

Data Book
on Consolidated Financial Results
for the Six-Month Period Ended September 30, 2012

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Notes)

- “Sep-12” in this booklet represents either “for the six month period ended September 30, 2012” or “as of September 30, 2012,” whichever is appropriate. It is also the same for “Sep-11” and “Mar-12.”

1. Statements of Consolidated Income

①Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	
Sales of products	2,117.7	2,383.8	-266.1	Chemicals (underperforming trading activities in petrochemical materials), Energy (decline in oil trading business due to deterioration of market conditions), Mineral & Metal Resources (decline in iron ore prices), Lifestyle (contribution from Multigrain)
Sales of services	185.4	180.2	5.2	
Other sales	62.8	65.0	-2.2	Losses and gains at Mitsui (corresponding to foreign exchange gains and losses in commodity derivatives trading business)
Total revenues	2,365.9	2,629.0	-263.1	

②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	
Sales of products	251.2	305.8	-54.6	Mineral & Metal Resources (decline in iron ore prices), Energy (lower coal prices, decline in petroleum trading activities due to deterioration of market conditions, decline at MEPUSA), Lifestyle (reversal effect of MtM valuation gain, decline in Multigrain), Americas (decline at Novus), Iron & Steel Products (weaker demand and lower prices), Machinery & Infrastructure (reversal effect of a loss allowance for vessels under construction)
Sales of services	108.6	112.2	-3.6	
Other sales	33.2	35.9	-2.7	
Total revenues	393.0	453.9	-60.9	

Ref.)

	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	
Average Ex. Rate				
US Dollar	¥78.97	¥79.16	-¥0.19	
Australian Dollar	¥80.77	¥84.30	-¥3.53	
Oil price per barrel	\$117	\$104	\$13	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	
Personnel	-135.6	-136.5	0.9	
Welfare	-6.0	-5.8	-0.2	
Travel	-15.2	-14.8	-0.4	
Entertainment	-3.6	-3.7	0.1	
Communication	-23.3	-23.3	0.0	
Rent	-8.8	-8.3	-0.5	
Depreciation	-6.2	-6.2	0.0	
Tax	-4.1	-4.1	0.0	
Others	-48.7	-51.6	2.9	
Total	-251.5	-254.3	2.8	

④Interest income/expense

i) Interest income/expense		(Billions of yen)		
	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	<u>Description</u>
	-6.3	-2.4	-3.9	
Interest income	14.9	18.4	-3.5	Lower interest income from the preferred shares of Valepar
Interest expense	-21.2	-20.8	-0.4	
Breakdown by entity category				
Parent	-5.9	-2.7	-3.2	
Overseas Trading Subs.	0.4	0.8	-0.4	
Domestic Subs.	-1.5	-1.5	0.0	
Overseas Subs.	0.7	1.0	-0.3	

ii) Interest-bearing debt (Billions of yen)

	<u>Sep-12</u>	<u>Sep-11</u>
Gross interest-bearing debt	3,739.5	3,486.3
	<u>Mar-12</u>	<u>Mar-11</u>
	3,578.0	3,377.5
	<u>Sep-12</u>	<u>Sep-11</u>
Average for the period-ends	3,658.8	3,431.9

iii) Market indication (monthly average) (%)

	<u>Sep-12</u>	<u>Sep-11</u>
3-month Yen Libor	0.19	0.19
3-month US\$ Libor	0.44	0.29
10-year government bond	0.82	1.11

⑤Dividend income (Billions of yen)

i) Quarterly, Domestic/Overseas

	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>
1Q	35.4	21.5	13.9
2Q	11.0	17.4	-6.4
<u>Total</u>	<u>46.4</u>	<u>38.9</u>	<u>7.5</u>
Domestic	6.1	6.3	-0.2
Overseas	40.3	32.6	7.7
(Overseas LNG projects*)	37.2	28.2	9.0
<u>Total</u>	<u>46.4</u>	<u>38.9</u>	<u>7.5</u>

* Abu Dhabi, Oman, Qatar-Gas 1&3, Equatorial Guinea and Sakhalin II

⑥ Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	<u>Description for Sep-12</u>	<u>Description for Sep-11</u>
Provision for doubtful receivables	-7.2	-4.9	-2.3		
Gain on sale of securities	15.7	11.9	3.8	Equity dilution in IHH +5.5, Partial sales of shares in Nihon Unisys +4.8	Remeasurement gain at Multigrain +3.6
Loss on write-down of securities	-18.4	-15.4	-3.0		
(Non-marketable)	-5.9	-7.0	1.1		
(Marketable)	-12.5	-8.4	-4.1	Nippon Steel -4.9, Mitsui Chemicals -3.0	Formosa Epitaxy -4.0
Nikkei Stock Average (Yen, at closing)	8,870	8,700			
Gain on sale of property and equipment	1.5	1.4	0.1		
Impairment loss of long-lived assets	-0.2	-2.1	1.9		
Other expenses	-12.7	6.5	-19.2	Exploration expenses at Oil & Gas -14.0, FX loss at Mitsui -5.2 (Commodity derivatives in Innovation & Cross Function Segment)	FX gains at Mitsui +4.9, One time gain at Shark Bay Salt +5.8, Exploration expenses at Energy Segment -9.4

⑦ Income taxes

(Billions of yen)

	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	160.3	231.6	-71.3	
Income taxes	-77.6	-109.1	31.5	Reversal of deferred tax liabilities related to dividends received from associated companies
(tax rate)	48.4%	47.1%	-1.3%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧ Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨ Other

(Billions of yen)

	<u>Sep-12</u>	<u>Sep-11</u>	<u>Increase</u>
Noncontrolling interests	-11.7	-19.2	7.5

2. Condensed Consolidated Balance Sheets

(Billions of yen)

	Sep-12	Mar-12	Increase	Description
① <u>Current assets/Current Liabilities</u>				
Current assets	4,135.5	4,426.3	-290.8	
Cash and cash equivalents	1,294.6	1,431.1	-136.5	
Trade receivables-accounts	1,834.4	2,037.8	-203.4	Decline in sales volume at Energy, Iron & Steel Products and Chemicals segments
Inventories	562.3	515.8	46.5	Seasonal increase in Multigrain and higher inventory levels of precious metals
Derivative assets	56.9	53.7	3.2	
<u>Current liabilities</u>	2,748.7	2,624.0	124.7	
Short-term debt	440.0	307.1	132.9	Increase at Mitsui and subsidiaries
Current maturities of long-term debt	509.2	372.7	136.5	Increase at Mitsui and Multigrain
Trade payables-accounts	1,424.7	1,505.9	-81.2	Decline in sales volume at Energy and Chemicals segments corresponding to the decline in trade receivables
Derivative liabilities	47.9	65.3	-17.4	
Other current liabilities	68.0	82.1	-14.1	
<u>Working Capital</u>	1,386.8	1,802.3	-415.5	
② <u>Investments and non-current receivables</u>	3,343.7	3,191.7	152.0	
Investments in and advances to associated companies	1,856.3	1,709.1	147.2	Acruz +85.9, Browse +85.7, FPSO leasing business +10.7, National Plant and Equipment +9.8 [Increases or decreases without cash outflows] : Increase in equity earnings +47.7 (net of 49.6 billion dividends) Decrease in cumulative FX translation adjustments -92.4 <Decrease> Capital redemption in Sakhalin II -17.2 (in addition TA -3.6)
Other investments	703.4	792.5	-89.1	[Increases or decreases without cash outflows] : Net decrease in unrealized holding gains on AFS securities -52.8, recognition of impairment in investments -15.8
Property leased to others	271.9	272.7	-0.8	
Property and equipment, less accumulated depreciation	1,309.9	1,255.9	54.0	US Shale gas projects +42.6 (including TA -9.3), iron ore mining projects in Australia +20.3 (including TA -11.8)
④ <u>Long-term debt, less current maturities</u>	2,790.3	2,898.2	-107.9	Decline in long-term borrowings at Mitsui, Multigrain and Mitsui USA due to reclassification to current maturities.
⑤ <u>Shareholders' equity</u>	2,603.3	2,641.3	-38.0	
Common stock	341.5	341.5	0.0	
Capital surplus	429.3	430.5	-1.2	
Unrealized holding gains and losses on AFS securities	52.6	90.5	-37.9	
Foreign currency translation adjustments	-494.5	-380.5	-114.0	Decline due to depreciation of Brazilian Real, US Dollar and Australian Dollar against Japanese Yen. BRL -35.2 (Sep/12 ¥38.23/BRL ← Mar/12 ¥45.09/BRL) USD -33.5 (Sep/12 ¥77.60/USD ← Mar/12 ¥82.19/USD) AUD -32.6 (Sep/12 ¥81.12/AUD ← Mar/12 ¥85.45/AUD)

<Net Debt-to-Equity Ratio(Net DER)>
See MD&A in the Flash Report.

Benefit obligations and funded status at end of years

(Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>
Benefit obligation	-290.5	-276.6
Fair Value of Plan assets	234.3	239.7
Funded status at end of fiscal year	<u>-56.2</u>	<u>-36.9</u>
Amounts recognized in the Consolidated Balance Sheets consist of;		
Other assets(prepaid pension costs)	0.3	0.7
Accrued expenses-others	-0.7	-0.5
Accrued pension costs and liability for severance indemnities	-55.8	-37.1
	<u>-56.2</u>	<u>-36.9</u>
Amounts recognized in accumulated other comprehensive loss (before income tax effect) consist of:		
Unrecognized prior service cost	6.7	3.4
Unrecognized net actuarial loss	102.6	96.0
Total	<u>109.3</u>	<u>99.4</u>

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities was ¥227.1 billion. Compared with the corresponding six-month period of previous year, while operating income and dividend income declined by ¥60.4 billion and ¥4.5 billion respectively, net cash flow from increases and decreases in working capital improved by ¥194.8 billion.

(Billions of yen)

	Sep-12	Sep-11	Increase
(a) Net income	180.0	246.5	-66.5
(b) Income from discontinued operations-net	-	-	
Adjustments to reconcile net income to net cash provided by operating activities :			
(c) Depreciation and amortization	88.2	69.5	18.7
(d) Pension and severance costs, less payments	5.4	6.3	-0.9
Adjustments regarding other expenses	8.6	10.9	-2.3
Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.			
Deferred income taxes	-4.4	18.5	-22.9
Equity in earnings of associated companies, less dividend received	-57.5	-72.2	14.7
(d) Subtotal	-47.9	-36.5	-11.4
Changes in operating assets and liabilities :			
(e) Increases in trade receivables/payables, inventories, etc.	6.8	-188.0	194.8
Net cash provided by operating activities	227.1	91.5	135.6

②Investing activities

Net cash used in investing activities was ¥522.7 billion. Outflow of cash during the period includes loan to Codelco and investment in acquisition of stake in J/V with Codelco, additional investment in JAL MIML, US shale gas project, capital expenditures for the expansion in Mineral & Metal Resources and Energy segments and Leased rolling stock.

(Billions of yen)

	Sep-12			Sep-11		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-193.7	-219.8	<Increases> Acrux -85.9, Browse -85.7, FPSO leasing business for Brazilian deepwater oil exploration -10.3, National Plant and Equipment -9.8	-60.1	-111.7	<Increases> IHH -90.7 FPSO leasing business for Brazilian deepwater oil exploration -14.9
		26.1	<Decreases> Nihon Unisys +11.4		51.6	<Decreases> FPSO leasing business for Brazilian deepwater oil exploration +19.2, T-Gaia +12.6, Valepar: redemption of preferred shares +4.6, Altamira LNG terminal project
Net increase in other investments	11.0	-29.6	<Increases>	-14.5	-75.2	<Increases> Additional investment in Multigrain -21.9, Mercian's pharmaceutical and chemical business -15.8, Portek International -11.2, MRE -6.4 for acquisition of senior living business
		40.6	<Decreases> Sakhalin II: Capital redemption +17.2		60.7	<Decreases> Sakhalin II: Capital redemption +27.1, Altamira LNG terminal project, Divestiture of shares in INPEX +4.8
Net increase in property leased to others and property and equipment	-201.5	-208.8	<Increases> US Shale gas project -64.5, Oil & gas project other than shale gas -44.0, Iron ore mining projects in Australia -42.0, Leased rolling stock -14.8, Coal mining projects in Australia -11.5	-157.8	-165.2	<Increases> Marcellus Shale gas project -41.2, Oil & gas project other than shale gas -36.1, Iron ore mining projects in Australia -23.7, Leased rolling stock -15.0, Coal mining projects in Australia -10.5
		7.3	<Decreases>		7.4	<Decreases>
Net increase in long-term loan receivables	-136.4	Loan to Codelco's subsidiary -146.7 Collection of loans from ship-owning company +11.1	1.0			
Net increase in time deposits	-2.1		-0.6			
Net cash used in investing activities	-522.7		-232.0			

③Financing activities

Net cash used in financing activities was ¥179.4 billion. There were the cash outflows from payments of cash dividends as well as the net cash inflow from the borrowing of short-term and long-term debt.

(Billions of yen)

	Sep-12		Sep-11	
	Net	Description	Net	Description
Net increase in short-term debt	152.6		32.9	
Net increase in long-term debt	78.7	Increase : +310.3 Decrease : -231.6	109.4	Increase : +247.4 Decrease : -138.0
Transactions with noncontrolling interests shareholders	-0.8		-2.4	
Purchase of treasury stock-net	0.0		0.0	
Payments of cash dividends	-51.1		-49.3	
Net cash provided by financing activities	179.4		90.6	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

(Billions of yen)

Period ended September 30, 2012 (from April 1 to September 30, 2012)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	83.6	256.8	164.6	337.5	701.0	389.5	82.4
Gross profit	18.1	75.5	46.7	33.1	97.5	53.5	28.4
Operating income	0.2	57.7	-7.2	3.1	70.3	-1.8	-8.9
Equity earnings	1.1	35.3	13.8	4.0	22.8	5.5	9.5
Net income attributable to Mitsui & Co., Ltd.	-0.8	49.7	9.0	-0.9	78.9	4.8	5.9
As of Sep. 30, 2012							
Total assets	487.6	1,278.9	1,233.0	630.2	1,676.0	1,243.2	578.3

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	271.9	48.2	29.3	2,364.8	1.0	0.1	2,365.9
Gross profit	33.9	7.3	5.2	399.2	0.5	-6.7	393.0
Operating income	8.1	-1.9	-2.4	117.2	-2.3	19.4	134.3
Equity earnings	2.0	0.2	3.1	97.3	0.0	0.0	97.3
Net income attributable to Mitsui & Co., Ltd.	8.8	-0.5	16.8	171.7	0.5	-3.9	168.3
As of Sep. 30, 2012							
Total assets	415.3	88.9	252.5	7,883.9	3,492.6	-2,457.3	8,919.2

Period ended September 30, 2011 (from April 1 to September 30, 2011)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	95.2	300.4	141.0	479.6	796.3	373.1	79.9
Gross profit	22.4	110.1	43.7	34.5	108.5	61.0	25.8
Operating income	5.6	99.2	-5.1	6.6	86.4	10.9	-8.7
Equity earnings	1.7	82.7	22.8	1.9	24.8	3.6	-19.1
Net income attributable to Mitsui & Co., Ltd.	4.5	111.8	10.0	7.7	87.4	13.6	-24.1
As of Sep. 30, 2011							
Total assets	482.5	1,008.8	1,248.6	647.7	1,439.0	1,203.7	608.9

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	265.0	63.4	33.9	2,627.8	1.2	0.0	2,629.0
Gross profit	38.6	8.8	6.2	459.6	0.2	-5.9	453.9
Operating income	13.7	-0.8	-1.6	206.2	-2.8	-8.7	194.7
Equity earnings	2.5	0.5	2.5	123.9	0.0	0.1	124.0
Net income attributable to Mitsui & Co., Ltd.	10.3	-0.5	25.8	246.5	1.7	-20.9	227.3
As of Sep. 30, 2011							
Total assets	411.2	98.0	236.3	7,384.7	2,818.8	-1,791.8	8,411.7

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure	Chemicals	Energy	Lifestyle	Innovation & Cross Function
Revenue	-11.6	-43.6	23.6	-142.1	-95.3	16.4	2.5
Gross profit	-4.3	-34.6	3.0	-1.4	-11.0	-7.5	2.6
Operating income	-5.4	-41.5	-2.1	-3.5	-16.1	-12.7	-0.2
Equity earnings	-0.6	-47.4	-9.0	2.1	-2.0	1.9	28.6
Net income attributable to Mitsui & Co., Ltd.	-5.3	-62.1	-1.0	-8.6	-8.5	-8.8	30.0
Total assets	5.1	270.1	-15.6	-17.5	237.0	39.5	-30.6

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	6.9	-15.2	-4.6	-263.0	-0.2	0.1	-263.1
Gross profit	-4.7	-1.5	-1.0	-60.4	0.3	-0.8	-60.9
Operating income	-5.6	-1.1	-0.8	-89.0	0.5	28.1	-60.4
Equity earnings	-0.5	-0.3	0.6	-26.6	0.0	-0.1	-26.7
Net income attributable to Mitsui & Co., Ltd.	-1.5	0.0	-9.0	-74.8	-1.2	17.0	-59.0
Total assets	4.1	-9.1	16.2	499.2	673.8	-665.5	507.5

Gross profit

(Billions of yen)

	Sep-12	Sep-11	Increase	Description
Iron & Steel Products	18.1	22.4	-4.3	Weaker demand and lower prices in emerging market, sluggish domestic sales
Mineral & Metal Resources	75.5	110.1	-34.6	Decline in iron ore prices : MII -21.0, MIOD -11.3
Machinery & Infrastructure	46.7	43.7	3.0	Motor Vehicles & Construction Machinery +1.2: Increase in mining and construction machinery related business in Americas Marine & Aerospace +2.7: Reversal effect of loss allowance for vessels under construction in Sep/11
Chemicals	33.1	34.5	-1.4	Underperforming trading activities in fertilizer resources and materials
Energy	97.5	108.5	-11.0	MOECO +11.0 (increase in volume), MEPME +4.4 (increase in oil prices and volume), MEPTX +4.3, MCH -12.8 (lower coal prices), MEPUSA -6.6 (increase in depreciation costs and decline in gas prices)
Lifestyle	53.5	61.0	-7.5	Food Resources -5.6: Multigrain -3.2 (poor soybean harvest due to drought in Brazil) Food Products & Services -2.8: Reversal effect of MtM valuation gains on commodity derivative contracts in Sep/11
Innovation & Cross Function	28.4	25.8	2.6	Financial & New Business +1.1: Decline in MCRM, Corresponding to FX losses related to commodity trading business at Mitsui posted in other expenses-net (Sep/12: +5.2, Sep/11: +0.4) Logistics +1.8: Contribution of Portek
Americas	33.9	38.6	-4.7	Novus -4.8 (decline in sales price, write-down of inventories)
Europe, the Middle East and Africa	7.3	8.8	-1.5	
Asia Pacific	5.2	6.2	-1.0	
Total	399.2	459.6	-60.4	
All Other	0.5	0.2	0.3	
Adjustments and Eliminations	-6.7	-5.9	-0.8	
Consolidated Total	393.0	453.9	-60.9	

Operating income

(Billions of yen)

	Sep-12	Sep-11	Increase	Description (Changes attributable to other than gross profit)
Iron & Steel Products	0.2	5.6	-5.4	
Mineral & Metal Resources	57.7	99.2	-41.5	Change of the HQ cost allocation system
Machinery & Infrastructure	-7.2	-5.1	-2.1	Change of the HQ cost allocation system
Chemicals	3.1	6.6	-3.5	
Energy	70.3	86.4	-16.1	Change of the HQ cost allocation system
Lifestyle	-1.8	10.9	-12.7	Change of the HQ cost allocation system
Innovation & Cross Function	-8.9	-8.7	-0.2	
Americas	8.1	13.7	-5.6	Increase in provision for doubtful receivables
Europe, the Middle East and Africa	-1.9	-0.8	-1.1	
Asia Pacific	-2.4	-1.6	-0.8	
Total	117.2	206.2	-89.0	
All Other	-2.3	-2.8	0.5	
Adjustments and Eliminations	19.4	-8.7	28.1	
Consolidated Total	134.3	194.7	-60.4	

Equity in earnings of associated companies

(Billions of yen)

	Sep-12	Sep-11	Increase	Description
Iron & Steel Products	1.1	1.7	-0.6	
Mineral & Metal Resources	35.3	82.7	-47.4	Valepar -26.0 (decline in iron ore prices, FX), Robe River Mining -8.7 (decline in iron ore prices), Collahuasi -6.0 (decline in copper sales volume) Infrastructure Projects -9.2: Overseas IPP business -7.6
Machinery & Infrastructure	13.8	22.8	-9.0	Motor Vehicles & Construction Machinery +1.5: Increase in automotive-related business in North Americas Marine & Aerospace -1.3: Reversal effect of gain on sales of FPSO in Sep/11
Chemicals	4.0	1.9	2.1	Increase in Miski Mayo (higher sales volume and phosphate ore prices)
Energy	22.8	24.8	-2.0	
Lifestyle	5.5	3.6	1.9	Impairment loss on listed securities in Mitsui Sugar -2.9, IHH +2.0
Innovation & Cross Function	9.5	-19.1	28.6	Sep/11: Impairment loss on listed securities in TPV -14.8, Moshi Moshi HL -6.7, Nihon Unisys -6.0
Americas	2.0	2.5	-0.5	
Europe, the Middle East and Africa	0.2	0.5	-0.3	
Asia Pacific	3.1	2.5	0.6	
Total	97.3	123.9	-26.6	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	0.0	0.1	-0.1	
Consolidated Total	97.3	124.0	-26.7	

Net income attributable to Mitsui & Co., Ltd.. (accounts other than operating income and equity earnings)

(Billions of yen)

	Sep-12	Sep-11	Increase	Increase of operating income	Increase of equity earnings	Description (changes attributable to other than operating income and equity earnings: before tax)
Iron & Steel Products	-0.8	4.5	-5.3	-5.4	-0.6	Impairment loss on Nippon Steel -4.3
Mineral & Metal Resources	49.7	111.8	-62.1	-41.5	-47.4	
Machinery & Infrastructure	9.0	10.0	-1.0	-2.1	-9.0	
Chemicals	-0.9	7.7	-8.6	-3.5	2.1	Sep/12: Impairment loss on Mitsui Chemicals -3.0 Sep/11: One time gain +5.8 and impairment loss of goodwill at Shark Bay Salt
Energy	78.9	87.4	-8.5	-16.1	-2.0	Dividends from LNG projects +9.0 (increase from Sakhalin II project), Reversal of deferred tax liabilities on undistributed retained earnings of associated companies +3.0, Exploration expenses (Sep/12: -13.6, Sep/11: -9.2)
Lifestyle	4.8	13.6	-8.8	-12.7	1.9	Sep/12: Gain related to equity dilution in IHH Healthcare +5.5 Sep/11: Remeasurement gain (reclassification of Multigrain) +3.6
Innovation & Cross Function	5.9	-24.1	30.0	-0.2	28.6	Sep/12: Gain on sales of securities +4.8 (Nihon Unisys), FX losses related to commodity trading business -5.2 Sep/11: Impairment loss on shares in Formosa Epitaxy -4.0, FX losses related to commodity trading business -0.4
Americas	8.8	10.3	-1.5	-5.6	-0.5	
Europe, the Middle East and Africa	-0.5	-0.5	0.0	-1.1	-0.3	
Asia Pacific	16.8	25.8	-9.0	-0.8	0.6	Lower earnings from this segment's minority interests in MIOD, MII and MCH due to declines in prices of iron ore and coal
Total	171.7	246.5	-74.8	-89.0	-26.6	
All Other	0.5	1.7	-1.2	0.5	0.0	
Adjustments and Eliminations	-3.9	-20.9	17.0	28.1	-0.1	
Consolidated Total	168.3	227.3	-59.0	-60.4	-26.7	

Total assets

(Billions of yen)

	Sep-12	Mar-12	Increase	Description
Iron & Steel Products	487.6	523.9	-36.3	Decrease in trading business volume of steel products
Mineral & Metal Resources	1,278.9	1,121.7	157.2	Increase in loan to Codelco's subsidiary and acquisition of stake in Acrux
Machinery & Infrastructure	1,233.0	1,340.7	-107.7	Decrease due to collection of loans to marine-related business, negative effect of FX translation due to lower BRL against JPY.
Chemicals	630.2	685.9	-55.7	Decrease in trading business volume
Energy	1,676.0	1,750.5	-74.5	Negative effect of FX translation due to lower AUD and USD against JPY, decrease in volume in oil trading business.
Lifestyle	1,243.2	1,239.1	4.1	
Innovation & Cross Function	578.3	573.5	4.8	
Americas	415.3	428.4	-13.1	
Europe, the Middle East and Africa	88.9	106.1	-17.2	
Asia Pacific	252.5	275.8	-23.3	Negative effect of FX translation due to lower AUD against JPY
Total	7,883.9	8,045.6	-161.7	
All Other	3,492.6	2,918.5	574.1	
Adjustments and Eliminations	-2,457.3	-1,952.3	-505.0	
Consolidated Total	8,919.2	9,011.8	-92.6	

<Ref. >

Breakdown by Business Unit

Period ended September 30, 2012 (from April 1 to September 30, 2012)

(Billions of yen)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	30.5	110.9	23.2	164.6	238.5	99.0	337.5	248.8	106.6	34.1	389.5	42.3	11.0	29.1	82.4
Gross profit	11.1	28.4	7.2	46.7	8.3	24.8	33.1	15.8	25.8	11.9	53.5	12.0	9.7	6.7	28.4
Operating income	-6.8	0.5	-0.9	-7.2	-1.7	4.8	3.1	-0.3	3.2	-4.7	-1.8	-6.7	0.3	-2.5	-8.9
Equity earnings	3.6	8.3	1.9	13.8	2.0	2.0	4.0	0.5	0.6	4.4	5.5	5.1	3.7	0.7	9.5
Net income attributable to Mitsui & Co., Ltd.	-0.1	6.7	2.4	9.0	-4.1	3.2	-0.9	-1.7	2.9	3.6	4.8	9.1	-2.0	-1.2	5.9
Total assets	582.2	372.6	278.2	1,233.0	316.4	313.8	630.2	372.1	441.2	429.9	1,243.2	158.6	275.3	144.4	578.3

Period ended September 30, 2011 (from April 1 to September 30, 2011)

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	27.3	95.2	18.5	141.0	356.9	122.7	479.6	242.9	107.8	22.4	373.1	45.7	10.4	23.8	79.9
Gross profit	12.0	27.2	4.5	43.7	7.8	26.7	34.5	21.4	28.6	11.0	61.0	12.3	8.6	4.9	25.8
Operating income	-3.9	0.9	-2.1	-5.1	-1.3	7.9	6.6	7.9	6.3	-3.3	10.9	-5.6	-0.3	-2.8	-8.7
Equity earnings	12.8	6.8	3.2	22.8	2.2	-0.3	1.9	0.5	0.7	2.4	3.6	-22.7	4.0	-0.4	-19.1
Net income attributable to Mitsui & Co., Ltd.	5.5	5.3	-0.8	10.0	3.5	4.2	7.7	6.4	6.5	0.7	13.6	-26.1	3.6	-1.6	-24.1
Total assets	589.7	332.5	326.4	1,248.6	338.4	309.3	647.7	773.0	0.0	430.7	1,203.7	212.0	264.6	132.3	608.9

Increase/Decrease

	Machinery & Infrastructure				Chemicals			Lifestyle				Innovation & Cross Function			
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Food Resources	Food Products & Services	CS	Total	IT	Financial & New Business	Transpor- tation Logistics	Total
Revenue	3.2	15.7	4.7	23.6	-118.4	-23.7	-142.1	5.9	-1.2	11.7	16.4	-3.4	0.6	5.3	2.5
Gross profit	-0.9	1.2	2.7	3.0	0.5	-1.9	-1.4	-5.6	-2.8	0.9	-7.5	-0.3	1.1	1.8	2.6
Operating income	-2.9	-0.4	1.2	-2.1	-0.4	-3.1	-3.5	-8.2	-3.1	-1.4	-12.7	-1.1	0.6	0.3	-0.2
Equity earnings	-9.2	1.5	-1.3	-9.0	-0.2	2.3	2.1	0.0	-0.1	2.0	1.9	27.8	-0.3	1.1	28.6
Net income attributable to Mitsui & Co., Ltd.	-5.6	1.4	3.2	-1.0	-7.6	-1.0	-8.6	-8.1	-3.6	2.9	-8.8	35.2	-5.6	0.4	30.0
Total assets	-7.5	40.1	-48.2	-15.6	-22.0	4.5	-17.5	-400.9	441.2	-0.8	39.5	-53.4	10.7	12.1	-30.6

5. Outlook for the Year Ending March 31, 2013

[Assumption]	1st Half of Mar-13 Actual	2nd Half of Mar-13 Revised Forecast	Mar-13 Revised Forecast	Mar-13 Original Forecast
Exchange rate (JPY/USD)	78.97	80.00	79.49	80.00
Crude oil (JCC)	\$114/bbl	\$100/bbl	\$107/bbl	\$110/bbl
Consolidated oil price	\$117/bbl	\$105/bbl	\$111/bbl	\$113/bbl

(Billions of yen)

	Mar-13 Revised	Mar-13 Original	Change	Description of Increase/Decrease
Gross profit	780.0	870.0	-90.0	Decline in prices of iron ore and coal, as well as economic slowdown
SG & A expenses	-525.0	-530.0	5.0	
Provision for doubtful receivables	-15.0	-10.0	-5.0	
Operating income	240.0	330.0	-90.0	
(Other expenses)				
Interest expenses	-5.0	-10.0	5.0	Commitment fee related to the loan to Codelco
Dividend income	75.0	70.0	5.0	
Gain on sales of securities, PPE and other gains-net	-10.0	-10.0	0.0	
Income before income taxes and equity in earnings	300.0	380.0	-80.0	
Income taxes	-160.0	-185.0	25.0	
Income before equity in earnings	140.0	195.0	-55.0	
Equity in earnings of associated companies	190.0	225.0	-35.0	Decline in iron ore prices and production volume at Collahuasi
Net income before attribution of noncontrolling interests	330.0	420.0	-90.0	
Net income attributable to noncontrolling interests	-20.0	-20.0	0.0	
Net income attributable to Mitsui & Co., Ltd.	310.0	400.0	-90.0	

Net income attributable to Mitsui & Co., Ltd. (Billions of yen)

	Mar-13 Revised	Mar-13 Original	Increase/ Decrease	Description of Increase/Decrease
Iron & Steel Products	3.0	9.0	-6.0	Impairment loss on securities, sluggish market condition
Mineral & Metal Resources	100.0	135.0	-35.0	Decline in iron ore prices and production volume at Collahuasi
Machinery & Infrastructure	17.0	22.0	-5.0	Decline in motorcycle -related businesses in Indonesia and distribution business in Brazil
Chemicals	2.0	10.0	-8.0	Impairment loss on securities, sluggish market condition
Energy	130.0	140.0	-10.0	Decline in price of coal
Lifestyle	13.0	13.0	0.0	
Innovation & Cross Function	9.0	9.0	0.0	
Americas	17.0	15.0	2.0	
Europe, the Middle East and Africa	0.0	3.0	-3.0	
Asia Pacific	27.0	34.0	-7.0	Decline in earnings from this segment's minority interest in subsidiaries of resources and energy due to decline in prices.
Total	318.0	390.0	-72.0	
All Other Adjustments and Eliminations	-8.0	10.0	-18.0	Gain and losses which are not allocated to each operating segment, impairment losses on securities
Consolidated Total	310.0	400.0	-90.0	

6. Subsidiary/Associated Company Information
 <Net income of major subsidiaries and associated companies>

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	10	20	2012	2011	Increase/Decrease
						(¥billion)	(¥billion)	Earnings (¥billion)	Earnings (¥billion)	
Iron & Steel Products										
	Mitsui & Co. Steel Ltd.	Sales, export, import of steel products	100.0	S	Mar	0.6	0.4	1.0	1.8	-0.8
	Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	0.1	0.1	0.2	1.0	-0.8
	Bangkok Coil Center Co., Ltd.	Steel processing	95.4	S	Mar	0.0	0.0	0.0	0.0	0.0
	Nippon Steel Trading Co., Ltd.	Trading of iron and steel products, non-ferrous metals, machinery	25.1	A	Mar	-0.8	0.4	-0.4	-0.1	-0.3
	Shanghai Bao-Mit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.0	0.1	0.1	0.3	-0.2
Mineral & Metal Resources										
	Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	28.8	23.6	52.4	76.6	-24.2
	Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	4.3	2.8	7.1	13.4	-6.3
	Japan Collahuasi Resources B.V.	Investments in a copper mine in Chile	61.9	S	Dec	1.2	0.2	1.4	4.4	-3.0
	MBAPR Holdings Corp.	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	0.3	-0.1	0.2	0.8	-0.6
	Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	0.0	-0.2	-0.2	0.7	-0.9
	MITSUMI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.0	0.4	0.4	0.1	0.3
	Valepar S.A.	Holding company of Vale S.A.	15.0	A	Dec	11.4	6.5	17.9	43.9	-26.0
	SUMIC Nickel Netherlands B.V. (*)	Investments in nickel producing business in New Caledonia and sales of products	47.6	A	Dec	-	-	-	-	-
	NIPPON AMAZON ALUMINIUM CO., LTD.	Investments in aluminum smelting business in Brazil	12.6	A	Dec	0.0	-0.2	-0.2	0.2	-0.4
	Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd.	Coal mining, power generation, ferrous alloy and chemical production and water pumping	25.0	A	Dec	0.5	0.6	1.1	2.3	-1.2
Infrastructure Projects										
	Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	0.3	0.4	0.7	0.8	-0.1
	Mitsui Rail Capital Holdings, Inc.	Freight car leasing and management in North America	100.0	S	Mar	0.0	0.1	0.1	0.0	0.1
	Mitsui Rail Capital Europe B.V.	Locomotive leasing and management in Europe	100.0	S	Mar	0.2	0.3	0.5	0.3	0.2
	Mitsui Rail Capital Participacoes Ltda. (*)	Freight car leasing and management in Brazil	100.0	S	Mar	-	-	-	-	-
	MITSUMI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies	100.0	S	Dec	0.8	0.5	1.3	2.8	-1.5
	Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.2	0.2	0.4	0.5	-0.1
	Atlatic, S.A. de C.V.	Designing, building and operation of water treatment plants	85.0	S	Dec	0.2	0.0	0.2	-0.1	0.3
	Toyo Engineering Corporation (*)	Plant engineering	22.8	A	Mar	0.0	-	-	0.0	-
	IPP businesses (**)	Investment in power generation businesses	Var.	A	Dec	0.8	1.0	1.8	9.9	-8.1
Motor Vehicles & Construction Machinery										
	TOYOTA CHILE S.A.	Import and sales of automobiles and auto parts	100.0	S	Dec	0.1	0.2	0.3	1.5	-1.2
	Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.1	-0.1	0.0	0.1	-0.1
	TF USA INC.	Investment in automotive parts logistics company	100.0	S	Mar	0.0	0.0	0.0	-0.2	0.2
	Veolce Logistica SA	Auto parts logistics	100.0	S	Dec	0.0	0.0	0.0	-	-
	Mitsui Automotive CIS Investment B.V.	Investment in automotive-related companies in Russia	100.0	S	Mar	0.1	0.1	0.2	0.0	0.2
	PT. Bussan Auto Finance	Motorcycle retail finance	90.0	S	Dec	-0.5	-0.5	-1.0	-0.3	-0.7
	KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-	-	-
	Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	1.0	0.6	1.6	0.9	0.7
	Toyota Canada Inc. (*)	Import and sales of Toyota automobiles and parts	50.0	A	Dec	-	-	-	-	-
	Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	0.6	0.7	1.3	1.0	0.3
	PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	0.7	0.2	0.9	2.4	-1.5
	KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-	-	-
Marine & Aerospace										
	Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.1	0.1	0.2	0.1	0.1
	OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	0.0	0.0	0.0	0.0	0.0
	GOG Drillship Investment Inc.	Investments in drillship leasing business	100.0	S	Mar	0.0	0.3	0.3	0.0	0.3
	Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	0.1	0.3	0.4	0.2	0.2
Basic Chemicals										
	Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	0.6	0.4	1.0	1.5	-0.5
	Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	0.1	0.2	0.3	2.8	-2.5
	Mitsui & Co. Texas Chlor-Alkali, Inc. (*)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-	-	-
	Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.2	0.1	0.3	0.4	-0.1
	Santa Victoria Açúcar e Alcool Ltda (*)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-	-	-
Performance Chemicals										
	Mitsui Bussan Frontier Co., LTD.	Export of electronics devices and management of SCM businesses	100.0	S	Mar	0.0	0.0	0.0	0.0	0.0
	P.T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	0.9	2.6	3.5	2.8	0.7
	Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.4	-0.4	0.0	0.4	-0.4
	Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	0.4	0.2	0.6	0.5	0.1
	Mitsui Bussan Plastics Trade Co., Ltd.	Sales of plastics and chemicals	100.0	S	Mar	0.6	0.8	1.4	0.9	0.5
Energy										
	Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	3.7	2.9	6.6	6.4	0.2
	Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	88.3	S	Dec	5.3	4.5	9.8	7.1	2.7
	Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	70.8	S	Mar	11.1	4.7	15.8	-	-
	Mitsui E&P USA LLC (****)	Exploration, development and production of shale gas	88.3	S	Dec	-2.9	-4.7	-7.6	-1.8	-5.8
	Mitsui E&P Texas LP (****)	Exploration, development and production of shale oil/gas	100.0	S	Dec	1.7	2.4	4.1	-	-
	Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	0.2	0.1	0.3	-1.4	1.7
	MITSUMI SAKHALIN HOLDINGS B.V. (*)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-	-	-
	Mitsui & Co. LNG Investment Limited (*)	Investment in LNG projects	100.0	S	Mar	-	-	-	-	-
	Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	24.3	S	Dec	-0.5	-0.5	-1.0	-0.2	-0.8
	Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	-0.8	-0.5	-1.3	-0.7	-0.6
	Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	0.0	-1.7	-1.7	-0.1	-1.6
	Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	0.8	4.0	4.8	14.9	-10.1
	Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89.9	S	Mar	-0.7	0.4	-0.3	0.9	-1.2
	ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	-0.6	0.2	-0.4	0.2	-0.6
	Japan Australia LNG (MIMI) Pty. Ltd. (*)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-	-	-
	BHP MITSUMI COAL PTY., LTD.	Mining and sales of Australian coal	20.0	A	Jun	0.5	1.2	1.7	2.5	-0.8

	Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	10	20	Sen-12 Earnings	Sen-11 Earnings	Increase/Decrease
						(Billion)	(Billion)	(Billion)	(Billion)	
Food Resources										
	PRI Foods Co., Ltd.	Production, processing and sales of broilers	46.4	S	Mar	-0.1	0.1	0.0	0.2	-0.2
	San-ei Surochemical Co., Ltd.	Manufacture and sales of sugars, pharmaceuticals, feedstuffs and other products	74.8	S	Mar	0.1	0.1	0.2	0.2	0.0
	Multigrain AG	Production, origination, logistics and merchandising of agriproducts	100.0	S	Dec	-1.5	0.2	-1.3	2.3	-3.6
	WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	0.6	0.6	1.2	1.2	0.0
	Mitsui Sugar Co., Ltd.	Manufacture of refined sugar	32.2	A	Mar	0.2	-2.7	-2.5	0.3	-2.8
	The Kumhawaii Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	0.6	0.2	0.8	0.3	0.5
	Nippon Formula Feed Manufacturing Company Limited (*)	Manufacturing and sales of compound feedstuffs	42.9	A	Mar	0.0	-	-	-0.8	-
Food Products & Services										
	Mitsui Norin Co., Ltd.	Manufacture and sales of food products	100.0	S	Mar	0.1	-0.2	-0.1	0.4	-0.5
	MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	99.9	S	Mar	0.2	0.7	0.9	2.0	-1.1
	VENDOR SERVICE CO., LTD.	Sales and distribution of food and packaging materials	100.0	S	Mar	0.2	0.3	0.5	0.4	0.1
	Bussan Logistics Solutions Co., Ltd.	Operation and management of logistics centers	100.0	S	Mar	0.2	0.5	0.7	0.6	0.1
	MIKUNI COCA-COLA BOTTLING CO., LTD.	Production and sales of soft drinks	35.7	A	Dec	-0.1	0.3	0.2	0.2	0.0
Consumer Service										
	Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	-0.2	0.3	0.1	0.1	0.0
	Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.1	-0.1	-0.2	-0.1	-0.1
	BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	0.8	0.4	1.2	0.6	0.6
	MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	1.7	3.1	4.8	0.2	4.6
	MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Mar	0.0	0.1	0.1	-	-
	AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	0.6	0.4	1.0	0.9	0.1
	Sumisho & Mitsuibussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.1	0.0	0.1	0.1	0.0
IT										
	ShopNet Co., Ltd.	TV shopping business in Taiwan	87.2	A	Dec	0.0	-0.1	-0.1	-0.3	0.2
	Mitsui Knowledge Industry Co., Ltd. (*)	Planning, development and sales of information and communication systems	58.4	S	Mar	0.1	-	-	0.3	-
	QVC JAPAN INC. (*)	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	-	-	-	-	-
	CCTV Shopping Co., Ltd. (*)	Service for TV shopping business in China	25.0	A	Dec	-	-	-	-	-
	Nihon Unisys, Ltd.	Development and sales of information systems	-	-	Mar	0.2	-	0.2	-5.0	5.2
	Moshi Moshi Hotline, Inc. (*)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	1.2	-	-	-6.1	-
	TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	0.3	0.4	0.7	-13.6	14.3
Financial & New Business										
	Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	-0.9	-0.6	-1.5	0.3	-1.8
	Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.0	0.0	0.0	0.4	-0.4
	JA Mitsui Leasing, Ltd.	Leasing and financing business	42.5	A	Mar	2.0	1.7	3.7	4.2	-0.5
Transportation Logistics										
	Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	0.3	0.3	0.6	0.5	0.1
	Portek International Private Limited	Development and operation of container terminal	100.0	S	Jun	0.0	0.2	0.2	-	-
	Mitsuibussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.3	0.1	0.4	0.4	0.0
	Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-0.7	-0.6	-1.3	-1.7	0.4
Americas										
	Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	0.4	0.2	0.6	0.6	0.0
	Champions Pipe & Supply, Inc.	Sales of OCTG (steel pipe for oil & gas production) and other steel products for energy industry	100.0	S	Mar	0.7	0.6	1.3	1.3	0.0
	Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.1	0.2	0.3	0.2	0.1
	Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	0.8	0.7	1.5	1.1	0.4
	Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	1.4	1.1	2.5	4.2	-1.7
	SunWize Technologies, Inc.	Sales and installation of photovoltaic systems	100.0	S	Mar	0.0	0.0	0.0	-0.1	0.1
	United Grain Corp.	Grain merchandising	100.0	S	Mar	0.2	0.2	0.4	0.6	-0.2
	Mitsui Foods, Inc.	Trading canned foods, chilled foods, juice ingredient and coffee	100.0	S	Mar	0.0	0.0	0.0	-0.2	0.2
	MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	-0.1	0.1	0.0	0.9	-0.9
EMEA										
	MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	-0.2	-0.1	-0.3	-0.3	0.0
	GEG (Holdings) Limited (*)	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	-	-	-	-	-
Asia Pacific										
	Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	0.3	0.2	0.5	0.5	0.0

(*) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(**) Combined sum of equity in earnings of associated companies engaged in IPP business, including IPM Eagle and Paiton Energy.

(****) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

Note) Entity category: S represents for Subsidiary and A represents for Associated Company.

7. Historical Commodity Prices (Informative)

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Crude oil (\$/bbl)								
JCC	81.90	96.93	115.09	112.90	111.48	117.03	122.31	105.57*
Dubai	84.33	100.46	110.72	107.08	106.46	116.16	106.44	106.30
WTI	85.17	94.10	102.56	89.76	94.06	102.94	93.49	92.22

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)								
	156.7	176.7	175.0	175.6	140.4	141.0	139.1	111.7

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Coal (\$/MT)								
Hard coking coal	209.0	225.0	330.0	315.0	285.0	235.0	206-210	225.0
Soft coking coal	143.0	180.0	264.0	212.0	179.0	145.0	147.0	
Thermal coal	98.0		129.9	127.5	126.5	115.5	115.0	95.0

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Copper (\$/MT)								
LME price	8,636.52	9,651.32	9,151.91	8,991.79	7,488.94	8,307.73	7,866.56	7,716.74

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Forex (¥/Foreign currency)								
Yen to US\$	82.22	82.33	81.23	77.08	77.21	79.75	79.81	78.12
Yen to A\$	81.20	83.42	87.70	80.90	79.57	84.59	80.16	81.37
Yen to BRL	48.37	49.65	51.60	46.45	43.10	45.46	40.13	38.30

	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012	Apr-Jun 2012	Jul-Sep 2012
Interest (%)								
3-month Libor (Yen)	0.19	0.19	0.20	0.19	0.20	0.20	0.20	0.19
3-month Libor (US\$)	0.30	0.31	0.26	0.32	0.51	0.50	0.46	0.41
Japanese government bond (10-year)	1.09	1.25	1.17	1.05	1.04	0.97	0.85	0.79

8. Country Risk Exposure and Fund Operation

【Risk exposure by country】

① Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	482.6	8.4	69.2	560.2	0.3	559.9
Indonesia	82.8	28.3	73.5	184.6	4.9	179.7
Russia	126.8	0.9	11.5	139.2	0.0	139.2
Malaysia	97.8	0.0	2.3	100.2	0.0	100.2
Thailand	70.4	0.0	45.2	115.6	30.4	85.2
Mexico	42.1	2.1	38.4	82.6	3.4	79.2
China	72.1	0.9	3.5	76.5	0.0	76.5
Philippines	11.5	4.3	7.6	23.4	0.4	23.0
India	11.8	0.0	1.6	13.3	0.0	13.3
Venezuela	0.9	8.6	0.8	10.3	0.8	9.5
Iran	0.1	0.0	2.3	2.4	0.0	2.4

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	33.2	0.9	32.3
Indonesia	26.3	5.8	20.5
Russia	5.1	0.0	5.1
Malaysia	8.7	0.1	8.7
Thailand	48.9	1.0	47.9
Mexico	7.9	0.3	7.6
China	120.8	6.1	114.7
Philippines	2.8	0.0	2.8
India	28.4	1.5	26.9
Venezuela	1.9	1.0	0.9
Iran	0.9	0.0	0.9

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Innovation & Cross Function Segment.

9. News Releases

Segment	Date	Release Title
Iron & Steel Products		
	2012/8/10	Mitsui to acquire additional shares of Yamato Kogyo
Mineral & Metal Resources		
	2012/8/23	Loan Agreement and Strategic Alliance with Codelco (Chile)
	2012/9/21	Mitsui to Underwrite Third Party Allocation of Newly Issued Shares of Acrux
	2012/9/25	Mitsui approved investment for Robe River J/V Port Expansion in Western Australia
	2012/10/25	Change in Ownership Interest in Vale New Caledonia Nickel Cobalt Project
Machinery & Infrastructure		
	2012/5/16	Ultra-Deepwater Drillship Now in Operation in Petrobras Pre-Salt Oil Field off Brazil
	2012/7/10	Participation in the mining equipment rental business in Australia
	2012/7/17	Takoradi T2 Expansion Project (The First Collaboration with Kepco E&C of Korea)
	2012/8/29	Construction of "Softbank Tottori-Yonago Solar Park"
	2012/9/19	Participation in Mexico's largest natural gas distribution company
Chemicals		
	2012/10/24	Cancellation of basic agreement concerning fertilizer business integration in Japan
Energy		
	2012/4/17	Participation in Development of LNG Export Project in the U.S.A.
	2012/5/1	Participation in Browse LNG Project in Australia
	2012/6/26	Acquisition of Interests of Oil and Gas Concessions in the UK North Sea
	2012/9/18	Completion of acquisition: Browse LNG Project in Australia
Lifestyle		
	2012/5/7	Setting up a credit line to Multigrain AG, a wholly owned subsidiary
	2012/5/7	Dissolution and liquidation of a subsidiary company
	2012/7/2	Capital and business alliance with Sodrugestvo Group in Russia to strengthen grain export business
	2012/8/13	Participation in woodchip processing and exporting business in Chile
	2012/8/22	Mitsui to participate in a Building Development Project in Singapore Business Park
	2012/8/23	Mitsui to acquire shares of TOTO Subsidiary TOTO India
Innovation & Cross Function		
	2012/8/9	Partial Transfer of Shares in Nihon Unisys, Ltd.
Overseas		
	2012/4/16	Mitsui to participate in fabrication of large welded-structures, repair and provision of technical services for energy & resource industries, mainly the oil & gas industry in Scotland.
Corporate		
	2012/4/26	Mitsui Donates US\$ 60,000 to Aid Mozambique Cyclone Relief Efforts
	2012/6/8	Nay Pyi Taw Office Opened
	2012/7/12	Recipients Selected for 2012 Mitsui-Bussan Scholarship Program for Indonesia
	2012/9/24	Participation in the Tomodachi Initiative

Ends

	Mar-2003	Mar-2004	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012	Sep-2012
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(Billions of yen)

Revenues		2,980.3	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	5,251.6	2,365.9
Gross Profit	569.8	609.9	725.8	816.6	903.7	988.1	1,016.3	702.0	859.2	878.3	393.0
Other Expenses(Income)	-507.4	-523.0	-550.2	-563.4	-573.6	-586.1	-789.0	-576.0	-586.6	-465.1	-232.7
SG&A expense	-457.8	-479.1	-518.9	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8	-251.5
Provision for doubtful rec.	-14.3	-10.2	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1	-7.2
Interest expense	-2.9	-0.9	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4	-6.3
(Interest income)	(57)	(37)	(36)	(38)	(51)	(57)	(48)	(36)	(40)	(37.2)	(14.9)
(Interest expense)	(-60)	(-38)	(-44)	(-60)	(-93)	(-106)	(-83)	(-46)	(-41)	(-42.6)	(-21.2)
Dividend income	16.3	18.4	24.6	30.7	50.1	71.9	37.7	51.0	86.5	46.4	
Gain on sales of securities	26.8	27.5	36.5	37.9	58.8	92.3	33.2	20.9	39.5	21.9	15.7
Loss on write-down of sec.	-37.9	-31.0	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5	-18.4
Gain on disposal of PP&E	-1.8	3.9	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	5.7	1.5
Impairment of long-lived assets	-24.6	-22.7	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0	-0.2
Impairment loss of goodwill	-	-	-	-	-18.5	-2.0	-18.6	-9.9	-0.6	-4.2	0.0
DPF incident	-	-	-36.0	-9.0	3.9	-	-	-	-	-	-
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-	-	-	-	-	-	-	-88.6	-	-
Other expense	-11.2	-28.9	-7.9	-9.9	-7.5	-3.0	-46.4	0.4	-7.4	7.9	-12.7
Income before Taxes	62.4	86.9	175.6	253.2	330.1	402.0	247.3	128.0	272.6	413.2	160.3
Income Taxes	-37.8	-44.8	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6	-77.6
Income before Equity in Earnings	24.6	42.1	72.1	128.5	171.1	230.8	127.9	38.8	68.7	240.6	82.7
Minority Interests	-4.4	-7.5	-17.6	-21.5	-26.0	-46.0	-35.1				
Equity in Earnings	13.4	40.1	65.9	94.2	153.1	154.3	84.8	131.5	242.2	232.1	97.3
Discontinued Operations	-2.5	-4.0	0.7	1.2	3.3	71.0		-0.8			
Change in Accounting Principle		-2.3									
Net Income	31.1	68.4	121.1	202.4	301.5	410.1	177.6	167.5	310.9	472.7	180.0
Net Income Attributable to Noncontrolling Interests								-17.8	-4.2	-38.2	-11.7
Net Income Attributable to Mitsui & Co., Ltd.								149.7	306.7	434.5	168.3

Total trading transactions (Japan GAAP)	13,236.7	12,281.5	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2	4,992.7
Operating income (Japan GAAP)	97.7	120.6	198.0	265.8	308.9	374.8	394.7	144.5	317.0	348.4	134.3

Total Assets	6,540.5	6,716.0	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8	8,919.2
Current Assets	3,831.7	3,934.5	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3	4,135.5
Fixed Assets	2,708.8	2,781.5	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5	4,783.7
Interest-bearing debt	3,351.8	3,360.5	3,539.8	3,564.7	3,918.1	3,685.6	3,688.6	3,471.7	3,377.5	3,578.0	3,739.5
Cash and Time deposits	697.9	685.0	819.9	734.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2	1,299.9
Net interest-bearing debt	2,653.9	2,675.5	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8	2,439.6
Shareholders' Equity	862.1	963.3	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3	2,603.3
Common stock	192.5	192.5	192.5	295.8	323.2	337.5	339.6	341.5	341.5	341.5	341.5

ROA	0.47%	1.03%	1.69%	2.50%	3.28%	4.24%	1.98%	1.79%	3.62%	4.93%	3.75%
ROE	3.50%	7.49%	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	17.35%	12.84%
DER (Net)	3.08	2.78	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.81	0.94
Shareholders' equity to total assets	13.2%	14.3%	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%	29.2%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with ASC205-10.

Note2) All gains and losses on forward contracts held by certain foreign subsidiaries for trading purposes for crude oil and oil products, which also meet the definition of derivative instruments, are shown net in total trading transactions effective April 1, 2003. Figures for prior years have not been reclassified.

Note3) On April 1, 2003, we changed our accounting policy regarding which items to classify as cash equivalents. Figures for prior years have not been restated.

Note4) Revenues have been reported since April 1, 2003 in accordance with EITF No.89-19.

Note5) Financing revenues and costs of certain subsidiaries engaged mainly in external consumer financing, which had been classified as interest expense, net of interest income, have been classified as revenues and costs since April 1, 2004. Figures for prior years have not been restated.

Note6) Interest-bearing debt was calculated deducting capital lease obligations and SFAS No.133 fair value adjustment until March 31, 2008.

Note7) Figures have been adjusted in accordance with FSP FIN No. 39-1 since Mar-2008.

Note8) ASC810-10-85 (SFAS No. 180) was adopted effective April 1, 2009. Figures for prior years have not been reclassified.

Note9) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended March 2010. Figures for prior years have not been reclassified.

Note10) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended March 2010. Figures for prior years have not been reclassified.