

Consolidated Financial Results for the Year Ended March 31, 2013 and Forecasts for the Year Ending March 31, 2014

(Unit: Billions of Yen)

| Results of Operation | Year Ended | Year Ended | Increase/Decrease | |
|---|-----------------------------|-----------------------------|-------------------|--------|
| | March 31, 2013 (FY 2013) | March 31, 2012 (FY 2012) | | (%) |
| Revenues | 4,911.6 | 5,251.6 | △ 340.0 | △ 6.5 |
| Gross Profit | 790.4 | 878.3 | △ 87.9 | △ 10.0 |
| Other Expenses/Income | | | | |
| Selling, general and administrative expenses | △ 521.1 | △ 514.8 | △ 6.3 | |
| Provision for doubtful receivables | △ 14.7 | △ 15.1 | 0.4 | |
| Interest expense - net | △ 1.2 | △ 5.4 | 4.2 | |
| Dividend income | 80.1 | 86.5 | △ 6.4 | |
| Gain on sales of securities - net | 44.9 | 21.9 | 23.0 | |
| Loss on write-down of securities | △ 27.3 | △ 33.5 | 6.2 | |
| Gain on disposal or sales of property and equipment - net | 6.2 | 5.7 | 0.5 | |
| Impairment loss of long-lived assets | △ 12.3 | △ 14.0 | 1.7 | |
| Impairment loss of goodwill | - | △ 4.2 | 4.2 | |
| Other income - net | △ 30.9 | 7.8 | △ 38.7 | |
| Total other expenses/income | △ 476.3 | △ 465.1 | △ 11.2 | |
| Income before Income Taxes and Equity in Earnings | 314.1 | 413.2 | △ 99.1 | △ 24.0 |
| Income Taxes | △ 158.3 | △ 172.6 | 14.3 | |
| Income before Equity in Earnings | 155.8 | 240.6 | △ 84.8 | △ 35.2 |
| Equity in Earnings of Associated Companies - Net | 176.2 | 232.1 | △ 55.9 | |
| Net Income before Attribution of Noncontrolling Interests | 332.0 | 472.7 | △ 140.7 | △ 29.8 |
| Net Income Attributable to Noncontrolling Interests | △ 24.1 | △ 38.2 | 14.1 | |
| Net Income Attributable to Mitsui & Co., Ltd. | 307.9 | 434.5 | △ 126.6 | △ 29.1 |

| | | | | |
|---|-------|-------|--------|--------|
| Comprehensive Income Attributable to Mitsui & Co., Ltd. | 631.3 | 373.0 | 258.3 | 69.2 |
| Operating Profit *1 | 254.6 | 348.4 | △ 93.8 | △ 26.9 |

*1 For Japanese investors' convenience, presented according to the Japanese accounting practice.

| Dividend per Share (Unit: Yen) | Interim | Year end | Annual | Payout ratio |
|--|---------|----------|--------|--------------|
| Fiscal Year ended March 2012 | 27.00 | 28.00 | 55.00 | 23.1% |
| Fiscal Year ended March 2013 (Proposal) | 22.00 | 21.00 | 43.00 | 25.5% |
| Fiscal Year ending March 2014 (Forecast) | 25.00 | 26.00 | 51.00 | 25.2% |

| Summary of Increase/Decrease |
|--|
| <p>【Gross Profit】 Mineral & Metal: Iron ore prices declined, volume increased Energy: Coal prices declined, MEPUSA declined Innovation & Cross Function: MCRM declined</p> <p>【SG & A expenses】 Same level to FY2012</p> <p>【Provision for doubtful receivables】 Miscellaneous (FY2012) Miscellaneous</p> <p>【Interest income】 Deferred commitment fee related to the loan to Codelco</p> <p>【Dividend income】 Dividend from LNG projects declined</p> <p>【Gain on sales of securities】 Mikuni Coca-Cola, INPEX, etc (FY2012) INPEX, etc</p> <p>【Loss on write-down of securities】 An iron & steel company, Mitsui Chemicals, etc (FY2012) Valepar preferred shares, Formosa Epitaxy, etc</p> <p>【Gain on disposal or sales of property and equipment】 Sale of land used for logistics in Canada (FY2012) Sale of unused land in Japan</p> <p>【Impairment loss of long-lived assets】 Impairment losses at iron ore operations in Australia (FY2012) Uranium Mine in Australia, etc</p> <p>【Impairment loss of goodwill】 NIL (FY2012) Miscellaneous</p> <p>【Other income】 Exploration expenses, foreign exchange losses, etc (FY2012) Shark Bay, exploration expenses, etc</p> <p>【Equity in Earnings】 Dec. Valepar: Iron ore prices declined, impairment losses RRMC: Iron ore prices declined, volume increased Collahuasi: Sales volume declined Inc. (FY2012) Impairment of investments in TPV, etc</p> |

| Cash Flows | FY 2013 | FY 2012 |
|--------------------------------------|---------|---------|
| Operating Activities | 461.4 | 381.0 |
| Investing Activities | △ 753.3 | △ 438.2 |
| (Free Cash Flow) | △ 291.9 | △ 57.2 |
| Financing Activities | 221.6 | 57.4 |
| Effect of exchange rate changes | 64.3 | △ 10.1 |
| Changes of cash and cash equivalents | △ 5.9 | △ 10.0 |

| Operating Segments *2 | <Gross Profit> | | | <Net Income attributable to Mitsui & Co., Ltd.> | | | Summary of Increase/Decrease |
|--|----------------|---------|-------------------|---|---------|-------------------|--|
| | FY 2013 | FY 2012 | Increase/Decrease | FY 2013 | FY 2012 | Increase/Decrease | |
| Iron & Steel Products | 40.6 | 42.8 | △ 2.2 | △ 2.9 | 9.5 | △ 12.4 | -Foreign exchange losses on foreign trade transactions -Impairment of shares in an iron & steel company |
| Mineral & Metal Resources | 158.7 | 194.8 | △ 36.1 | 90.5 | 201.3 | △ 110.8 | -Iron ore prices declined, volume increased -Valepar: Impairment losses on its assets |
| Machinery & Infrastructure | 104.3 | 94.0 | 10.3 | 20.5 | 17.7 | 2.8 | -Solid performance at Auto related businesses -Loss for vessels under construction (FY2012) |
| Chemicals | 69.1 | 65.2 | 3.9 | △ 1.3 | 9.1 | △ 10.4 | -Underperforming trading -Impairment of shares in Mitsui Chemicals |
| Energy | 190.7 | 219.1 | △ 28.4 | 164.8 | 188.1 | △ 23.3 | -E&P production increased, coal prices declined -Dividends from LNG projects declined |
| Lifestyle | 106.0 | 112.0 | △ 6.0 | 10.3 | 17.0 | △ 6.7 | -Drop in harvest by drought at Multigrain -MtM gain on coffee derivatives (FY2012) |
| Innovation & Cross Function | 41.4 | 53.5 | △ 12.1 | 3.6 | △ 32.2 | 35.8 | -Gain on sales of shares in Nihon Unisys, LME Holdings -Impairment of investment in TPV, etc (FY2012) |
| Americas | 66.0 | 75.6 | △ 9.6 | 12.4 | 16.4 | △ 4.0 | -Novus: Methionine prices declined -United Grain: Margin declined |
| Europe, the Middle East and Africa | 15.6 | 18.2 | △ 2.6 | △ 0.9 | 1.2 | △ 2.1 | -Business conditions deteriorated |
| Asia Pacific | 10.5 | 11.7 | △ 1.2 | 27.5 | 49.2 | △ 21.7 | -Earnings of resources and energy subsidiaries declined |
| Sub total | 802.9 | 886.9 | △ 84.0 | 324.5 | 477.3 | △ 152.8 | |
| All Other/Adjustments and Eliminations | △ 12.5 | △ 8.6 | △ 3.9 | △ 16.6 | △ 42.8 | 26.2 | |
| Consolidated total | 790.4 | 878.3 | △ 87.9 | 307.9 | 434.5 | △ 126.6 | |

*2 Effective April 1, 2012, we changed our operating segments. In accordance with this change, the operating segment information for the year ended March 31, 2012 has been restated to conform to the current year presentation. Starting from the year ended March 31, 2013, we changed the headquarters' cost allocation system. For more information, please refer to page 8 of our earnings report.

| Forecasts FY 2014 | FY 2014 Forecasts | FY 2013 | Financial Position | March 31, 2013 | March 31, 2012 | Increase/Decrease | |
|--|-------------------|---------|--|----------------|----------------|-------------------|--|
| Gross profit | 900.0 | 790.4 | Total assets | 10,324.6 | 9,011.8 | 1,312.8 | 【Total assets】 Increased both in non-current assets due to investments and inventories. The depreciation of Yen also affected the increase. |
| SG & A expenses | △ 580.0 | △ 521.1 | Total shareholders' equity | 3,181.8 | 2,641.3 | 540.5 | |
| Provision for doubtful receivables | △ 10.0 | △ 14.7 | Interest-bearing debt (less cash & cash equivalents) | 2,839.4 | 2,142.8 | 696.6 | 【Total shareholders' equity】 Increased reflecting the depreciation of Yen, higher stock prices and accumulation of earnings. |
| Operating income | 310.0 | 254.6 | Net DER | 0.89 | 0.81 | 0.08 | |
| Interest expenses | △ 10.0 | △ 1.2 | | | | | |
| Dividend income | 90.0 | 80.1 | | | | | |
| Gain on sales of securities, PPE and other gains-net | △ 5.0 | △ 19.4 | | | | | |
| Income before taxes and equity in earnings | 385.0 | 314.1 | | | | | |
| Income Tax | △ 200.0 | △ 158.3 | | | | | |
| Equity in earnings | 200.0 | 176.2 | | | | | |
| Net income attributable to Mitsui & Co., Ltd. | 370.0 | 307.9 | | | | | |

| Major Indicators | FY 2013 | FY 2012 |
|---|----------------|----------------|
| Foreign Exchange (Yen/US\$: average) | 83.32 | 78.82 |
| Foreign Exchange (Yen/A\$: average) | 85.89 | 83.19 |
| Interests (YenTIBOR 3M average) | 0.31% | 0.34% |
| Interests (US\$LIBOR 3M average) | 0.37% | 0.40% |
| Weighted average Oil price (US\$) | \$114/bbl | \$108/bbl |
| | March 31, 2013 | March 31, 2012 |
| Foreign Exchange (Yen/US\$: closing rate) | 94.05 | 82.19 |
| Nikkei Average (closing price) | 12,397.91 | 10,083.56 |

A Cautionary Note on Forward-Looking Statements:

This report contains forward-looking statements including those concerning future performance of Mitsui & Co., Ltd. ("Mitsui"), and these statements are based on Mitsui's current assumptions, expectations and beliefs in light of the information currently possessed by it. Various factors may cause Mitsui's actual results to be materially different from any future performance expressed or implied by these forward-looking statements. Therefore, these statements do not constitute a guarantee by Mitsui that such future performance will be realized. For key assumptions on which the statements concerning future performance are based, please refer to (2) "Business Plan for the Year Ending March 31, 2014" on page 21 of our earnings report. For cautionary notes with respect to forward-looking statements, please refer to the "Notice" section on page 26 of our earnings report.