

Data Book
on Consolidated Financial Results
for the Year Ended March 31, 2012

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Notes)

- “Mar-12” in this booklet represents either “for the year ended March 31, 2012” or “as of March 31, 2012,” whichever is appropriate. It is also the same for “Mar-11”

1. Statements of Consolidated Income

①Revenues

See "4. Operating Segment Information" for revenue by operating segment.

<u>Category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	
Sales of products	4,753.2	4,154.8	598.4	Energy (increase in sales volume and higher oil prices, reclassification of ENEOS GLOBE to associated company), Foods & Retail (increase in sales volume, higher commodity prices, contribution from Multigrain), Americas (increase at United Grain), Mineral & Metal Resources (increase in iron ore prices and sales volume, increase in copper trading business)
Sales of services	377.0	371.3	5.7	
Other sales	121.4	153.3	-31.9	Reclassification of MT Falcon to associated company, Losses and gains at Mitsui (corresponding to foreign exchange gains and losses in commodity derivatives business)
Total revenues	5,251.6	4,679.4	572.2	

②Gross profit

See "4. Operating Segment Information" for gross profit by operating segment.

<u>Gross profit by category of revenues</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	
Sales of products	586.8	565.7	21.1	Energy (increase in oil prices, increase in coal equity production and rise in coal prices), Foods & Retail (improvement of evaluation losses on forward contracts, contribution from Multigrain), Mineral & Metal Resources (increase in iron ore prices and sales volume), Chemical (underperforming trading activities of petrochemical intermediate materials, decline at Shark Bay Salt)
Sales of services	229.5	233.9	-4.4	
Other sales	62.0	59.6	2.4	
Total revenues	878.3	859.2	19.1	

Ref.)

<u>Average Ex. Rate</u>	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	
US Dollar	¥78.82	¥85.22	-¥6.40	
Australian Dollar	¥83.19	¥80.72	¥2.47	
Oil price per barrel	¥108	¥80	\$28	Note) JCC (Japan Crude Cocktail) price as reflected in operating results for the stated periods.

③Selling, general and administrative expenses

<u>Breakdown by sub-account</u>	<u>(Billions of yen)</u>			<u>Description</u>
	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	
Personnel	-275.6	-268.5	-7.1	Increase in performance-based bonuses at Mitsui
Welfare	-11.4	-11.6	0.2	
Travel	-29.8	-29.2	-0.6	
Entertainment	-7.5	-8.0	0.5	
Communication	-47.2	-48.6	1.4	
Rent	-17.0	-18.6	1.6	
Depreciation	-13.3	-15.8	2.5	
Tax	-7.7	-8.2	0.5	
Others	-105.3	-124.5	19.2	Reclassification of ENEOS GLOBE and MT Falcon to associated companies
Total	-514.8	-533.0	18.2	

④Interest income/expense

i) Interest income/expense	(Billions of yen)			Description
	Mar-12	Mar-11	Increase	
	-5.4	-0.7	-4.7	
Interest income	37.2	40.0	-2.8	
Interest expense	-42.6	-40.7	-1.9	
Breakdown by entity category				
Parent	-7.5	-2.8	-4.7	
Overseas Trading Subs.	1.7	1.6	0.1	
Domestic Subs.	-2.7	-2.5	-0.2	
Overseas Subs.	3.1	3.0	0.1	

ii) Interest-bearing debt (Billions of yen)

	Mar-12	Mar-11
Gross interest-bearing debt	3,578.0	3,377.5
	Mar-11	Mar-10
	3,377.5	3,471.7
	Mar-12	Mar-11
Average for the period-ends	3,477.8	3,424.6

iii) Market indication (monthly average) (%)

	Mar-12	Mar-11
3-month Yen Libor	0.20	0.21
3-month US\$ Libor	0.40	0.36
10-year government bond	1.06	1.14

⑤Dividend income

(Billions of yen)

i) Quarterly, Domestic/Overseas

	Mar-12	Mar-11	Increase
1Q	21.5	14.5	7.0
2Q	17.5	10.3	7.2
3Q	12.5	14.9	- 2.4
4Q	35.0	11.3	23.7
Total	86.5	51.0	35.5
Domestic	10.8	11.2	- 0.4
Overseas	75.7	39.8	35.9
(Overseas LNG projects*)	68.6	31.0	37.6
Total	86.5	51.0	35.5

* Qatar-Gas 1&3 (Jun/11~), Abu Dhabi, Oman, Equatorial Guinea and Sakhalin II (Dec/10~)

⑥Provision for doubtful receivables

Gain/loss on securities, Gain/loss on long-lived assets, and Other expenses

(Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	<u>Description for Mar-12</u>	<u>Description for Mar-11</u>
Provision for doubtful receivables	-15.1	-9.2	-5.9	Increase in allowances for loan at BAF	Increase in allowances for loan at BAF
Gain on sale of securities	21.9	39.5	-17.6	Sale of INPEX +8.4, Remeasurement gain on Multigrain +3.6, Sale of T-Gaia +2.7	MT Falcon, unlisted securities +9.1 at Mitsui HK, Mitsui Marubeni Liquefied Gas +8.8
Loss on write-down of securities	-33.5	-19.5	-14.0		
(Non-marketable)	-21.3	-14.2	-7.1	Valepar preferred shares -4.1, Aviation-related stock	Valepar preferred shares -3.1
(Marketable)	-12.2	-5.3	-6.9	Formasa Epitaxy -4.0	
Nikkei Stock Average (Yen, at closing)	1,008	976			
Gain on sale of property and equipment	5.7	0.2	5.5	Sales of unused land in Japan +4.5	
Impairment loss of long-lived assets	-14.0	-18.3	4.3	MUA withdraw from uranium mine -5.0	MUA Honeymoon uranium mine -6.9, Mineral rights at Gulf of Mexico
Impairment loss of goodwill	4.2	0.6	3.6		
Settlement of the Oil Spill Incident in the Gulf of Mexico	-	-88.6	88.6		Loss for the settlement of the oil spill incident in the Gulf of Mexico
Other expenses	7.9	-7.4	15.3	One time gain at Shark Bay Salt +5.8, FX gains at Mitsui +5.8 (Commodity derivatives in Financial Business Unit), FX profit at MOECO +3.9, Exploration expenses at Energy -19.8	FX gain at MOECO +4.7, FX derivative contracts at iron ore mining operation +4.0, loss allowance for office development business in Japan, Exploration expenses at Oil & Gas -16.7, FX loss at Mitsui -8.9 (Commodity derivatives in Financial Business Unit)

⑦Income taxes

(Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	<u>Description (*)</u>
Income before taxes	413.2	272.7	140.5	
Current taxes	-186.8	-156.9	-29.9	
Deferred taxes	14.2	-47.0	61.2	Reduction of the Japanese corporate income tax rate +26.1
Income taxes	-172.6	-203.9	31.3	Positive impact by Australian MRRT
(tax rate)	41.8%	74.8%	33.0%	

* Except variance that corresponds to increase/decrease in "income from continuing operations before income taxes and equity in earnings" and "equity earnings of associated companies-net"

⑧Equity earnings

See "4. Operating Segment Information" for equity earnings by operating segment.

⑨Other

(Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>
Minority interests	-38.2	-4.3	-33.9

Description: Increase in net income at MOECO

2. Condensed Consolidated Balance Sheets

(Billions of yen)

	Mar-12	Mar-11	Increase	Description
① Current assets/Current Liabilities				
Current assets	4,426.3	4,317.6	108.7	
Cash and cash equivalents	1,431.1	1,441.1	- 10.0	
Trade receivables-accounts	2,037.8	1,904.9	132.9	} Increase at Petroleum trading business and Foods & Retail Segment due to higher trading volume.
Inventories	515.8	467.4	48.4	
Derivative assets	53.7	95.6	- 41.9	Lower prices at commodity derivative trading
Current liabilities	2,624.0	2,542.9	81.1	
Short-term debt	307.1	250.1	57.0	Increase at Mitsui and MOECO
Current maturities of long-term debt	372.7	308.9	63.8	Increase at Mitsui and Mitsui Australia
Trade payables-accounts	1,505.9	1,445.0	60.9	Increase at Foods & Retail Segment and petroleum trading business due to higher trading volume.
Derivative liabilities	65.3	88.2	- 22.9	
Other current liabilities	83.3	165.1	- 81.8	Payment for the settlement of the oil spill incident in the Gulf of Mexico
Working Capital	1,802.3	1,774.7	27.6	
② Investments and non-current receivables	3,191.7	3,135.4	56.3	
Investments in and advances to associated companies	1,709.1	1,600.8	108.3	IHH +90.7, SVAA +13.0, Multigrain -14.7 [Increases or decreases without cash outflows] : Increase in equity earnings +72.8 (net of 159.3 billion dividends) Decrease in cumulative foreign currency translation adjustments -28.7
Other investments	792.5	859.8	- 67.3	<Decrease> Capital redemption in Sakhalin II -43.1 (in addition TA -3.1) [Increases or decreases without cash outflows] : Net decrease in unrealized holding gains on AFS securities -13.6, recognition of impairment on investments -29.4
Property leased to others	272.7	259.7	13.0	
Property and equipment, less accumulated depreciation	1,255.9	1,030.7	225.2	US Shale gas projects +92.5 (including TA +2.9), Multigrain +56.6 (including TA +1.3), Iron ore mining projects in Australia +48.4 (including TA -0.2), Coal mining projects in Australia +15.3 (including TA -0.5), Oil & gas projects excluding shale gas +7.9 (including TA +1.0)
④ Long-term debt, less current maturities	2,898.2	2,818.5	79.7	Decline in long-term borrowings at Mitsui and Mitsui USA due to reclassification to current maturities. Increase in long-term borrowings at shale gas/oil business and Multigrain.
⑤ Shareholders' equity	2,641.3	2,366.2	275.1	
Common stock	341.5	341.5	0.0	
Capital surplus	430.5	430.2	0.3	
Unrealized holding gains and losses on AFS securities	90.5	96.7	- 6.2	
Foreign currency translation adjustments	- 380.5	- 344.9	- 35.6	Decline due to depreciation of Brazilian Real, Australian Dollar and US Dollar against Japanese Yen. BRL -19.1 (Mar/12 ¥45.09/BRL ← Mar/11 ¥51.05/BRL) AUD - 4.7 (Mar/12 ¥85.45/AUD ← Mar/11 ¥86.08/AUD) USD - 2.4 (Mar/12 ¥82.19/USD ← Mar/11 ¥83.15/USD)

<Net Debt-to-Equity Ratio (Net DER)>
See MD&A in the Flash Report.

3. Statements of Consolidated Cash Flows

① Operating activities

Net cash provided by operating activities for the year ended March 31, 2012 was ¥381.0 billion, a decline of ¥123.5 billion from ¥504.5 billion for the corresponding previous year. Compared with corresponding previous year, operating income and dividend income increased by ¥31.4 billion and 45.0 respectively, while net cash outflow from an increase in working capital increased by ¥191.4 billion.

(Billions of yen)

	Mar-12	Mar-11	Increase
(a) Net income	472.7	310.9	161.8
(b) Income from discontinued operations-net	-	-	
Adjustments to reconcile net income to net cash provided by operating activities :			
(c) Depreciation and amortization	153.5	147.4	6.1
(d) Pension and severance costs, less payments	9.2	10.4	-1.2
Adjustments regarding other expenses	39.2	96.4	-57.2
Provision for doubtful receivables, gain or loss on securities, property and equipment, etc.			
Deferred income taxes	-14.2	47.0	-61.2
Equity in earnings of associated companies, less dividend received	-72.8	-92.4	19.6
(d) Subtotal	-38.6	61.4	-100.0
Changes in operating assets and liabilities :			
(e) Increases in trade receivables/payables, inventories, etc.	-206.6	-15.2	-191.4
Net cash provided by operating activities	381.0	504.5	-123.5

②Investing activities

Net cash used in investing activities for the year ended March 31, 2012 was a net outflow of ¥438.2 billion. Outflow of cash during the period includes investment in US shale gas project, capital expenditures for the expansion in Mineral & Metal Resources and Energy segments, Integrated Healthcare Holdings and Leased rolling stock, while inflow of cash includes a redemption of shares in Sakhalin II project and FPSO leasing business.

(Billions of yen)

	Mar-12			Mar-11		
	Net	Gross	Description	Net	Gross	Description
Net increase in investments in and advances to associated companies	-98.9	-181.2	<Increases> IHH -90.7 FPSO leasing business for Brazilian deepwater oil exploration -22.1 Santa Vitoria Acucar e Alcool -13.0	-71.3	-111.1	<Increases> Phosphorus Ore Project in Peru -23.3, Caserones Copper Mining Project -19.2, J/V for water business in China -10.6, J/V with Dow Chemical -9.9, IPM Eagle -8.9, Loan to project company for ultra-deepwater drilling service for Petrobras -8.5
		82.3	<Decreases> FPSO leasing business +19.2, T-Gaia +12.6, Valepar: redemption of preferred shares +8.8, Altamira LNG terminal project		39.8	<Decreases> FPSO for Brazilian deepwater oil exploration +11.3 IPM UK: Capital redemption +6.7
Net increase in other investments	2.8	-101.3	<Increases> Additional investment in Multigrain -21.9, Mercian's pharmaceutical and chemical business -15.1, Portek International -11.5, MRE -6.4 for acquisition of senior living business, Veloce Logistica -4.7	-79.7	-214.7	<Increases> Acquisition of natural-gas-fired power stations in Mexico -106.8, Additional investment in TPV Technology -14.6, Investment in settlement service company in Russia -8.1, Investment in LED chip manufacturer in Taiwan -7.9, Subscription of newly issued shares in MODEC -7.8
		104.1	<Decreases> Sakhalin II: Capital redemption +43.1, Divestiture of shares in INPEX +10.7, Altamira LNG terminal project		135.0	<Decreases> Sakhalin II: Capital redemption +30.1 Divestiture of 50% shares in Steel Technologies +18.7
Net increase in property leased to others and property and equipment	-340.9	-364.3	<Increases> US Shale gas project -98.7, Oil & gas project other than shale gas -76.8, Iron ore mining projects in Australia -52.7, Coal mining projects in Australia -27.7, Leased rolling stock -25.4, Leased aircraft -9.7	-313.5	-330.7	<Increases> Oil & gas project other than shale gas -77.1, Shale gas project in USA -53.5, Iron ore mining projects in Australia -40.2, Ohtemachi PAL Building -37.2, Leased rolling stock -28.5, Coal mining projects in Australia -14.8
		23.5	<Decreases>		17.2	<Decreases>
Net increase in long-term loan receivables	-1.4			-30.5		
Net increase in time deposits	0.2			11.0		
Net cash used in investing activities	-438.2			-484.0		

③Financing activities

Net cash provided in financing activities for the year ended March 31, 2012 was ¥57.4 billion. The net cash inflow from the borrowing of long-term debt was ¥119.0 billion mainly by MEP USA which invests in Marcellus shale gas project, and from the borrowing of short-term debt was ¥41.4 billion mainly by MOECO, while the cash outflow from payments of cash dividends were ¥98.6 billion.

(Billions of yen)

	Mar-12		Mar-11	
	Net	Description	Net	Description
Net increase in short-term debt	41.4		50.2	
Net increase in long-term debt	119.0	Increase : +486.7 Decrease : -367.8	31.8	Increase : +377.5 Decrease : -345.7
Capital contribution from minority interests	-4.5		8.4	
Purchase of treasury stock-net	0.1		0.0	
Payments of cash dividends	-98.6		-56.6	
Net cash provided by financing activities	57.4		33.8	

Note) In general, movements of B/S accounts are consistent with those of cash flows. However, there may be discrepancies due to consolidation/deconsolidation of new companies or foreign currency exchange rates.

4. Operating Segment Information

(Billions of yen)

Period ended March 31, 2012 (from April 1, 2011 to March 31, 2012)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemical	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	189.3	567.7	312.6	789.3	1,730.0	720.8	152.4	73.6
Gross profit	42.8	194.8	94.0	65.2	219.1	90.7	47.5	27.2
Operating income	9.6	173.1	-8.2	10.3	173.5	18.2	-17.0	-10.7
Equity earnings	4.0	131.2	38.0	6.7	53.9	3.4	-20.3	5.8
Net income attributable to Mitsui & Co., Ltd.	9.5	201.3	17.7	9.1	188.1	15.5	-35.5	4.8
As of Mar. 31, 2012								
Total assets	523.9	1,121.7	1,340.7	685.9	1,750.5	763.5	644.9	404.2
Investments in and Advances to Associated Companies	26.1	553.2	344.0	76.2	131.9	66.5	200.2	77.4
Plant, Property and Equipment; and Property Leased to Others	13.6	238.4	151.0	65.5	584.5	113.4	87.7	66.6

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	529.1	119.5	65.1	5,249.4	2.2	0.0	5,251.6
Gross profit	75.6	18.2	11.7	886.8	0.7	-9.2	878.3
Operating income	24.3	-0.7	-4.2	368.2	-5.2	-14.6	348.4
Equity earnings	4.3	0.5	4.7	232.2	0.0	-0.1	232.1
Net income attributable to Mitsui & Co., Ltd.	16.4	1.2	49.2	477.3	2.2	-45.0	434.5
As of Mar. 31, 2012							
Total assets	428.4	106.1	275.8	8,045.6	2,923.8	-1,957.6	9,011.8
Investments in and Advances to Associated Companies	40.6	8.9	136.3	1,661.3	-0.4	48.2	1,709.1
Plant, Property and Equipment; and Property Leased to Others	69.9	10.9	3.1	1,404.6	8.1	115.9	1,528.6

Period ended March 31, 2011 (from April 1, 2010 to March 31, 2011)

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemical	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	187.8	495.4	295.9	890.3	1,400.6	581.5	147.7	67.7
Gross profit	44.0	187.4	93.9	71.6	196.7	77.4	46.8	29.8
Operating income	10.8	169.2	7.2	21.0	139.4	11.2	-10.9	0.2
Equity earnings	4.5	120.5	33.1	3.7	52.4	1.3	7.9	7.0
Net income attributable to Mitsui & Co., Ltd.	8.3	167.5	40.1	12.8	56.6	2.8	3.9	-0.7
As of Mar. 31, 2011								
Total assets	487.4	1,145.5	1,368.7	699.4	1,564.1	625.2	561.3	388.5
Investments in and Advances to Associated Companies	25.5	534.0	355.4	63.7	131.9	81.4	139.0	72.0
Plant, Property and Equipment; and Property Leased to Others	18.3	191.0	129.3	59.6	475.8	58.1	84.2	64.7

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	396.8	136.8	76.7	4,677.2	2.1	0.1	4,679.4
Gross profit	76.4	17.8	15.9	857.7	0.9	0.6	859.2
Operating income	22.6	1.5	0.0	372.2	-5.2	-50.0	317.0
Equity earnings	6.6	0.0	3.9	240.9	0.0	1.2	242.1
Net income attributable to Mitsui & Co., Ltd.	15.9	0.1	40.4	347.7	3.6	-44.6	306.7
As of Mar. 31, 2011							
Total assets	415.3	114.9	268.6	7,638.9	2,704.4	-1,745.2	8,598.1
Investments in and Advances to Associated Companies	40.5	3.4	113.7	1,560.5	1.2	39.1	1,600.8
Plant, Property and Equipment; and Property Leased to Others	65.4	14.6	3.2	1,164.2	8.4	117.8	1,290.4

Increase/Decrease

	Iron & Steel Products	Mineral & Metal Resources	Machinery & Infrastructure Projects	Chemical	Energy	Foods & Retail	Consumer Service & IT	Logistics & Financial Business
Revenue	1.5	72.3	16.7	-101.0	329.4	139.3	4.7	5.9
Gross profit	-1.2	7.4	0.1	-6.4	22.4	13.3	0.7	-2.6
Operating income	-1.2	3.9	-15.4	-10.7	34.1	7.0	-6.1	-10.9
Equity earnings	-0.5	10.7	4.9	3.0	1.5	2.1	-28.2	-1.2
Net income attributable to Mitsui & Co., Ltd.	1.2	33.8	-22.4	-3.7	131.5	12.7	-39.4	5.5
Total assets	36.5	-23.8	-28.0	-13.5	186.4	138.3	83.6	15.7
Investments in and Advances to Associated Companies	0.6	19.2	-11.4	12.5	0.0	-14.9	61.2	5.4
Plant, Property and Equipment; and Property Leased to Others	-4.7	47.4	21.7	5.9	108.7	55.3	3.5	1.9

	Americas	Europe, the Middle East and Africa	Asia Pacific	Total	All Other	Adjustments and Eliminations	Consolidated Total
Revenue	132.3	-17.3	-11.6	572.2	0.1	-0.1	572.2
Gross profit	-0.8	0.4	-4.2	29.1	-0.2	-9.8	19.1
Operating income	1.7	-2.2	-4.2	-4.0	0.0	35.4	31.4
Equity earnings	-2.3	0.5	0.8	-8.7	0.0	-1.3	-10.0
Net income attributable to Mitsui & Co., Ltd.	0.5	1.1	8.8	129.6	-1.4	-0.4	127.8
Total assets	13.1	-8.8	7.2	406.7	219.4	-212.4	413.7
Investments in and Advances to Associated Companies	0.1	5.5	22.6	100.8	-1.6	9.1	108.3
Plant, Property and Equipment; and Property Leased to Others	4.5	-3.7	-0.1	240.4	-0.3	-1.9	238.2

Gross profit

(Billions of yen)

	Mar-12	Mar-11	Increase	Description
Iron & Steel Products	42.8	44.0	-1.2	Increase in export sales of tubular products, while weaker demand in emerging market, sluggish domestic sales for construction, and weakening price competitiveness due to strong JPY.
Mineral & Metal Resources	194.8	187.4	7.4	Increase in iron ore prices : MII +6.6, MIOD +3.2
Machinery & Infrastructure Projects	94.0	93.9	0.1	Infrastructure Projects -2.3: reclassification of subsidiary to associated company Motor Vehicles & Construction Machinery +7.4: Increase at mining and construction machinery related business in Americas Marine & Aerospace -5.2: Loss allowance for vessels under construction
Chemical	65.2	71.6	-6.4	Basic Chemicals -6.5: Underperforming trading activities of petrochemical intermediate materials, Decline at Shark Bay Salt Performance Chemical +0.1: Increase at KPA due to higher prices of ammonia
Energy	219.1	196.7	22.4	MEPME +12.1, MOECO +11.5, MEPAU +7.8 (higher oil prices), MCH +7.1 (higher coal prices and increased production), Reclassification of ENEOS GLOBE to associated company -18.4
Foods & Retail	90.7	77.4	13.3	Improvement of MtM gains and losses on commodity derivative contracts +9.3.
Consumer Service & IT	47.5	46.8	0.7	CS +1.8: Dampened consumer spending in Japan, reversal effect of losson write down in Mar/11. IT -1.1: Curtailment of some product sales in electronics business
Logistics & Financial Business	27.2	29.8	-2.6	Financial & New Business -5.6: MCRM +4.7 (high performance in trading activities of natural gas), Excluding FX gains and losses, earnings increases over Mar/11. Logistics +3.0: Contribution of Portek +3.3
Americas	75.6	76.4	-0.8	Increase at Ellison Technologies (robust demand for machine tools), Decline at Novus (increase in productoin cost, appreciation of Japanese yen)
Europe, the Middle East and Africa	18.2	17.8	0.4	
Asia Pacific	11.7	15.9	-4.2	Trading activities for chemical and steel products remained firm. A/C reclassification on intra group service fee caused the decline.
Total	886.8	857.7	29.1	
All Other	0.7	0.9	-0.2	
Adjustments and Eliminations	-9.2	0.6	-9.8	
Consolidated Total	878.3	859.2	19.1	

Operating income

(Billions of yen)

	Mar-12	Mar-11	Increase	Description (Changes attributable to other than gross profit)
Iron & Steel Products	9.6	10.8	-1.2	
Mineral & Metal Resources	173.1	169.2	3.9	
Machinery & Infrastructure Projects	-8.2	7.2	-15.4	Increase in provision for doubtful receivables at BAF, Increase in SG&A.
Chemical	10.3	21.0	-10.7	Increase in SG&A.
Energy	173.5	139.4	34.1	Decline in SG&A due to ENEOS GLOBE's reclassification to associated company +16.4
Foods & Retail	18.2	11.2	7.0	Increase in SG&A due to Multigrain's reclassification to subsidiary.
Consumer Service & IT	-17.0	-10.9	-6.1	Increase in SG&A mainly at Mitsui.
Logistics & Financial Business	-10.7	0.2	-10.9	Increase in SG&A due to increase in performance-based bonuses at derivatives trading subsidiaries and newly acquired subsidiaries.
Americas	24.3	22.6	1.7	
Europe, the Middle East and Africa	-0.7	1.5	-2.2	Increase in SG&A due to recording receipt of intra group services fees in "other income-net", which was previously recorded in SG&A.
Asia Pacific	-4.2	0.0	-4.2	
Total	368.2	372.2	-4.0	
All Other	-5.2	-5.2	0.0	
Adjustments and Eliminations	-14.6	-50.0	35.4	
Consolidated Total	348.4	317.0	31.4	

Equity in earnings of associated companies

(Billions of yen)

	Mar-12	Mar-11	Increase	Description
Iron & Steel Products	4.0	4.5	-0.5	
Mineral & Metal Resources	131.2	120.5	10.7	Valepar +18.2 (increase in iron ore prices), Robe River Mining Co. +9.8 (increase in iron ore prices, one-time positive impact by MRRT), MRMD -8.1 (impairment loss on goodwill - 8.8), decline at SUMIC, Collahuasi -5.1 (decline in sales volume caused by collapse of ship loader facility and production interruption owing to adverse weather)
Machinery & Infrastructure Projects	38.0	33.1	4.9	Infrastructure Projects -3.2: Overseas IPP business -1.1 (spread declined reflecting the decrease in power prices) Motor Vehicles & Construction Machinery +4.3: Solid performance at mining and construction machinery-related businesses in Australia and automotive related business in North Americas Marine & Aerospace +3.7: Gain on reversal of loss allowance at LNG vessels chartering business due to market recovery
Chemical	6.7	3.7	3.0	Contribution of Miski Mayo.
Energy	53.9	52.4	1.5	Earnings at JALMIMI stay same level.
Foods & Retail	3.4	1.3	2.1	Impairment loss on listed securities in MIKUNI COCA-COLA and Nippon Formula Feed Manufacturing. Improvement at Multigrain +2.9.
Consumer Service & IT	-20.3	7.9	-28.2	Impairment loss on listed securities in TPV -18.3, Moshi Moshi HL -6.7 and Nihon Unisys -6.0.
Logistics & Financial Business	5.8	7.0	-1.2	Decline at ACAL (multiple natural disasters including the Thailand flood).
Americas	4.3	6.6	-2.3	Decline at United Harvest (transfer of business to subsidiary, United Grain).
Europe, the Middle East and Africa	0.5	0.0	0.5	
Asia Pacific	4.7	3.9	0.8	
Total	232.2	240.9	-8.7	
All Other	0.0	0.0	0.0	
Adjustments and Eliminations	-0.1	1.2	-1.3	
Consolidated Total	232.1	242.1	-10.0	

Net income attributable to Mitsui & Co., Ltd.. (accounts other than operating income and equity earnings) (Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	<u>Increase of operating income</u>	<u>Increase of equity earnings</u>	<u>Description (changes attributable to other than operating income and equity earnings; before tax)</u>
Iron & Steel Products	9.5	8.3	1.2	-1.2	-0.5	
Mineral & Metal Resources	201.3	167.5	33.8	3.9	10.7	Decline in income taxes (MRRT, Reduction of Japanese corporate income tax rate +11.9, Reversal of deferred tax liabilities on undistributed R/E of associated companies +9.5)
Machinery & Infrastructure Projects	17.7	40.1	-22.4	-15.4	4.9	Remeasurement gain and gain on sale at MT Falcon (reclassification)
Chemical	9.1	12.8	-3.7	-10.7	3.0	Shark Bay Salt (one time gain +5.8, impairment loss of goodwill)
Energy	188.1	56.6	131.5	34.1	1.5	Dividends from LNG projects +37.6 (higher LNG prices, dividend income from Sakhalin II project contributed full-year, receipt of dividend from Qatargas 3), Reversal effect due to the oil spill incident in the Gulf of Mexico +88.6, Increase in net income attributable to noncontrolling interests at MOECO -32.1
Foods & Retail	15.5	2.8	12.7	7.0	2.1	Remeasurement gain on existing interests +3.6 (reclassification of Multigrain)
Consumer Service & IT	-35.5	3.9	-39.4	-6.1	-28.2	Impairment loss on shares (Formosa Epitaxy -4.0, QIWI -2.7), Gain on sale of securities of T-Gaia +2.7
Logistics & Financial Business	4.8	-0.7	5.5	-10.9	-1.2	Gain on sales of unused land in Japan at Trinet Logistics +3.2
Americas	16.4	15.9	0.5	1.7	-2.3	Net loss at WPI (reduced heavy oil demand)
Europe, the Middle East and Africa	1.2	0.1	1.1	-2.2	0.5	Loss from segment's minority interest in MCM Foods (write-down of inventories).
Asia Pacific	49.2	40.4	8.8	-4.2	0.8	Increase in this segment's minority interests in MIOD, MII and MCH.
Total	477.3	347.7	129.6	-4.0	-8.7	
All Other	2.2	3.6	-1.4	0.0	0.0	
Adjustments and Eliminations	-45.0	-44.6	-0.4	35.4	-1.3	
Consolidated Total	434.5	306.7	127.8	31.4	-10.0	

Total assets (Billions of yen)

	<u>Mar-12</u>	<u>Mar-11</u>	<u>Increase</u>	<u>Description</u>
Iron & Steel Products	523.9	487.4	36.5	Increase in trading business volume
Mineral & Metal Resources	1,121.7	1,145.5	-23.8	
Machinery & Infrastructure Projects	1,340.7	1,368.7	-28.0	
Chemical	685.9	699.4	-13.5	
Energy	1,750.5	1,564.1	186.4	Increase in investment in shale gas/oil and coal in Australia, Increase in volume in oil trading business.
Foods & Retail	763.5	625.2	138.3	Reclassification of Multigrain from associated company to subsidiary, Increase in sales volume at trading business.
Consumer Service & IT	644.9	561.3	83.6	Acquisition of share in Integrated Healthcare Holdings, Impairment losses on listed securities.
Logistics & Financial Business	404.2	388.5	15.7	
Americas	428.4	415.3	13.1	
Europe, the Middle East and Africa	106.1	114.9	-8.8	
Asia Pacific	275.8	268.6	7.2	
Total	8,045.6	7,638.9	406.7	
All Other	2,923.8	2,704.4	219.4	
Adjustments and Eliminations	-1,957.6	-1,745.2	-212.4	
Consolidated Total	9,011.8	8,598.1	413.7	

<Ref. >

Breakdown by Business Unit

Period ended March 31, 2012 (from April 1, 2011 to March 31, 2012)

(Billions of yen)

	Machinery & Infrastructure Projects				Chemical			Consumer Service & IT			Logistics & Financial Business		
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	IT	Total	Financial & New Business	Transpor- tation Logistics	Total
Revenue	60.4	204.9	47.3	312.6	569.7	219.6	789.3	54.4	98.0	152.4	18.6	55.0	73.6
Gross profit	24.9	58.2	10.9	94.0	15.1	50.1	65.2	21.2	26.3	47.5	15.3	11.9	27.2
Operating income	-7.3	2.6	-3.5	-8.2	-2.7	13.0	10.3	-7.6	-9.4	-17.0	-3.6	-7.1	-10.7
Equity earnings	19.0	13.8	5.2	38.0	5.3	1.4	6.7	5.8	-26.1	-20.3	7.5	-1.7	5.8
Net income attributable to Mitsui & Co., Ltd.	12.0	11.0	-5.3	17.7	2.7	6.4	9.1	1.5	-37.0	-35.5	8.7	-3.9	4.8
Total assets	627.8	389.3	323.6	1,340.7	364.1	321.8	685.9	475.6	169.3	644.9	263.2	141.0	404.2

Period ended March 31, 2011 (from April 1, 2010 to March 31, 2011)

	Machinery & Infrastructure Projects				Chemical			Consumer Service & IT			Logistics & Financial Business		
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	IT	Total	Financial & New Business	Transpor- tation Logistics	Total
Revenue	92.1	175.3	28.5	295.9	686.4	203.9	890.3	50.5	97.2	147.7	23.4	44.3	67.7
Gross profit	27.1	50.8	16.0	93.9	21.6	50.0	71.6	19.4	27.4	46.8	20.9	8.9	29.8
Operating income	-6.5	6.7	7.0	7.2	5.7	15.3	21.0	-4.0	-6.9	-10.9	5.9	-5.7	0.2
Equity earnings	22.1	9.5	1.5	33.1	4.0	-0.3	3.7	-0.6	8.5	7.9	7.2	-0.2	7.0
Net income attributable to Mitsui & Co., Ltd.	18.6	7.6	13.9	40.1	7.4	5.4	12.8	-3.7	7.6	3.9	2.0	-2.7	-0.7
Total assets	657.4	342.9	368.4	1,368.7	331.0	368.4	699.4	305.7	255.6	561.3	270.4	118.1	388.5

Increase/Decrease

	Machinery & Infrastructure Projects				Chemical			Consumer Service & IT			Logistics & Financial Business		
	Infras- tructure Projects	Motor Vehicles & Construc- tion Machinery	Marine & Aerospace	Total	Basic Chemicals	Performance Chemicals	Total	Consumer Service	IT	Total	Financial & New Business	Transpor- tation Logistics	Total
Revenue	-31.7	29.6	18.8	16.7	-116.7	15.7	-101.0	3.9	0.8	4.7	-4.8	10.7	5.9
Gross profit	-2.2	7.4	-5.1	0.1	-6.5	0.1	-6.4	1.8	-1.1	0.7	-5.6	3.0	-2.6
Operating income	-0.8	-4.1	-10.5	-15.4	-8.4	-2.3	-10.7	-3.6	-2.5	-6.1	-9.5	-1.4	-10.9
Equity earnings	-3.1	4.3	3.7	4.9	1.3	1.7	3.0	6.4	-34.6	-28.2	0.3	-1.5	-1.2
Net income attributable to Mitsui & Co., Ltd.	-6.6	3.4	-19.2	-22.4	-4.7	1.0	-3.7	5.2	-44.6	-39.4	6.7	-1.2	5.5
Total assets	-29.6	46.4	-44.8	-28.0	33.1	-46.6	-13.5	169.9	-86.3	83.6	-7.2	22.9	15.7

5. Outlook for the Year Ending March 31, 2013

[Assumption]

Exchange rate (JPY/USD)	80.00	78.82
Crude oil (JCC)	\$110/bbl	\$114/bbl
Crude oil (JCC) reckoned in time lag	\$113/bbl	\$108/bbl

(Billions of yen)

	Mar-13 Outlook	Mar-12 Actual	Increase /Decrease	Description of Increase/Decrease
Gross profit	870.0	878.3	-8.3	
SG & A expenses	-530.0	-514.8	-15.2	Increase attributable to new subsidiaries
Provision for doubtful receivables	-10.0	-15.1	5.1	
Operating income	330.0	348.4	-18.4	
(Other expenses)				
Interest expenses	-10.0	-5.4	-4.6	
Dividend income	70.0	86.5	-16.5	Decline in dividend income from LNG projects
Gain on sales of securities, PPE and other gains-net	-10.0	-16.3	6.3	
Income before income taxes and equity in earnings	380.0	413.2	-33.2	
Income taxes	-185.0	-172.6	-12.4	Reversal effect of one time positive impacts due to MRRT and reduction in Japanese corporate tax rate recorded in previous year
Income before equity in earnings	195.0	240.6	-45.6	
Equity in earnings of associated companies	225.0	232.1	-7.1	Reversal effect of impairment losses recorded in previous year, and decline in earnings from associated companies of resources and energy due to decline in prices
Net income before attribution of noncontrolling interests	420.0	472.7	-52.7	
Net income attributable to noncontrolling interests	-20.0	-38.2	18.2	
Net income attributable to Mitsui & Co., Ltd.	400.0	434.5	-34.5	

Net income attributable to Mitsui & Co., Ltd. (Billions of yen)

	Mar-13 Outlook	Mar-12 Actual	Increase/ Decrease	Description of Increase/Decrease
Iron & Steel Products	9.0	9.5	-0.5	
Mineral & Metal Resources	135.0	201.3	-66.3	Decline in iron ore prices, negative impact for MRRT and reduction of Japanese corporate tax rate.
Machinery & Infrastructure	22.0	17.7	4.3	
Chemicals	10.0	9.1	0.9	
Energy	140.0	188.1	-48.1	Increase in costs and exploration expenses, reversal effect of reduction of Japanese corporated tax rate, decline in coal prices, decline in dividend income from LNG projects.
Lifestyle	13.0	17.0	-4.0	
Innovation & Cross Function	9.0	-32.2	41.2	Reversal effect of impairment losses on listed and unlisted stocks.
Americas	15.0	16.4	-1.4	
Europe, the Middle East and Africa	3.0	1.2	1.8	
Asia Pacific	34.0	49.2	-15.2	Decline in earnings from this segment's minority interest in subsidiaries of resources and energy due to decline in prices.
Total	390.0	477.3	-87.3	
All Other Adjustments and Eliminations	10.0	-42.8	52.8	Decline in SGA due to change in headquarters' cost allocation system
Consolidated Total	400.0	434.5	-34.5	

6. Subsidiary/Associated Company Information
 <Net income of major subsidiaries and associated companies>

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	Mar-12	Mar-11	Increase/Decrease
					Earnings	Earnings	
					(¥billion)	(¥billion)	
Iron & Steel Products							
Mitsui & Co. Steel Ltd. (***)	Sales, export, import of steel products	100.0	S	Mar	3.1	3.0	0.1
Regency Steel Asia Pte Ltd.	Wholesale and retail of steel products	92.5	S	Mar	1.2	1.6	-0.4
Bangkok Coil Center Co., Ltd.	Steel processing	95.4	S	Mar	-0.3	0.1	-0.4
Nippon Steel Trading Co., Ltd.	Trading of iron and steel products, non-ferrous metals, machinery	25.1	A	Mar	0.8	1.4	-0.6
Shanghai Bao-Wit Steel Distribution Co., Ltd.	Processing and sales of steel products	35.0	A	Dec	0.3	0.3	0.0
Mineral & Metal Resources							
Mitsui Iron Ore Development Pty. Ltd.	Mining and sales of Australian iron ore	100.0	S	Mar	158.6	129.0	29.6
Mitsui-Itochu Iron Pty. Ltd.	Mining and sales of Australian iron ore	70.0	S	Mar	22.3	17.5	4.8
Japan Collahuasi Resources B.V.	Investments in a copper mine in Chile	61.9	S	Dec	7.2	9.5	-2.3
MBAPR Holdings Corp. (***)	Investments in nickel and cobalt smelting business in Philippines	100.0	S	Mar	1.4	2.1	-0.7
Mitsui Raw Materials Development Pty. Limited	Investment in overseas scrap metal recycling business	100.0	S	Mar	-7.6	1.8	-9.4
MITSUI BUSSAN METALS CO., LTD.	Sales and trading of scrap, ferroalloys and non-ferrous material products	100.0	S	Mar	0.3	1.4	-1.1
Valepar S.A.	Holding company of Companhia Vale do Rio Doce (VALE)	15.0	A	Dec	75.1	56.9	18.2
SUMIC Nickel Netherlands B.V. (*)	Investment in nickel smelting business in New Caledonia and sales of nickel	47.6	A	Dec	-	-	-
NIPPON AMAZON ALUMINIUM CO., LTD.	Investments in aluminum smelting business in Brazil	12.6	A	Dec	0.0	-0.4	0.4
Inner Mongolia Erdos Electric Power & Metallurgical Co., Ltd	Coal mining, power generation, ferrous alloy production and water pumping from the Yellow River	25.0	A	Dec	4.4	4.1	0.3
Infrastructure Projects							
Mitsui & Co. Plant Systems, Ltd.	Sales of various plants, electric power facilities and transportation	100.0	S	Mar	2.2	1.1	1.1
Mitsui Rail Capital Holdings, Inc.	Freight car leasing and management in North America	100.0	S	Mar	0.2	-0.8	1.0
Mitsui Rail Capital Europe B.V.	Locomotive leasing and management in Europe	100.0	S	Mar	0.6	0.4	0.2
Mitsui Rail Capital Participacoes Ltda. (*)	Freight car leasing and management in Brazil	100.0	S	Mar	-	-	-
MITSUI GAS E ENERGIA DO BRASIL LTDA.	Investments in gas distribution companies	100.0	S	Dec	4.3	6.3	-2.0
Drillship Investment B.V.	Investments in drillship leasing business	100.0	S	Dec	0.9	0.7	0.2
Atltec, S.A. de C.V.	Engineering and operation of water treatment plants in Mexico	85.0	S	Dec	0.1	0.0	0.1
Toyo Engineering Corporation (*)	Plant engineering	22.8	A	Mar	-	0.7	-
IPP businesses (**)	Investment in power generation businesses	Var.	A	Dec	12.8	13.4	-0.6
Motor Vehicles & Construction Machinery							
TOYOTA CHILE S.A.	Import and sales of Toyota automobiles and parts	100.0	S	Dec	2.2	2.4	-0.2
Mitsui Automotriz S.A.	Retail sales of automobiles and auto parts	100.0	S	Dec	0.5	0.3	0.2
TF USA INC.	Investment in automotive parts logistics company	100.0	S	Mar	-0.6	-0.1	-0.5
Veloce Logistica SA	Auto parts logistics	100.0	S	Dec	-0.1	-	-
Mitsui Automotive CIS Investment B.V.	Investment in automotive-related companies in Russia	100.0	S	Mar	0.1	0.0	0.1
PT. Bussan Auto Finance	Motorcycle retail finance	90.0	S	Dec	-1.2	3.1	-4.3
KOMATSU-MITSUI MAQUINARIAS PERU S.A. (*)	Sales of construction and mining equipment	60.0	S	Dec	-	-	-
Road Machinery, LLC	Sales of construction and mining equipment	100.0	S	Mar	2.5	0.4	2.1
Toyota Canada Inc. (*)	Import and sales of Toyota automobiles and parts	50.0	A	Dec	-	-	-
Penske Automotive Group, Inc.	Automotive retailer	17.2	A	Dec	2.3	1.6	0.7
PT. Yamaha Indonesia Motor Manufacturing	Manufacture and sales of motorcycles	15.0	A	Dec	4.2	5.0	-0.8
KOMATSU MARKETING SUPPORT AUSTRALIA PTY LTD (*)	Sales of construction and mining equipment	40.0	A	Mar	-	-	-
Marine & Aerospace							
Orient Marine Co., Ltd.	Shipping business	100.0	S	Mar	0.3	0.5	-0.2
OMC SHIPPING PTE. LTD.	Shipping business	100.0	S	Mar	-1.0	-	-
GOG Drillship Investment Inc.	Investments in drillship leasing business	100.0	S	Mar	-0.1	-0.2	0.1
Mitsui Bussan Aerospace Co., Ltd.	Import and sales of helicopters and defense and aerospace products	100.0	S	Mar	1.1	0.7	0.4
Basic Chemicals							
Japan-Arabia Methanol Company Ltd.	Investments in methanol producing business in Saudi Arabia and sales of products	55.0	S	Mar	2.5	1.7	0.8
Shark Bay Salt Pty. Ltd.	Production of salt	100.0	S	Mar	3.6	3.2	0.4
Mitsui & Co. Texas Chlor-Alkali, Inc. (*)	Investments in chlor-alkali producing business in U.S.	100.0	S	Dec	-	-	-
Mitsui Bussan Chemicals Co., Ltd.	Sales and trading of solvents and coating materials	100.0	S	Mar	0.5	0.6	-0.1
Santa Vitória Açúcar e Alcool Ltda (*)	Production and sales of bio-ethanol	50.0	A	Mar	-	-	-
Performance Chemicals							
Mitsui Bussan Frontier Co., LTD.	Export of electronic part and SCM operations	100.0	S	Mar	0.0	0.0	0.0
P. T. Kaltim Pasifik Amoniak	Production and sales of anhydrous ammonia	75.0	S	Mar	5.3	4.7	0.6
Mitsui Bussan Fertilizer Resources B.V.	Investment in phosphorus ore mining in Peru and global marketing business	100.0	S	Dec	0.8	-0.5	1.3
Mitsui AgriScience International SA/NV	Investments in crop protection businesses in Europe	100.0	S	Mar	-0.3	0.6	-0.9
Mitsui Bussan Plastics Trade Co., Ltd.	Sales of plastics and chemicals	100.0	S	Mar	2.1	1.2	0.9
Energy							
Mitsui E&P Australia Pty Limited	Exploration, development and production of oil and natural gas in Oceania	100.0	S	Dec	11.3	8.4	2.9
Mitsui E&P Middle East B.V.	Exploration, development and production of oil and natural gas in Middle East	88.2	S	Dec	12.8	10.4	2.4
Mitsui Oil Exploration Co., Ltd.	Exploration, development and production of oil and natural gas	70.5	S	Mar	33.9	-46.1	80.0
Mitsui E&P USA LLC (****)	Exploration, development and production of shale gas	88.2	S	Dec	-5.7	-1.9	-3.8
Mitsui E&P Texas LP (****)	Exploration, development and production of shale oil/gas	100.0	S	Dec	0.6	-	-
Mitsui Gas Development Qatar B.V.	Development and production of natural gas and condensate in Qatar	100.0	S	Dec	-1.0	0.9	-1.9
MITSUI SAKHALIN HOLDINGS B.V. (*)	Investment in Sakhalin Energy Investment	100.0	S	Mar	-	-	-
Mitsui & Co. LNG Investment Limited (*)	Investment in LNG projects	100.0	S	Mar	-	-	-
Mitsui E&P Mozambique Area 1 Limited	Exploration, development and production of oil and natural gas in Mozambique	24.3	S	Dec	-0.6	-1.1	0.5
Westport Petroleum, Inc.	International trading of petroleum products and crude oil	100.0	S	Mar	-4.5	-1.0	-3.5
Mitsui & Co. Energy Trading Singapore Pte. Ltd.	International trading of petroleum products and crude oil	100.0	S	Mar	-0.3	-0.2	-0.1
Mitsui Coal Holdings Pty. Ltd.	Investments in Australian coal business	100.0	S	Mar	25.8	19.5	6.3
Mitsui Oil Co., Ltd.	Sales of petroleum products in Japan	89.9	S	Mar	4.2	8.1	-3.9
ENEOS GLOBE Corporation	Sales of liquefied petroleum gas in Japan	30.0	A	Mar	1.3	0.1	1.2
Japan Australia LNG (MIMI) Pty. Ltd. (*)	Exploration, development and sales of crude oil and natural gas	50.0	A	Dec	-	-	-
BHP MITSUI COAL PTY., LTD.	Mining and sales of coal	20.0	A	Jun	5.4	5.8	-0.4

Name	Principal lines of business	Ownership interest (%)	Entity category	Fiscal year-end	Mar-12 Earnings (Ybillion)	Mar-11 Earnings (Ybillion)	Increase/Decrease
Foods & Retail							
Mitsui Norin Co., Ltd.	Manufacture and sales of food products	91.2	S	Mar	0.6	0.6	0.0
PRI Foods Co., Ltd.	Production, processing and sales of broilers	46.4	S	Mar	0.2	0.3	-0.1
San-ei Surochemical Co., Ltd.	Production and sales of starch and saccharification products	74.8	S	Mar	0.3	0.9	-0.6
MITSUI FOODS CO., LTD.	Wholesale of foods and beverages	99.9	S	Mar	4.0	1.9	2.1
VENDOR SERVICE CO., LTD.	Procurement and demand chain planning and management of food materials	100.0	S	Mar	0.6	0.4	0.2
Bussan Logistics Solutions Co., Ltd.	Operation of distribution centers	100.0	S	Mar	1.1	1.1	0.0
Multigrain AG	Production, origination, processing, logistics and merchandising of agriproducts	100.0	S	Dec	-2.2	-4.1	1.9
WILSEY FOODS, INC.	Investments in processed oil food company	90.0	S	Mar	2.1	2.6	-0.5
MIKUNI COCA-COLA BOTTLING CO., LTD.	Production and sales of soft drinks	35.7	A	Dec	0.0	-0.5	0.5
Mitsui Sugar Co., Ltd. (*)	Manufacture of refined sugar	32.2	A	Mar	-	1.0	-
The Kumhawapi Sugar Co., Ltd.	Production and sales of sugar	58.6	A	Sep	1.1	0.3	0.8
Nippon Formula Feed Manufacturing Company Limited (*)	Manufacturing and sales of compound feedstuffs	42.9	A	Mar	-	0.1	-
Consumer Service							
Mitsui Bussan Inter-Fashion Ltd.	Planning and management of production and distribution of apparel	100.0	S	Mar	0.6	0.4	0.2
Mitsui Bussan Woodchip Oceania Pty. Ltd.	Plantation, processing and sales of woodchip	100.0	S	Mar	-0.7	-0.1	-0.6
BUSSAN REAL ESTATE CO., LTD.	Real estate sales, leasing and management	100.0	S	Mar	0.6	1.2	-0.6
MBK Healthcare Partners Limited	Investment in overseas healthcare related business	100.0	S	Mar	0.7	-	-
MicroBiopharm Japan Co., Ltd.	Manufacture and sales of medicines and chemicals	80.0	S	Dec	0.0	-	-
AIM SERVICES CO., LTD.	Contract food services	50.0	A	Mar	1.5	1.7	-0.2
Sumisho & Mitsuibussan Kenzai Co., Ltd.	Sales of building materials and contract construction work	50.0	A	Mar	0.3	0.3	0.0
IT							
ShopNet Co., Ltd.	TV shopping business in Taiwan	87.2	A	Dec	-1.8	-0.6	-1.2
Mitsui Knowledge Industry Co., Ltd. (*)	Planning, development and sales of information and communication systems	58.4	S	Mar	-	0.7	-
QVC JAPAN INC.	TV shopping using a 24-hour dedicated channel	40.0	A	Dec	4.0	4.1	-0.1
CCTV Shopping Co., Ltd. (*)	Service for TV shopping business in China	25.0	A	Dec	-	-	-
Nihon Unisys, Ltd. (*)	Development and sales of information systems	32.5	A	Mar	-	-0.3	-
Moshi Moshi Hotline, Inc. (*)	Comprehensive telemarketing and direct marketing operations	34.4	A	Mar	-	1.5	-
TPV TECHNOLOGY LIMITED	Design, manufacturing and sales of display related products	20.2	A	Dec	-16.3	-	-
Financial & New Business							
Mitsui & Co. Commodity Risk Management Ltd.	Trading of energy derivatives	100.0	S	Mar	1.9	-2.3	4.2
Mitsui & Co. Precious Metals, Inc.	Trading of precious metals	100.0	S	Mar	0.4	0.0	0.4
JA Mitsui Leasing, Ltd.	Leasing and financing business	42.5	A	Mar	5.9	8.0	-2.1
Transportation Logistics							
Tri-Net Logistics Co., Ltd.	Domestic warehousing businesses	100.0	S	Mar	2.7	1.0	1.7
Portek International Private Limited	Development and operation of container terminal	100.0	S	Jun	0.5	-	-
Mitsuibussan Insurance Co., Ltd.	Non life and life insurance agency services	100.0	S	Mar	0.5	0.5	0.0
Tokyo International Air Cargo Terminal Ltd.	Operation of air cargo terminal at Tokyo International Airport	100.0	S	Mar	-3.1	-3.9	0.8
Americas							
Game Changer Holdings Inc.	Investment in steel processing company	100.0	S	Mar	1.0	0.8	0.2
Champions Pipe & Supply, Inc.	Sales of OCTG (steel pipe for oil & gas production) and other steel products for energy industry	100.0	S	Mar	2.6	2.1	0.5
Ellison Technologies Inc.	Sales of machine tools	88.8	S	Mar	0.4	0.1	0.3
Intercontinental Terminals Company LLC	Chemical tank leasing	100.0	S	Mar	2.4	2.4	0.0
Novus International, Inc.	Manufacture and sales of feed additives	65.0	S	Mar	7.8	8.9	-1.1
SunWize Technologies, Inc.	Sales and installation of photovoltaic systems	100.0	S	Mar	-0.9	0.1	-1.0
United Grain Corp.	Grain merchandising	100.0	S	Mar	1.2	2.7	-1.5
Mitsui Foods, Inc.	Import and sales of canned food products and groceries	100.0	S	Mar	-0.7	-0.4	-0.3
MBK Real Estate LLC	Real estate-related business	100.0	S	Mar	0.8	0.5	0.3
EMEA							
MBK Real Estate Europe Limited	Real estate-related business	100.0	S	Mar	0.1	0.2	-0.1
GEG (Holdings) Limited	Fabrication, upgrading, inspection and maintenance of welded structures	25.0	A	Mar	0.1	-	-
Asia Pacific							
Mitsui Water Holdings (Thailand) Ltd.	Investment in water supply business	100.0	S	Mar	1.0	1.3	-0.3
Major overseas trading subsidiaries, combined with their subsidiaries and associated companies							
Mitsui & Co. (U.S.A.), Inc.		100.0			14.9	16.3	-1.4
Mitsui & Co. (Brasil) S.A.		100.0			0.5	-1.2	1.7
Mitsui & Co. Europe PLC		100.0			-0.8	-1.6	0.8
Mitsui & Co. Deutschland GmbH		100.0			0.1	1.5	-1.4
Mitsui & Co. (Asia Pacific) Pte Ltd.		100.0			2.5	1.3	1.2
Mitsui & Co. (Thailand) Ltd.		100.0			0.8	1.4	-0.6
Mitsui & Co. (Australia) Ltd.		100.0			46.0	37.1	8.9

(*) Net income of those companies are not disclosed here based on confidentiality agreements with joint venture partners or on the ground that they are listed companies that have not released their operating results yet.

(**) Combined sum of equity in earnings of associated companies engaged in IPP business, including IPM Eagle and Paiton Energy.

(***) MITSUI BUSSAN KOZAI HANBAI CO., LTD. and MBK Steel Products West Co., Ltd. became subsidiary Mitsui & Co. Steel Ltd. in April 2011. Mitsui & Co. Steel Ltd. includes net income of those two companies. Coral Bay Nickel Corporation became associated company of newly-established MBAPR Holdings in June 2011. MBAPR Holdings includes net income of Coral Bay Nickel Corporation.

(****) Mitsui E&P USA LLC and Mitsui E&P Texas LP show income (loss) before income taxes.

Note) Entity category: S represents for Subsidiary and A represents for Associated Company.

7. Historical Commodity Prices (Informative)

Crude oil (\$/bbl)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
JCC	81.51	75.68	81.90	96.93	115.09	112.90	111.80	116.97*
Dubai	78.12	73.97	84.33	100.46	110.72	107.08	106.46	116.16
WTI	78.03	76.22	85.17	94.10	102.56	89.76	94.06	102.94

*Latest 2 months data are provisional. (Source: Trade Statistics of Japan, MOF)

Average of representative iron ore index prices (Fine, 62% Fe, CFR North China, US\$/MT)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
	156.7	135.1	156.7	176.7	175.0	175.6	140.4	141.0

Coal (\$/MT)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
Hard coking coal	200.0	225.0	209.0	225.0	330.0	315.0	285.0	235.0
Soft coking coal	167.0	172.0	143.0	180.0	264.0	212.0	179.0	145.0
Thermal coal	98.0			129.9				

Copper (\$/MT)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
LME price	7,027.35	7,242.83	8,636.52	9,651.32	9,151.91	8,991.79	7,488.94	8,307.73

Forex (¥/Foreign currency)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
Yen to US\$	91.29	85.03	82.22	82.33	81.23	77.08	77.21	79.75
Yen to A\$	79.96	78.32	81.20	83.42	87.70	80.90	79.57	84.59
Yen to BRL	51.20	48.89	48.37	49.65	51.60	46.45	43.10	45.46

Interest (%)	Apr-Jun 2010	Jul-Sep 2010	Oct-Dec 2010	Jan-Mar 2011	Apr-Jun 2011	Jul-Sep 2011	Oct-Dec 2011	Jan-Mar 2012
3-month Libor (Yen)	0.24	0.23	0.19	0.19	0.20	0.19	0.20	0.20
3-month Libor (US\$)	0.47	0.35	0.30	0.31	0.26	0.32	0.51	0.50
Japanese government bond (10-year)	1.22	1.00	1.09	1.25	1.17	1.05	1.04	0.97

8. Country Risk Exposure and Fund Operation

【Risk exposure by country】

① Investments, loans and guarantees

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Investments	Loans	Guarantees	Total	Hedged (ex. Insurance)	Net Position
Brazil	529.0	8.8	32.4	570.2	0.6	569.6
Indonesia	86.5	29.7	97.0	213.2	5.6	207.6
Russia	125.8	0.0	15.9	141.7	0.0	141.7
Malaysia	97.4	0.0	2.6	100.0	0.0	100.0
Thailand	71.3	0.0	57.6	128.9	39.8	89.1
Mexico	44.1	2.4	42.4	88.9	4.0	84.9
China	70.0	2.2	3.7	75.9	0.0	75.9
Philippines	10.7	4.1	6.3	21.1	0.0	21.1
India	9.4	0.0	2.0	11.4	0.0	11.4
Venezuela	0.9	9.6	0.9	11.4	0.9	10.5
Iran	0.1	0.0	2.7	2.8	0.0	2.8

Note) "Hedged" represents the amounts by which credit risk is hedged by such as investment insurance and third-party guarantees.

② Trade receivables

(Sum of Mitsui, Trading Subsidiaries and some investment vehicles and subsidiaries)

(Billions of yen)

	Gross	Hedged (ex. Insurance)	Net Position
Brazil	26.4	0.3	26.1
Indonesia	27.9	6.9	21.0
Russia	3.1	0.0	3.1
Malaysia	9.6	0.0	9.6
Thailand	41.6	0.6	41.0
Mexico	5.9	0.0	5.9
China	132.3	7.7	124.6
Philippines	2.9	0.0	2.9
India	22.1	0.9	21.2
Venezuela	1.7	0.7	1.0
Iran	1.3	0.0	1.3

Note) "Hedged" represents the amounts by which credit risk is hedged by such as trade insurance and Confirmed L/C.

【Fund operation】

We maintain cash and cash equivalents as liquidity sources, which consist mainly of highly liquid and highly-rated short-term financial instruments and deposits to flexibly meet capital requirements for our business activities. We are partially engaged in fund operation for profit purposes in the Logistics & Financial Business Segment.

9. Number of Employees (Mitsui and its subsidiaries)

◆Mitsui and its subsidiaries in the aggregate (persons)

①<Operating segment information>

	Mar-12	Mar-11
Iron & Steel Products	1,881	2,128
Mineral & Metal Resources	475	548
Machinery & Infrastructure Projects	14,791	11,952
Chemical	2,885	2,820
Energy	1,066	981
Foods & Retail	7,178	5,568
Consumer Service & IT	4,336	4,351
Logistics & Financial Markets	2,516	1,506
Americas	4,278	4,391
Europe, the Middle East and Africa	1,074	1,489
Asia Pacific	1,451	2,349
All Other	3,006	1,943
Total	44,937	40,026

Note) This table does not include part-time employees.

Note) During the year ended March 31, 2012, the company has changed the management system of the offices in the Far East and CIS areas to reinforce and accelerate the regional business strategy. Effective April 1, 2011, the business units of the head office oversee operations in China, Taiwan, Korea and CIS. Employees relating to the trading subsidiaries and its subsidiaries in the above areas is included in "All Other" for the year ended March 31, 2012.

◆Mitsui (persons)

③<Operating segment information>

	Mar-12	Mar-11
Iron & Steel Products	399	412
Mineral & Metal Resources	239	238
Machinery & Infrastructure Projects	799	803
Chemical	714	705
Energy	408	392
Foods & Retail	423	414
Consumer Service & IT	625	622
Logistics & Financial Markets	292	282
Americas	201	207
Europe, the Middle East and Africa	162	207
Asia Pacific	216	379
All Other	1,658	1,434
Total	6,136	6,095

Note) This table does not include part-time employees.

Note) During the year ended March 31, 2012, the company has changed the management system of the offices in the Far East and CIS areas to reinforce and accelerate the regional business strategy. Effective April 1, 2011, the business units of the head office oversee operations in China, Taiwan, Korea and CIS. Employees working in the above areas is included in "All Other" for the year ended March 31, 2012.

②<Geographic area information>

	Mar-12	Mar-11
Japan	—	—
Americas	569	544
Europe, the Middle East and Africa	791	809
Asia Pacific	1,756	1,758
Total	3,116	3,111

Note) This table includes only local staff working for Trading Subsidiaries and Foreign Branches.

④<Geographic area information>

	Mar-12	Mar-11
Japan	4,925	4,891
Americas	299	297
Europe, the Middle East and Africa	241	246
Asia Pacific	520	510
All Other	151	151
Total	6,136	6,095

Note) This table does not include local staff working for Foreign Branches.

10. News Releases

Segment	Date	Release Title
Iron & Steel Products		
	2011/9/13	First Japanese trading company to participate in Russian steel service center
	2011/10/7	Establishment of Steel Processing Center with Steel Industrial Company, Russia
	2011/11/11	Signing of Definitive Agreement for Special Steel Manufacturing and Sales Joint Venture in India
Mineral & Metal Resources		
	2011/7/26	MLLC Signs Loan Agreements for Caserones Copper and Molybdenum Deposit Development Project in Chile
	2011/10/12	Debt Financing to CODELCO
	2011/11/30	Caserones Copper and Molybdenum Deposit Development Project in Chile
	2012/2/3	Mitsui and ITOCHU Approves Pre-Commitment Funding to Expand Supply Capacity of Western Australia Iron Ore Operations –Expanding Port Capacity to Accommodate Long-Term Increase in Demand for Iron Ore–
Machinery & Infrastructure Projects		
	2011/5/10	Jorf Lasfar Energy Company 5&6 (JLEC 5&6) – Morocco/ Signing of the EPC contract for a coal-fired power plant
	2011/5/25	Participation in FPSO chartering for Guara Field in Petrobras's pre-salt area
	2011/6/29	Closing of the loan agreement to PDVSA
	2011/12/21	Participation in a Power Plant Project in Hezhou, China
	2011/12/28	Operation of New Water Treatment and Waste Water Treatment Plant in China with Hyflux
	2012/1/18	Participating in Railroad Rolling Stock Lease Business in Russia
	2012/3/22	Mitsui & Co., Ltd., Mitsui O.S.K. Lines, Ltd. and Marubeni Corporation to Participate in Ultra-Deepwater FPSO Chartering Project for Cernambi Sul Area of Brazilian Offshore Pre-Salt Oil Field
Chemical		
	2011/7/20	Participation in Production of sugarcane derived chemicals in Brazil with The Dow Chemical Company
	2011/10/21	Solar and Wind Power Project in Tahara City, Aichi Prefecture –Japan's Biggest Mega-Solar Complex–
	2011/11/8	Participation in Bio-chemicals Business with Canadian Company BioAmber, Inc.
	2011/12/6	Participation in Chlorinated Polyvinyl Chloride ("CPVC") production business in India
	2012/3/8	Basic Agreement with a View to Integrating Japanese Fertilizer Business
Energy		
	2011/4/1	Mitsui established a management subsidiary in the U.K for its existing LNG investments
	2011/5/20	The oil spill incident of a drilling rig in the Gulf of Mexico (5)
	2011/6/9	Participation in the shale gas projects in Poland – The First Japanese participation in European shale gas projects
	2011/6/30	Participation in the Shale Oil/Gas Project in Texas
	2011/10/14	SM Energy and Mitsui Announce Eagle Ford Transaction Closing Status
	2011/10/14	Kestrel Joint Venture to make Additional Investment in New Mining Area
	2011/12/6	Closing of Previously Announced Shale Oil/Gas Deal in Texas
	2012/2/9	Mitsui's subsidiary to sell its Shares of INPEX CORPORATION
	2012/2/18	The oil spill incident of a drilling rig in the Gulf of Mexico (6)
	2012/4/17	Participation in Development of LNG Export Project in the U.S.A.
Foods & Retail		
	2011/5/9	Additional Investment in Multigrain AG as Wholly Owned Subsidiary
	2012/2/8	Mitsui to Participate in grain collection business in Heilongjiang, China
Consumer Service & IT		
	2011/4/5	Result of Participation in a Share Purchase Program through Public Tender Offering by T-Gaia Corporation
	2011/4/7	Acquisition of Stake in Integrated Healthcare Holdings Sdn. Bhd
	2011/4/25	Acquisition of Stake in Pharmaceutical and Chemical Company, MBS Co., Ltd.
	2011/11/15	Participation in Payment Collection Services in India with Suvidhaa Infoserve Pvt. Ltd.
	2011/12/26	Mitsui & Co. Associated Company Integrated Healthcare Holdings to Acquire Stake in Turkish Healthcare Group
	2012/1/5	Toray to Take Equity Stake in Mitsui Subsidiary MicroBiopharm Japan Co., Ltd.
	2012/2/29	Mitsui to complete warehouse development in Tatsumi
	2012/3/5	Mitsui and Duskin enter Cleaning Equipment Rental Business in South Korea
	2012/3/28	BookLive to form a capital tie-up with Mitsui, DBJ, Toshiba and NEC
Logistics & Financial Markets		
	2011/7/13	Commencement of Voluntary Conditional Cash Offer to Acquire a Port Development and Management Company in Singapore
	2011/7/27	Mitsui & Co., Ltd. Forms Strategic Relationship with GE Capital Initial co-investments to target private equity-sponsored loans
	2011/9/8	Result of Voluntary Conditional Cash Offer to Acquire a Port Development and Management Company in Singapore
	2011/10/7	Strategic Business Partnership between Mitsui & Co., Ltd. and Nippon Express Co., Ltd.
	2012/2/29	Mitsui's venture investment subsidiary to sell its Shares in Boston Biomedical, Inc.
	2012/3/7	Announcement of a merger of Mitsui's logistics subsidiaries
Overseas		
	2012/4/16	Mitsui to participate in fabrication of large welded-structures, repair and provision of technical services for energy & resource industries, mainly the oil & gas industry in Scotland.
Corporate		
	2011/4/5	Mitsui & Co., Ltd. To Delist American Depositary Shares (2)
	2011/4/26	Mitsui & Co., Ltd. To Delist American Depositary Shares (3)
	2011/5/2	J-VER Carbon Offsetting Credits Applied to Mitsui's Forests
	2011/7/6	Recipients Selected for 2011 Mitsui-Bussan Scholarship Program for Indonesia
	2011/9/15	Dartmouth College/Establishment of Mitsui Endowed Professorship Fund
	2011/9/28	MOU Concluded for Extensive Collaboration with Export-Import Bank of Korea
	2011/10/21	Mitsui Donates 30 million Yen to Aid Thai Floods Relief Efforts
	2011/11/15	Mitsui Donates 5 Million Yen to Aid Eastern Turkey Earthquake Relief Efforts

Ends

	Mar-2002	Mar-2003	Mar-2004	Mar-2005	Mar-2006	Mar-2007	Mar-2008	Mar-2009	Mar-2010	Mar-2011	Mar-2012
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	(Billions of yen)										
Revenues			2,980.3	3,525.7	4,115.5	4,880.7	5,738.9	5,535.2	4,096.4	4,679.4	5,251.6
Gross Profit	554.1	589.8	609.9	725.8	816.6	903.7	988.1	1,016.3	702.0	859.2	878.3
Other Expenses(Income)	-493.6	-507.4	-523.0	-550.2	-563.4	-573.6	-586.1	-789.0	-576.0	-586.6	-465.1
SG&A expense	-456.1	-457.8	-479.1	-518.9	-550.8	-581.5	-605.2	-602.1	-546.2	-533.0	-514.8
Provision for doubtful rec.	-21.3	-14.3	-10.2	-8.9	0.0	-13.3	-8.1	-19.5	-11.3	-9.2	-15.1
Interest expense	-13.5	-2.9	-0.9	-8.1	-21.6	-41.8	-48.9	-35.1	-10.4	-0.7	-5.4
(Interest income)	(60)	(57)	(37)	(36)	(38)	(51)	(57)	(48)	(36)	(40)	(37.2)
(Interest expense)	(-73)	(-60)	(-38)	(-44)	(-60)	(-93)	(-106)	(-83)	(-46)	(-41)	(-42.6)
Dividend income	18.2	16.3	18.4	24.6	30.7	50.1	50.1	71.9	37.7	51.0	86.5
Gain on sales of securities	60.6	26.8	27.5	36.5	37.9	58.8	92.3	33.2	20.9	39.5	21.9
Loss on write-down of sec.	-43.6	-37.9	-31.0	-16.5	-10.6	-11.7	-36.7	-117.4	-48.5	-19.5	-33.5
Gain on disposal of PP&E	-2.7	-1.8	3.9	6.5	6.0	5.6	-0.2	2.8	0.0	0.2	5.7
Impairment of long-lived assets	-24.9	-24.6	-22.7	-21.5	-36.1	-19.7	-24.4	-37.8	-8.7	-18.3	-14.0
Impairment loss of goodwill							-16.5	-2.0	-18.6	-9.9	-0.6
DPF incident				-36.0	-9.0	3.9					
Settlement of the Oil Spill Incident in the Gulf of Mexico										-88.6	
Other expense	-10.3	-11.2	-28.9	-7.9	-9.9	-7.5	-3.0	-46.4	0.4	-7.4	7.9
Income before Taxes	60.5	62.4	86.9	175.6	253.2	330.1	402.0	247.3	126.0	272.6	413.2
Income Taxes	-32.0	-37.8	-44.8	-103.5	-124.7	-159.0	-171.2	-119.4	-89.2	-203.9	-172.6
Income before Equity in Earnings	28.5	24.6	42.1	72.1	128.5	171.1	230.8	127.9	36.8	68.7	240.6
Minority Interests	3.1	-4.4	-7.5	-17.6	-21.5	-26.0	-46.0	-35.1			
Equity in Earnings	23.8	13.4	40.1	65.9	94.2	153.1	154.3	84.8	131.5	242.2	232.1
Discontinued Operations		-2.5	-4.0	0.7	1.2	3.3	71.0		-0.8		
Change in Accounting Principle			-2.3								
Net Income	55.4	31.1	68.4	121.1	202.4	301.5	410.1	177.8	167.5	310.9	472.7
Net Income Attributable to Noncontrolling Interests									-17.8	-4.2	-38.2
Net Income Attributable to Mitsui & Co., Ltd.									149.7	306.7	434.5

Total trading transactions (Japan GAAP)	12,634.7	13,236.7	12,281.5	13,615.0	14,885.7	15,357.7	17,009.1	15,347.9	9,358.4	9,942.5	10,481.2
Operating income (Japan GAAP)	76.7	97.7	120.6	198.0	265.8	308.9	374.8	394.7	144.5	317.0	348.4

Total Assets	6,668.4	6,540.5	6,716.0	7,593.4	8,573.6	9,813.3	9,537.8	8,364.2	8,369.0	8,598.1	9,011.8
Current Assets	3,784.8	3,831.7	3,994.5	4,420.7	4,746.8	5,073.8	5,058.1	4,419.1	4,261.1	4,317.6	4,426.3
Fixed Assets	2,883.6	2,708.8	2,781.5	3,172.7	3,826.8	4,739.5	4,479.7	3,945.1	4,107.9	4,280.5	4,585.5
Interest-bearing debt	3,382.2	3,351.8	3,360.5	3,539.8	3,564.7	3,918.1	3,685.6	3,668.6	3,471.7	3,377.5	3,578.0
Cash and Time deposits	686.2	697.9	685.0	819.9	794.1	806.6	911.6	1,153.5	1,416.0	1,443.6	1,435.2
Net interest-bearing debt	2,696.0	2,653.9	2,675.5	2,719.9	2,830.6	3,111.5	2,774.0	2,515.1	2,055.7	1,933.9	2,142.8
Shareholders' Equity	915.0	862.1	963.3	1,122.8	1,677.9	2,110.3	2,183.7	1,881.7	2,230.1	2,366.2	2,641.3
Common stock	192.5	192.5	192.5	192.5	295.6	323.2	337.5	339.6	341.5	341.5	341.5

ROA	0.83%	0.47%	1.03%	1.69%	2.50%	3.28%	4.24%	1.98%	1.79%	3.62%	4.93%
ROE	6.33%	3.50%	7.46%	11.61%	14.45%	15.92%	19.10%	8.74%	7.28%	13.35%	17.35%
DER (Net)	2.95	3.08	2.78	2.42	1.69	1.47	1.27	1.34	0.92	0.82	0.81
Shareholders' equity to total assets	13.7%	13.2%	14.3%	14.8%	19.6%	21.5%	22.9%	22.5%	26.6%	27.5%	29.3%

Note1) Figures have not been reclassified to conform to the change in current year presentation for discontinued operations in accordance with SFAS No.144.

Note2) All gains and losses on forward contracts held by certain foreign subsidiaries for trading purposes for crude oil and oil products, which also meet the definition of derivative instruments, are shown net in total trading transactions effective April 1, 2003. Figures for prior years have not been reclassified.

Note3) On April 1, 2003, we changed our accounting policy regarding which items to classify as cash equivalents. Figures for prior years have not been restated.

Note4) Revenues have been reported since April 1, 2003 in accordance with EITF No.89-19.

Note5) Financing revenues and costs of certain subsidiaries engaged mainly in external consumer financing, which had been classified as interest expense, net of interest income, have been classified as revenues and costs since April 1, 2004. Figures for prior years have not been restated.

Note6) Interest-bearing debt was calculated deducting capital lease obligations and SFAS No.133 fair value adjustment until March 31, 2006.

Note7) Figures have been adjusted in accordance with FSP FIN No. 39-1 since Mar-2008.

Note8) ASC810-10-85 (SFAS No. 180) was adopted effective April 1, 2009. Figures for prior years have not been reclassified.

Note9) Tax effects on investments in associated companies which were formerly included in "Equity in Earnings" are included in "Income Taxes" for the year ended March 2010. Figures for prior years have not been reclassified.

Note10) In regards to transactions where Mitsui and its subsidiaries were not a contracting party and acted as an agent, we changed the presentation to include only the commission amount in "Total trading transactions" from the presentation based on total amounts of the gross transaction volume and the commission we received for the year ended March 2010. Figures for prior years have not been reclassified.