

Data Book
on Consolidated Financial Results
for the Nine-Month Period Ended December 31, 2012

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Notes)

- “Dec-12” in this booklet represents either “for the nine month period ended December 31, 2012” or “as of December 31, 2012,” whichever is appropriate. It is also the same for “Dec-11” and “Mar-12.”

1. Statements of Consolidated Income

①Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	
Sales of products	3,209.7	3,580.5	-370.8	Energy (decline in petroleum trading activities due to deterioration of market conditions), Chemicals (underperforming trading activities), Mineral & Metal Resources (decline in iron ore prices), Lifestyle (contribution from Multigrain)
Sales of services	280.6	272.1	8.5	
Other sales	86.1	94.2	-8.1	Losses and gains at Mitsui (corresponding to foreign exchange gains and losses in commodity derivatives trading business)
Total revenues	3,576.4	3,946.8	-370.4	

②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	
Sales of products	367.5	461.2	-93.7	Mineral & Metal Resources (decline in iron ore prices), Energy (lower coal prices, decline in petroleum trading activities due to deterioration of market conditions, decline at MEPUSA), Lifestyle (reversal effect of MtM valuation gain, decline in Multigrain), Americas (decline at Novus), Americas (decline at Novus), Innovation & Cross Function (decline at MCRM), Iron & Steel Products (weaker demand and lower prices)
Sales of services	164.1	167.1	-3.0	
Other sales	42.7	48.8	-6.1	
Total revenues	574.3	677.1	-102.8	

Ref.)

<u>Average Ex. Rate</u>	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	
US Dollar	¥80.24	¥78.51	¥1.73	
Australian Dollar	¥82.54	¥82.72	-¥0.18	
Oil price per barrel	\$115	\$105	\$10	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	
Personnel	-203.9	-203.6	-0.3	
Welfare	-9.0	-8.5	-0.5	
Travel	-23.2	-22.6	-0.6	
Entertainment	-5.7	-5.6	-0.1	
Communication	-35.2	-34.6	-0.6	
Rent	-12.4	-12.5	0.1	
Depreciation	-10.1	-9.6	-0.5	
Tax	-6.0	-5.9	-0.1	
Others	-76.5	-76.0	-0.5	
Total	-382.0	-378.9	-3.1	

④Interest income/expense

i) Interest income/expense

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description</u>
	1.4	-3.9	5.3	
Interest income	33.2	27.6	5.6	Deferred commitment fee related to the loan extended to Codelco
Interest expense	-31.8	-31.5	-0.3	
Breakdown by entity category				
Parent	0.8	-4.9	5.7	
Overseas Trading Subs.	0.7	1.3	-0.6	
Domestic Subs.	-2.1	-2.1	0.0	
Overseas Subs.	2.0	1.8	0.2	

ii) Interest-bearing debt

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>
Gross interest-bearing debt	4,193.7	3,531.5
	<u>Mar-12</u>	<u>Mar-11</u>
	3,578.0	3,377.5
Average for the period-ends	<u>Dec-12</u>	<u>Dec-11</u>
	3,885.9	3,454.5

iii) Market indication (monthly average)

(%)

	<u>Dec-12</u>	<u>Dec-11</u>
3-month Yen Tibor	0.33	0.34
3-month US\$ Libor	0.39	0.36
10-year government bond	0.80	1.09

⑤Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>
1Q	35.4	21.5	13.9
2Q	11.0	17.4	-6.4
3Q	15.6	12.5	3.1
<u>Total</u>	<u>62.0</u>	<u>51.4</u>	<u>10.6</u>
Domestic	9.2	9.1	0.1
Overseas	52.8	42.3	10.5
(Overseas LNG projects*)	48.1	37.1	11.0
<u>Total</u>	<u>62.0</u>	<u>51.4</u>	<u>10.6</u>

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

⑥ Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description for Dec-12</u>	<u>Description for Dec-11</u>
Provision for doubtful receivables	-9.4	-8.8	-0.6		
Gain on sale of securities	36.6	14.6	22.0	Mikuni Coca-Cola +8.0, Nihon Unisys +4.8, LME Holdings +4.4, INPEX +4.2, MED3000 +3.1, Equity dilution in IHH +5.5	Remeasurement gain at Multigrain +3.6
Loss on write-down of securities	-21.3	-22.0	0.7		
(Non-marketable)	-8.8	-10.5	1.7	Valepar preferred shares -4.5	Valepar preferred shares -4.1
(Marketable)	-12.5	-11.5	-1.0	Iron & steel company -4.9, Mitsui Chemicals -3.0	Formosa Epitaxy -4.0
Nikkei Stock Average (Yen, at closing)	10,395	8,455			
Gain on sale of property and equipment	1.9	5.0	-3.1		Unused land in Japan +4.5
Impairment loss of long-lived assets	-1.8	-5.2	3.4		
Impairment loss of goodwill	0.0	-2.3	2.3		
Other expenses	-15.3	5.4	-20.7	Exploration expenses at Oil & Gas -22.7, FX loss at Mitsui -13.0, FX gain at MOECO +4.6	FX gain at Mitsui +2.9, One time gain at Shark Bay Salt +5.8, Exploration expenses at Energy Segment -14.3

⑦ Income taxes

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	246.3	332.5	-86.2	
Current taxes	-128.1	-144.9	16.8	
Deferred taxes	16.5	3.4	13.1	
Income taxes	-111.6	-141.5	29.9	Reversal of deferred tax liabilities related to dividends received from associated companies
(tax rate)	45.3%	42.6%	-2.7%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧ Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨ Other

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>
Noncontrolling interests	-16.4	-27.0	10.6
Description: Decrease in net income at MII, Collahuasi			

2. Condensed Consolidated Balance Sheets

(Billions of yen)

	Dec-12	Mar-12	Increase	Description
① <u>Current assets/Current Liabilities</u>				
<u>Current assets</u>	4,574.5	4,426.3	148.2	
Cash and cash equivalents	1,361.5	1,431.1	-69.6	
Trade receivables-accounts	1,882.6	2,037.8	-155.2	Decline in sales volume at Energy, Iron & Steel Products and Chemicals segments
Inventories	882.5	515.8	366.7	Increase at physical commodities swap transactions related to precious metal, WPI and Cinco
Derivative assets	57.2	53.7	3.5	
<u>Current liabilities</u>	3,009.8	2,624.0	385.8	
Short-term debt	711.3	307.1	404.2	Increase at physical commodities swap transactions
Current maturities of long-term debt	380.3	372.7	7.6	
Trade payables-accounts	1,504.2	1,505.9	-1.7	
Derivative liabilities	79.1	65.3	13.8	
Other current liabilities	81.0	82.1	-1.1	
<u>Working Capital</u>	1,564.7	1,802.3	-237.6	
② <u>Investments and non-current receivables</u>	3,660.7	3,191.7	469.0	
Investments in and advances to associated companies	2,147.0	1,709.1	437.9	Acrux +166.6, Browse +85.7, Renewable energy power generation in Canada, Caserones +14.6, FPSO leasing business +14.1, National Plant and Equipment +9.8, Preferred shares of Valepar -12.7 [Increases or decreases without cash outflows] : Increase in equity earnings +34.6 (net of 101.0 billion dividends), Cumulative FX translation adjustments +73.8
Other investments	752.3	792.5	-40.2	Sodrugestvo +9.4, Capital redemption in Sakhalin II -31.7 (in addition TA +0.5) [Increases or decreases without cash outflows] : Net decrease in unrealized holding gains on AFS securities -18.6, Recognition of impairment in investments -16.8
Property leased to others	312.5	272.7	39.8	
③ <u>Property and equipment, less accumulated depreciation</u>	1,446.0	1,255.9	190.1	US Shale gas projects +74.8 (including TA +13.6), Iron ore mining projects in Australia +71.0 (including TA +16.7), Coal mining projects in Australia +19.1 (including TA +8.6)
④ <u>Long-term debt, less current maturities</u>	3,102.2	2,898.2	204.0	Increase at Oriente and financial subsidiary in US
⑤ <u>Shareholders' equity</u>	2,882.8	2,641.3	241.5	
Common stock	341.5	341.5	0.0	
Capital surplus	429.3	430.5	-1.2	
Unrealized holding gains and losses on AFS securities	86.1	90.5	-4.4	
Foreign currency translation adjustments	-296.8	-380.5	83.7	Increase due to appreciation of US Dollar and Australian Dollar against Japanese Yen AUD +50.1 (Dec/12 ¥89.80/AUD ← Mar/12 ¥85.45/AUD) USD +20.6 (Dec/12 ¥86.58/USD ← Mar/12 ¥82.19/USD) Decline due to depreciation of Brazilian Real against Japanese Yen BRL -4.9 (Dec/12 ¥42.37/BRL ← Mar/12 ¥45.09/BRL)

<Net Debt-to-Equity Ration(Net DER)>
See MD&A in the Flash Report.

Benefit obligations and funded status at end of years

	(Billions of yen)	
	<u>Mar-12</u>	<u>Mar-11</u>
Benefit obligation	-290.5	-276.6
Fair Value of Plan assets	234.3	239.7
Funded status at end of fiscal year	<u>-56.2</u>	<u>-36.9</u>
Amounts recognized in the Consolidated Balance Sheets consist of;		
Other assets(prepaid pension costs)	0.3	0.7
Accrued expenses-others	-0.7	-0.5
Accrued pension costs and liability for severance indemnities	-55.8	-37.1
	<u>-56.2</u>	<u>-36.9</u>
Amounts recognized in accumulated other comprehensive loss (before income tax effect) consist of:		
Unrecognized prior service cost	6.7	3.4
Unrecognized net actuarial loss	102.6	96.0
Total	<u>109.3</u>	<u>99.4</u>

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities was ¥363.7 billion. Compared with the corresponding nine-month period of previous year, while operating income declined by ¥106.5 billion, dividend income increased by ¥29.8 billion, net cash flow from increases and decreases in working capital improved by ¥260.2 billion.

(Billions of yen)

	Dec-12	Dec-11	Increase
(a) Net income	270.3	367.2	-96.9
(b) Income from discontinued operations-net	-	-	
Adjustments to reconcile net income to net cash provided by operating activities :			
(c) Depreciation and amortization	141.2	108.9	32.3
(d) Pension and severance costs, less payments	7.7	8.5	-0.8
Adjustments regarding other expenses	-6.0	18.7	-24.7
Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.			
Deferred income taxes	-16.4	-3.4	-13.0
Equity in earnings of associated companies, less dividend received	-45.7	-105.6	59.9
(d) Subtotal	-60.4	-81.8	21.4
Changes in operating assets and liabilities :			
(e) Increases in trade receivables/payables, inventories, etc.	12.6	-247.6	260.2
Net cash provided by operating activities	363.7	146.7	217.0

②Investing activities

Net cash used in investing activities was ¥640.0 billion. Outflow of cash during the period includes loan to Codelco and investment in acquisition of stake in J/V with Codelco, additional investment in JAL MIMI, US shale gas project, capital expenditures for the expansion in Mineral & Metal Resources and Energy segments and Leased rolling stock.

(Billions of yen)

	Dec-12			Dec-11		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-210.2	-261.8	<Increases> Acrux -85.9, Browse -85.7, Renewable energy power generation in Canada, Caserones -14.6, FPSO leasing business for Brazilian deepwater oil exploration -14.1, National Plant and Equipment -9.8	-76.3	-138.3	<Increases> IHH -90.7 FPSO leasing business for Brazilian deepwater oil exploration -19.5 Santa Vitoria Acucar e Alcool -13.0
		51.6	<Decreases> Mikuni Coca-Cola +15.5, Nihon Unisys +11.4		62.0	<Decreases> FPSO leasing business for Brazilian deepwater oil exploration +19.2, T-Gaia +12.6, Valepar: redemption of preferred shares +8.8, Altamira LNG terminal project
Net increase in other investments	12.8	-63.7	<Increases> Sodrugestvo -9.4	-1.7	-91.4	<Increases> Additional investment in Multigrain -21.9, Mercian's pharmaceutical and chemical business -15.2, Portek International -11.2, MRE -6.4 for acquisition of senior living business, Veloce Logistica -4.7
		76.5	<Decreases> Sakhalin II: Capital redemption +31.7		89.7	<Decreases> Sakhalin II: Capital redemption +43.1, Altamira LNG terminal project, Divestiture of shares in INPEX +4.8
Net increase in property leased to others and property and equipment	-302.7	-312.0	<Increases> US Shale gas project -88.0, Iron ore mining projects in Australia -69.2, Oil & gas project other than shale gas -58.6, Coal mining projects in Australia -23.1, Leased rolling stock -17.0	-234.7	-248.8	<Increases> Marcellus Shale gas project -59.1, Oil & gas project other than shale gas -51.3, Iron ore mining projects in Australia -37.5, Coal mining projects in Australia -18.9, Leased rolling stock -18.2, Leased aircraft -9.7
		9.3	<Decreases>		14.1	<Decreases>
Net increase in long-term loan receivables	-139.2	Loan to Codelco's subsidiary -146.7 Collection of loans from ship-owning company +11.4	-5.8			
Net increase in time deposits	-0.7		-0.4			
Net cash used in investing activities	-640.0		-318.9			

③Financing activities

Net cash used in financing activities was ¥180.1 billion. There were the cash outflows from payments of cash dividends as well as the net cash inflow from the borrowing of short-term and long-term debt.

(Billions of yen)

	Dec-12		Dec-11	
	Net	Description	Net	Description
Net increase in short-term debt	120.7		23.5	
Net increase in long-term debt	148.5	Increase : +643.6	148.4	Increase : +398.4
		Decrease : -495.1		Decrease : -250.0
Transactions with noncontrolling interests shareholders	2.2		-3.2	
Purchase of treasury stock-net	0.0		0.0	
Payments of cash dividends	-91.3		-98.6	
Net cash provided by financing activities	180.1		70.1	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

(Billions of yen)

Period ended December 31, 2012 (from April 1 to December 31, 2012)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	125.3	390.3	248.3	520.5	1,042.3	603.9	114.5
Gross profit	27.3	111.5	71.0	46.2	142.9	81.5	33.9
Operating income	0.7	85.1	-9.8	0.8	101.8	-1.7	-21.6
Equity earnings	1.4	38.6	20.5	5.2	40.8	8.8	13.8
Net income attributable to Mitsui & Co., Ltd.	-7.1	76.7	13.0	-2.9	120.0	15.9	8.5
As of Dec. 31, 2012							
Total assets	492.5	1,442.6	1,371.4	669.2	1,747.0	1,324.7	863.8

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	405.2	69.5	55.2	3,575.0	1.5	0.0	3,576.5
Gross profit	51.5	10.8	7.4	584.0	0.7	-10.4	574.3
Operating income	12.6	-3.3	-4.2	160.4	-3.4	25.9	182.9
Equity earnings	2.5	0.4	3.8	135.8	0.0	-0.2	135.6
Net income attributable to Mitsui & Co., Ltd.	13.4	-0.8	22.8	259.5	0.4	-6.0	253.9
As of Dec. 31, 2012							
Total assets	480.2	107.8	275.8	8,775.0	3,444.7	-2,394.3	9,825.4

Period ended December 31, 2011 (from April 1 to December 31, 2011)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	142.8	439.9	214.2	683.1	1,223.6	578.7	122.9
Gross profit	32.6	158.4	67.0	49.8	167.2	90.1	39.6
Operating income	7.9	141.8	-5.9	8.6	134.6	14.8	-13.2
Equity earnings	2.7	109.1	29.7	4.4	39.1	7.3	-23.2
Net income attributable to Mitsui & Co., Ltd.	7.4	160.8	18.0	10.2	134.0	18.7	-27.3
As of Dec. 31, 2011							
Total assets	492.6	1,010.5	1,276.2	671.4	1,553.2	1,222.9	604.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	399.4	90.3	50.1	3,945.0	1.7	0.1	3,946.8
Gross profit	57.2	13.6	8.7	684.2	0.4	-7.5	677.1
Operating income	19.8	-0.6	-3.1	304.7	-4.1	-11.2	289.4
Equity earnings	2.9	0.5	3.6	176.1	0.0	0.2	176.3
Net income attributable to Mitsui & Co., Ltd.	11.9	0.1	37.2	371.0	1.5	-32.3	340.2
As of Dec. 31, 2011							
Total assets	402.6	86.9	273.7	7,594.3	2,905.4	-1,882.4	8,617.3

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	-17.5	-49.6	34.1	-162.6	-181.3	25.2	-8.4
Gross profit	-5.3	-46.9	4.0	-3.6	-24.3	-8.6	-5.7
Operating income	-7.2	-56.7	-3.9	-7.8	-32.8	-16.5	-8.4
Equity earnings	-1.3	-70.5	-9.2	0.8	1.7	1.5	37.0
Net income attributable to Mitsui & Co., Ltd.	-14.5	-84.1	-5.0	-13.1	-14.0	-2.8	35.8
Total assets	-0.1	432.1	95.2	-2.2	193.8	101.8	259.5

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	5.8	-20.8	5.1	-370.0	-0.2	-0.1	-370.3
Gross profit	-5.7	-2.8	-1.3	-100.2	0.3	-2.9	-102.8
Operating income	-7.2	-2.7	-1.1	-144.3	0.7	37.1	-106.5
Equity earnings	-0.4	-0.1	0.2	-40.3	0.0	-0.4	-40.7
Net income attributable to Mitsui & Co., Ltd.	1.5	-0.9	-14.4	-111.5	-1.1	26.3	-86.3
Total assets	77.6	20.9	2.1	1,180.7	539.3	-511.9	1,208.1

Gross profit

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	27.3	32.6	-5.3	Weaker demand and lower prices in emerging market, sluggish domestic sales, reduction in export volumes from Japan caused by appreciation of Japanese yen.
Mineral & Metal Resources	111.5	158.4	-46.9	Decline in iron ore prices : MIOD -30.9, MII -14.0
Machinery & Infrastructure	71.0	67.0	4.0	Motor Vehicles & Construction Machinery +2.0: Increase in mining and construction machinery related business in Americas Marine & Aerospace +3.6: Reversal effect of loss allowance for vessels under construction in Dec/11
Chemicals	46.2	49.8	-3.6	Underperforming trading activities in fertilizer resources and materials, and petrochemical intermediate materials
Energy	142.9	167.2	-24.3	MOECO +16.4 (increase in oil prices and volume), MEPME +3.3 (increase in volume), MEPTX +5.3, MCH -26.3 (lower coal prices), MEPUSA -10.4 (increase in depreciation costs and decline in gas prices)
Lifestyle	81.5	90.1	-8.6	Food Resources -8.0: Multigrain -5.8 (drop in soybean and cotton harvest due to drought in Brazil) Food Products & Services -2.5: Reversal effect of MtM valuation gains on commodity derivative contracts in Dec/11
Innovation & Cross Function	33.9	39.6	-5.7	Financial & New Business -6.7: Decline in MCRM, Corresponding to FX gains related to commodity trading business (Dec/12: +4.0, Dec/11: +1.5) Transportation Logistics +1.9: Contribution of Portek
Americas	51.5	57.2	-5.7	Novus -5.8 (decline in sales price, write-down of inventories)
Europe, the Middle East and Africa	10.8	13.6	-2.8	
Asia Pacific	7.4	8.7	-1.3	
Total	584.0	684.2	-100.2	
All Other	0.7	0.4	0.3	
Adjustments and Eliminations	-10.4	-7.5	-2.9	
Consolidated Total	574.3	677.1	-102.8	

Operating income

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description (Changes attributable to other than gross profit)</u>
Iron & Steel Products	0.7	7.9	-7.2	
Mineral & Metal Resources	85.1	141.8	-56.7	Change of the HQ cost allocation system
Machinery & Infrastructure	-9.8	-5.9	-3.9	Change of the HQ cost allocation system
Chemicals	0.8	8.6	-7.8	Change of the HQ cost allocation system
Energy	101.8	134.6	-32.8	Change of the HQ cost allocation system
Lifestyle	-1.7	14.8	-16.5	Change of the HQ cost allocation system
Innovation & Cross Function	-21.6	-13.2	-8.4	Change of the HQ cost allocation system
Americas	12.6	19.8	-7.2	Increase in provision for doubtful receivables
Europe, the Middle East and Africa	-3.3	-0.6	-2.7	
Asia Pacific	-4.2	-3.1	-1.1	
Total	160.4	304.7	-144.3	
All Other	-3.4	-4.1	0.7	
Adjustments and Eliminations	25.9	-11.2	37.1	
Consolidated Total	182.9	289.4	-106.5	

Equity in earnings of associated companies

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	1.4	2.7	-1.3	
Mineral & Metal Resources	38.6	109.1	-70.5	Valepar -51.6 (decline in iron ore prices, impairment losses), Robe River Mining -11.3 (decline in iron ore prices), Collahuasi -7.6 (decline in copper sales volume), SUMIC +9.2 (gain on equity dilution)
Machinery & Infrastructure	20.5	29.7	-9.2	Infrastructure Projects -8.4: Overseas IPP business -6.9 Motor Vehicles & Construction Machinery +0.6: Increase in automotive-related business in North Americas and Asia Marine & Aerospace -1.3: Reversal effect of gain on sales of FPSO in Dec/11
Chemicals	5.2	4.4	0.8	
Energy	40.8	39.1	1.7	
Lifestyle	8.8	7.3	1.5	Impairment loss on listed securities in Mitsui Sugar -2.9, IHH +1.6
Innovation & Cross Function	13.8	-23.2	37.0	Dec/11: Impairment loss on listed securities in TPV -18.3, Moshi Moshi HL -6.7, Nihon Unisys -6.0, Equity in losses in Nihon Unisys -3.1
Americas	2.5	2.9	-0.4	
Europe, the Middle East and Africa	0.4	0.5	-0.1	
Asia Pacific	3.8	3.6	0.2	
Total	135.8	176.1	-40.3	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	-0.2	0.2	-0.4	
Consolidated Total	135.6	176.3	-40.7	

Net income attributable to Mitsui & Co., Ltd.. (accounts other than operating income and equity earnings)

(Billions of yen)

	<u>Dec-12</u>	<u>Dec-11</u>	<u>Increase</u>	<u>Increase of operating income</u>	<u>Increase of equity earnings</u>	<u>Description (changes attributable to other than operating income and equity earnings: before tax)</u>
Iron & Steel Products	-7.1	7.4	-14.5	-7.2	-1.3	Impairment loss on iron & steel company -4.3, valuation losses on FX forward contracts for trade settlements -4.0
Mineral & Metal Resources	76.7	160.8	-84.1	-56.7	-70.5	Dec/12: Codelco Commitment fee Dec/11: Lower Japanese corporate income tax rate
Machinery & Infrastructure	13.0	18.0	-5.0	-3.9	-9.2	
Chemicals	-2.9	10.2	-13.1	-7.8	0.8	Dec/12: Impairment loss on Mitsui Chemicals -3.0 Dec/11: One time gain +5.8 and impairment loss of goodwill at Shark Bay Salt
Energy	120.0	134.0	-14.0	-32.8	1.7	Dec/12: Dividends from LNG projects +11.0 (increase from Sakhalin II project), DTL +8.5, gain on sale of securities in INPEX +4.2, Exploration expenses -21.8 Dec/11: Lower Japanese corporate income tax rate +5.3, Exploration expenses -13.7
Lifestyle	15.9	18.7	-2.8	-16.5	1.5	Dec/12: Gain on sale of securities in Mikuni Coca-Cola +8.0, Gain related to equity dilution in IHH Healthcare +5.5 Dec/11: Remeasurement gain (reclassification of Multigrain) +3.6 Dec/12: Gain on sales of securities (Nihon Unisys +4.8, LME Holdings +4.3), FX gains related to commodity trading business +4.0 Dec/11: Impairment loss on shares in Formosa Epitaxy -4.0, FX gains related to commodity trading business +1.5
Americas	13.4	11.9	1.5	-7.2	-0.4	Gain on sale of securities in MED3000 +3.1
Europe, the Middle East and Africa	-0.8	0.1	-0.9	-2.7	-0.1	
Asia Pacific	22.8	37.2	-14.4	-1.1	0.2	Lower earnings from this segment's minority interests in MIOD, MII and MCH due to declines in prices of iron ore and coal
Total	259.5	371.0	-111.5	-144.3	-40.3	
All Other	0.4	1.5	-1.1	0.7	0.0	
Adjustments and Eliminations	-6.0	-32.3	26.3	37.1	-0.4	
Consolidated Total	253.9	340.2	-86.3	-106.5	-40.7	

Total assets

(Billions of yen)

	<u>Dec-12</u>	<u>Mar-12</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	492.5	523.9	-31.4	Decrease in trading business volume
Mineral & Metal Resources	1,442.6	1,121.7	320.9	Increase in loan to Codelco's subsidiary and acquisition of stake in Acrux Positive effect of FX translation due to higher AUD and USD against JPY
Machinery & Infrastructure	1,371.4	1,340.7	30.7	Increase in loan related FPSO
Chemicals	669.2	685.9	-16.7	Decrease in trading business volume
Energy	1,747.0	1,750.5	-3.5	Acquisition of Browse and positive effect of FX translation due to higher AUD and USD against JPY off set by decrease in volume in oil trading business.
Lifestyle	1,324.7	1,239.1	85.6	Acquisition of Sodrugestvo, Positive effect of FX translation due to higher SGD and USD against JPY
Innovation & Cross Function	863.8	573.5	290.3	Due to physical commodities swap transactions
Americas	480.2	428.4	51.8	Positive effect of FX translation due to higher USD against JPY
Europe, the Middle East and Africa	107.8	106.1	1.7	
Asia Pacific	275.8	275.8	0.0	
Total	8,775.0	8,045.6	729.4	
All Other	3,444.7	2,918.5	526.2	
Adjustments and Eliminations	-2,394.3	-1,952.3	-442.0	
Consolidated Total	9,825.4	9,011.8	813.6	

<Ref. >

Breakdown by Business Unit

Period ended December 31, 2012 (from April 1 to December 31, 2012)

(Billions of yen)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	44.1	176.0	28.2	248.3	369.4	151.1	520.5	389.3	167.9	46.7	603.9	62.7	7.9	43.9	114.5
Gross profit	17.0	43.4	10.6	71.0	10.8	35.4	46.2	24.5	39.7	17.3	81.5	17.9	5.9	10.1	33.9
Operating income	-10.9	2.1	-1.0	-9.8	-4.0	4.8	0.8	0.1	5.3	-7.1	-1.7	-9.7	-8.2	-3.7	-21.6
Equity earnings	7.7	10.6	2.2	20.5	2.8	2.4	5.2	2.4	0.1	6.3	8.8	7.0	5.9	0.9	13.8
Net income attributable to Mitsui & Co., Ltd.	1.6	8.2	3.2	13.0	-6.5	3.6	-2.9	-0.8	13.1	3.6	15.9	7.9	2.1	-1.5	8.5
Total assets	671.2	408.9	291.3	1,371.4	345.5	323.7	669.2	382.2	488.4	454.1	1,324.7	154.6	560.7	148.5	863.8

Period ended December 31, 2011 (from April 1 to December 31, 2011)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	42.6	145.4	26.2	214.2	504.1	179.0	683.1	381.2	163.6	33.9	578.7	69.7	15.0	38.2	122.9
Gross profit	18.6	41.4	7.0	67.0	11.2	38.6	49.8	32.5	42.2	15.4	90.1	18.8	12.6	8.2	39.6
Operating income	-4.5	1.6	-3.0	-5.9	-2.1	10.7	8.6	11.5	9.3	-6.0	14.8	-7.7	-1.3	-4.2	-13.2
Equity earnings	16.1	10.0	3.6	29.7	3.8	0.6	4.4	2.1	1.0	4.2	7.3	-28.6	7.7	-2.3	-23.2
Net income attributable to Mitsui & Co., Ltd.	10.3	8.3	-0.6	18.0	3.6	6.6	10.2	7.5	9.3	1.9	18.7	-33.1	8.1	-2.3	-27.3
Total assets	575.6	364.6	336.0	1,276.2	353.2	318.2	671.4	349.9	465.1	407.9	1,222.9	181.2	288.5	134.6	604.3

Increase/Decrease

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	1.5	30.6	2.0	34.1	-134.7	-27.9	-162.6	8.1	4.3	12.8	25.2	-7.0	-7.1	5.7	-8.4
Gross profit	-1.6	2.0	3.6	4.0	-0.4	-3.2	-3.6	-8.0	-2.5	1.9	-8.6	-0.9	-6.7	1.9	-5.7
Operating income	-6.4	0.5	2.0	-3.9	-1.9	-5.9	-7.8	-11.4	-4.0	-1.1	-16.5	-2.0	-6.9	0.5	-8.4
Equity earnings	-8.4	0.6	-1.4	-9.2	-1.0	1.8	0.8	0.3	-0.9	2.1	1.5	35.6	-1.8	3.2	37.0
Net income attributable to Mitsui & Co., Ltd.	-8.7	-0.1	3.8	-5.0	-10.1	-3.0	-13.1	-8.3	3.8	1.7	-2.8	41.0	-6.0	0.8	35.8
Total assets	95.6	44.3	-44.7	95.2	-7.7	5.5	-2.2	32.3	23.3	46.2	101.8	-26.6	272.2	13.9	259.5

5. Subsidiary/Associated Company Information

<Net income of major subsidiaries and associated companies>

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	1st Half	3Q	Dec-12 Earnings	Dec-11 Earnings	Increase/Decrease
						(¥billion)	(¥billion)	(¥billion)	(¥billion)	
Iron & Steel Products										
	Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	1.0	0.6	1.6	3.0	-1.4
	Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.2	-0.1	0.1	1.1	-1.0
	Bangkok Coil Center Co., Ltd.	Steel processing	95.6	S	Mar	0.0	0.0	0.0	-0.1	0.1
	Nippon Steel Trading Co., Ltd.	Trading of iron and steel products, non-ferrous metals, machinery	25.1	A	Mar	-0.4	0.4	0.0	0.3	-0.3
	Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.1	0.1	0.2	0.3	-0.1
Mineral & Metal Resources										
	Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	52.4	21.8	74.2	108.5	-34.3
	Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	7.1	3.3	10.4	18.0	-7.6
	Japan Collahuasi Resources B.V.	Investments in a copper mine in Chile	61.9	S	Dec	1.4	0.0	1.4	5.3	-3.9
	Oriente Copper Netherlands B.V.	Investments in a copper mine in Chile	100.0	S	Mar	-0.6	-0.6	-1.2	-	-1.2
	MBAPR Holdings Corp.	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	0.2	0.2	0.4	1.1	-0.7
	Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-0.2	-0.4	-0.6	1.4	-2.0
	MITSUMI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.4	0.2	0.6	0.0	0.6
	Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	17.9	-11.7	6.2	57.8	-51.6
	SUMIC Nickel Netherlands B.V. (*1)	Investments in nickel producing business in New Caledonia and sales of products	47.6	A	Dec	-	-	-	-	-
	NIPPON AMAZON ALUMINIUM CO., LTD.	Investments in aluminum smelting business in Brazil	12.6	A	Dec	-0.2	0.0	-0.2	0.0	-0.2
	Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	1.1	0.7	1.8	3.5	-1.7
Infrastructure Projects										
	Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.7	0.5	1.2	1.6	-0.4
	Mitsui Rail Capital Holdings, Inc.	Freight car leasing and management in North America	100.0	S	Mar	0.1	0.1	0.2	0.0	0.2
	Mitsui Rail Capital Europe B.V.	Locomotive leasing and management in Europe	100.0	S	Mar	0.5	0.3	0.8	0.5	0.3
	Mitsui Rail Capital Participacoes Ltda. (*1)	Freight car leasing and management in Brazil	100.0	S	Mar	-	-	-	-	-
	MITSUMI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies	100.0	S	Dec	1.3	0.9	2.2	3.5	-1.3
	Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.4	0.3	0.7	0.6	0.1
	Atltec, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	0.2	-0.1	0.1	0.1	0.0
	Toyo Engineering Corporation (*1)	Plant engineering	22.8	A	Mar	0.0	-	-	0.5	-
	IPP businesses (*2)	Investment in power generation businesses	Var.	A	Dec	1.8	2.5	4.3	11.8	-7.5
Motor Vehicles & Construction Machinery										
	TOYOTA CHILE S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.3	0.3	0.6	2.0	-1.4
	Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.0	0.2	0.2	0.2	0.0
	TF USA INC.	Investment in automotive parts logistics company	100.0	S	Mar	0.0	0.0	0.0	-0.3	0.3
	Veloce Logistica SA	Auto parts logistics	100.0	S	Dec	0.0	-0.1	-0.1	0.0	-0.1
	Mitsui Automotive CIS Investment B.V.	Investment in automotive-related companies in Russia	100.0	S	Mar	0.2	0.1	0.3	0.1	0.2
	PT. Bussan Auto Finance	Motorcycle retail finance	90.0	S	Dec	-1.0	-0.2	-1.2	-0.4	-0.8
	KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*1)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
	Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	1.6	0.4	2.0	1.5	0.5
	Toyota Canada Inc. (*1)	Import and sales of Toyota automobiles and parts	50.0	A	Dec	-	-	-	-	-
	Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	1.3	0.6	1.9	1.7	0.2
	PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	0.9	0.2	1.1	3.5	-2.4
	KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*1)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
Marine & Aerospace										
	Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.2	0.1	0.3	0.2	0.1
	OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.0	0.0	0.0	0.0	0.0
	GOG Drillship Investment Inc.	Investments in drillship leasing business	100.0	S	Mar	0.3	0.0	0.3	-0.1	0.4
	Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	0.4	0.2	0.6	0.5	0.1
Basic Chemicals										
	Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	1.0	0.4	1.4	2.0	-0.6
	Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	0.3	0.3	0.6	3.2	-2.6
	Mitsui & Co. Texas Chlor-Alkali, Inc. (*1)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-	-	-
	Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.3	0.1	0.4	0.5	-0.1
	Santa Vitória Açúcar e Alcool Ltda (*1)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-	-	-
Performance Chemicals										
	Mitsui Bussan Frontier Co., LTD.	Export of electronics devices and management of SCM businesses	100.0	S	Mar	0.0	0.1	0.1	0.1	0.0
	P.T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	3.5	0.7	4.2	4.7	-0.5
	Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.0	0.1	0.1	0.5	-0.4
	Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	0.6	-0.6	0.0	-0.2	0.2
	Mitsui & Co. Plastics Ltd. (*4)	Sales of plastics and chemicals	100.0	S	Mar	1.4	0.6	2.0	1.6	0.4
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	6.6	2.5	9.1	8.5	0.6
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	88.6	S	Dec	9.8	4.0	13.8	10.9	2.9
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	71.4	S	Mar	15.8	13.1	28.9	-	-
	Mitsui E&P USA LLC (*3)	Exploration, development and production of shale gas	88.6	S	Dec	-7.6	-4.6	-12.2	-3.3	-8.9
	Mitsui E&P Texas LP (*3)	Exploration, development and production of shale oil/gas	100.0	S	Dec	4.1	0.7	4.8	0.0	4.8
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.3	0.1	0.4	-1.2	1.6
	MITSUMI SAKHALIN HOLDINGS B.V. (*1)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui & Co. LNG Investment Limited (*1)	Investment in LNG projects	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	24.4	S	Dec	-1.0	-1.0	-2.0	-0.4	-1.6
	Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	-1.3	0.0	-1.3	-3.2	1.9
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	-1.7	0.2	-1.5	-0.2	-1.3
	Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	4.8	0.2	5.0	25.9	-20.9
	Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89.9	S	Mar	-0.3	1.4	1.1	2.3	-1.2
	ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	-0.4	0.9	0.5	0.6	-0.1
	Japan Australia LNG (MIMI) Pty. Ltd. (*1)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
	BHP MITSUMI COAL PTY., LTD.	Mining and sales of Australian coal	20.0	A	Jun	1.7	0.0	1.7	3.8	-2.1

	Name	Principal lines of business	Ownership Interest (%)	Entity category	Fiscal year-end	1st Half	3Q	Dec-12 Earnings	Dec-11 Earnings	Increase/Decrease
						(Billion)	(Billion)	(Billion)	(Billion)	
Food Resources										
	PRI Foods Co., Ltd.	Production, processing and sales of broilers	46.4	S	Mar	0.0	0.1	0.1	0.3	-0.2
	San-ei Surochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.2	0.2	0.4	0.4	0.0
	Multigrain AG	Production, origination, logistics and merchandising of agriproducts	100.0	S	Dec	-1.3	-1.5	-2.8	1.0	-3.8
	WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	1.2	0.5	1.7	1.6	0.1
	Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	-2.5	0.4	-2.1	0.6	-2.7
	The Kumhawaii Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	0.8	0.4	1.2	0.8	0.4
	Nippon Formula Feed Manufacturing Company Limited (*1)	Manufacturing and sales of compound feedstuffs	42.9	A	Mar	0.0	-	-	-0.8	-
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	-0.1	0.1	0.0	0.4	-0.4
	MITSUMI FOODS CO., LTD.	Wholesale of foods and beverages	99.9	S	Mar	0.9	0.5	1.4	2.8	-1.4
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.5	0.2	0.7	0.5	0.2
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.7	0.4	1.1	1.1	0.0
	MIKUNI COCA-COLA BOTTLING CO., LTD.	Production and sales of soft drinks	13.7	A	Dec	0.2	0.0	0.2	0.7	-0.5
Consumer Service										
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	0.1	0.4	0.5	0.3	0.2
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.2	-0.1	-0.3	-0.6	0.3
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	1.2	0.5	1.7	0.9	0.8
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	4.8	0.3	5.1	1.0	4.1
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.1	0.2	0.3	-0.2	0.5
	AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.0	0.3	1.3	1.2	0.1
	Sumisho & Mitsubussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.1	0.2	0.3	0.3	0.0
IT										
	ShopNet Co., Ltd.	TV shopping business in Taiwan	87.2	A	Dec	-0.1	0.0	-0.1	-0.5	0.4
	Mitsui Knowledge Industry Co., Ltd. (*1)	Planning, development and sales of information and communication systems	58.4	S	Mar	0.2	-	-	0.5	-
	QVC JAPAN INC. (*1)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	-	-	-
	CCTV Shopping Co., Ltd. (*1)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
	Nihon Unisys, Ltd.	Development and sales of information systems	-	-	Mar	0.2	-	0.2	-9.1	9.3
	Moshi Moshi Hotline, Inc.	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	2.1	0.4	2.5	-5.7	8.2
	TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	0.7	0.6	1.3	-17.0	18.3
Financial & New Business										
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	-1.5	-0.5	-2.0	1.7	-3.7
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.0	0.1	0.1	0.4	-0.3
	JA Mitsui Leasing, Ltd.	Leasing and financing business	42.5	A	Mar	3.7	2.4	6.1	6.0	0.1
Transportation Logistics										
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	0.6	0.5	1.1	2.7	-1.6
	Portek International Private Limited	Development and operation of container terminal	100.0	S	Mar	0.2	0.1	0.3	0.1	0.2
	Mitsubussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.4	0.1	0.5	0.5	0.0
	Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-1.3	-0.5	-1.8	-2.4	0.6
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.6	0.2	0.8	0.6	0.2
	Champions Pipe & Supply, Inc.	Sales of OCTG (steel pipe for oil & gas production) and other steel products for energy industry	100.0	S	Mar	1.3	0.4	1.7	2.1	-0.4
	Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.3	0.1	0.4	0.4	0.0
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	1.5	0.8	2.3	1.7	0.6
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	2.5	1.5	4.0	6.2	-2.2
	SunWize Technologies, Inc.	Sales and installation of photovoltaic systems	100.0	S	Mar	0.0	-1.1	-1.1	-0.7	-0.4
	United Grain Corp.	Grain merchandising	100.0	S	Mar	0.4	0.0	0.4	0.9	-0.5
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.0	0.1	0.1	-0.7	0.8
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.0	0.1	0.1	0.8	-0.7
EMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	-0.3	-0.2	-0.5	-0.4	-0.1
	GEG (Holdings) Limited (*1)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.5	0.3	0.8	0.8	0.0

(*1) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(*2) Combined sum of equity in earnings of associated companies engaged in IPP business, including IPM Eagle and Paiton Energy.

(*3) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

(*4) Mitsui Bussan Plastics Trade Co., Ltd. changed its name to Mitsui & Co. Plastics Ltd. on January 1, 2013.

Note) Entity category: S represents Subsidiary and A represents Associated Company.

6. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
JCC	96.93	115.09	112.90	111.48	117.03	122.31	105.62	114.13*
Dubai	100.46	110.72	107.08	106.46	116.16	106.44	106.31	107.48
WTI	94.10	102.56	89.76	94.06	102.94	93.49	92.22	88.18

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
	176.7	175.0	175.6	140.4	141.0	139.1	139.1	111.7

Coal (\$/MT)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
Hard coking coal	225.0	330.0	315.0	285.0	235.0	206-210	206-210	225.0
Soft coking coal	180.0	264.0	212.0	179.0	145.0	147.0		
Thermal coal	98.0	129.9	127.5	126.5	115.5	115.0	115.0	95.0

Copper (\$/MT)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
LME price	9,651.32	9,151.91	8,991.79	7,488.94	8,307.73	7,866.56	7,716.74	7,908.77

Forex (¥/Foreign currency)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
Yen to US\$	82.33	81.23	77.08	77.21	79.75	79.81	78.12	82.79
Yen to A\$	83.42	87.70	80.90	79.57	84.59	80.16	81.37	86.08
Yen to BRL	49.65	51.60	46.45	43.10	45.46	40.13	38.30	40.24

Interest (%)	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012	Oct-Dec 2012
3-month Libor (Yen)	0.34	0.34	0.34	0.34	0.34	0.34	0.33	0.32
3-month Libor (US\$)	0.31	0.26	0.32	0.51	0.50	0.46	0.41	0.31
Japanese government bond (10-year)	1.25	1.17	1.05	1.04	0.97	0.85	0.79	0.76