | Chemicals | Energy  | Lifestyle | Innovation & Corporate Development |
|--|-----------------------|---------------------------|----------------------------|-----------|---------|-----------|------------------------------------|
| Revenue  | 44.4                  | 191.8                     | 100.7                      | 218.8     | 279.2   | 221.0     | 27.4                               |
| Gross profit   | 10.1                  | 45.0                      | 27.4                       | 18.5      | 52.9    | 26.3      | 9.5                                |
| Share of Profit of Investments Accounted for Using the Equity Method | 0.5                   | 21.9                      | 15.0                       | 1.5       | 13.7    | 6.2       | 1.2                                |
| Profit for the Year Attributable to Owners of the Parent             | 1.0                   | 38.7                      | 11.6                       | 2.6       | 56.7    | 0.2       | -0.9                               |
| EBITDA   | 2.1                   | 71.3                      | 16.5                       | 6.1       | 119.5   | 2.8       | 0.9                                |
| As of June. 30, 2014   |                       |                           |                            |           |         |           |                                    |
| Total Assets   | 555.2                 | 1,938.5                   | 1,910.2                    | 758.7     | 2,397.4 | 1,547.2   | 485.4                              |
| Core Operating CF  | 1.9                   | 51.4                      | 14.4                       | 7.1       | 97.9    | -0.1      | 2.5                                |

|  | Americas | Europe, the Middle East and Africa | Asia Pacific | Total    | All Other | Adjustments and Eliminations | Consolidated Total |
|--|----------|------------------------------------|--------------|----------|-----------|------------------------------|--------------------|
| Revenue  | 232.9    | 27.4                               | 26.5         | 1,370.1  | 0.5       | -0.1                         | 1,370.5            |
| Gross profit   | 18.4     | 4.3                                | 2.9          | 215.3    | 0.2       | -5.1                         | 210.4              |
| Share of Profit of Investments Accounted for Using the Equity Method | 2.3      | 0.4                                | 1.7          | 64.4     | 0.0       | -0.1                         | 64.3               |
| Profit for the Year Attributable to Owners of the Parent             | 5.8      | 1.1                                | 10.3         | 127.1    | 1.9       | -1.2                         | 127.8              |
| EBITDA   | 7.5      | -0.2                               | 0.5          | 227.0    | -0.3      | 17.5                         | 244.2              |
| As of June. 30, 2014   |          |                                    |              |          |           |                              |                    |
| Total Assets   | 601.4    | 99.8                               | 351.0        | 10,644.8 | 4,957.0   | -4,019.6                     | 11,582.2           |
| Core Operating CF  | 7.3      | 0.2                                | 2.3          | 184.9    | 16.3      |                              | 201.2              |

Period ended June 30, 2013 (from April 1, 2013 to June 30, 2013)

|  | Iron & Steel Products | Mineral & Metal Resources | Machinery & Infrastructure | Chemicals | Energy  | Lifestyle | Innovation & Corporate Development |
|--|-----------------------|---------------------------|----------------------------|-----------|---------|-----------|------------------------------------|
| Revenue  | 58.3                  | 185.1                     | 93.7                       | 222.8     | 381.3   | 220.2     | 14.5                               |
| Gross profit   | 14.4                  | 49.8                      | 27.7                       | 20.3      | 50.2    | 27.9      | -2.5                               |
| Share of Profit of Investments Accounted for Using the Equity Method | 1.4                   | 26.6                      | 11.9                       | 1.5       | 16.6    | 1.8       | 4.2                                |
| Profit for the Year Attributable to Owners of the Parent             | 3.0                   | 39.6                      | 9.8                        | 3.9       | 64.7    | -1.1      | -1.7                               |
| EBITDA   | 7.3                   | 76.1                      | 14.0                       | 7.9       | 121.1   | 3.4       | -11.9                              |
| As of June. 30, 2013   |                       |                           |                            |           |         |           |                                    |
| Total Assets   | 544.8                 | 1,754.8                   | 1,589.6                    | 748.7     | 2,488.3 | 1,470.9   | 533.1                              |
| Core Operating CF  | 3.0                   | 46.2                      | 8.2                        | 10.8      | 100.1   | 3.6       | -0.5                               |

|  | Americas | Europe, the Middle East and Africa | Asia Pacific | Total    | All Other | Adjustments and Eliminations | Consolidated Total |
|--|----------|------------------------------------|--------------|----------|-----------|------------------------------|--------------------|
| Revenue  | 176.4    | 28.1                               | 26.5         | 1,406.9  | 0.5       | -0.1                         | 1,407.3            |
| Gross profit   | 19.4     | 4.3                                | 3.5          | 215.0    | 0.3       | -4.0                         | 211.3              |
| Share of Profit of Investments Accounted for Using the Equity Method | 1.7      | 0.1                                | 1.0          | 66.8     | 0.3       | 0.0                          | 67.1               |
| Profit for the Year Attributable to Owners of the Parent             | 5.0      | 0.4                                | 10.7         | 134.3    | 3.1       | -4.4                         | 133.0              |
| EBITDA   | 7.8      | -0.3                               | 0.7          | 226.1    | 1.0       | 13.0                         | 240.1              |
| As of June. 30, 2013   |          |                                    |              |          |           |                              |                    |
| Total Assets   | 524.9    | 112.8                              | 321.2        | 10,089.1 | 4,811.0   | -3,910.6                     | 10,989.5           |
| Core Operating CF  | 4.2      | -3.0                               | 1.2          | 173.8    | 12.8      |                              | 186.6              |

## Increase/Decrease

|  | Iron & Steel Products | Mineral & Metal Resources | Machinery & Infrastructure | Chemicals | Energy | Lifestyle | Innovation & Corporate Development |
|--|-----------------------|---------------------------|----------------------------|-----------|--------|-----------|------------------------------------|
| Revenue  | -13.9                 | 6.7                       | 7.0                        | -4.0      | -102.1 | 0.8       | 12.9                               |
| Gross profit   | -4.3                  | -4.8                      | -0.3                       | -1.8      | 2.7    | -1.6      | 12.0                               |
| Share of Profit of Investments Accounted for Using the Equity Method | -0.9                  | -4.7                      | 3.1                        | 0.0       | -2.9   | 4.4       | -3.0                               |
| Profit for the Year Attributable to Owners of the Parent             | -2.0                  | -0.9                      | 1.8                        | -1.3      | -8.0   | 1.3       | 0.8                                |
| EBITDA   | -5.2                  | -4.8                      | 2.5                        | -1.8      | -1.6   | -0.6      | 12.8                               |
| Total Assets   | 10.4                  | 183.7                     | 320.6                      | 10.0      | -90.9  | 76.3      | -47.7                              |
| Core Operating CF  | -1.1                  | 5.2                       | 6.2                        | -3.7      | -2.2   | -3.7      | 3.0                                |

|  | Americas | Europe, the Middle East and Africa | Asia Pacific | Total | All Other | Adjustments and Eliminations | Consolidated Total |
|--|----------|------------------------------------|--------------|-------|-----------|------------------------------|--------------------|
| Revenue  | 56.5     | -0.7                               | 0.0          | -36.8 | 0.0       | 0.0                          | -36.8              |
| Gross profit   | -1.0     | 0.0                                | -0.6         | 0.3   | -0.1      | -1.1                         | -0.9               |
| Share of Profit of Investments Accounted for Using the Equity Method | 0.6      | 0.3                                | 0.7          | -2.4  | -0.3      | -0.1                         | -2.8               |
| Profit for the Year Attributable to Owners of the Parent             | 0.8      | 0.7                                | -0.4         | -7.2  | -1.2      | 3.2                          | -5.2               |
| EBITDA   | -0.3     | 0.1                                | -0.2         | 0.9   | -1.3      | 4.5                          | 4.1                |
| Total Assets   | 76.5     | -13.0                              | 29.8         | 555.7 | 146.0     | -109.0                       | 592.7              |
| Core Operating CF  | 3.1      | 3.2                                | 1.1          | 11.1  | 3.5       |                              | 14.6               |

**Gross profit**

(Billions of yen)

|                                    | June-14 | June-13 | Increase | Description   |
|------------------------------------|---------|---------|----------|---|
| Iron & Steel Products              | 10.1    | 14.4    | -4.3     | Line pipe to LNG projects had been almost shipped by the end of previous year   |
| Mineral & Metal Resources          | 45.0    | 49.8    | -4.8     | Lower iron ore prices, partially offset by an increase in income from infrastructure usage and an increase in sales volume (MIOD-5.1)                 |
| Machinery & Infrastructure         | 27.4    | 27.7    | -0.3     |   |
| Chemicals                          | 18.5    | 20.3    | -1.8     | Performance Chemicals -1.9: Shutdown as a result of the asset transfer at KPA at the end of previous year   |
| Energy                             | 52.9    | 50.2    | 2.7      | MEPUSA +6.0 (higher gas prices in U.S.)<br>MEPAU +5.2 (reversal of declined production of its oil production facility)<br>LNG trading activities -3.1 |
| Lifestyle                          | 26.3    | 27.9    | -1.6     |   |
| Innovation & Corporate Development | 9.5     | -2.5    | 12.0     | Corresponding to FX gains/losses related to derivatives trading business  |
| Americas                           | 18.4    | 19.4    | -1.0     |   |
| Europe, the Middle East and Africa | 4.3     | 4.3     | 0.0      |   |
| Asia Pacific                       | 2.9     | 3.5     | -0.6     |   |
| Total                              | 215.3   | 215.0   | 0.3      |   |
| All Other                          | 0.2     | 0.3     | -0.1     |   |
| Adjustments and Eliminations       | -5.1    | -4.0    | -1.1     |   |
| Consolidated Total                 | 210.4   | 211.3   | -0.9     |   |

### Share of profit of investments accounted for using the equity method

|                                    | <u>June-14</u> | <u>June-13</u> | <u>Increase</u> | <u>Description</u>  |
|------------------------------------|----------------|----------------|-----------------|---|
| Iron & Steel Products              | 0.5            | 1.4            | -0.9            |   |
| Mineral & Metal Resources          | 21.9           | 26.6           | -4.7            | Valepar -4.0 (Lower iron ore prices, impairment loss on asset iron ore mine in Guinea and Coal mine in Australia) |
| Machinery & Infrastructure         | 15.0           | 11.9           | 3.1             | Integrated Transportation System +3.2: Solid performance at automotive-related business in North America          |
| Chemicals                          | 1.5            | 1.5            | 0.0             |   |
| Energy                             | 13.7           | 16.6           | -2.9            |   |
| Lifestyle                          | 6.2            | 1.8            | 4.4             | Jun/13 Impairment loss on fixed asset and other assets in Arch -4.2   |
| Innovation & Corporate Development | 1.2            | 4.2            | -3.0            | Decline in profit of JA Mitsui Leasing -3.0   |
| Americas                           | 2.3            | 1.7            | 0.6             |   |
| Europe, the Middle East and Africa | 0.4            | 0.1            | 0.3             |   |
| Asia Pacific                       | 1.7            | 1.0            | 0.7             |   |
| <b>Total</b>                       | <b>64.4</b>    | <b>66.8</b>    | <b>-2.4</b>     |   |
| All Other                          | 0.0            | 0.3            | -0.3            |   |
| Adjustments and Eliminations       | -0.1           | 0.0            | -0.1            |   |
| <b>Consolidated Total</b>          | <b>64.3</b>    | <b>67.1</b>    | <b>-2.8</b>     |   |

### Profit for the period attributable to owners of the parent

|                                    | <u>June-14</u> | <u>June-13</u> | <u>Increase</u> | <u>Description (changes attributable to other than gross profit and share of investments accounted for using equity method; before tax)</u> |
|------------------------------------|----------------|----------------|-----------------|---|
| Iron & Steel Products              | 1.0            | 3.0            | -2.0            | 13/6:FX loss corresponding to transaction of line pipe to LNG projects -1.9   |
| Mineral & Metal Resources          | 38.7           | 39.6           | -0.9            |   |
| Machinery & Infrastructure         | 11.6           | 9.8            | 1.8             | 13/6:Gain due to a reversal of impairment loss in PAG, reflecting a rise in the share price +6.7  |
| Chemicals                          | 2.6            | 3.9            | -1.3            |   |
| Energy                             | 56.7           | 64.7           | -8.0            | Dividends from LNG projects -12.7: Decrease from six LNG projects -12.4, Exploration expenses (Jun/14: -4.0, Jun/13: -6.0)                  |
| Lifestyle                          | 0.2            | -1.1           | 1.3             | Selling, general and administrative expenses -3.8   |
| Innovation & Corporate Development | -0.9           | -1.7           | 0.8             | FX gains/losses corresponding to gross profit related to derivatives trading business (-9.8:Jun/14: -0.9, Jun/13: +8.9)                     |
| Americas                           | 5.8            | 5.0            | 0.8             |   |
| Europe, the Middle East and Africa | 1.1            | 0.4            | 0.7             |   |
| Asia Pacific                       | 10.3           | 10.7           | -0.4            |   |
| <b>Total</b>                       | <b>127.1</b>   | <b>134.3</b>   | <b>-7.2</b>     |   |
| All Other                          | 1.9            | 3.1            | -1.2            |   |
| Adjustments and Eliminations       | -1.2           | -4.4           | 3.2             |   |
| <b>Consolidated Total</b>          | <b>127.8</b>   | <b>133.0</b>   | <b>-5.2</b>     |   |

**EBITDA**

|                                    | <u>June-14</u> | <u>June-13</u> | <u>Increase</u> | <u>Description</u>   |
|------------------------------------|----------------|----------------|-----------------|--|
| Iron & Steel Products              | 2.1            | 7.3            | -5.2            |  |
| Mineral & Metal Resources          | 71.3           | 76.1           | -4.8            | Increase of depreciation and amortization +3.8: Iron ore mining operations in Australia +3.6 |
| Machinery & Infrastructure         | 16.5           | 14.0           | 2.5             |  |
| Chemicals                          | 6.1            | 7.9            | -1.8            |  |
| Energy                             | 119.5          | 121.1          | -1.6            | Increase of depreciation and amortization +9.9: Oil and gas producing operations +10.3       |
| Lifestyle                          | 2.8            | 3.4            | -0.6            |  |
| Innovation & Corporate Development | 0.9            | -11.9          | 12.8            |  |
| Americas                           | 7.5            | 7.8            | -0.3            |  |
| Europe, the Middle East and Africa | -0.2           | -0.3           | 0.1             |  |
| Asia Pacific                       | 0.5            | 0.7            | -0.2            |  |
| Total                              | 227.0          | 226.1          | 0.9             |  |
| All Other                          | -0.3           | 1.0            | -1.3            |  |
| Adjustments and Eliminations       | 17.5           | 13.0           | 4.5             |  |
| Consolidated Total                 | 244.2          | 240.1          | 4.1             |  |

EBITDA is the total of "gross profit," "selling, general and administrative expenses," "dividend income" and "share of profit of investments accounted for using the equity method" from the consolidated states of income and "depreciation and amortization" from the consolidated statements of cash flows.

<Ref. >

**Breakdown by Business Unit**

Period ended June 30, 2014 (from April 1, 2014 to June 30, 2014)

(Billions of yen)

|   | Machinery & Infrastructure |                          |         | Chemicals       |                         |       | Lifestyle      |                          |       |         |
|---|----------------------------|--------------------------|---------|-----------------|-------------------------|-------|----------------|--------------------------|-------|---------|
|   | Infra-structure Projects   | Trans- portation Systems | Total   | Basic Chemicals | Perfor- mance Chemicals | Total | Food Resources | Food Products & Services | CS    | Total   |
| Revenue   | 12.2                       | 88.5                     | 100.7   | 165.4           | 53.4                    | 218.8 | 142.7          | 62.4                     | 15.9  | 221.0   |
| Gross profit  | 4.4                        | 23.0                     | 27.4    | 5.2             | 13.3                    | 18.5  | 8.2            | 10.6                     | 7.5   | 26.3    |
| Share of Profit of Investments Accounted for Using the Equity | 11.0                       | 4.0                      | 15.0    | 0.4             | 1.1                     | 1.5   | 2.1            | 0.0                      | 4.1   | 6.2     |
| Profit for the Year Attributable to Owners of the Parent      | 4.7                        | 6.9                      | 11.6    | 0.1             | 2.5                     | 2.6   | -0.4           | -0.4                     | 1.0   | 0.2     |
| EBITDA  | 5.5                        | 11.0                     | 16.5    | 2.2             | 3.9                     | 6.1   | 1.5            | -0.6                     | 1.9   | 2.8     |
| Total Assets  | 905.7                      | 1,004.5                  | 1,910.2 | 409.3           | 349.4                   | 758.7 | 449.1          | 590.9                    | 507.3 | 1,547.2 |
| Core Operating CF   | 0.3                        | 14.1                     | 14.4    | 4.4             | 2.7                     | 7.1   | 0.5            | -0.4                     | -0.2  | -0.1    |

Period ended June 30, 2013 (from April 1, 2013 to June 30, 2013)

|   | Machinery & Infrastructure |                          |         | Chemicals       |                         |       | Lifestyle      |                          |       |         |
|---|----------------------------|--------------------------|---------|-----------------|-------------------------|-------|----------------|--------------------------|-------|---------|
|   | Infra-structure Projects   | Trans- portation Systems | Total   | Basic Chemicals | Perfor- mance Chemicals | Total | Food Resources | Food Products & Services | CS    | Total   |
| Revenue   | 12.9                       | 80.8                     | 93.7    | 163.5           | 59.3                    | 222.8 | 142.7          | 57.7                     | 19.8  | 220.2   |
| Gross profit  | 4.4                        | 23.3                     | 27.7    | 5.1             | 15.2                    | 20.3  | 8.6            | 11.4                     | 7.9   | 27.9    |
| Share of Profit of Investments Accounted for Using the Equity | 11.1                       | 0.8                      | 11.9    | 0.7             | 0.8                     | 1.5   | 2.1            | 0.1                      | -0.4  | 1.8     |
| Profit for the Year Attributable to Owners of the Parent      | 2.4                        | 7.4                      | 9.8     | 0.7             | 3.2                     | 3.9   | 0.9            | 0.6                      | -2.6  | -1.1    |
| EBITDA  | 6.0                        | 8.0                      | 14.0    | 2.0             | 5.9                     | 7.9   | 4.1            | 1.2                      | -1.9  | 3.4     |
| Total Assets  | 664.7                      | 924.9                    | 1,589.6 | 390.1           | 358.6                   | 748.7 | 445.6          | 497.1                    | 528.1 | 1,470.9 |
| Core Operating CF   | -2.3                       | 10.5                     | 8.2     | 5.4             | 5.4                     | 10.8  | 2.9            | 1.2                      | -0.5  | 3.6     |

Increase/Decrease

|   | Machinery & Infrastructure |                          |       | Chemicals       |                         |       | Lifestyle      |                          |       |       |
|---|----------------------------|--------------------------|-------|-----------------|-------------------------|-------|----------------|--------------------------|-------|-------|
|   | Infra-structure Projects   | Trans- portation Systems | Total | Basic Chemicals | Perfor- mance Chemicals | Total | Food Resources | Food Products & Services | CS    | Total |
| Revenue   | -0.7                       | 7.7                      | 7.0   | 1.9             | -5.9                    | -4.0  | 0.0            | 4.7                      | -3.9  | 0.8   |
| Gross profit  | 0.0                        | -0.3                     | -0.3  | 0.1             | -1.9                    | -1.8  | -0.4           | -0.8                     | -0.4  | -1.6  |
| Share of Profit of Investments Accounted for Using the Equity | -0.1                       | 3.2                      | 3.1   | -0.3            | 0.3                     | 0.0   | 0.0            | -0.1                     | 4.5   | 4.4   |
| Profit for the Year Attributable to Owners of the Parent      | 2.3                        | -0.5                     | 1.8   | -0.6            | -0.7                    | -1.3  | -1.3           | -1.0                     | 3.6   | 1.3   |
| EBITDA  | -0.5                       | 3.0                      | 2.5   | 0.2             | -2.0                    | -1.8  | -2.6           | -1.8                     | 3.8   | -0.6  |
| Total Assets  | 240.9                      | 79.7                     | 320.6 | 19.2            | -9.2                    | 10.0  | 3.4            | 93.7                     | -20.9 | 76.3  |
| Core Operating CF   | 2.6                        | 3.6                      | 6.2   | -1.0            | -2.7                    | -3.7  | -2.4           | -1.6                     | 0.3   | -3.7  |

## 5. Affiliated Companies Information

<Profit of major subsidiaries and equity accounted investees>

|  | Name   | Principal lines of business  | Ownership interest (%) | Entity category | Fiscal year-end | Jun-14 Earnings (Ybillion) | Jun-13 Earnings (Ybillion) | Increase/Decrease | Mar-14 Earnings (Ybillion) |
|--|--|--|------------------------|-----------------|-----------------|----------------------------|----------------------------|-------------------|----------------------------|
| <b>Iron &amp; Steel Products</b>         |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | Mitsui & Co. Steel Ltd.                                      | Sales, export, import of steel products  | 100.0                  | S               | Mar             | 1.4                        | 1.0                        | 0.4               | 4.1                        |
|  | Regency Steel Asia Pte Ltd.                                  | Wholesale and retail of steel products   | 92.5                   | S               | Mar             | 0.2                        | 0.1                        | 0.1               | 0.3                        |
|  | Shanghai Bao-Mit Steel Distribution Co., Ltd.                | Processing and sales of steel products   | 35.0                   | A               | Dec             | 0.1                        | 0.1                        | 0.0               | 0.3                        |
|  | Gestamp Americas companies                                   | Manufacture of automotive components   | 30.0                   | A               | Dec             | -0.2                       | 0.0                        | -0.2              | 0.0                        |
| <b>Mineral &amp; Metal Resources</b>     |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | Mitsui Iron Ore Development Pty. Ltd.                        | Mining and sales of Australian iron ore  | 100.0                  | S               | Mar             | 32.3                       | 37.0                       | -4.7              | 137.7                      |
|  | Mitsui-Itochu Iron Pty. Ltd.                                 | Mining and sales of Australian iron ore  | 70.0                   | S               | Mar             | 5.2                        | 5.9                        | -0.7              | 25.4                       |
|  | Mitsui Coal Holdings Pty. Ltd.                               | Investments in Australian coal business  | 100.0                  | S               | Mar             | 1.5                        | 1.6                        | -0.1              | -27.9                      |
|  | Japan Collahuasi Resources B.V.                              | Investment in Collahuasi copper mine in Chile  | 61.9                   | S               | Dec             | 1.4                        | 0.5                        | 0.9               | 5.6                        |
|  | Oriente Copper Netherlands B.V.                              | Investment in copper business in Chile through Inversiones Mineras Acrux SpA           | 100.0                  | S               | Mar             | 0.1                        | 0.9                        | -0.8              | 2.1                        |
|  | Mitsui Bussan Copper Investment & Co., Ltd.                  | Investment in Caserones copper mine in Chile   | 100.0                  | S               | Mar             | -0.6                       | -0.1                       | -0.5              | -18.3                      |
|  | Mitsui & Co. Mineral Resources Development (Asia) Corp.      | Investments in nickel and cobalt smelting business in Philippines                      | 100.0                  | S               | Mar             | 0.3                        | 0.1                        | 0.2               | -0.1                       |
|  | Mitsui Raw Materials Development Pty. Limited                | Investment in overseas scrap metal recycling business                                  | 100.0                  | S               | Mar             | -2.1                       | -4.4                       | 2.3               | -6.9                       |
|  | MITSUMI BUSSAN METALS CO., LTD.                              | Sales and trading of scrap, ferroalloys and non-ferrous material products              | 100.0                  | S               | Mar             | -0.2                       | 0.3                        | -0.5              | 0.0                        |
|  | BHP MITSUMI COAL PTY., LTD.                                  | Mining and sales of Australian coal  | 20.0                   | A               | Jun             | 0.5                        | 1.0                        | -0.5              | 3.7                        |
|  | Valepar S.A.   | Holding company of Vale S.A.   | 15.0                   | A               | Dec             | 8.4                        | 12.4                       | -4.0              | -9.9                       |
|  | SUMIC Nickel Netherlands B.V. (*1)                           | Investments in nickel producing business in New Caledonia and sales of products        | 47.6                   | A               | Dec             | -                          | -                          | -                 | -                          |
|  | Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd | Coal mining, power generation, ferrous alloy and chemical production and water pumping | 25.0                   | A               | Dec             | 0.9                        | 0.8                        | 0.1               | 5.4                        |
| <b>Infrastructure Projects</b>           |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | Mitsui & Co. Plant Systems, Ltd.                             | Sales of various plants, electric power facilities and transportation                  | 100.0                  | S               | Mar             | -0.1                       | 0.3                        | -0.4              | 1.1                        |
|  | MITSUMI GAS E ENERGIA DO BRASIL LTDA.                        | Investments in gas distribution companies in Brazil                                    | 100.0                  | S               | Dec             | 1.2                        | 0.9                        | 0.3               | 3.0                        |
|  | MIT Gas Mexico, S. de R.L. de C.V.                           | Investments in gas distribution companies in Mexico                                    | 100.0                  | S               | Dec             | 0.2                        | 0.2                        | 0.0               | 0.7                        |
|  | ME Servicos de Energia do Brasil Participacoes Ltda.         | Cogeneration Service Business in Brazil  | 90.0                   | S               | Dec             | 0.0                        | -0.2                       | 0.2               | -0.7                       |
|  | Drillship Investment B.V.                                    | Investments in drillship leasing business  | 100.0                  | S               | Dec             | 0.3                        | 0.3                        | 0.0               | 1.1                        |
|  | Atlatic, S.A. de C.V.  | Designing, building and operation of water treatment plants                            | 85.0                   | S               | Dec             | 0.8                        | 0.0                        | 0.8               | 0.0                        |
|  | Tokyo International Air Cargo Terminal Ltd. (*1)             | Operation of air cargo terminal at Tokyo International Airport                         | 100.0                  | S               | Mar             | -                          | -                          | -                 | -                          |
|  | Portek International Private Limited                         | Development and operation of container terminal  | 90.0                   | S               | Mar             | 0.2                        | 0.2                        | 0.0               | 0.6                        |
|  | Toyo Engineering Corporation (*1)                            | Plant engineering  | 22.8                   | A               | Mar             | -                          | 0.2                        | -                 | -0.1                       |
|  | IPP businesses (*2)  | Investment in power generation businesses  | Var.                   | A               | Dec             | 6.5                        | 7.9                        | -1.4              | 19.6                       |
|  | FPSO/FSO leasing businesses (*2)                             | FPSO/FSO leasing   | Var.                   | A               | Dec             | 0.7                        | 0.8                        | -0.1              | 2.5                        |
| <b>Integrated Transportation Systems</b> |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | TOYOTA CHILE S.A.  | Import and sales of automobiles and auto parts   | 100.0                  | S               | Dec             | 0.5                        | 0.6                        | -0.1              | 2.0                        |
|  | Mitsui Automotriz S.A.                                       | Retail sales of automobiles and auto parts   | 100.0                  | S               | Dec             | 0.1                        | 0.0                        | 0.1               | 0.0                        |
|  | MITSUMI AUTO FINANCE CHILE LTDA.                             | Automobile retail finance  | 100.0                  | S               | Dec             | 0.5                        | 0.3                        | 0.2               | 1.8                        |
|  | PT. Bussan Auto Finance                                      | Motorcycle retail finance  | 70.0                   | S               | Dec             | 0.1                        | 0.1                        | 0.0               | 0.5                        |
|  | KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*1)                    | Sales of construction and mining equipment   | 60.0                   | S               | Dec             | -                          | -                          | -                 | -                          |
|  | Road Machinery, LLC  | Sales of construction and mining equipment   | 100.0                  | S               | Mar             | 0.4                        | 0.6                        | -0.2              | 2.0                        |
|  | Orient Marine Co., Ltd.                                      | Shipping business  | 100.0                  | S               | Mar             | 0.3                        | 0.1                        | 0.2               | 0.7                        |
|  | OMC SHIPPING PTE. LTD.                                       | Shipping business  | 100.0                  | S               | Mar             | 0.2                        | 0.0                        | 0.2               | -0.5                       |
|  | Mitsui Bussan Aerospace Co., Ltd.                            | Import and sales of helicopters and defense and aerospace products                     | 100.0                  | S               | Mar             | 0.1                        | 0.0                        | 0.1               | 2.1                        |
|  | Rolling stock leasing businesses (*2)                        | Freight car and locomotive leasing   | Var.                   | S/A             | Var.            | 1.9                        | 0.7                        | 1.2               | 0.9                        |
|  | Toyota Canada Inc. (*1)                                      | Import and sales of Toyota automobiles and parts                                       | 49.0                   | A               | Dec             | -                          | -                          | -                 | -                          |
|  | Penske Automotive Group, Inc.                                | Automotive retailer  | 17.2                   | A               | Dec             | 1.2                        | 1.0                        | 0.2               | 4.1                        |
|  | PT. Yamaha Indonesia Motor Manufacturing                     | Manufacture and sales of motorcycles   | 15.0                   | A               | Dec             | 0.5                        | 0.5                        | 0.0               | 1.8                        |
|  | KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)             | Sales of construction and mining equipment   | 40.0                   | A               | Mar             | -                          | -                          | -                 | -                          |
|  | National Plant and Equipment Pty Limited (*1)                | Rental of mining equipment   | 49.9                   | A               | Mar             | -                          | -                          | -                 | -                          |
|  | VLI S.A.   | Integrated Freight Transportation  | 20.0                   | A               | Dec             | 0.0                        | -                          | 0.0               | -                          |
| <b>Basic Chemicals</b>                   |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | Japan-Arabia Methanol Company Ltd.                           | Investments in methanol producing business in Saudi Arabia and sales of products       | 55.0                   | S               | Mar             | 0.5                        | 0.7                        | -0.2              | 3.9                        |
|  | MMTX INC. (*1)   | Investment in methanol producing business in United States and sale of products        | 100.0                  | S               | Mar             | -                          | -                          | -                 | -                          |
|  | Shark Bay Salt Pty. Ltd.                                     | Production of salt   | 100.0                  | S               | Mar             | 0.0                        | -0.3                       | 0.3               | 1.2                        |
|  | Mitsui & Co. Texas Chlor-Alkali, Inc.                        | Investments in chlor-alkali producing business in U.S.                                 | 100.0                  | S               | Dec             | -0.8                       | -0.2                       | -0.6              | -0.8                       |
|  | Mitsui Bussan Chemicals Co., Ltd.                            | Sales and trading of solvents and coating materials                                    | 100.0                  | S               | Mar             | 0.2                        | 0.1                        | 0.1               | 0.6                        |
|  | Santa Vitória Açúcar e Alcool Ltda (*1)                      | Production and sales of bio-ethanol  | 50.0                   | A               | Mar             | -                          | -                          | -                 | -                          |
| <b>Performance Chemicals</b>             |  |  |                        |                 |                 |                            |                            |                   |                            |
|  | P.T. Kaltim Pasifik Amoniak                                  | Production and sales of anhydrous ammonia  | 75.0                   | S               | Mar             | 0.1                        | 1.7                        | -1.6              | 4.7                        |
|  | Mitsui Bussan Fertilizer Resources B.V.                      | Investment in phosphorus ore mining in Peru and global marketing business              | 100.0                  | S               | Dec             | -0.4                       | -0.2                       | -0.2              | -0.5                       |
|  | Mitsui AgriScience International SA/NV                       | Investments in crop protection businesses in Europe                                    | 100.0                  | S               | Mar             | 0.7                        | 0.7                        | 0.0               | 1.2                        |
|  | Mitsui & Co. Plastics Ltd.                                   | Sales of plastics and chemicals  | 100.0                  | S               | Mar             | 0.7                        | 0.7                        | 0.0               | 3.0                        |

|   | Name   | Principal lines of business   | Ownership interest (%) | Entity category | Fiscal year-end | Jun-14 Earnings (Ybillion) | Jun-13 Earnings (Ybillion) | Increase/Decrease | Mar-14 Earnings (Ybillion) |
|---|--|---|------------------------|-----------------|-----------------|----------------------------|----------------------------|-------------------|----------------------------|
| <b>Energy</b>                                 |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Mitsui E&P Australia Pty Limited                       | Exploration, development and production of oil and natural gas in Oceania       | 100.0                  | S               | Dec             | 1.5                        | -1.6                       | 3.1               | -5.0                       |
|   | Mitsui E&P Middle East B.V.                            | Exploration, development and production of oil and natural gas in Middle East   | 89.4                   | S               | Dec             | 7.0                        | 5.7                        | 1.3               | 33.2                       |
|   | Mitsui Oil Exploration Co., Ltd.                       | Exploration, development and production of oil and natural gas                  | 73.6                   | S               | Mar             | 10.3                       | 13.2                       | -2.9              | 38.6                       |
|   | Mitsui E&P USA LLC (*3)                                | Exploration, development and production of shale gas                            | 89.4                   | S               | Dec             | 3.5                        | -1.9                       | 5.4               | 0.7                        |
|   | Mitsui E&P Texas LP (*3)                               | Exploration, development and production of shale oil/gas                        | 89.4                   | S               | Dec             | 2.1                        | 1.6                        | 0.5               | -6.6                       |
|   | Mitsui E&P UK Limited                                  | Exploration, development and production of oil and natural gas in Europe        | 89.4                   | S               | Dec             | 0.1                        | -0.1                       | 0.2               | -2.3                       |
|   | Mitsui Gas Development Qatar B.V.                      | Development and production of natural gas and condensate in Qatar               | 100.0                  | S               | Dec             | 0.2                        | 0.1                        | 0.1               | -1.6                       |
|   | MITSUI SAKHALIN HOLDINGS B.V. (*1)                     | Investment in Sakhalin Energy Investment  | 100.0                  | S               | Mar             | -                          | -                          | -                 | -                          |
|   | Mitsui & Co. LNG Investment Limited (*1)               | Investment in LNG projects  | 100.0                  | S               | Mar             | -                          | -                          | -                 | -                          |
|   | Mitsui E&P Mozambique Area 1 Limited                   | Exploration, development and production of oil and natural gas in Mozambique    | 44.9                   | S               | Dec             | -2.5                       | -0.8                       | -1.7              | -5.0                       |
|   | Westport Petroleum, Inc.                               | International trading of petroleum products and crude oil                       | 100.0                  | S               | Mar             | 0.2                        | 0.0                        | 0.2               | -0.3                       |
|   | Mitsui & Co. Energy Trading Singapore Pte. Ltd.        | International trading of petroleum products and crude oil                       | 100.0                  | S               | Mar             | 0.9                        | -1.7                       | 2.6               | 0.1                        |
|   | ENEOS GLOBE Corporation                                | Sales of liquefied petroleum gas in Japan                                       | 30.0                   | A               | Mar             | 0.1                        | 0.2                        | -0.1              | 2.6                        |
|   | Japan Australia LNG (MIMI) Pty. Ltd. (*1)              | Exploration, development and sales of crude oil and natural gas                 | 50.0                   | A               | Dec             | -                          | -                          | -                 | -                          |
| <b>Food Resources</b>                         |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | San-ei Surochemical Co., Ltd.                          | Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products | 74.8                   | S               | Mar             | 0.1                        | 0.1                        | 0.0               | 0.3                        |
|   | Multigrain Trading AG                                  | Origination and merchandising of agricultural products                          | 100.0                  | S               | Dec             | -1.4                       | -0.1                       | -1.3              | 3.8                        |
|   | Xingu Agri AG  | Production of agricultural products   | 100.0                  | S               | Dec             | 0.3                        | 0.2                        | 0.1               | -2.9                       |
|   | WILSEY FOODS, INC.                                     | Investments in processed oil food company                                       | 90.0                   | S               | Mar             | 0.7                        | 1.1                        | -0.4              | 3.8                        |
|   | Mitsui Sugar Co., Ltd.                                 | Manufacture of refined sugar  | 32.2                   | A               | Mar             | 0.4                        | 0.5                        | -0.1              | 1.6                        |
|   | The Kumhawapi Sugar Co., Ltd.                          | Production and sales of sugar   | 58.7                   | A               | Sep             | 0.0                        | 0.1                        | -0.1              | 0.5                        |
|   | Nippon Formula Feed Manufacturing Company Limited (*1) | Manufacturing and sales of compound feedstuffs                                  | 42.8                   | A               | Mar             | -                          | 0.1                        | -                 | 0.4                        |
| <b>Food Products &amp; Services</b>           |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Mitsui Norin Co., Ltd.                                 | Manufacture and sales of food products  | 100.0                  | S               | Mar             | -0.3                       | -0.2                       | -0.1              | -1.1                       |
|   | MITSUI FOODS CO., LTD.                                 | Wholesale of foods and beverages  | 100.0                  | S               | Mar             | -0.1                       | -0.2                       | 0.1               | 2.6                        |
|   | VENDOR SERVICE CO., LTD.                               | Sales and distribution of food and packaging materials                          | 100.0                  | S               | Mar             | 0.1                        | 0.2                        | -0.1              | 0.6                        |
|   | Bussan Logistics Solutions Co., Ltd.                   | Operation and management of logistics centers                                   | 100.0                  | S               | Mar             | -0.2                       | 0.1                        | -0.3              | 0.1                        |
|   | Retail System Service Co., Ltd.                        | Sales of foods and groceries, services for retailers                            | 100.0                  | S               | Mar             | 0.1                        | -0.1                       | 0.2               | 0.3                        |
| <b>Consumer Service</b>                       |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Mitsui Bussan Inter-Fashion Ltd.                       | Planning and management of production and distribution of apparel               | 100.0                  | S               | Mar             | -0.3                       | -0.2                       | -0.1              | 0.5                        |
|   | Mitsui Bussan Woodchip Oceania Pty. Ltd.               | Plantation, processing and sales of woodchip                                    | 100.0                  | S               | Mar             | 0.0                        | -0.1                       | 0.1               | -0.9                       |
|   | BUSSAN REAL ESTATE CO., LTD.                           | Real estate sales, leasing and management                                       | 100.0                  | S               | Mar             | 0.2                        | 1.0                        | -0.8              | 4.8                        |
|   | MBK Healthcare Partners Limited                        | Investment in overseas healthcare related business                              | 100.0                  | S               | Mar             | 1.0                        | 0.6                        | 0.4               | 2.3                        |
|   | MicroBiopharm Japan Co., Ltd.                          | Manufacture and sales of medicines and chemicals                                | 80.0                   | S               | Mar             | 0.3                        | 0.4                        | -0.1              | 1.5                        |
|   | AIM SERVICES CO., LTD.                                 | Contract food services  | 50.0                   | A               | Mar             | 0.2                        | 0.4                        | -0.2              | 1.4                        |
|   | Sumisho & Mitsuibussan Kenzai Co., Ltd.                | Sales of building materials and contract construction work                      | 50.0                   | A               | Mar             | 0.1                        | 0.1                        | 0.0               | 0.6                        |
|   | QVC JAPAN INC. (*1)                                    | TV shopping using a 24-hour dedicated channel                                   | 40.0                   | A               | Dec             | -                          | -                          | -                 | 4.4                        |
|   | CCTV Shopping Co., Ltd. (*1)                           | Service for TV shopping business in China                                       | 25.0                   | A               | Dec             | -                          | -                          | -                 | -                          |
| <b>Innovation &amp; Corporate Development</b> |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Mitsui Knowledge Industry Co., Ltd. (*1)               | Planning, development and sales of information and communication systems        | 58.4                   | S               | Mar             | -                          | -0.4                       | -                 | 0.0                        |
|   | ASIA PACIFIC MOBILE PTE. LTD.                          | Investment in high-speed mobile service business in Indonesia                   | 100.0                  | S               | Mar             | 0.2                        | -                          | 0.2               | -                          |
|   | Mitsui & Co. Commodity Risk Management Ltd.            | Trading of energy derivatives   | 100.0                  | S               | Mar             | 0.0                        | -1.8                       | 1.8               | -4.6                       |
|   | Mitsui Bussan Commodities Ltd.                         | Trading of non-ferrous metals   | 100.0                  | S               | Mar             | 0.0                        | 0.1                        | -0.1              | 0.1                        |
|   | Mitsui & Co. Precious Metals, Inc.                     | Trading of precious metals  | 100.0                  | S               | Mar             | -0.3                       | 0.2                        | -0.5              | -0.1                       |
|   | Tri-Net Logistics Co., Ltd.                            | Domestic warehousing businesses   | 100.0                  | S               | Mar             | 0.0                        | 0.3                        | -0.3              | 1.2                        |
|   | Mitsuibussan Insurance Co., Ltd.                       | Non life and life insurance agency services                                     | 100.0                  | S               | Mar             | 0.2                        | 0.1                        | 0.1               | 0.4                        |
|   | Moshi Moshi Hotline, Inc.                              | Comprehensive telemarketing and direct marketing operations                     | 34.4                   | A               | Mar             | 0.3                        | 0.5                        | -0.2              | 1.1                        |
|   | TPV TECHNOLOGY LIMITED                                 | Design, manufacturing and sales of display related products                     | 20.2                   | A               | Dec             | -1.0                       | -0.1                       | -0.9              | -0.9                       |
|   | JIA Mitsui Leasing, Ltd.                               | Leasing and financing business  | 31.4                   | A               | Mar             | 1.8                        | 3.2                        | -1.4              | 2.4                        |
| <b>Americas</b>                               |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Game Changer Holdings Inc.                             | Investment in steel processing company  | 100.0                  | S               | Mar             | 0.6                        | 0.5                        | 0.1               | 2.2                        |
|   | Champions Pipe & Supply, Inc.                          | Sales of oil and gas well tubular   | 100.0                  | S               | Mar             | 0.3                        | 0.4                        | -0.1              | 2.1                        |
|   | Cinco Pipe & Supply, LLC                               | Sales of oil and gas well tubular   | 100.0                  | S               | Mar             | 0.0                        | -                          | -0.2              | -                          |
|   | Hydro Capital Corporation                              | Investments in water treatment plants in Mexico                                 | 100.0                  | S               | Dec             | 0.2                        | 0.1                        | 0.1               | 0.3                        |
|   | Ellison Technologies Inc.                              | Sales of machine tools  | 88.8                   | S               | Mar             | 0.0                        | 0.0                        | 0.0               | 0.6                        |
|   | Intercontinental Terminals Company LLC                 | Chemical tank leasing   | 100.0                  | S               | Mar             | 1.1                        | 1.0                        | 0.1               | 4.3                        |
|   | Novus International, Inc.                              | Manufacture and sales of feed additives   | 65.0                   | S               | Mar             | 1.2                        | 0.8                        | 0.4               | 2.8                        |
|   | United Grain Corp.                                     | Origination and merchandising of grain  | 100.0                  | S               | Mar             | 0.1                        | -0.2                       | 0.3               | -0.5                       |
|   | Mitsui Foods, Inc.                                     | Trading canned foods, chilled foods, juice ingredient and coffee                | 100.0                  | S               | Mar             | 1.0                        | 0.1                        | 0.9               | 0.3                        |
|   | MBK Real Estate LLC                                    | Real estate-related business  | 100.0                  | S               | Mar             | 0.0                        | 1.3                        | -1.3              | 6.7                        |
| <b>BMEA</b>                                   |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Euro-Mit Staal B.V.                                    | Steel processing  | 90.0                   | S               | Mar             | 0.2                        | 0.1                        | 0.1               | 0.3                        |
|   | GEG (Holdings) Limited (*1)                            | Fabrication, upgrading, inspection and maintenance of welded structures         | 25.0                   | A               | Mar             | -                          | -                          | -                 | -                          |
| <b>Asia Pacific</b>                           |  |   |                        |                 |                 |                            |                            |                   |                            |
|   | Mitsui Water Holdings (Thailand) Ltd.                  | Investment in water supply business   | 100.0                  | S               | Mar             | 0.4                        | 0.2                        | 0.2               | 1.5                        |
|   | MIT Power Australia Pty Ltd                            | Wind power generation   | 100.0                  | S               | Mar             | -0.1                       | 0.0                        | -0.1              | -0.5                       |

(\*1) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(\*2) Combined sum of consolidated earnings of affiliated companies engaged in IPP, FPSO/FSO leasing and rolling stock leasing businesses, respectively.

(\*3) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

Note) Entity category: S represents subsidiary and A represents equity accounted investee.

## 6. Historical Commodity Prices (Informative)

| Crude oil (\$/bbl) | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|--------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| JCC                | 105.62          | 114.18          | 113.60          | 107.50          | 107.62          | 112.79          | 111.53          | 109.51*         |
| Dubai              | 106.31          | 107.48          | 108.16          | 100.79          | 106.30          | 106.84          | 104.46          | 106.13          |
| WTI                | 92.22           | 88.18           | 94.36           | 94.22           | 105.82          | 97.29           | 98.67           | 102.99          |

\*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

| Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT) | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|  | 111.7           | 119.9           | 146.7           | 124.3           | 130.8           | 132.3           | 120.2           | 103.3           |

| Coal (\$/MT)     | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Hard coking coal | 225.0           | 170.0           | 165.0           | 172.0           | 145.0           | 152.0           | 143.0           | 120.0           |
| Soft coking coal | 147.0           | 117.0           |                 | 121-123         | 105.0           | 105.5           | 103.5           | 90.0            |
| Thermal coal     | 95.0            | 96.9            | 98.0            | 95.0            | 89.95           | 85.80           | 87.40           | 81.80           |

| Copper (\$/MT) | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| LME price      | 7,716.74        | 7,908.77        | 7,927.55        | 7,145.53        | 7,078.76        | 7,152.70        | 7,038.29        | 6,786.93        |

| Forex (¥/Foreign currency) | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Yen to US\$                | 78.12           | 82.79           | 92.57           | 99.23           | 98.06           | 102.11          | 102.57          | 101.88          |
| Yen to A\$                 | 81.37           | 86.08           | 95.94           | 96.80           | 89.08           | 93.31           | 92.45           | 95.16           |
| Yen to BRL                 | 38.30           | 40.24           | 46.40           | 47.19           | 42.69           | 44.75           | 44.05           | 45.93           |

| Interest(%)                        | Jul-Sep<br>2012 | Oct-Dec<br>2012 | Jan-Mar<br>2013 | Apr-Jun<br>2013 | Jul-Sep<br>2013 | Oct-Dec<br>2013 | Jan-Mar<br>2014 | Apr-Jun<br>2014 |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 3-month Libor (Yen)                | 0.33            | 0.32            | 0.27            | 0.23            | 0.23            | 0.22            | 0.21            | 0.21            |
| 3-month Libor (US\$)               | 0.41            | 0.31            | 0.29            | 0.27            | 0.26            | 0.24            | 0.23            | 0.23            |
| Japanese government bond (10-year) | 0.79            | 0.76            | 0.66            | 0.77            | 0.74            | 0.65            | 0.62            | 0.59            |